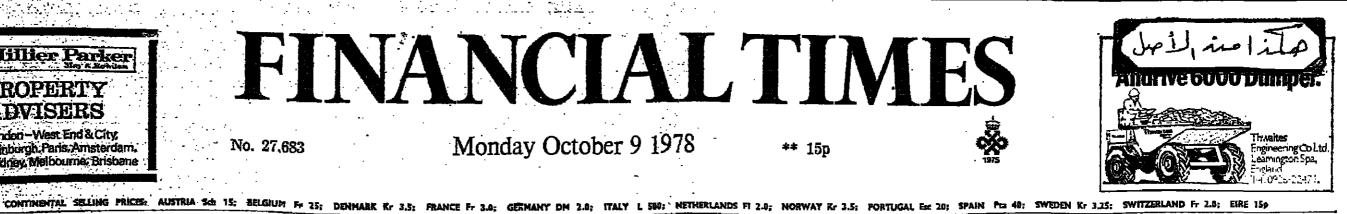
Monday October 9 1978



GENERAL

Shipyard work agrees 'halved summit by 1981' talks • WORLD SHIPYARDS by 1980-81 will be working at less than half the level of output of

The Camp David peace accord was put under renewed pressure the boom years of 1975-76, ac-last night when Syrian President cording to the latest forecast Assad agreed to attend the Arab of the Association of West Euro-summit proposed by Iraq for pean Shiphuilders. Back Page. November 1. It will be Assad's arst visit to Baghdad.

Syria's Foreign Minister said the trip had been agreed and all the leaders of the "steadfast

The crisis in the French ship-building industry has already led to 1,200 redundancies at one Mediterranean yard and a strike by 3,600 repairers in Marseilles. Page 2 'sil our divergencies to face NCB and the Central Eleclogether the Zionist push in
our area."

NCB and the Central Electricity Generating Board have
reached an agreement in principle for the subsidised sale of

Lebanon's uneasy ceasefire was still holding after 24 hours out Christian militias claimed the Syrians were using the full o bring up extra men and naterials. Back Page.

Derry clashes

liolent clashes in Londonderry eft 27 policemen injured as rouble brewed at the end of a narch to commemorate the ten ears that has passed since holding down UK inflation, as ilster's latest troubles began. September's wholesale price index, out today, is expected to their Also published this week,

- A. 4.0

20

AT 15

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STORY OF

Health costs

show. Also published this week, the banking and financial 126 per cent rise in National statistics will give a pointer to lealth Service costs—to £Sbn by the growth in money supply in he end of the year—is predicted the month to mid-September.

n a report from the Office of Back Page

n a report from the Office of Back Page
lealth Economics. Page 3

British doctors are 19 per cent eatther than the rest of the opulation according to a survey of the journal of the Royal ollege of Physicians. Page 10

Thess drama

The world chess championship doubled at the GKN technology on the Philippines took a ramatic turn when champion hashly Karpov resigned the 29th

natoly Karpov resigned the 29th INDIA is to buy the vertical aine, giving Viktor Korehnoi his take-off Harrier affectiff for its econd successive win Karpov take-off Harrier the Vikrant, and anne, giving viktor koremoi his
econd successive win. Karpov
ow leads 5—1, needing one win
o retain the title.

an order for at fast 20 Harriers
and spares, with £100m, is
thought to be finder consideration. This follows the £1.2bn
contract annumeed last week to

ions has examined papers in manufacture the Angio-French he Savonita affair and is to take Jaguar aircraft in India. Page 2 o further action. But Lloyd's is ontinuing its probe into how UK SALES of colour tele-iat cars allegedly destroyed in visions are expected to reach fire aboard the Savonita—and 1.85m this year, against 1.6m eclared an insurance loss—last year. The largest increase ent on sale in Italy. ent on sale in Italy.

Judges accused

ain Sproat, Tory MP for South berdeen, accused judges and LABOUR nagistrates of encouraging crime w handing out light sentences: BL TOOLMAKERS' unofficial to many of them had become committee has decided to defer argued

remier James Callaghan flies to

DAILY TELEGRAPH manage
ment and representatives of the
National Graphical Association
meet today to try to resolve the
ment and representatives of the
National Graphical Association
meet today to try to resolve the
dispute which has stopped

rolessor Eric Ashton of the pay dispute which has stopped sirmingham smallpox laboratory publication of the newspaper for us regained consciousness after four nights. Page 4 suspected drugs overdose. suspected drugs overdose.

Paris Cup tennis final later this plans to introduce an Electronic ear will be between Britain and News Gathering facility into its he U.S. Page 8

abour retained power in New of a refusal by broadcasting south Wales with a 10 per cent unions to discuss such an agree, wing.

He vision news service accurate about refusal by broadcasting south Wales with a 10 per cent unions to discuss such an agree, wing. Veekly £50,000 Premium Bond

vinner lives in Surrey. No.: 1EK lilles Villeneuve of Canada won that some local authorities may he Canadian Grand Prix for bring in outside labour to clear

errari in Montreal,

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• LONDON traffic wardens are

blocked meters. Page 4

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Spinks to join London's

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For latest Share Index phone 01-246 8026

Rhodesia to end race discrimination promises Minister

BY TONY HAWKINS, Salisbury, Oct.8

Rhodesia's transitional Government will this week announce the abolition of all racial discrimination, Mr. Ernest Bulle, the joint Minister of Finance, told a rally in Sinoia, north-eastern Rhodesia.

structural changes in education providing differential services to the legislation.

and health. according to the individual's In July the transitional Govern-The projections will be considered, along with other forecasts from Japan and West Germany, by an OECD shipbuilding working party next month.

Mr. Ian Smith, the Rhodesian Prime Minister, and the Rev. Sithole are already in the U.S. and Bishop Muzorewa and Chief Chirau are due to fly to Washington this washington the same beautiful to the same things of the same ington this week.
The transitional government

has faced much criticism for its lethargic implementation of the March 3 internal settlement agreement, which provides for the removal of all racial discricoal to power stations at a cost the remove to the Government of about mination.

to the Government of about Over the years, much discription to its problem of finding adequate markets for its coal Back Page

Over the years, much discription of the petty apartheid kind, has been gradually removed, but three major adequate markets for its coal areas remain to be tackled—schools in urban areas will included the petty apartheid kind, has been gradually removed, but three major areas remain to be tackled—schools in urban areas will included the petty apartheid kind, has been gradually removed, but three major areas education, health and residen—solve significantly lower fees. tial land.

Mr. Bulle, who is a vice- It is understood that the edu-—has already lost much of its president of Bishop Muzorewa's cation and health issues will be significance.

United African National Council, tackled by using economics to Early last year European farm-

Smith attacks U.S. and UK

U.S. and British support for the "Marxist terrorists" in the Patriotic Front guerrilla movement was the main reason for the continued fighting in Rhodesia, Prime Minister fan Smith told American television viewers yesterday, writes David Buchan in Washington.

lo rural areas, education will to emigrate.

promised that the announcement replace race as a criterion. There ingland was declared non-racial, would include the abolition of will be three, or possibly four, leaving only white urban areas the Land Tenure Act and major tiers of schools and hospitals, and the tribal trust lands subject

Quite coviously, the announcement is being timed to coincide
ment is being timed to coincide
The existing state-run white industrial areas to be multiwith the visit of the four leaders schools will become high feeof the transitional government paying institutions, while black as the last bastion of white-only

But in recent months this has been abolished in practice as the Government has turned a blind eye to blacks buying and moving into properties in white residential areas.

The removal of discrimination will have a profound impact on the white community. Many whites are more concerned about the future of the education system than anything else.

If they believe that the nonracial formula to be announced this week will lead to an erosion of the extremely high educational standards enjoyed by white children, they may well decide

In rural areas, education will to emigrate.

The joint Minister of Health be provided at the lowest rate. The decision to replace race and Education, Mr. Rowan A similar approach will be used by ability to pay as the criterion is apparently acceptable to the ent announcement on the The land tenure issue is conmoderate nationalists in the removal of discrimination, siderably less important. The transitional government, but claiming that the transitional Land Tenure Act—which origin—observers here believe it will not government had developed a ally divided the country roughly be accepted by the Nkomo-muniquely Rhodesian formula equally between 300,000 whites, Mugabe Patriotic Front, which that would allay white fears and coloureds (people of mixed see it as a vehicle for the retensatisfy black aspirations.

Ministers to meet TUC on pay guidelines

BY RICHARD EVANS AND PHILIP BASSETT

THE FIRST stage in what could Exchequer, Mr. Roy Hattersley. The TUC leaders taking part be a lengthy and painful process Prices Secretary, Mr. Eric Var-in the talks will be sympathetic of finding a pay formula to keep ley, Industry Secretary and Mr. to the Government's overtures inflation in single figures will be Albert Booth, Employment Secbut, bound by their congress vote launched this week by senior retary.

Ministers and TUC leaders.

They will start after both sides lutions of their own union contractions are followed to the hard the approximate to discovered and described the target of the laws and the congress are determined that are

in sales is expected to be for imported portable colour sets.

But confirming the problems
that lie ahead, TUC leaders
traggingt the 5 per cent limit and limited that no agreement was
TUC leaders.
These could provide a useful led the union opposition to the face-saving formula but there 5 per cent and will be a decisive remains every likelihood that voice in the talks.
The visible unless Ministers were presented that the polley their the problem of the confirming the problems. The prospect remains of a strike against the polley The

Toolmakers' leaders will hold talks over differentials within load talks over differentials within load talks over differentials within leaders of 11,000 craft from Peterborough, won be world conker championship head of 63 other competitors, neluding a U.S. Army sergeant on the village green at Ashton, forthants.

3riefly ...

3riefly ...

3riefly ...

3rolmakers' leaders will hold talks over differentials within load talks over differentials within likely unless Ministers companies of a lengthy series of negotiations with limited chances of a voluntary agreement and a winter of industrial unrest as negotiators with limited chances of a voluntary agreement and a winter of industrial unrest as negotiators with limited chances of a voluntary agreement and a winter of industrial unrest as negotiators as negotiators the passent between the Government and a winter of industrial unrest as negotiators as negotiators.

Faced with this prospect. Treasury officials are already prevail to end the decrease of a voluntary agreement and a winter of industrial unrest as negotiators.

Faced with this prospect. Treasury officials are already prevail talks, which Ministers continue to ment and respect to the face the broad and the unions.

British Oxygen is eased to a province to the strike dainer to boat a lengthy series of negotiations with limited chances of a voluntary ag

will not now be taken against for a productivity element, and Mr. Moss Evans, general seccompanies that defy the guide- on more generous pay deals for retary of the Transport and the lower paid.

But confirming the problems

These could provide a useful led the union opposition to the

inflation in single figures will be albert Booth, Employment Section this week by senior retary.

The success or failure of the negotiations could be crucial for the Labour Party's electoral future.

Although there are signs of more flexibility, Ministers continue to insist that the 5 per time to insist that the 5 per cent pay guidline will remain the norm unless and until a more acceptable alternative is produced in the talks. They also discount the belief that sanctions will not now be taken against Phase Four and the resobute against Phase Four and the resobute

Eric Morley dismissed as chairman of Mecca

stepping up their industrial Mr. Eriaction because of union fears Mecca.

and "you cannot be asked to a head in the past week. Mr. Sharp is expected to ta walk out of the back door when a head in the past week. Over responsibility for Med there is nothing to hide." Mrs. Mr. Sharp is the man to whom after Mr. Morley's departure.

A CLASH of personalities in the Mr. Stanley Grinstead, joint two men appear to have inboardroom of Grand Metropolimanaging director of Grand creased with time and eventually tan has led to the dismissal of Metropolitan, which bought produced agreement on the Mr. Eric Morley, the chairman of Mecca in 1970, confirmed that Grand Metropolitan Board that Mecca.

Although Mr. Morley was not today. He said that a statement only by Mr. Morley's departure.

Available for comment vesterday.

Although Mr. Morley was not today. He said that a statement only by Mr. Morley's departure.

available for comment yesterday, concerning the dismissal of Mr. It is believed that the Board his wife Julia—organiser of the Morley would be issued after it. Wants the situation resolved with Miss World beauty contests—

said that he would fight his dismissal at today's Grand Metropolitan board meeting.

The figure of £500,000 reportedly standing difference of temperament between Mr. Morley and Mr. Ernest Sharp, the second Mr. Morley if he would go the had always supported him, joint managing director of exaggerated.

Mr. Sharp is expected to take world of the back door when a head in the past week.

Morley attributed the dismissal Mr. Morley has reported as to a disagreement over incentive chairman and chief executive of bonuses to management, but the Mecca entertainment group.

"a boit out of the blue."

Merca has proved a successful acquisition for Grand Metropolitan, though the Miss World contest makes no profit

Mr. Sharp is expected to take

over responsibility for Mecca

Split found in oil pipeline

BY KEYIN DONE, ENERGY CORRESPONDENT

Oil was supposed to start seriously hampering repair work, tested with water, flowing through the pipeline. The tear in the 36-inch dia. The split was located yesterday later this week from the Dunlin meter pipeline is about 5 feet by an acoustic device which was

SHELL has found a split in the Shetlands.

directly from the Comorant A Somile oil pipeline which will Shell said yesterday that the platform to the Shellands, eventually link several North pipeline rupture was likely to The first sign that the line had Sea fields to the oil terminal at delay the first flow of oil for up been ruptured came a few days Sullom Voe in the Shelland to a month. Further delays ago when pressure dropped sud-lalands:

Cuild be caused by bad water dealy as the pipeline was being

Field, the first field scheduled long and 9 inches wide. It is in pumped along the pipeline from to start producing to Sullom Voe a section of pipeline in about the Cormorant platform. A from the Brent complex of 400 feet of water about 47 miles mini-submarine was used to disfields to the north-east of the from Sullom Voe. The line leads cover the scale of the damage.

New Bill to raise NEB's cash limit

By John Elliott, Industrial Edito

LEGISLATION to provide the National Enterprise Board with a firm statutory financial base for the next two or three years is to be introduced by the Government later this year. A new Bill will raise the

statutory limit of money available to the board from the present level of £1bn to between £1.5bn and £2bn. The Government's decision

to go ahead with this politically controversial measure will be announced in the Queen's Speech on November 1. It is likely to provoke an outcry from the Conservative

Party which wants to limit the board's activities. But Ministers believe that the Bill will gain sufficient support from minority parties — including the Scottish Nationalists and the Liberals—for it to be enacted fairly quickly.

The Bill is needed because

the board has spent £720m since it was set up under the 1975 Industry Act. This Act laid down an initial limit of £700m, and a final ceiling of £1bn which was introduced by a Parliamentary Order earlier

this year. Although the £280m balance between the £720m so far spent and the £1bn limit would be sufficient to fund the board's general activities for some time, it may not be enough to carry it much beyond the middle of next year when the requirements of two of its major subsidiaries. BL, formerely British Leyland, and Rolls Royce have been met.

Top limit

However, the precise amount of state cash that the board will be free to spend next year will not be known until the Government's public expendi-ture White Paper is published for 1978-79.

This is because the Bill will raise only the statutory total limit of money that can be made available. It will not guarantee an annual rate of

The annual amount envisaged in the last expenditure White Paper for the board was about E275m, and this will be assessed during the coming months as the board draws up both its own overall corporate plan and the individual plans for BL and Rolls-Royce. Meanwhile, Ministers will

decide soon what top statutory limit should be stipulated in their new Bill, which will contain only a few clauses. As well as raising the limit, it will make some detailed changes to the way the expenditure is

Schmidt left secure by Hesse poll

FRANKFURT, Oct. 8.

Social Democratic will still be the largest single Liberal coalition Government, party in the state Parliament, which has ruled West Germany's it is substantially short of the fifth largest "land" since 1970, absolute majority needed to unwas decisively returned to power seat the SPD/FPD coalition, in today's State elections. It has Indeed, it appears to have lost assured the future of Chancellor 0.5 per cent of the vote. com-Helmut Schmidt's Government, pared with its performance in which would have fored 2 1974.

victory gone to the Christian the poll, the SPD with 44.1 per cent, and the FPD with 6.8 per cent—well ahead of the 5.4 welcome relief to the liberal per cent it gained in last year's Free Democratic Party (FDP), local elections.

Whose Parliamentary future was deeply in doubt. In the recent running on the environmentalist Hamburg Senate and Lower ticket, have done rather worse Saxony state elections, the FDP failed to obtain the 5 per cent of the total votes cast. This cont-turn will give the mentary representation.

mentary representation.

A failure in Hesse could well the state Parliament in Wieshave dealt a death-blow to the baden; the SPD 50 seats—an party, as well as resulted in the increase of one; and the FDP political demise of its leader, 7 seats against their previous 8.

which would have faced a 1974.

Federal Upper House capable of Counts tonight were showing blocking all its legislation had the CDU with 46.1 per cent of victory gone to the Christian the poll, the SPD with 41.1 per Democrats.

HOW HESSE VOTED 1966 TO 1977									
	1966 State elections	1970 State elections	1974 State elections	1976 Federal elections	1977 Local elections				
cial Democrats	% of vote	% of vote	% of vote	% of vote	% of vote				
(SPD)	51.0	⁻ 45.9	43.2	45.7	42.3				
ristian Democra (CDU)	its 26.4	39.7	47.3	44.8	47.9				
erals (FDP)	70 4	10.1	8.4	8.5	5.4				

FPD coalition has left a cloud Dr. Dregger took full advan-over the Christian Democratic tage of this and made great play

Herr Franz-Josef Strauss, the burg was ready to appoint a CSU's ebullient chief, has made it clear he will go ahead with plans to form a federal "fourth party," if the CDU failed to take Hesse.

Hesse.

Hesse here claim that this

Dr. Dregger, who sees eye-to-eye demorplised and in disarray, with Herr Strauss on most while the FDP has been suffering issues, victory in today's election would have given him a fair image as an independent party. claim to lead the CDU to the The feeling is that Dr. Dregger next federal election. However, may well have gone too far in his image as a vote-catcher must beating a Right-wing drum in

now be tarnished. First returns this evening. All the opinion polls showed in which are claimed to have only the run-up to the election that a 1 per cent margin of error, the two main parties were run-indicated that, although the CDU ning almost neck-and-neck.

Herr Hans Dietrich Genscher, the
Federal Foreign Minister.
Herr Genscher had thrown himself so whole-heartedly into the campaign and pinned so indeed, plenty of "mud available for the directions of the state's history. There was, indeed, plenty of "mud available for the directions of the state's history. much personal prestige to stem- able for the slinging, as the ming the flow of votes away Social Democratic Party, which from the party that it was felt has dominated Hesse's Government for the party leader, had the ment for the past 30 years, has in the past couple of years been narty failed to company the past couple of years been narty failed to company the past couple of years been narty failed to company the past couple of years been narty failed to company the past couple of years been narty failed to company the past couple of years been narty failed to company the past couple of years been narty failed to company the past couple of years been narty failed to company the past couple of years been narty failed to company the past couple of years been narty failed to company the past couple of years been narty failed to company the past couple of years been narty failed to company the past couple of years and years are past couple of years are past couple of years and years are past couple of years been narty failed to years have not year years are years and year years are years and year years are years are years and year years are years and year years are years are year. party failed to scrape by in rocked by a series of scandals involving some of the most However, victory for the SPD/ Party's old guard.

Union (CDU), whose coalition at of the state of many of Hesse's a federal level with its Bayarian schools. He was also handed sister party, the Christian Social much useful ammunition for his Union (CSU), has been growing "anti-radical" line, with the increasingly uneasy.

Observers here claim that this The outcome of today's vote election provided the CDU with also appears to place in doubt its best opportunity ever to cap-the future of Dr. Alfred Dregger, ture the state Government. The the leader of Hesse's CDU. For Social Democrats have been

traditionally "red Hesse."

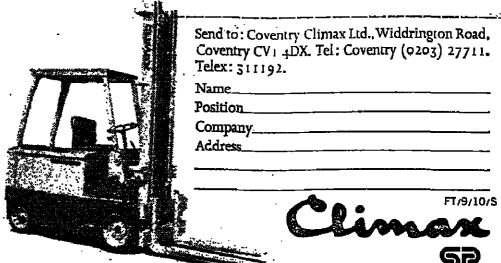
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Japanese Cahinet Ministers.
The economic significance of Mr. Teng's visit lies chiefly in the Mr. Teng's visit lies clucity in the fact that he will gain a lirst-hand impression of Japan's industrial zamelar to the content of Japan's industrial zamel

stay on October 28. Bengal deaths

far but sir, syou base, star.
Minister said it could eventually
top 2,000. Cholers and 20stroenteritis have claimed about 200 lives as 500,000 mud houses have been washed away.

Pakistan release

The Sind Provincial government has ordered the release of all people detained during protests which began in July connected with Pakislan's Press amons, a the French shipbuilding and ship is asking the sacked men to con-unlimited strike. This means that with Pakislan's Press amons, a the French shipbuilding and ship is asking the sacked men to con-unlimited strike. This means that with Pakislan's Press amons, a the French shipbuilding and ship is asking the sacked men to con-unlimited strike. This means that government statement said last repair industries has been tinue to report for work, the more than 3,600 people have now stopped work while desperate lossely-organised. Left-leaning attempts continue to find a press workers, students and of more than 1,200 redundancies. CFDT wants the entire population formula to rescue the bankrunt. Press workers, students and farmers were being held.

Vietnam food call

The Vietnamese Government has work force in the area. called for a major effort by the The three main unions have group altogether—something all people to grow more food and received nuckly to the annuance three unions fear.

Gandhi arrests

Police used tear-gas to disperse; more than 5,000 supporters of former Indian Prime Minister India Gandhi yesterday when

break in relations after North. The strikes pose a serious allowance increases to staff of commentators consider that the involvement in the assassination challenge to the authority of the four state organisations who election was decided almost entirely the four state organisations. The strikes pose a serious allowance increases to staff of commentators consider that the involvement in the assassination challenge to the authority of the four state organisations who election was decided almost entirely the four states or the strike as well and of North Yemeni Preside Abmed al-Ghashmi last June.

Smith blames Britain and U.S. for continued fighting

Other Dotter Dot

AMERICAN AND British sup-directly to Americans. Mr. Smith of the present guerrillas 'who port for the "Marxist terrorists" and the Rev. Sithole are were "now sitting on the fonce" in the Patriotic Front guerrilla expected to see Mr. Cyrus Vance, would opt for the new govern-

Kaunda stands firm on rail link

of detailed economic issues will despite what appeared to be left to a high-powered mission headed by a Vice-Minister of the State Economic Commission which Negrore of Tanzania and PresiState Economic Commission which Negrore of Tanzania and Presihave been officially mentioned in goods. State Economic Commission which Nyercre of Tanzania and Presi-arrives in Tokyo for a Jour-week dent Samora Machel of Mozambique this weekend to persuade connection with the border deci-President Kenneth Kaunda to Rhodesian railway will also carry delivered an angry attack on lubricating oils, equipment and Britain, the U.S. and the Inter-

Floodwaters are still using in the north of India's battered West Bengal state and there is no appreciable improvement there. Reuter reports from Calcutta The official death toll in the 10-day emerzency i. 017 so far but Mr. Jyoti Easu. State Chief Minister said it could eventually top 2,000. Cholera and 20stro.

have been officially mentioned in goods.

Meanwhile Mr. Joshua Nkomo

French dockyard crisis worsens

at a yard on the Mediterranean, tion of the town to protest at

reacted quickly to the announce, three unions fear.

All solutions considered so far Marseilles repair industry now moderate Force Ouvrière has have involved severe reduntivolves the entire 3,600 strong promised unspecified action to dancies and the Government has a constant the dismantling of the constant the co

overcome the results of disastrous reacted quickly to the announce flooding. Hanor Radio reported ment of 1,212 redundancies at Meanwhile the last group of around the attempt by the city yesterday. Vietnam, like Cam-the A. Ciotat yard near workers belonging to the Terrin of Marseilles (whose mayor is yesterday. Vietnam, like Cam: the A. Ciotat yard near workers belonging to the Terrin of Marseilles (whose mayor is bodia, Laos and parts of Thailand. Marseilles but have failed to ship repair group—600 men in the leading Socialist M. Gaston

repair yard.

prevent the dismantling of the been unwilling to offer any way of avoiding taking such a step. The latest rescue efforts centre

Students in Iran clashes

sassination that the same of the strike a week ago.

President six-week-old Government of went on strike a week ago.

I June. Premier Jaalar Sharif-Emaol. Reuter

former Indian Prime Minister Indian Prime Minister Indian Gandhi yesterday when they attempted to break a security STUDENTS and guards clashed at Trouble on the campuses could create fresh problems for the Minister Moarji Desai. Reuter reports from New Belin. Solver along that more than 50 were along that more than 50 were along the Common Market countries meet in Luxembourg today to discuss how to speed up the work of the European Court, the legal arm of the Community, Reuter reports of the town's 20 banks. Babol is Morth Yemen accussed.

North Yemen accused

South Yemen yesterday accused neighbouring North Yemen along the borders following a solution of the part of aggression." Reuter reports staff at Teheran University today and the second of the south of the south of the south of the part of the south of the south of the part of the south of the sout

Labor victory in NSW poll

tirely on state issues and state personalities.

ROGER MATTHEWS in East Beirut finds determination despite the damage.

Christians defiant after pounding

ceasefire will not hold.

The Syrian gunners and tank commanders obviously had a good general idea of the siting of the headquarters of Mr. Camille Chamoun's National Liberal Party. The buildings around have at hest no glass in them, at worst gaining holes in their sides and collapsed upper floors.

floors.

Inside, Mr. Chamoun, the former Lebanese President, whose militia, along with that

was considered at the weekly Israeli Cabinet meeting yesterday, which also discussed, but failed to decide on, the level of representation at the Israeli-Egyptian peace talks in Washington later this month. Meanwhile in Cairo, the Emption delegation to the the Egyptian delegation to the Washington talks reviewed its

counter the Camp David Middle East peace accords. Mean-while, Mr. Yassir Arafat, chair-man of the Palestine Liberation Organisation left Jeddah vesterday with assurances of continued Saudi support for the Palestinian cause.

THERE WAS an air of casual, of the much larger Phalange even smilling declarace, in East Berint this morning. After six of Christian forces, was affable and ing by the Syrien army the conficient of any major dents in the determination of the righl-wing Christian militus.

Civilians, emercing from they did not get one inch of any major dents in the determination of the righl-wing Christian militus.

Civilians, emercing from carrier for the structure of the struc just sehand a Boeing 707 that five naturally earlier had arrived from Carro there was only momentary disarray. Unfortunately it would not be possible for the baggage to be unloaded this evening, said an official, but it would be available first thing in the morning. And it was.

By Maurice Samuelson BRITAIN'S SHRINKING trade believed to reflect British industry's nervousness of the Arah hoycott — is being discussed in Israel at a meeting of the two countries' joint economic committee. A British team, headed by Mr. Peter Gregson, Under-Secretary at the Department of Trade, is holding several days of talks with officials of the Israeli Ministry of Industry, Commerce and Tourism.

British exports to Israel totalled £274m last year, but if one excludes UK diamond sales the halance was marginaily in Israel's favour. Mr. Stephen Wills, executive secretary of the British Over seas Trade Group for Israel, said that British exports to Israel could have been bigger

WORLD TRADE NEWS

Dell visits Canada and U.S.

By Margaret Hughes

MR. EDMUND DELL, Britain's Secretary of State for Trade, leaves tomorrow for a week's visit to Canada and the U.S. the will be discussing the prospects for world trade generally with particular emphasis on the progress of the multilateral trade negotia-

Mr. Dell begins his visit in Ottawa, where he will be meeting various government officials, before going on to Edmonton when he will visit the Alberta tarsands project. The Trade Secretary will conclude his Canadian visit with discussions with the Ontario Government in Toronto before flying to Washington on Sanday night.

In Washington Mr. Dell will have talks with Mr. Robert Strauss, the U.S. Special Trade Negotiator. Mr. Dell will be stressing EEC concern over what it sees as the growing protectionist mood in the U.S.

ened by the recent warning by the U.S. Administration that it would be unable to persuade Congress to extend its waiver on countervailing duties beyond the January 4 deadline when the four-year waiver clause is due to expire. An additional threat to the successful conclusion of the GATT negotiations is the U.S. Senate's vote to exclude textile tariff reductions from negotiations.

London mission leaves for South Korea

Financial Times Reporter

A LONDON Chamber of Commerce and Industry trade mission left for South Korea at the weekend with the encouraging news that the August trade figures has revealed a surplus in the UK's balance of trade with the Republic.

Although the advantage is only slight with UK exports to South Korea totalling £16.698m in August against imports of £16.663m, it represents a significant improve-ment as it is the first time since the early 1970's that the UK has swung the trade balance with the Republic in its favour. In addition this trading improvement has be brought about by an actual increase in British exports rather than by a decline in imports from South Korea. Even so there remains a

vast and as yet untapped potential for UK companies in this area. Japan and the U.S. are currently the leading exporters to the Republic, while the UK, supplying just 1.5 per cent of total imports, lags behind even its EEC partners.
The mission, which will

spend 14 days in South Korea is led by Mr. Geoffrey Nichols, chairman and manag-ing director of Rotaprint and has a strong industrial and financial leaning. It will seek to exploit a market which has recently undergone a series of import liberalisation measures which have particularly helped the potential exporter in secfors such as machinery, trans-port, and high quality con-sumer goods.

This view is shared in Israel, which wants more British participation in her industrial development. One major project under consideration is the extension of her railway to Eilat, on the Red Sea, for which British Rail consultants have submitted plans. The project worth \$150m-\$200m. would provide a new dry-land alternative to the Suez Canal.
The Israelis have also been seeking the British Government's reaction to recommendations by a House of Lords select committee for tougher resistance to Arab boycott pressures. With the prospect of Egypt opening direct trude links with them, the Israelis believe the 30year-old boycott may lose much of its credibility.

UK and Israel in trade talks

if exporters took less notice of the Arab boycott.

India follows Jaguar deal with Harrier jets go-ahead

HAVING AWARDED a £1.2bn reduce India's trade surplus with contract to British Aerospace for establishing facilities to manufacture the Anglo-French Jaguar are being purchased aircraft in India. the government here has also decided to buy vertical take-off Harriers for its only aircraft carrier, the Vikrant.

An order for at least 20 Harriers is thought to be under consideration, which, with spares, would cost not less than £100m. The award of these substantial defence contracts to British Prime Callaghan, the British Prime Callaghan, the British Prime British government pressure for part. Mr. Morarji Desai.

There has been considerable British government pressure for offset the large advarse trade balance between India and their strategic say that both the Jaguar and the first has disclosed that negotiations have already been delivered.

Harriers is thought to be under consideration, which, with spares, term credit and repayment schedules.

Unlike the Jaguar, which will defence contracts to British prime long the manufactured in this country. The amountant of the manufacture of substantial of the manufacture of substantial such that india and their offers are being evaluated. The decision to establish the intensity of the hards are being burchased will not be known until the contract is signed with the policy that strategic purchases should involve a trade but it is understood that India and repayment of technology.

Mr. Ram insists that India must maintain its defence prepared outright with no manufacturing from the U.S. as well as recent ladia and their offers are being evaluated.

India will also enter into an other defence deal with the West for the manufacture of substantial of the manufacture of substantial properties of the substantial of the deals will help with the policy that strategic purchases should involve a trade lutting the purchased ou

Nigerian rail management pact

EEC fears have been height-

At the Washington meeting Mr. Strauss for his part will no doubt emphasise that unless the EEC makes concessions on agricultural products and subsidies the Administration will in any case have little chance of getting Congress approval of the final GATT agreement if in fact such an agreement is reached by the negotiators in Geneva by the December 15 Announcing this, the Minister utilisation, passenger and goods which the Indian companies had operations, communications, been short-listed, was awarded vate, said 434 Indian experts, including a general manager and cluding a general manager and other senior personnel, are to provide the services needed Meanwhile RITES and another under a contract he described meanwhile RITES and another tract from the Iranian State Railway Construction. has also a "tribute to Indian railways tendered for the construction of tracks there, work on which is and its expertise."

NIGERIA'S RAILWAYS are to The Nigerian railways are railway line in Iraq from be managed and run by India's spread over 3,500 route kilo-Baghdad to Al-Qaim. The five public sector Rail India Technical and Economic Services people. Among the various divided into four sections by the (RITES) which has won a branches of the Nigerian rail-Iraqi authorities and India has Rs 200m (about £1.5m) contract ways for which Indian experts tendered for all four. However for three years.

Announcing this, the Minister utilisation, passenger and goods which the Indian companies had for Railways Mr Madhu Danda-operations. communications, been short-listed, was awarded

Anglo-Polish trends reviewed

BY CHRISTOPHER BOBINSKI

BY OUR OWN CORRESPONDENT

point of view are encouraging by 37 per cent from £103.8m in ton de Puty, Secretary at the and the UK is now Poland's the first eight months of last Department of Trade, the prob-

second most important western year to £141.7m in the same lem of protectionist barriers will

THE POLISH deficit in trade whose exports to Poland have tor plant extension and rewith the UK will be discussed risen this year. According to development by Massey Ferat the annual meeting of the Department of Trade figures exguson Perkins outside Warsaw. Anglo-Polish Joint Economic ports rose by 24 per cent from At the joint commission meet-Commission which opens here £141.9m in the first eight months ing, which will be chaired by tomorrow for a five day review of 1977 to £176.1m in the same the Polish Vice Minister of mutual relations.

Foreign Trade, Mr. Stanislaw

trading partner. What is more period of 1978. be discussed.

Polish trade officials are thought . Thus the Polish trade deficit The Poles are unhappy about to favour a further growth in dropped by 10 per cent over this UK trade restrictions on such trade which will enable the UK period. Indeed there is a possion goods as shoes and textiles and to make up some of the ground sibility that the delivery of five are apprehensive that anti-dumpwhich separates it from West ships being built at Gdansk for ing procedures will hit other Germany, which is in first place. P and O may even put Poland Polish goods.

Poland's efforts to halve its into the black by the year's end. Polish export hopes for the 1977 trade deficit this year to The fact that UK exports to future are set on ships and ship-

around \$1bn have meant drastic Poland are still growing is due ping equipment, machine tools, cuts in imports which have hit to the flow of machinery and construction machinery and most of the country's Western equipment for the PVC complex electronic equipment. Another artners. being built by Petrocarbon at potential growth area as produc-The U.K. is one of the few Wloclawek and the Ursus trac-tion rises is raw material exports

\$195m Soviet order for Technip

BY DAVID WHITE

THE FIRST of a series of large venture. contracts which France has been The main part of the contract. Union and in building petro-awaiting from the Soviet Union besides Technip's share, goes to chemical facilities.

bas been signed here by Technip, the Creusot-Loire group, which The deal, which was won the engineering group.

Will supply a series of com-against strong international comThe contract, worth about pression units for the main in-petition, was the only one to be

ing equipment in the Soviet

The contract worth about pression units for the main in petition, was the only one to be FFr 850m (\$195m), is for "gas stallation, which will re-inject firmly forecast at a meeting last lift" installations to improve gas into the oil wells. Thomson week of the Franco-Soviet Peroil recovery levels in the western CSF, the telecommunications manent Commission. Although Siberian production fields of and electronics branch of the french are confident of Thomson-Brandt group, will be improving the recent record of Thomson-Brandt group, will be improving the recent record of the Companies which includes the control unit.

Soviet Union by the end of the British Camco group, which will rechnip has already been in year, their earlier expectations supply cable equipment for the volved in installing gas process have not so far been fulfilled.

SHIPPING REPORT

Tanker demand stays buoyant

BY LYNTON McLAIN

GREATER confidence among Mediterranean and West The Atlantic grain market is shipowners encouraged a search African loading areas were also expected to stabilise in midfor higher rates last week with active last week. Many inquiries October after the marked fall

Belgium BFrsbn

for higher rates last week with active last week. Many inquiries occuper after the marked tail from West Africa remained forecast for the early part of charter inquiries was similar to without ships and rates were the month. The Chinese were expected to remain at recent active in the market and larger high levels.

Tanker demand was reasonably buoyant as oil stocks moved upwards to meet the seasonably at a low level, but prospects.

+0.905
11.793
11.793
11.793
-2.986
21.403
19.099
+2.304
2.048
3.180
-0.132
June 78
9.193
9.531
-0.338
3.947
3.436
+511
7.955
5.001
+2.954
May 78
111.955
126.154

-377 -8.150 5.450 +2.700

June '72

12.126 13.723 -1.792 25.600 21.700 +3.900 +3.905 -0.100 May 78 9.137 9.554 -0.417 3.995 4.294 -299 7.627 6.254 +1.373 April 78 115.896 122.185

19.404 +2.521 2.521 +0.140 July '77 7.841 8.334 -0.493 3,467 3,184 +283 7.098 5.063 +2.035

June '77 126.657

131,686

Tanker demand was reasonably buoyant as oil stocks moved upwards to meet the seasonal boost in consumption and as Western nations prepared for possible oil price rises next year. Activity centred around the Guild where demand for very large and ultra large crude carriers made these ressels difficult to charler. Brokers reported that there was little likelihood of rates falling away.

A 250,000 tonne vessel obtained worldscale 45 for Western discharge and a 230,000 tonne vessel obtained worldscale 45 for Western discharge and a 230,000 tonne vessel were sold last week, and there was under the seasonable worldscale 45 for Western discharge worldscale 48 for Western discharge worldscale 77 for discharge Mohammedia.

TRADE STATISTICS

Aug. 78 | wly 78 | wne 78 | was 78 | wly 78 | wne 78 | wly 79 |

sold the dock to Khaikis shipyard near Atheus for about NKr 11m (Fi.im). It will leave Oslo this week and the tow to Greece is expected to take about a month.

Forancial Traca, published duity except Sun-days and holidays. U.S. subscription \$206.00 (air freight) \$467.00 (air mail) for annum. Second class postage paid at New York, N.Y.

Dougreay.

(AFRES);

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4.50pm=

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المتعادية

for in

Health service cost may go up 12.6%'

BY MAX WILKINSON

when adjusted for the falling lower the nuch as when it was first hospital service costs over the

ncrease of 46 per cent on the all categories of personnel have personnel have proportion in 1949, the report expanded, though the total of proportion in 1949, the report administrative and cierical staff has risen rather faster than the proportion of the unit band to the capital policy of the report comments: "The report comments: "The scalled complaint administ controls as "anti-conservations with such openly-declared anti-british views should hold ake tive."

Britain is worried that a man with such openly-declared anti-british views should hold ake tive.

Britain is worried that a man with such openly-declared anti-british views should hold ake tive.

Britain is worried that a man with such openly-declared anti-british views should hold ake tive.

Britain is worried that a man with such openly-declared anti-british views should hold ake tive.

Treasury projections show that director-general in charge of mission's legal staff was already preparing a legal action for the European Court of Justice over some of Britain's recent universe of the to increases in manpower, which record to the health service, an of costs. It says: "Numbers of levoted to the health service, an of costs. It says: "Numbers of levoted to the health service, an of costs. It says: "Numbers of levoted to the health service, an of costs. It says: "Numbers of levoted to the health service, an of costs. It says: "Numbers of levoted to the health service, and of costs. It says: "Numbers of levoted to the health service, and of costs. It says: "Numbers of levoted to the health service, and of costs. It says: "Numbers of levoted to the levoted to the health service, and of costs. It says: "Numbers of levoted to the levoted to

bsorbed 8.9 per cent of the total was set up in 1962 by the Asso- many of the present ill-sited or n 1976, compared with 8.4 per ciation of the British Pharma- under-equipped old ones."

Cough inquiry extended nquiry to find whether whooping- called "discount" fares.

mother year because the first tially misleading. ear failed to produce any

ublished in the British Medical Thomas Cook and Societe welcomed the Indian Covern-lournal by Dr. David Miller, Generale have announced a joint rofessor of community medicine it the Middlesex Hospital he study for the Department of

l ov project

it Michael brand name. oy, famous for its Corgi toys.

Discount protest

he Association of British Co-op tea price cut

vaccine causes brain terminology, ABTA says, is ill lamage has been extended for chosen, confusing and poten

lefinite conclusions. Preliminary results have been Travellers' cheques

issue of new French franc travellers' cheques. They are available in denomin-ations of FFr 100, FFr 200 and

£5m contracts

farks and Spencer, which Three hospital contracts totalling s conducting a pilot project to nearly £5m have been won by ell toys, has introduced a range Holland Hannan and Cubitts Control the sea 25 nautical miles from the die-cast models under its own struction (London). They are for it Michael brand name. They two private hospitals for coast of Kerala. ire being manufactured by Met. American Medical (Europe)-in Harrow and Windsor — and extensions to St. Mary's Hospital, Paddington, London.

trongly to British Airways about The Co-op is to cut the price of

India gives Concorde

all-clear AIRWAYS ment's decision to allow Concorde to use Indian airspace at supersonic speed. It said "We are delighted. It is another step to enable Concorde to fly more routes."

The Indian Government has proposed that Concorde flies over the sea 25 nautical miles from

According to reports from India the permission would be withdrawn if the aircraft's sonic boom caused any damage on the

India has asked the makers of Concorde to supply equipment and an expert to record the

Silkin may act over 'insult'

BY CHRISTOPHER PARKES

MR. FINN GUNDELACH, the In his reply, however, Mr. Common Market's vice-president, Gundelach claimed that Mr. dissociated himself at the week- Gallagher's comments had been of the National Health Service However, the report says that to 18bn by the end of 1978 is in spite of the small rise, the proportion of NHS total expending increase of 47 per cent on the linear of the British stance on negotiations neither he nor the Commission proportion of NHS total expending to 1978. today.

The report, from the Office for ceuticals is still 20 per cent Health Economics, says that even ceuticals is still 20 per cent when adjusted for the falling lower than it was in the previous of the least a proportion of the least and as a proportion of the least and a proporti

whole,

Treasury projections show that

the was personally insulted by group of British journalists in the Brussels last week that the Commission mission's legal staff was already

BY RICHARD MOONEY

increase in the co-responsibility milk, production which if levy—a tax on dairy farmers—exceded would trigger a higher rather than a reduction in the intervention price, as a way of board."

discouraging the continuation of the thought the imposition of a sailing an avaduation which

in countries, such as France and But Mr. O'Dwyer was positive West Germany, where there are that some special action would the only buyer is the interven- Market dairy industry.

market dairy farmers' profits by ate-general, suggested in Brusincreasing the tax on each gallon sels last week. This would create of milk produced are being for uncertainty and tend to dismulated in Brussels as part of a suade farmer from the dissubstitution targets.

Industrial fabricate at Oak Ridge will Dounreay has already begun to fabricate the capsules of solidistudy the problems of a manufacturing line for select fuels.

Senior EEC officials favour an an idea for setting a ceiling for ket met by imports from the

surplus production.

A rise in the levy, it is argued, would qualify for intervention will affect virtually all EEC producers while a lower intervention price will hit only farmers lems to be feasible.

heavy surpluses of butter and have to be taken to curb over-skimmed milk powder for which production in the Common tion agency. Commission's "prudent price
A third possibility might be policy (which aims to keep
the periodic suspension of interannual price rises to a minimum)
vention buying, Mr. Tom O'Dwyer is not adequate," he said.

EMI to lease back London centre of the planned links.

s decision to use the word "dis- its best-selling "99" bound on the object of the obje

import . controls re-opens

By John Elliott, Industrial Editor

THE ROW between the Govern ment and the trade unions over the issue of import controls will be re-opened this morning at a meeting of the National meeting of the National Economic Development Council.

Union leaders are likely to doubled between 1970 and 1977, intractable wastes.

But the meeting will be told in But the meeting will be told in a paper from Mr. Geoffrey the British reactor exists at The Civex idea, disclosed Chandler, the new director-present in the U.S., where radio-earlier this year, is to leave general of the National Economic to intense neutron bombardment dients of spent nuclear fucl in the presented of the new papers.

meeting since he became director-general in mid-summer, increase its own competitiveness through various methods being

of milk produced are being for uncertainty and tend to dis-mulated in Brussels as part of a suade farmers from overproduc-strategy for reducing the Com-munity's massive dairy surplus.

Mr. O'Dwyer also put forward

working parties have set import
substitution targets. For
example, the office machinery
working parties to reduce
the share of the UK home marto 65 per cent by 1980.

Eurocurrency plan 'a threat' THE PROPOSALS for closer

European currency links represent "a threat to the UK's interests, and indeed a threat to the international system," it is argued today by Mr. Michael Posper.

Writing in the latest economic review published by stock-brokers J. and A. Scrimgeour, Mr. Posner, the Cambridge economist, says that little weight should be attached to the technical debate over the exact form

company was not considering A likely candidate is the ground underlying trend of inflation in promotes, finances and super-certain associations, possibly making any take-overs on its own landlord. Prudential Assurance, the UK leads him to fear that vises their activities.

Row over U.S. nuclear waste to be tested in Dounreay reactor

BY DAVID FISHLOCK, SCIENCE EDITOR

The capsules will contain a BRITAIN AND the U.S. are to collaborate in experiments in purified waste. Scotland aimed at destroying the treated to yield oxides of some more troublesome ingredients of of the more troublesome ingredients, such as the elements radioactive nuclear waste. The UK has agreed to place americium and curium

capsules of intensely radio-active nuclear waste, prepared in a U.S. government laboratory, in its prototype fast reactor at of the longest-lived radioactive

ounreay.

elements.

The scientists hope that in this The outcome of these experirepeat their demands for import controls after they hear from Mr. Edmund Dell. Secretary for Trade, that imports of finished of "incineration" the more formally more form way they can demonstrate claims ments also have an important manufactured goods more than of "incinerating" the more for safeguarding fast-reactor fuel against any illegal diversion into

No facility comparable with nuclear weapons

meeting since he became director-general in mid-summer, Mr. Chandler will argue that import controls would provoke retaliation from other countries.

Instead, Britain should try to increase its own competitiveness.

Mr. Bloomfield director of One point about Civex on the UK Atomic Energy Authority's Dounreay research centre, wish to be assured is that such formal approval from the US, would not upset the performance of their research. Department of Energy, whose of their reactors-research centre at Oak Ridge will Dounreay has also

restraint on imports is not the refined plutonium that will restraint on imports is not the restraint that will if successful, this use of an be returned to the reactor, to advanced type of reactor as an ensure that anyone interfering incinerator "could solve with the new fuel would receive numerous long-term problems of a dose of radiation intense the refined plutonium that will

Callaghan for Bonn talks

MR CALLAGHAN flies to Bonn when the monetary system is next week for the first of a likely again to dominate discus-series of autumn summit meet- sion.

ings which could decide Britain's This will be followed in future within the Common Market Summit in Brussels when the seal is likely to be put on

In two days of discussions with the seal is likely to be put on the new system, which will me in fairly fixed exchange rates between Europe's currencies.

But before that, Mr. Callaghan is likely to face an angry meeting with Labour's National Executive which is opposed to the new system. A bestile water than the new system A bestile water and the new system.

Then, a month or so later, he the new system. A hostile vote will have talks in Paris with on the proposal was just avoided President Giscard d'Estaing at the recent party conference.

Guidance for housing groups

BY MICHAEL CASSELL, BUILDING CORRESPONDENT

GUIDANCE on the finances of housing associations. In particular, the different operation of Britain's housing Last week, the committee set methods of conducting wage associations has been issued by out what it described as the EMI, who said yesterday that the leaseback has not been named negotiations and the higher the Housing Corporation, which "disturbing" picture concerning

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1947 ARMSTRONG WHITLEY

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1973 FERRARI Dino 246GT.

1961 MORGAN +4 Coupe

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1938 MORGAN 4/4

return scheme now being offered.

1958 M.G.A. Drophead

1959 JAGUAR XK150 Conpe

1956 JAGUAR XK140 Roadster

1963 Rover, ex. Royal Family

1968 ASTON MARTIN DBS6

1955 ROLLS-ROYCE Silver Wraith

1938 DAIMLER Light 20 Saloon

1964 ASTON MARTIN DB5

1936 ROLLS-ROYCE P.III

1948 DELAHAYE 135M.

Tourer

1929 SINGER Junior

1936 ALVIS Speed 25

Japanese video output

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1958 AUSTIN HEALEY 100/6

1974 ASTON MARTIN DBS V8 1961 ALVIS TD21 Drophead 1955 AUSTIN HEALEY 100/4

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1967 JAGUAR 2 + 2 "E" Type

1967 ASTON MARTIN DB6 Volante

1973 JAGUAR V12 "E" Roadster 1958 BENTLEY S1 by Hooper 1967 SUNBEAM TIGER 4.7 ex.

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ONEWS ANALYSIS -TV TECHNOLOGY

Instant news team without a slot

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A LOCK ANALY DE LIGHT DE CONTROL AND ANALY ANALY AND ANALY AND ANALY AND ANALY AND ANALY AND ANALY AND ANALY

MEDERLANDSE UNILEVER BEDRIJVEN & V. nerly Van den Bergh's en jurgens' Fabrickon N.V.

NOTICE TO HOLDERS OF

BEARER SHARE WARRANTS

NOTICE IS HEREBY GIVEN to holders
of Bearer Warrants for ORDINARY STOCK
of the Company that a second Interim
Dividend on account of the year ended
30th September, 1978 of 5.35p net will
be paid on or after 7th November, 1978
to holders of Bearer Warrants upon presentation of COUPON NO. 43. This brings
the total of the two dividends declared
to date in respect of the current financial
year to 9.45p net (1977 9.14p net).
Warrant Holders who are employees
Tate & Lyie, Limited, or one of its
Associated Companies, should follow the
instructions to be displayed on the Company at the address shown below through
must present their coupons to the Company at the address shown below through
7th November, 1978
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Sugar Quay.

UDDEVALLAVARVET AB

7.4° GUMANTEED NOTES 1983

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9th October 1978.

ESSO PETROLEUM COMPANY LIMITED

CLASSIFIED

9th October 1978

TATE & LYLE, LIMITED

Westland staff likely to defy shop stewards

The paper's management said The chapel then refused to yesterday: "Though apparently handle any material which its minor in origin, a dispute of this members considered would nor-

minor in origin, a dispute of this members considered would nor-kind and the way it has escalated mally come from the telecom-has raised issues which the munications section, including management of a national news-paper cannot responsibly set lightly on one side."

The dispute widened into what NGA members should be paid

Ightly on one side."

NGA members should be paid
The statement said that the for last Wednesday night's work, loss of four issues was "tragic The management offered half and costly," and apologised to its readers. More than 4m copies members should be paid in full, of the paper have now been lost and walked out.

Unions warn off-shore catering company

BY OUR LABOUR STAFF

UNIONS pressing recognition secretary, said at the weekend: claims at 13 Scottish offshore "We made an offer of a ballot catering installations have six weeks ago, but their response threatened industrial action was too cagey and our patience involving about 500 workers if their demands are not met. Mr. Allan Thoars, Scot Cater-The Transpare and General increases repeated was recognitive society.

Scot Catering and Offshore Ser recently formed consultative vices, of Aberdeen, until Monday committee that the workforce to provide an acceptable reply to wanted union representation.

The Transport and General ing's general manager, said at the Workers Union and the National weekend that the company had Union of Seamen have given received no indication from a

their recognition claim.

The company would like a
The two unions met the comballot taken to get definite
pany last week and rejected its figures. "If a majority want a
offer of a ballot of all employees. union to represent them, we will
Mr. Bill Reid, TGWU district not stand in their way."

Traffic wardens step up action

INDUSTRIAL ACTION by 1,300 pute about with which group London traffic wardens is to be their pay should be linked. If it is linked to white-collar union fears that some local local authorities may try to bring in outside labour to clear blocked parking meters.

The wardens have been banning overtime and refusing to wind meters—making them inoperable—for a week in a distinct the parking tickets or enforce residents, parking areas, though they will still enforce illegal parking on yellow lines.

NOTICE IS HEREBY GIVEN that the Transier Books of the 51-8 First Debenture Stock 1979;83 of this company will be closed from 18 to 31 October 1978. both dates inclusive.

Victoria Street A. G. COLES, Secretary. Lendon, S.W., 1, 5 October 1978. ESSO PETROLEUM COMPANY LIMITE NOTICE IS HEREBY GIVEN that the Transfer Books of the 8% First Debenture Stock 1977:80 of this company will be closed from 1 to 14 November 1978, both dates inclusive.

Victoria Street A. G. COLES, Secretary, London, S.W.1.

S. October 1978. Engineering

plant strikers

to meet today ADVERTISEMENT

CIIL.

4.30 2.00 4.50

5.23

ABOUT 3,000 workers have been laid off at the Smart and Brown engineering factory at Spenny-moor Co. Durham because of an unofficial pay strike by 700 truck drivers, storemen and labourers.

The strikers are due to meet today and the company has warned of more lay-offs among the remaining 2,000 men if the dispute is not settled quickly.

The men are pressing for a new productivity deal which was held up because a four-day week was introduced followine a drop in refrigerator sales. The stoppage has halted supplies to production lines. The unions and management

decided to abandon the produc-tivity scheme for the time being and concentrate on preserving jobs, but the decision was not accepted by workers in the materials supply section. The laid-off workers have been

told to report for work this morn-ing in case the strikers decide to go back.

Another 100 men have been sent home at the Government's Royal Ordnance factory at Birtley Tyne and Wear, because of a three-week pay strike by 400 inspectors. About 800 workers have been laid off so far.

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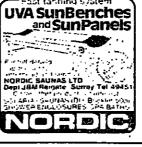
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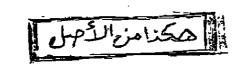


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Ind stal The Executive's and Office World Better times over Britain are in for a rude awakening over the next few weeks, as new regulations about safety at work start to take teward personnel managers?

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医直动管 电影儿子

ne prolific amount of legislation that the Act's existing proo emerge during the 1970s visions are properly carried out thich affected terms and conof employment. Beariel manager-whose status within many combanies may have

So it is interesting to nent. George Thomason, Profesor of Industrial Relations at a hundredfold the eyes and ears Iniversity College. Cardiff, of the Factory Inspectorate. for a reasonable period.

nd that will mean more change; nd there remains the need to ncrease productivity in British ndustry. But it is now possible o develop a rather longer term erspective on objectives and ractices in these fields." The third edition of this eighty tome, 594 pages, has een revised and re-ordered to reect the new divisions in the In-

Oll Stopphent exams. The book covers a foreign and rovides extensive references for rel management, it would clearly basic work of reference within

> roblems of authority in modern rganisations, and the methods

10 hardback, £7.50 paperback.

ward-winning design of PA In-rnational's Patscentre omitted include the name of the chitects responsible; they were iano and Rogers, 3 Avon Estate,

The new regulations, which came into force eight days ago under the auspices of the 1974 Health and Safety at Work Act, provide for an apparatus of workers' safety representatives \ FAMILIAR complaint from and management-union comhe harassed manager concerns mittees, in an attempt to ensure

Starting this month such ng the brunt of the responsi-safety "watchdogs" - about hese laws has been the person as the months pass will be unthemselves, the legislation does, cribook of Personnel Manage will effectively multiply at least

England, Scotland and Wales.

Tougher

The construction of a unionised involved. watchdog" apparatus at the workplace — the situation at titute of Personnel Manage non-unionised workplaces has urther reading. Although pri- that companies will now have to or pay the penalty. Under the c useful to a wider audience as 1974 Act, directors have been liable to personal prosecution,

James Tye explains how safety regulations which came into force this month will have a profound effect on managers throughout industry.

Beware! Safety watchdogs with fearsome bark

item to the ever-widening range ility to understand and explain 100,000 reps initially, and more of legislation for which top management and directors have to leashed in all places of work shoulder legal diability, in which are unionised. Although practice as well as theory: not these watchdogs have no teeth only their corporate liability to heavy fines under the Employobserve a note of cautious themselves, the legislation does, ment Protection Act and the primism as to the prospects and their bark could well lead new Consumer Safety Act but further legislation. It comes to a painful bite for unprepared new Consumer Safety Act, but n the preface to the recently management. For one thing, the also personal hability under the ublished third edition of A introduction of these watchdogs newly-reinforced Health and Safety at Work Act.

The new regulations put unionised safety reps into a The 1974 Act laid down a Position to make recommenda-Whilst it would be a rash seer regulation that firms employing tions to management about the the would predict an era of over five people must have a health and safety of working tability in personnel management and industrial relations. it s distinctly possible that most of must include the organisation ment to take notice. If en he foundations in law and cen and arrangements for carrying employer contests that the sugral government policy are now it out. But there was no sested action is not appropriate practical way of ensuring that ur that it cannot be taken, then There is more 'harmonisation' these new responsibilities were the Guidance Notes suggest that ith European practices to come universally carried out, since written reasons should be given there are only about 900 factory to the safety representative or inspectors in the whole of representatives. A union may appoint os many safety reps as it sees fit, consideration being given to the number of bazards present, the degree of risk, and the number of employees

> non-unionised workplaces has been left to voluntary arrange ment—makes it far more likely and cannot be held liable under their firm has had not only that companies will now have to carry out the letter of the law. regulations, safety reps are not safety policy. capacity as safety rep.

Vinning name

AST Monday's article on the ward-winning design of PA Interval and safety representatives managers to handle the interval and safety representatives managers to handle the interval and safety function is so improved to the british Safety Council.

The banking profession—not employees, dangerous occurs and safety function is so improved to the british Safety Council.

Harold Walker summed up the of the British Safety Council.

Harold Walker summed up the of the British Safety Council.

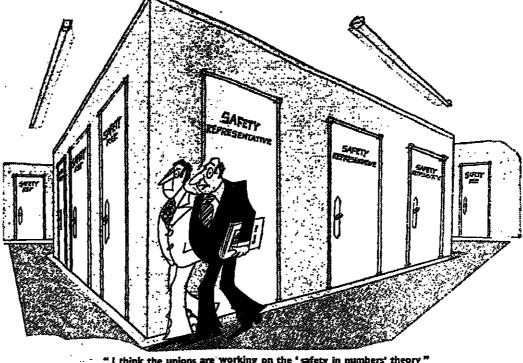
Harold Walker summed up the of the British Safety Council.

Harold Walker summed up the of the British Safety Council.

Harold Walker summed up the of the British Safety Council.

The Council has compiled a after a director has falled to adequately trained first line nearly 100,000 safety reps.

The banking profession—not employees, dangerous occurs and safety function is so improved the completence of companies' to help measure accept safety representatives' managers to handle the interval and safety function is so improved the council has compiled a safety function is so improved the council has compiled and the scene of portant, so demanding of experimental accept safety representatives managers to handle the interval accept safety representatives managers to handle the interval accept safety representatives and make representative and make representative and make representative acceptance of complete and make representative acceptance of complete and make representative acceptance of complete acceptance and make representative acceptance of complete acceptance and make representative acceptance and make representative ac effectively mean that the buck of British industry—and this problems with the installation out of such investigations. He must be an exclusive function This ail adds yet one more does not stop until it reaches includes banks, shops and offices of expensive visual display must also be privy to those within management. Equally, Tel. 01-741 1231.



carry out the letter of the law, thing that they might do or also safety committees for as a minimum requirement for see the introduction of as many for reform in safety performs and safety officers responsible find the safety performs are also essential that they might do or also safety committees for as a minimum requirement for see the introduction of as many for reform in safety performs are almost the safety officers responsible find the safety performs are almost the safety of the safety performs are almost the safety performs are also essential that they might do or also safety committees for as a minimum requirement for see the introduction of as many for reform in safety performs also essential that they might do or also safety committees for as a minimum requirement for see the introduction of as many for reform in safety performs. to assume that the new situation What, then, are the rights of reps. The safety of visual diswhat, then, are the rights of reps. The safety of visual disholds no terrors for them. The the eafety representation of the cafety representation of th omit to do while acting in their several years, would be unwise any safety officer. company.

The four main areas which it according to graph and covers are: employee motivation, lacement; employee motivation, erformance and development; and their employees in the object of the Regulations is erformance and development.

The Health and Safety Executive and used increasing in most banks, for failing to keep their work tive is anxious to point out that the object of the Regulations is the object of the Regulations is to develop consultation in health and important of their workplace at least every three into literally millions of pounds.

The Health and Safety Executive and used increasing in most banks, for failing to keep their work tive is anxious to point out that the new safety representative and used increasingly in most banks, for failing to keep their work tive is anxious to point out that the object of the Regulations is to develop consultation in health and safety at work. Any dispute the latest techniques.

The Health and Safety Executive safety committee? One of the used increasingly in most banks, for failing to keep their work. The Health and Safety Executive safety committee? One of the latest techniques.

The vulnerability of top management is now faced to the new safety representative and used increasingly in most banks, for failing to keep their work it we is anxious to point out that the new safety representative and used increasingly in most banks, for failing to keep their work it we is anxious to point out that the new safety representative?

The Health and Safety Executive safety committee? One of the safety committee?

The used increasingly in most banks, for failing to keep their work in the object of the Regulations is safety committee? One of the safety committee? One of the failing to keep their work in the latest techniques.

The used increasingly in most banks, for failing to keep their work in The new regulations are sup and safety at work. Any dispute safety recommendations. It is months. Management must into literally millions of pounds, train safety officers to a high hope that the challenge will die ported by an approved Code of over the implementation of these not surprising that Bill Simpson, supply such facilities and Meanwhile, senior managers standard, while too many have out — and suffer the conserganisations, and the methods ported by an approped Code of over the implementation of the surprising that Bill Simpson, supply such facilities and Meanwhile, senior managers standard, while too standard, while too managers standard, while too managers standard, while too managers standard, while too managers standard, while too standards of the Health and assistance as the safety reps may in manufacturing industry to safety by channelling responsions to safety by channelling responsions.

A Textbook of Personnel Managers in default— workplace, the Code recomment by feel to menangers of the managers of the new safety situation as a means reasonably require, a definition could be faced with having to safety by channelling responsions, as reasonably require, a definition could be faced with having to safety by channelling responsions.

I to standard, while to safety reps may in manufacturing industry expensions of the safety reps of the new regulations as a means reasonably require, a defi provisions of the Code have tions is precisely that directors The Trades Union Council has tubes, dust level samplers and standards.

been followed or that he has will no longer be able, much certainly not been slow to the like then management will The safety rep will

has no more than 1,500 men eyes, if used over excessively

holds no terrors for them. The the safety representative and play units, which are being

The employer is required to astronomical £48bn.

training, with pay.

committee and the workplaces. Another section of the safety ment complaint about being rep's mandate is to make repre-flooded by excessive inform-sentations to the employer on ation, advice and legislation, the general matters affecting health, British Safety Council has re-safety or welfare. This could be construed to mean almost any. sponded by setting up a special thing, and with the backing of service called Senior Executive the Trade Union movement, representatives could well turn division is to select from the safety issues into political ones plethora of information on if management fails to respond. safety, vital factors of new legis-As Bill Simpson warns, "If man-lation and fresh techniques, and

on safety, which has always been the company. be a largely moral obligation.

recommendations he could well evitable onslaught by safety occupational safety training associate with industrial safety accidents, and make representise, experience and specialist safety ersonal reps. The new safety laws will scheme. By contrast, the whole issues has already run into tations to management arising knowledge, that increasingly it

->= Rall Drive

bility for health and safety at the highest level within the com-

In defence of management, it has been argued that the regulations about safety representatives and committees are just one more piece of legislation that unfairly adds to the pressure on managers, making their iob - to manage- that much

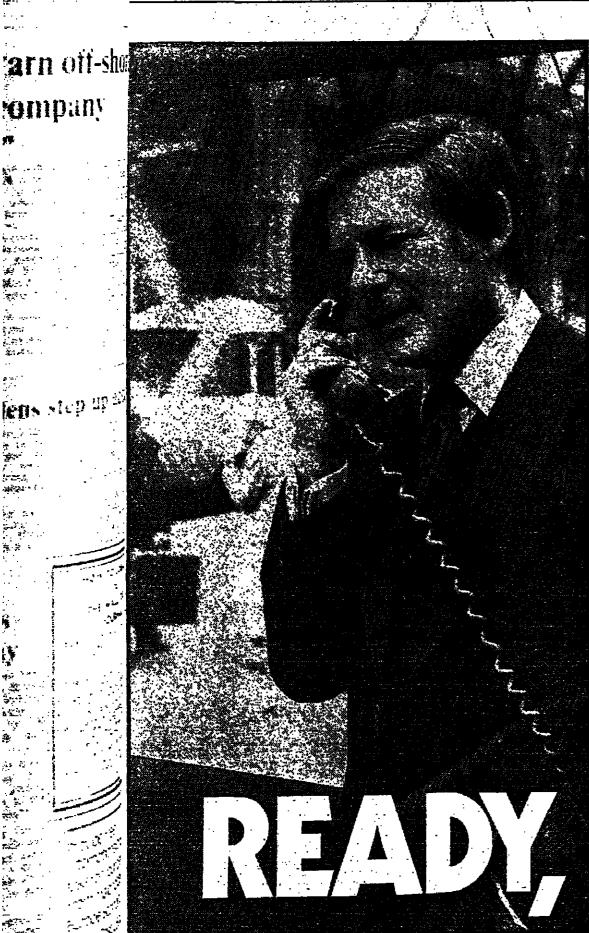
more difficult. Yet, if they only knew it, this one piece of legislation could be the most vital aid in increasing productivity and management documents which arresting unnecessary losses. are required by the laws relat- Reportable industrial accidents ing to health and safety in the cost the nation as a whole in workplace, and he will also be excess of fibn a year and chop the normal recipient of par- 24m man days off our producticulars of prohibition and im- tivity. If all accidents, includprovement notices from the ing those to property, are in-Health and Safety Executive cluded, the sum soars to an

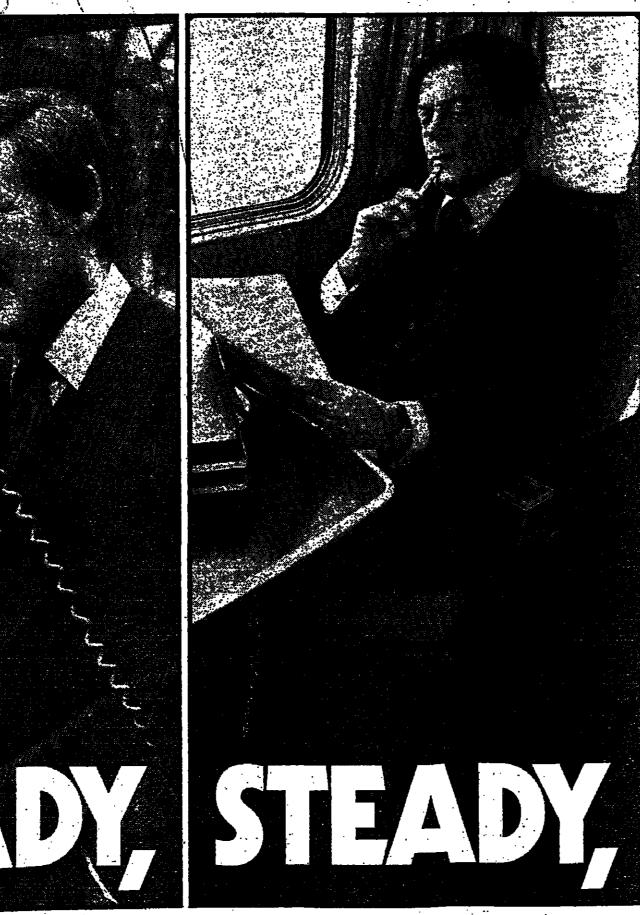
allow safety reps time off for Information and measurement are the keys to accident preven-If at least two safety reps tion, and the work of the safety request the setting up of a safety representative could be a veritcommittee then the em- able information treasure chest, ployer is required to do this, enabling management accur-He must consult with the reps ately to pinpoint priorities and and the recognised trade unions plan programmes to make of the workplace and, in a place companies more efficient. The where it can be easily read by safest companies in the world the workforce, post a notice - the Duponts and Monsantos stating the composition of the - are also the most profitable. Reacting to the top manage-

Significantly, under the new the director named in the firm's as well-as factories and plants— units, which could harm the disputes—it's rubbish." So it appears that when Harold what they need to know. New sible for carrying out day-to-day safety management are fully trained and equipped to apply

National Safety Centre, Chan-

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it at any Rail Drive station.



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Building and Civil Engineering

£15m start on new town in Iran

CONSULTING engineers, Haiste munity services.

and Partners are preparing the Site work, which includes the

Shapur in Iran.

Working in association with Hovernaft Haiste teams in Leeds and Tebran are preparing land-scaping and flood protection projects for the area, roads, water, sewerage electrical and tele-phone systems and construction of the Rasta Khiz bury Hill, when completed in project, which will provide 750 approximately £3m, will have a lower cost houses as the first 99-beds facility. phone systems and construction lower cost houses as the first 99-beds facility.
of 500 houses, schools and comphase, is Hashimzadeh.

American M

A £2.6m contract to fit out a new a cost of £9.6m. The building will Trust at a cost of £9.49,482, while store in the Arndale Centre, be in Upper Fountaine Street for the London Borough of Hack-Manchester for British Home adjoining Permanent House and new it is to construct an obserstores is among the largest of adjacent to Albion House, the latest awards to John Laing administrative centre, to which it will be linked by means of an flats at a cost of £682,177.

A third contract is at Electron.

The store with a Market Street.
High Street and Mall frontage, will have a 43,000 sq & sales floor area on two levels and a self-service restaurant for 450 people at a third level.

Another fitting-out (contract)

it will be linked by means of an flats at a cost of £682,177.

A third contract is at Elm Lea, Willoughby Lane, London, N17, where the company is to erect demolish and an industrial and a warehouse rebuild showrooms and work. Shops for County Garage. This is shops for County Garage. This is part of a £1m modernisation pro-

also in Manchester, is for Fluor gramme and Laing has already (Great Britain) which is moving into a 15-storey office block in Chester Road, Old Trafford. The Chester Road, Old Trafford. The Fluor office covers up-grading of the air conditioning system, electrical installations, acoustic cellings and partitions.

Still farther north at Apple-cross. Ross-shire, Laing has office and conditioning system, electrical installations, acoustic cellings and partitions.

Still farther north at Apple-cross. Ross-shire, Laing has ordered or

For London Transport Executive a computer complex, offices and £250,000 is to be supplied to the Laing is to build a bus garage at plant. The work is being carried Herat Livestock Corporation of Thamesmead on the site of the for the Property Services Afghanistan, by Duke and former Woolwich Arsenal. Work Agency and is due for comple- Ockenden.

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product and meets a wide range of budgetary requirements.

Laing busy in the North

Another fitting-out contract, part of a 11m modernisation pro- £230,000.

also in Manchester, is for Fluor gramme and Laing has already

For London Transport Executive a computer complex, offices and

on the £3m contract started last tion by April 1980.

The contract is for a single-storey 6,665 square metre building, a ground and two-storey

road, landscaping and drainage. tracts totalling nearly £2m.
In Leeds. Laing is to build a At Brighton Hill, Basingst

with a total floor area if 4,400 square metres and an external parking area of 2,310 total

Today's

CONSULTING engineers, Haiste and Partners, are preparing the infrastructure design and will be managing the construction of the fifth first phase of a proposed new town, Jarrahi, near Bandar Shanur in Iran.

Shanur in Iran.

munity solve.

Site work, which includes the American medical two and at Windsor, and expressions to St. Mary's, Paddington, ton, London, will add to Holland, Another Iranian project on which Haiste is actively engaged experience in hospital building.

At Harrow, following an earlier for groundwork and

The order is for two trailer-mounted Dando 800 drilling rigs

with compressors and ancillary

shoring

Lining and Genstar buys \$91m

Pipeline

cover-up

Westminster Dredging Company

in joint venture with Stolt-

half of Phillips Petroleum Com-

The right way to build

Design is based on the results operation.

osmosis, in which the water is modular approach which est forced through a semi-permeable part of the plant to be taken membrane which bars the salt of service for maintenance to

without closing down the of two pilot plants which have Fried. Krupp GmbH. Alex been operating 12 years, one of fer Strasse, 4300 Essex Fett 16,000 litres/day within the Republic of Germany.

Housing the workers

ERECTION OF a 400-man labour camp at Pembroke Dock, South for Wales is to be undertaken by Authority.
Austin Hall (Pentos Group) for Grandmet Technical Services. The contract is worth £701,000. The accommodation will house

Three contracts, toge

PROTECTION OF a 2 km stretch Sea defence of the Ekofisk to Teesside oil pipeline is being undertaken in Kent under a contract awarded to in Kent

CEMENTATION Construction is • Hammond and Champne just starting work on a £580,000 to supply two passenger contract to strengthen part of installations for new results. Nielsen Seaway.
Placed by Gasunie Engineering, consulting engineers, on bethe Kent coast sea defences. studios now und The area of operations is be at Dona, Qatar.

tween Sandwich Bay and I and one of the main tasks: be the construction of an bankment of colliery shale lected from the Betteshar colliery tip nearby. The work is being carried the Southern

IN BRIEF

the workforce for a cracking worth about £700,000 have to unit being constructed by Snamprogetti for the Pembroke Crackprogetti for the Pembroke Cracking Company.

Grandmet Technical Services is providing a complete package to Snamprogetti, including all filling (£135,500) for foundat infrastructure works, furnishings and kitchen equipment. Also included is a 21-year management and maintenance programme.

Companies: West's Civil Enering (£500,000) for foundation at Seal Sands, Tession at Seal Sands, Tess

Alexander Hall (Builders). Aberdeen Constition Group, has been awards fim contract by inverness trict Council, for 50 terraced semi-detached bungalows

PLANT & MACHINERY

MODERN USED ROLLING MILLS, wire rod and tube drawing plant—roll forming machines slitting-flattening and cut-to-length linescold saws—presses—guiloltines, etc.
ROLLING MILLS 5" x 12" x 10" wide variable speed four high Mill. 3.5" x 8" x 9" wide variable speed four 10" x 16" wide fixed speed two high Mill.
10" x 12" wide fixed speed two high Mill.
17" x 30" wide fixed speed two high Mill.
100 TON CAPACITY COINING PRESS by 0902-42541/2/3 Telex 336414 0902 42541/2/3 Taylor and Challen-virtually unused-fully automatic—160 s.p.m. x 24 mm stroke.

IN LINE MACHINE for simultaneous surface
milling both sides of continuous and semi-Telex 336414 0902 42541/2/2 Telex 336414

continuous cast non-fercous strip up to 16". 9 DIE, 1750 FT/MIN SLIP TYPE ROD
DRAWING MACHINE equipped with 3 speed 200 hp drive. 20" horizontal draw blocks. 22" vertical collecting block and 1000 lb spooler (Max. inlet 9 mm finishing down to 1.6 mm copper and aluminium.)
8 BLOCK (400 mm) IN LINE, NONSUP WIRE DRAWING MACHINE in excellent condition

0/2000ft/min, variable speed 10 hp per block (1968). 24 DIAMETER HORIZONTAL BULL BLOCK By Farmer Norton (1972).

SITTING LINE 500 mm x 3 mm 3 ton capacity
1974 FULLY AUTOMATED COLD SAW
by Noble & Lund with batch control.
1970 CUT-TO-LENGTH LINE max. capacity
1000 mm 2 mm x 7 tonne coil fully

overhauled and in excellent condition. 1965 TREBLE DRAFT GRAVITY WIRE
DRAWING MACHINE by Farmer Norton 27"—29"—31" diameter drawblocks.
STRIP FLATTEN AND CUT-TO-LENGTH LINE

by A. R. M. Max. capacity 750 mm x 3 mm.
3 BLOCK WIRE DRAWING MACHINE equipper with 22" dia. x 25 hp Drawblocks.
2 15 DIE MS4 WIRE DRAWING MACHINES 5000ft/min. with spoolers by Marshal Richards.
3 CWT MASSEY FORGING HAMMER

9 ROLL FLATTENING MACHINE 7 ROLL FLATTENING MACHINE

COLES MOBILE YARD CRANE 6-ton capacity lattice jib.

RWF TWO STAND WIRE FLATTENING AND STRIP ROLLING LINE 10" x 8" rolls x 75 hp per roll stand. Complete with edging rolls,

per roll stand. Complete with edging rolls, turks head flaking and fixed recoiler, air gauging, etc. Variable line speed 0/750 ft/min and 0/1500 ft/min.

NARROW STRIP STRAIGHTENING AND CUT-TO-LENGTH MACHINE (1973) by Thompson and Munroe.

CINCINNATI GUILLOTINE 2500 mm x 3 mm

capacity, complete with magnetic sheet supports and motorised back stops.

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of new price. 4,000 TON. HYDRAULIC PRESS. Upstroke between columns 92" x 52" daylight 51" ANKERWERK 400 TON INJECTION MOULDER

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Excellent.
CINCINNATI CENTRELESS GRINDER. MAHO MHIOOD UNIVERSAL TOOLROOM

MILLER, Table 47" x 14". Excellent condition. ELLIOT 1250 STURDYMILL with universal-head, cable 66" x 10", fitted optics, almost new. SLOTTING MACHINE, 14" stroke, excellent.

ARRIVED TOO LATE FOR THE LAST MINERS STRIKE!! Unused Minneapolis Moline Brushless AC Generator, 80 KVA's.

Work on hospitals worth 25m Two PRIVATE begiltate for some Medical Europe is a femonia content of the first instance of the first in

Wheeled units are now being produced by insulating polyurethane foam core. One of its Portakabin of Huntington, York. This is its main uses will be on building sites, but as it latest design. It is 7 metres long and 2.3 metres vehicle it could also be used as a mobile laborawide with walls of steel and plywood with an tory or emergency control centre.

equipment. Delivery will be made by the end of this year. New code for explosives

operating and engineering block operating and engineering block operating and engineering block with a total floor area if 4,400 square metres and an external parking area of 3,310 square metres, together with access the company square made by the end of this year. The Dando 800 can drill to a depth of 455 metres.

MOST PEOPLE tearn from their copies of the Standard may be obtained from BSI Sales water bore holes in the Herat happen to work with explosives Department, 101, Pentonville water bore holes in the Herat happen to work with explosives Department, 101, Pentonville part of an irrigation scheme, tution. To ram home this message the collising nearly \$2m.

In Leeds, Laing is to build a standard may water bore holes in the Herat happen to work with explosives Department, 101, Pentonville part of an irrigation scheme. Union. To ram home this message the collising nearly \$2m.

COVET-In Leeds. Laing is to build a At Brighton Hill, Basingstoke, sponsored by the World Bank, sage it has published a new code five-storey office block for Leeds Hants, it is to erect 56 houses to provide a chain of cases for of practice, BS 5607 Safe Use of More Work Permanent Building Society at and 32 flats for the Guinness nomadic herdsmen.

Explosives in the Construction Industry which aramines the Industry, which examines the practical implications of working with this potentially lethal, com-

The construction industry is more bazardous than many beople realise but the risk Wimpey tunnelling and demolition.

safety of those handling shire.

explosives at the blasting site. The system was selected after sel, with bow thrust called the and anyone else likely to be an extensive pilot plant study koraalzee is being und and it affected, including members of and inspection of Unox systems is manoeuvred with the aid of a

use of blasting explosives and £391,000 for two housing plied by Tilcon-Tilling Constructions underwater blasting, city council, involving a total of land clearance and excavation. A 65 units at Collin Green, special appendix on demolition Sherwood. is included since this represents

variety of common, possibly un-arranged to enable the tenants suspected, hazards and lists the to remain in residence throughlegislative requirements at out the modernisation propresent in force. gramme.

Anything you want built.

arrywhere in Scotland

element increases sharply when WIMPEY UNOX has received a explosives have to be used for £550,000 order from the York-tasks such as road construction, shire Water Authority for the

pany, the contract requires the accurate positioning of 24 inch unnelling and demolition. supply of a Unox system and British Standard 5607 stresses 16.25 tonne/day oxygen generalimestone rock to provide a 1 metre protective cover. The the need for constant vigilance tion plant for treatment of section of pipeline concerned is at all levels to prevent bad work brewery waste from the three about three miles offshore, and ing habits and thus ensure the breweries in Tadcaster, York at a depith of 30 metres. at a depth of 30 metres.

the public. treating similar waste waters in Comprehensive recommendations are given for the safe stor- in Nottingham, Wimpey has age, handling, transportation and won a contract valued at use of hlasting explosives and £391,000 for two housing accessories for manufacture and modernization and won a contract valued at accessories for manufacture and £391,000 for two housing accessories for manufacture and modernization and modernization. sophisticated electronic position fixing system. She has a carrying capacity of 1.200 tons.
The limestone is being sup-

The work which has just one of the main applications for started, involves full refurbish-explosives in the construction ingfi including renewal of plumbindustry. ing and wiring. All units will
The code also advises on pre- be fitted with central heating
cautions to be taken against a and the work plan will be

Manchester **Airport**

new runway lighting system.

£1½m work to Roberts

A. ROBERTS (BUILDING) has been awarded three contracts. One at Adlestone, Surrey, worth £310,000 is for the building of 40 flats with associated works for Crest Homes. This is due for completion by July, 1979.

North Gower Street and Euston Street, London, NW, are the locations for a £320,000 contract for improvement Scholars of the University of Cambridge. The work involves demolition of 174-178, North Gower Street and the construc-

19.2m contract from the Mantion of a new commercial and chester international airport residential building and the authority for improvements at refurbishing of first and second floors of 94-100, Euston Street, to 1070 authority for improvements at Ringway Airport.

Work is expected to start in January and will involve the laying of 220,000 tonnes of asphalt. The project also includes the construction of a new concrete tion of 65 dwellings, for Barratt fast turn-off, widening of runways and the installation of a fits is about £700,000. Work is new runway lighting system.

contact Gilbert Ash Pegasus House West George Street, Glasgow 041-248 2511

CONTRACTS AND TENDERS

Argentine Republic

Ministry of Economy

HIDRONOR

Hidroeléctrica Patagónica Sociedad Anónima Alicopa Complex Alicura Hydroelectric Project Contract No. 533 — Civil Engineering Works Prequalification of Contractors

In order to select Contractors from whom national and international tenders will be called to construct the main civil engineering works for the above contract, HURONOR S.A. will receive and analyse the qualifications and references from those firms and consorting of firms from member countries of Interamerican Development Bank (IDB) that have adequate technical and financial capacity and wish to take part in the call of tenders.

HIDRONOR S.A. has started negotiations with Interamerican Development Bank in order to obtain the necessary loans to finance the works and it will take into account the rules of such entity, when carrying out the prequalification and call of tenders.

The procedure of submitting these details is set out in a prequalification document which may be obtained from HIDRONOR S.A., Av. Leandro N. Alem 1974, 1001 Buenos Aires. Argentine Republic, and at the main offices of Electrowatt Engineering Services Ltd. P.O. Box 8022 Zurich, Bellerivestrasse, 36, Switzerland, and SWECO A.B. — P.O. Box 5038 — 2. Linnegatan, S-102 41 Stockholm 5, Sweden, from October 9, 1978.

The envelopes containing the qualifications and references of the firms or consortia concerned must be submitted to Leandro N. Alem 1074, 3rd Floor, 1001 Buenos Aires, Argentine Republic, before 5 p.m., November 30, 1978. The contract includes the following works:

of crest, on the Limay River.

a) Construction of an earth fill dam, approximately 115 m high and 880 m long

c) A spillway of an approximate capacity of 3000 cu. metres per second. d) Two tunnels for river diversion of about 9 m diameter and 750 m long.

A discharge canal, downstream the powerhouse, of approximately 110 m wide f) Auxiliary works.

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or telex 82446

• COMPUTERS

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main storage and on-line disc allows multiprogramming, multistorage.

The whole of the machine's be supported and the ability to
central processor is contained on manage background jobs such as
three large scale integrated (LSI) printing while higher priority
chips implemented in stilcon-onchips implemented in stilconchips implemented in

system — the main memory • AUTOMATED DESIGN & TESTING exchanges material with disc for

below, a base cabinet containing system is called AMIGO and the power of main memory. HP's below, a base cabinet containing system is called AMIGO and the power of main memory. HP's below, a base cabinet containing system is called AMIGO and the power of main memory.

Soon, you'll be seeing it on television, on packaging,

Behindit, a public company in which thousands

on transport all over Great Britain.

which provides the complete lay-out design service from circuit 891010. printed circuit board (pch) lay-

ment (ADE), has a new auto-vious methods where only pin-routing and data capture puckage connectors were specified. Quest is at Ferndown (0202)

ADE serves the electronic Analogue

In-circuit diagnostics

عِلَدًا مِنْ الْأَصِلَ

DIGITAL in-circuit test and diagnostics are being provided within the analogue ATE system manufactured by Racal Auto-

SPECIA

The Work

Real-time language

CORAL 66 for the IBM 370 series The new package compiles is the latest addition to the grow-standard official definition Coral ing list of compilers from to assembler code, and has good

Systems Designers, error recovery and reporting.

As well as producing a resi-diagnostic and trace facilities. dent compiler for the 370, plus the ability to accept inserts Systems Designers has available of Assembler code. cross-compilers to most other machines. The new compiler will run under the OS operating promoting the Governmentsystem and all versions will produce assembler code. An it is thus made available on a
"Official Definition" MASCOT appropriate of the UK (Modular Approach to System computer population.

This is an important step in

Construction and Test) System Systems Designers, 1. Pemwill be available to users of the broke Broadway. Camberley, CORAL compiler. Surrey, GU16 3XH.

HANDLING

for skips

can be employed to lift from a operated crase, cross and long ower level than that on which travel are manual operations.

re venicle stands.

For tipping when high off the Boddington Industrial Estate, tround, the rear bottom edge of Drove Road, Biggleswade, Beds. (Biggleswade 312125).

(Biggleswade 312125). wer 2 wall, or into another rehicle such as a rail truck. The oaders can handle loads from 12 to 24 tonnes according to the ength of the container.

to spread to the container.

The company has extended its ange of tipper-truck equipment by the addition of a small lightweight front-end model for short vehicles in the two to five onnes gross weight band. Called the ME20, it weighs only 16 kg and is supplied to body outlders as a ready-to-fit kit.

A 4

Automatic lifting in containers

galvanised tubular door traci and the crab unit end carriage are fitted with easy-run nylon wheels. During transit the crane

wheels. During transit the crane is locked in position at the opening end of the container.

DESIGNED TO give extra reach and versatility is a large capability skip or container loader which comes via a festion cable linking to be introduced at the motor the hoist to batteries mounted either on the container, we on the opening end of the container. The speed of the lift is about

The speed of the lift is about Known as the Tip-a-Lift, it 14 feet a minute and its safety has swing over side booms with features include a safety top in extra pair of lifting levers limit, immediate braking, auto m their ends. This is said to locking (when the stop button is rive a double-jointed facility for pressed) and an auto overload ifting higher than usual, or it cut-out. As with the hand

Soft sling

type of lifting sling by Safex Equipment of Croydon. The Safex Flexi-sling is in the

form of a continuous tubular loop of double-thickness fabric loop of double-thickness fabric which encases a thick hank of loose polyester yarn. It is, therefore, free to spread out to cushion the load at points of COLLOWING THE interest contact. Kind to operatives' hands and extremely gentle to its load, and extremely ge

INSTRUMENTS

Gauges tall components INTRODUCED by Herbert Sigma datum. Zero re-set is by press

is a height gauge with 16mm button.

reference to base datum and equipped to give a binary coded allowance can be made for decimal output for printers, and stylus width in slot measure- foot switch re-set ments. In addition, actual The company is at Spring errors can be indicated if the Road. Letchworth, Hertfordshire

is a height gauge with 16mm

LED digital display able to make measurements on components up to six inches (150 mm) high.

With an overall accuracy of ±0.01mm, the instrument has a thumbwheel presetting control on the front panel which enables on the front panel which enables is available, including 2 and 5mm any dimension to be put on to the display. Thus, dimensions can be checked without reference to base datum and equipped to give a binary coded.

drawing dimension is pre-set as (04626 3841).

e SECURITY Low noise disintegrator

BECAUSE A slanted knife cutter in a security disintegrator replaces flat cutting, but with a security information and are said quieter cross cutting process, the machine's noise level is much "micro-confetti."

House, Kingfield Road, Coventry.

Its security disintegrators are intended for materials such as low as 83 dBA. Seven models microfilm microfiche printed are available with destruction

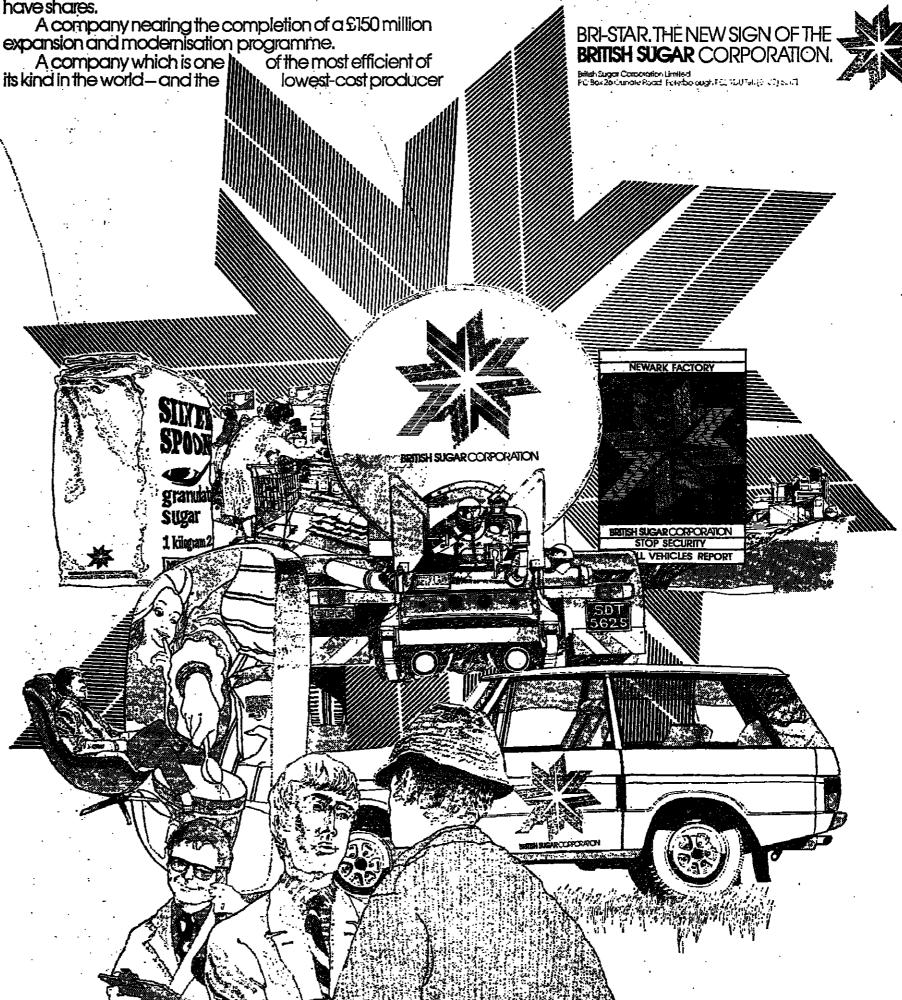
outs, tapes and cassettes,

microfilm, microfiche, printed are available with destruction circuit boards, computer print-capacities of from 50 lb per hour ... up to one ton per hour.

From today, a lot of people will be seeing stars everywhere. Allow us to introduce the Bri-star.

of its product in Europe.

Because the Bri-star is the new sign of the British Sugar Corporation: the makers of Silver Spoon, the granulated sugar bought by more people than any other brand.





Arithmetic of hidden power

they know it.

However, civil servants are

of a policy objective soon come
to take the place of the policy bers front suggests a way of itself. The successive price reversing the advance. We used codes, for example, substituted a to have a declared policy of cost-plus formula for the object securing a competitive exchange live of price restraint. Many rate; but since the Treasury has the cases the Hull Prison Board modest proposal is to inject a increase on the 6,500 sold in of Visitors had failed to comply filtering procedure on which 1976—the last year a Motor Show with the standards of justice both staff and inmates could was staged.

appropriate to disciplinary pro-rely for avoiding the necessity. At this year's show in cost-plus formula for the object accurring a competitive exchange this point that the real test of would require an initial "clinic" speed automatic transmission for the object and the proposal is to inject a increase on the 6,500 sold in of Visitors had failed to comply filtering procedure on which 1976—the last year a Motor Show with the standards of justice both staff and inmates could was staged.

This is primingham. Lancias the following proposal is to inject a increase on the 6,500 sold in of Visitors had failed to comply filtering procedure on which 1976—the last year a Motor Show with the standards of justice both staff and inmates could was staged.

The cases the Hull Prison Board modest proposal is to inject a increase on the 6,500 sold in of Visitors had failed to comply filtering procedure on which 1976—the last year a Motor Show with the standards of justice both staff and inmates could was staged.

The cases the Hull Prison Board modest proposal is to inject a increase on the 6,500 sold in the case of interpretary procedure on which 1976—the last year a Motor Show with the standards of justice both staff and inmates could be interpretary procedure. manufacturers found the code a discovered six different definite degree of interventionism conducted by a single member the Beta range will make its convenient justification for tions of competitiveness, all tell-prices—or at any rate list ing different stories, the policy standards will the courts insist prisoners could raise their compassociation with Britain's Autoprices. A discount from the itself has vanished. So the wise price allowed by the code could adding to the TIIC the CRI and the courts will come. What of the Board of Visitors where Britain's Autoprices. A discount from the itself has vanished. So the wise price allowed by the code could adding to the TIIC the CRI and the courts will they crucially plaints without the threat that motive Products, it is the first price allowed by the code could adding to the TIIC the CRI and the courts of the courts of the code and the code and

ACROSS 1 Pasture land can get me a vessei (6)

12 Run away arrow (4) 13 Call half-a-dozen to take a scat

14 A classic transatlantic bowler

16 Perhaps serve in upper class

18 One affected with a problem

29 Return to the status quo in

prosecuted with Bill (7)

with names of winners next Saturday.

24 Dye in battle (7)

What is at work here is a natural and even laudable reflex of the burcaucratic mind. Civil servants are highly intelligent inten, but curiously innocent; they are somewhat out of their depth in the real-world of business, and they know it

sour policy, and he will soon give England. Where the present your policy, and he will soon give England. Where the present you a startling working definition, has been the present in a corset regime, destroying banks the French call the ing competition, has been donit administratif—a phrase adopted with the deepest distaster cannot decently be translated but it may prove difficult to woo into constitutional English.

Numerical expressions which definition which can still be used to bring the Cabinet to beel.

Numerical expressions which definition which can still be used to bring the Cabinet to beel.

One development on the number of the present courts remains unless and until with prisoners' complaints. Too Parliament specifically takes it often grievances remain away. Now that victory has unresolved until they have to been recorded, the six prisoners' be dealt with formally before cases go back to the Divisional the Governor or the Board of Court for it to determine Visitors applying the disciplant or which of plinary machinery. A quite the cases the Hull Prison Board modest proposal is to inject a increase on the 6,500 sold in 1978. The last year a Motor Show increase on which is year a Motor Show.

25 Compositions without traps

26 Island jumper (6)

unit he left (7)

7 Gift from the Lady of the Lake (9)

10 The piece in the middle can

be boring (6-3)
13 A card game for the majority

15 Is page one given up to counter intelligence? (9)

**Opper class are in condition
for sculpture (6)

8 What does this need for drama? Just about nothing (4.3)

1 Little time to employ a timid creature (5)
2 Current aversions to a faithful companion (7)

9 Able to communicate, but a 1 Retired teacher turns up at 1 Sotheby's (3 8) throw follows (2, 5)

11 Crooked enthusiasts for a Solheby's (3, 6)

writer of farces (3, 7)

Rum need teacher turns up at Solheby's (3, 6)

5 Secret societies can be gripping (5)

20 Return to the status quo in proof (4)
21 Such we are told is Monday's child (4, 2, 4)
22 Persistent—but he may be prosecuted with Bill (7)
23 Such we are told is Monday's child (4, 2, 4)
24 Persistent—but he may be 21 Guick in Hants (5)
25 Persistent—but he may be 26 Guick in Hants (5)
26 Short with Channel Island child (5)

The solution of las (Saturday's prize puzzle will be published

THE WEEK IN THE COURTS

The courts intervene in the prison system

Whatever the status of a grievances will go a long way original Ombudsman).

person held in custody, and towards a sensible modus Regina r. Board of Visitors however attenuated the rights rirendi in penal establishments, or Hull Prison, cx parte St.

ordinary courts to challenge the to the lack of any acceptable sary to supplement the work of exercise of the disciplinary complaints procedure for the Parliamentary Commispowers of Boards of Visitors, prisoners. The removal of such sioner for Administration (the

Nowever, civil servants are very good at arithmetic. Figures have a most reassuring object. This was the reason why the troversial. Two and two still make four even in the Minister's constituency: give a civil servant a precise arithmetic definition of a grievances will go a long way original Ombudsman).

Whatever the status of a grievances will go a long way original Ombudsman).

Regina r. Board of Visitors to the rights virendi in penal establishments. On Hull Prison, cz parte St. and liberties might be as a One result of last week's Germain and others, The Times and liberties might be as a One result of last week's Germain and others, The Times and liberties might be as a complete review of the constituency: give a civil servant applicy. There is growing displayed by the criminal courts, be a complete review of the tright of recourse to the existing regulations for dealing courts remains unless and until with prisoners' completies. Too

MR. CALLAGIAN'S observation officials who run it—but to the trade unions that he knew generated a whose counsers of Tap process arithmetic deficial arithmetic of so-called production of the grade of the of the

with the present of the state o

TENNIS BY JOHN BARRETT

Something to shout about from Britain's men

SOCCER BY TREVOR BAILEY

Nottingham Forest head for further successes

NOTTINGHAM FOREST not speed and shoot into the far plaint. This has ben made more only passed Leeds' all-time corner of the net.

record of 34 League matches for the second time, the without defeat on Saturday but "dynamic duo" of soccer they buy well and are not afraid they did it with style and management has taken a strugthey did it with style and management has taken a strugthey did it with style and management has taken a strugthey buy well and are not afraid to buy hig, while they also sell panache when they demolished gling Midland club and turned it shrewdly. This was shown when they let Withe go because Birtles to man and they let Withe go because Birtles and Taylor have achieved at scene.

This was a most impressive and Taylor have achieved at scene.

This was a most impressive and Taylor have achieved at scene.

Performance, which clearly Nottingham is more remarkable. The signing of Peter Shilton demonstrated that the club is than their success at Derby, last season has much to do with no one-season miracle team, con-because Forest had become a the impressive defence record of the club. None constitution was ready to built on the season has much to do with the club.

convenient justification for the raising prices—or at sory rate list in gdifferent stories, the policy prices. A discount from the rate of that a prisoner is a maticious complaint would be persuasively presented as a navine else concerned to fich that gain.

In pay policy, the percentages whitever you say you want to work the first that the prison fact already followed in some early in 1979, initially only and policy as you would your strainty proved that the prison fact already followed in some early in 1979, initially on the strainty power—the black list, virginity. The price of liberty which has entirely delighted the is imprecision.

In pay policy, the percentage whatever you say you want to would sound defence. So far this entirely in Italy. The automatic option will be extended to the 1800 make? Irrespective of the remain unresolved, then some it will be extended to the 1800 make? Irrespective of the remain unresolved, then some it will be extended to the 1800 make? Irrespective of the remain unresolved, then some it will be extended to the 1800 make? Irrespective of the remain unresolved, then some it will be extended to the 1800 make? Irrespective of the remain unresolved, then some it will be extended to the 1800 make? Irrespective of the remain unresolved, then some it will be extended to the 1800 make? Irrespective of the remain unresolved, then some it will be extended to the 1800 make? Irrespective of the remain unresolved, then some it will be extended to the 1800 make? Irrespective of the remain unresolved, then some it will be extended to the 1800 make? Irrespective of the remain unresolved, then some it will be extended to the 1800 make? Irrespective of the remain unresolved, then some it will be extended to the 1800 make? Irrespective of the remain unresolved, then some it will be extended to the 1800 make it wi

BBC 1 **Holitant programmer **Holitant prog

8.00 World in Action. 9.00 The Sandbaggers. RADIO 1 24m 16.5 Surposimic water with earliers 1.12 Report Water 11.0 Repor

[هكذامن الدُّعل]

Meet the new Programme Controller for BBC and ITV.



cesses

THE PHILIPS N1700 VIDEO CASSETTE RECORDER.

Our N1700 Video Cassette Recorder receives signals directly from your television aerial and records them.

It works rather like an ordinary cassette recorder, but records both sound and vision, so that you can tape entire programmes.

But you'd be wrong if you thought that the N1700 was for people who sit in front of the box all evening.

In fact, the N1700 has been designed especially with the selective viewer in mind.

Because the trouble with being a selective viewer is that sometimes you have to be a little too selective.

You must know the feeling. Often, two excellent programmes clash and you're forced to make a reluctant choice of channels.

Omnibus or News at Ten. The South Bank Show or Match of the Day. Survival or Reginald Perrin.

The N1700 solves the problem.

Since it records the signals from any of the three channels independently of your television set, you can watch a programme on one channel while the machine records the other for you to see later.

The only choice you have to make is which programme to see first.

However, the advantages of the N1700 don't end there.

RECORDING AND PLAYBACK OF MATERIAL MAY REQUIRE CONSENT-SEE THE COPYRIGHT ACT 1956; ALSO THE PERFORMERS PROTECTION ACTS 1958 TO 1972

This may come as something of a surprise but the N1700 will also record programmes while your television set is actually switched off.

So if you happen to have some people over the very same night that the movie you always wanted to see is on, don't worry.

Simply record while the set is switched off. And play it back at a more convenient time.

And that's the perfect cue to tell you about the N1700's unique three-day clock.

Say you went off for a long weekend desperately wanting to see a programme that appeared on the Monday.

With the three-day clock facility you could set the machine precisely to record while you're away.

It will turn itself on, record the programme, and turn itself off. (Again, while your set is switched off).

Finally, of course, you can also record programmes directly as you watch them.

You record them on a range of cassettes up to 2½ hours long. Each of which can be erased and re-used.

And the sound and colour picture quality are superb.

But don't take our word for all this. Visit your nearest dealer and ask for a demonstration.

Simply years ahead

us lean!

victor!

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"IN futur leadi ment If the cation optio Minis South surpl of th has d men econe sion. year, duct virtu. Marc Horw Finar econd be the pumi have runni furth offici: is fo

curre Minn sòry 2 per Tò dard

The first London auction sale of coins to be held by Spink & Son under its own name will take place on Wednesday. J. Pearson Andrew traces the company's path to the auction rooms.

Spink's bid to join London's big three

name as coin auctioneers. The Spink requested that dealings in will be 15 per cent, in line with name of Spink has long been the company's shares be Sotheby's and Christie's. Glenassociated with occasional coin suspended, with the price at dinings charges a more modest auctions, but such sales have 283p. The accepted offer from 10 per cent. As with the other hitherto been held in conjunction with established auction.

Weir strongly decided to the confidence of the property of the confidence of tion with established auctioneers. However, the company was the original bidder in SepCoins increasing amounced in June this year tember. Although there were come an investment medium as famous collections before it was 0n February 21 next year the that it was to enter coin auc- other interested parties, Spink well as being collectors' items. sold at auction for £56 in 1847. collection of the Rt. Hon. Lord tioneering in its own right.

to pay £im for the British coins Spink is not formalies.

dealer. It had remained a family for or Spink's, insists that Unite of Charles I (1625-1649) young from heart attacks and upper social classes to medical business in the truest sense of Spink's aim is to become struck in Oxford in 1643. The much less likely to suffer from school. Then, however, the Spink auctioneers though he con-piece, is one of the largest gold report published today. members of the profession family and its merchant cedes that it is an objective coins in the English series and However, the report published today. members of the profession bankers, Lazards, accepted an which is hardly likely to be was made from melted college by Dr. Robin Murray, senior economic status, easy access to offer worth some £5m from achieved overnight. Spink plate during the Civil War. This lecturer at the London Institute highly-specialised medical care of Psychiatry, in the Journal of and perhaps also from a

The deal was shrouded in Sotheby's, Glendinings and to sell for £10,000. mystery from the first rumours Christie's have numerous sales

prices for coins are expected it was considered that Stanley 1978/9 season which paid on Wednesday, Gibbons was Spinks' suitor include a number of when Spink and Son stages its The share price then stood at collections. first London sale under its own 150 pence. On December 15, Spink's

on offer at the sale, to be held based. Its subsidiary, Spink and only specimen known to have in 1974 for £20,000, when it was its range of dates and varieties. in Quaglino's, the St. James's Son (Australia) Pty is to hold survived to the present day. It restaurant mid-way between its second sale in Sydney on has an interesting auction his-choicest coin in the collection, a day's sale represents Spink's record price of £250. When it is expected to be knocked down three major existing coin years later, it realised a mere for about £26,000.

The House of Spink, founded in 1656 is 1000cc. at Oxford during the Civil War, first real challenge to London's was next auctioned, only ten

Patrick Finn, associate direcdealer. It had remained a family for of Spink's, insists that Unite of Charles I (1625-1649) Andrew Weir, the private ship- would continue to support the specimen was in the collection ping, insurance and investment other London auction houses as of the Duke of Devonshire and company, which thus gained a source for its own stock for its sold at Christie's in 1844 for Coin Room at St. James's.

This massive truck, towering above its driver,

Coins increasingly have be-

claimed that it accepted Weir's For example, in next week's

Also to be offered is a Triple

The Norwich way is knowing what makes the wheels go round.

Crown of Charles I It is now the present vendor, one of the most famous coins Further Spink struck in 1644, and again was

Monarch's horse.

made from melted college plate. collection of the Benelux coun-The engraver of this coin was tries and France which was Rawlins, a staunch formed on the Continent during Thomas Rawlins, a staunch formed on the Continent curing Royalist and sometime play the last century. This collection wright. The coin shows a comes under the hammer on panorama of the City of Oxford November 29. This sale also seen through the legs of the includes rare gold and silver coins and medals not offered for

Dealers and collectors from similarity in the management Penny of Henry III, struck by When the Lockett collection was milled silver currency coins the moneyer William at the sold in 1956, the coin realised from Charles II to Victoria and Spink is not just European Canterbury mint. This is the £760. It was more recently sold the collection is remarkable for

Doctors '19% healthier'

the population, less likely to die individuals from the middle and

BRITAIN'S doctors are 19 per to the "highly selective process cent healthier than the rest of that admits primarily healthy

lecturer at the London Institute highly-specialised medical care of Psychiatry, in the Journal of and perhaps also from a the Royal College of Physicians, knowledge of health risks. also shows that sick doctors. There are only three causes make bad patients and are from which doctors are more peculiarly difficult to treat." likely to die than the general Dr. Murray says that doctor's population: suicide, liver disease

someone who knows what makes

WEEK'S FINANCIAL DIARY

The following is a record of the principal business and financial engagements during the week. The Board meetings are mainly for the purpose of considering dividends and official indications are not available whether dividends concerned are interims or finals. The sub-divisions below are based mainly on last we are simulations. mainly on last ye ar's timetable.

BOARD MEETINGS-

sociated biscu-porthorpe triwright (R.) Iraell Electronic rattan Warebou arrison (T. C.) ter-City Inv.

APPOINTMENTS Board changes at

Watneys Dr. A. H. Button has been property division, has been appointed managing director appointed to the Board of LGP. (operations) and Mr. J. W. Stokes Holdings. has been appointed managing director (trading) of WATNEYS LONDON and deputy chairman of WATNEYS SOUTHERN Dr. But deputy director-general of the ton takes responsibility for brew. CBL, has joined the Board of ing. production and distribution MITCHELL COTTS GROUP as at Mortlake, Isleworth and White-non-executive director. chapel and for company personnel policy. Mr. Stokes takes responsibility for the company's tenanted

and property liaison.

These appointments have been occasioned by the appointment of morevious Watneys London managing director. Mr. Robin Soames as chairman of Watneys Southern and Watney Mann (West) in addition to retaining his chairmanship of Watneys London.

MOORLITE ELECTRICAL, maker of fluorescent lighting fittings, a subsidiary of Whitecroft. Dr. Stuart Cessford has been appointed engineering director of HOMAS RYDER AND SON, the machine tool subsidiary of Whitecroft. He was previously with the Alfred Herbert Group.

companies within the distribution division and will remain chairman of Herefordshire Fuels and deputy chairman of Patrics Olls, associate companies of the group. Mr. Geofrey J. T. Richards has been elected chairman of L.C.P. Home J. Woodward have been appointed improvements. Mr. Stephen directors of WALKER AND Markey, managing director of the STAFF (WESTERN).

Bir. John Whitehorn, lately t

Mr. John Seabrook has been estate, for free trade, marketing MOORLITE ELECTRICAL, maker

occasioned by the appointment of previous Watneys London managing director. Mr. Robin Soames as chairman of Watneys Southern and Watney Mann (West) in addition to retaining his chairmanship of Watneys London.

Dr. Button was formely production and distribution director, Wilson, latterly production and distribution director, Succeeding him is Mr. R. B. Wilson, latterly production and distribution director, Samuel Webster and Sons, Halifax. Mr. Stokes assumes the deputy chairmanship of Watneys Southern having previously been managing director. He is succeeded hy Mr. T. R. E. Mann, formerly deputy managing director of Watneys London.

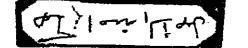
**Mr. A. K. Slipper, previously The Roard is Mr. Mr. C. Thomat.

R.F.D. GROUP announce that Mr. G. B. Davies, chief executive of its special products division. has been appointed a director of the group.

The following appointments have been made to the Board of MIDLAND BANK FRANCE S.A. Mr. Herré de Carmoy, chairman of executive Board, Mr. Andre Martinez, executive director, Mr. General manager, Mr. Alexander L. Dembitz, executive director, Mr. Constantin von Kolze, executive director, Mr. Konstantin von Kolze, executive director, Mr. Secretary.

Having reached retirement age Mr. Leonard, A. Maybury, group theputy chairman, has resigned from the Board of L.C.P. HOLD. INGS. He will continue as a non-executive chairman of the companies within the distribution division and will remain chairman of Herefordshire Fuels and deputy chairman of Pariso Ofs. associate





by WILLIAM WEAVER

by DAVID MURRAY For its own gala benefit even—Donald Gramm—in excellent witty point in the text had to the City Opera decided to voice—was a properly sober, at be driven home with an outsize Saturday's Götterdämmerung in it too. If the passion her properly sold that the constant of the control of the contr heartily, but not always where and Bengt Rundgren's laryngitis, neuen Taten " is not a natural the authors had intended.

Obviously stricken, Mr. Rundgren condition for her, she rises later

Götterdämmerung

Covent Garden

Festival Hall

The cut of the fact of the foreigner in the fact of th

Leningrad Philharmonic

by ARTHUR JACOBS

Sadier's Wells

July in lita

Michael Corder

A scene from 'Solitaire'

by CLEMENT CRISP

Any week of dancing that idea the necessary step further sorely in need of creative gifts began with Grosse Fuge, that that turns it into something like his. Our classical ballet is conjured up a similar Gutrune, they cost: was it really worth it he cut it). There was every rea- for a few eeric close-ups, and son to be grateful for Berit an occasional view of someone Lindholm's secure, consistent retreating upside-down?

Lindholm's secure, consistent retreating upside-down?

Still What began with Grosse Fuge, that that turns it into something like his. Our classical ballet is choreographers that the forest and personal.

So poor in choreographers that the secure is still what began with Grosse Fuge, that that turns it into something like his. Our classical ballet is choreographers that the content of the co at the Wells brought the first fered, clear; responsive to the new creative voice.

performance of a first ballet, beautiful bodies he is using. Elsewhere programmes at the The choreographer was Michael Corder's dances are clean in line, end of the week brought Giseile Corder, latterly of the Royal and enhance their interpreters— and Solitaire in sound enough Ballet, and I think his Rhume I have never seen the three girls performances. Margaret Barter Royal and the root important the programmes happily been's madescene in Friday.

nor Reason the most impressive better, nor the boys more happily bieri's mad-scene in Friday's creative debut since Kenneth stretched (Batchelor, a pure Giselle was well thought-out; MacMillan's Danses Convertantes classic stylist, is an exceptional Judith Rowann made an impressive the stretched (Batchelor, a pure Giselle was well thought-out; MacMillan's Danses Convertantes classic stylist, is an exceptional Judith Rowann made an impressive the stretched (Batchelor, a pure Giselle was well thought-out; MacMillan's Danses Convertantes classic stylist, is an exceptional Judith Rowann made an impressive the stretched (Batchelor, a pure Giselle was well thought-out; MacMillan's Danses Convertantes classic stylist, is an exceptional Judith Rowann made an impressive the stretched (Batchelor, a pure Giselle was well thought-out; MacMillan's Danses Convertantes classic stylist, is an exceptional Judith Rowann made an impressive the stretched (Batchelor, a pure Giselle was well thought-out; MacMillan's Danses Convertantes classic stylist, is an exceptional Judith Rowann made an impressive the stretched (Batchelor, a pure Giselle was well thought-out; MacMillan's Danses Convertantes classic stylist, is an exceptional Judith Rowann made an impressive the styling of the s took this same stage 23 years artist).

sive, dominating Myrtha, and I ago. Excessive praise? I hope The work's manner is in the enjoyed Christine Anthony's Strange that the Soviet Union's Concerto was Victor Tretyakov leading industry should bring —whose musical appeal to an not a note of music by any audience is reinforced by an old living Soviet composer! The fashioned virtuoso demeanon, Leningrad Philharmonic, which the body swaying and the lock of ends its current British tour with an appearance at Liverpool tone even in very high notes Brahms and Chaikovsky at its the first movement; the other second London concert on Fri-Brahms and Chaikovsky at its the first movement; the other alert, witty, youthfully exhuber second London concert on Friwas that a structure which can and inflexible officially-approved Soviet style of became warm humanised—musical composition would strike sentimentalised, almost.

The style pays decent homage to both of whom Corder has modern both of whom Corder has undersome. Does no one care both of whom Corder has undersome. Balanchine, both of whom Corder has undersome. There are moments of centre rightness about the stood. There are moments of Calsworthy's Strife' Galsworthy's Strife'

style should guide such a strong, and Stephen Sherriff, and Cordor sets them dancing with a liveliness, a shining pleasure in their gifts and in the actual making of steps, that I found irresistible.

St. Paul's Cathedral

Jean Langlais at the evening had many individual and convincing touches, both from the conductor and from his dedicated musicians.

It is a long time since I have heard a timpanist achieve such an effect with such a soft attack, perfectly blending with the other



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by ELIZABETH FORBES

The finals of the Benson and items on her programmic there is loveky's "Again, as before independent of the Benson and items on her programmic there is towned and advanced for connect little connect li



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LEICESTER SQUARE THEATRE (930 5252)
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PRINCE CHARLES, Leic Sq. 01-437 8181
Waler'sn Borowcyk's
Waler'sn Borowcyk's
Sep. Peris, Div inn Sum. 12-40, 3.10,
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Seats Bkble, Life Bar.
STUDIO 4, Oxford Circus, 01-437 3300,
Jill Clayburgh, Alan Bates in Paul
Mazursky's AN UNMARRIED WOMAN
(X). Progs. 105, 3.20, 6.00, 8.35,
Late Show Sat. 10 50,

Coliseum

Iolanthe

The revival of Iolanthe at the Coliseum — Thursday's performance was sponsored by the Martini International Club — is very properly dominated by Anne Collins as Queen of the Fairies. Majestic, regal, dignified, this influential fairy is played with such relish by Miss Collins that the usual malice injected by Gilbert into his portraits of middle-aged women is diluted to good humour and wit. If the Fairies in this production, originally by Frank Hauser, now staged by Hugh Halliday and Eric Shilling, are apt to behave like the Girls of St. Trinians on a half-holiday, then their Queen presides over them like a benevo-lent headmistress.

Sally Burgess sings charmingly as Phyllis, Joyce McCrindle makes a gentle, attractive Iolanthe, and Alan Opie, a sturdy Strephon, overcomes the disability of being a fairy from the waist upwards with fine nonchalance. But it is the character roles who have the most amusing lines and the catchfest music. Eric Sbilling's Lord Chancellor is still as nimble of foot as of tongue, while as well as his appearance, merits of foot as of tongue, while as well as his appearance, merits the compliments lavished on him lan Caddy (Mountararat) make a notable pair of brainless Earls. Even the pair of scarlet wings anotable pair of brainless Earls. Even the pair of scarlet wings and in the days when she tunic does not impair his dignity. The sets and costumes—no really did rule the waves with splendid sincerity. As usual the tearls has to be encored.

There is an imposing new Private Wills (of the Grenadier) the contemporary of the dord the order of the set in the programme—look fresh and the unfortunate—lolanthe is Rossinian first-act finate. Hazel Guards) in the person of John serving her life sentence of Vivienne cooducts with due re-

Guards) in the person of John serving her life sentence of Vivienne conducts with due re-



Atan Opie and Anne Collins

FINANCIAL TIMES

Bracken house, cannon street, london ec4p 4by Telegrams: Finantimo, London PS4. Telex: 886341/2, 883897 Telephone: 01-248 8000

Monday October 9 1978

Brighton via Blackpool

Prime Minister, has returned mix.

achieved a result beyond its at home at a time when union late hour, to try and persuade per cent pay policy was likely to be welcomed in under the Restrictive Practices rejected by a majority of more Downing Street. Participation in legislation is not in the national than two to one, but Mr. the EMS indeed could be the interest. It might seek trial by Callaghan's determination to external prop to the counter a different process, or at least a apparently lives on and may out Europe, there is a case for and revised the restrictive prac-

Monetarism

conference on Tuesday—and settlements by competitive once the Restrictive Trade repeated the message on devaluations. It would be Practices Acts were extended television later in the week— flowing to the competitive once the Restrictive Trade to include services, the that if the five per cent policy is thoughts have not occurred to Exchange became guilty until broken and inflation begins to Mr. Callaghan. rise in consequence, the Government "will take offsetting Irresponsible action . . . through monetary and There are consequences, too, obvious, but it will be there. It setting will have an impact on the level of wages they can pay. It will have an impact on the number of employees they can take on their books, or keep on their

It is less than clear how far those words have yet sunk in. stood them, there is a tendency to believe that Mr. Callaghan will neither wish nor dare to put such a policy into effect. All inted, that if the unions want the process of the control o put such a policy into effect. All hinted, that if the unions want the Exchange: practices which the available evidence, however, free collective bargaining, they could not be abandoned without ment rise as a result.

There are several conse- problems.

WHATEVER ELSE may be quences. The first is that the Restrictive Practices Court. This said about the Labour Party five per cent target becomes decision will dictate how the Conference in Blackpool last much less important than it Exchange's management spends week, at least it faced, even if it did not resolve, the central achieve wage restraint through three years. Whatever the dear mixture of incomes and cicion it will lead to demission. questions of incomes policy monetary policy. Yet the more changes in the rules under and inflation. Resolution was the five per cent figure is ex- which British securities are perhaps impossible, but it ceded, the more monetary policy traded. would be a mistake to assume will have to be strengthened. It is odds-on that the Exthat Mr. James Callaghan, the There will be a change in the change is already bound in-

from the seaside a totally into the new European lowing a count-down tentatively Monetary System also becomes listed in the inset. There is, Indeed there was one sense stronger. Almost any scheme however, a small chance that which the conference that helps to exert discipline the Council will decide, at this wildest nightmares. The 5 demands are running high is the Government that its trial keep down the rate of inflation inflation policy. Yet, even with- reprieve until it has condensed even have become stronger, seeking to maintain the value tices—rules—which of the pound. Industry will have attempt to defend. to be told that it cannot be The Prime Minister told the compensated for high wage

fiscal measures." Lest there be for the Tories meeting in any doubt about what that Brighton this week. Tory thinkmeans, he went on to spell it ing on incomes policy in the public interest. out in his Blackpool speech. A past year or two has veered decision to reduce the level of between the approach rejected monetary expansion, he said, by the unions this summer-a "will have an impact on com-kind of German-style concerted panies' liquidity-indirect, not action with the Government monetarism, and a virtual return to free collective barknow where the party stands. The unions, after all, are no more likely to accept the Ger-Even among those trades union man model under the Tories

Eyes left in **Sweden**

century, tooks as it it has failed. generation of young environ-With last week's resignation of mentalists who were attracted Mr. Thorbjorn Falldin, after by Mr. Falldin's anti-nuclear two years as Prime Minister, the policies. stage has been set for a return The environmentalists, howprospect is a period of minority tance to take a firmly antigovernment by the two other nuclear line. With the Social Democrats riding high in the opinion polls, none of the non-Socialist parties wants an early election. Mr. Palme's chance would then come that they seemed to be promised that they seemed to be promised to prove the promised that they seemed to be promised to prove the promised that they seemed to be promised to prove the promised that they seemed to be promised that they seemed to be promised to prove the province that they seemed to be promised to prove the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to be promised to the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to be promised to province the province that they seemed to province the province the province that they seemed to province the province the province that they seemed to province the province the province the province the province that they seemed to province the province that they seemed to province the province the province that they seemed to province the province that they seemed to province the province that they s

Energy

its own destruction. Mr. Falldin ceed with a number of other was swept to power two years socialist policies inspired by ago on a wave of opposition their predecessors. to Sweden's expanding nuclear energy programme, one of the Economic problem most advanced in the world. But his two coalition partners had

was always an unhappy one. The consequences of recession and three parties are all committed changing international trade to dismantling parts of the patterns were attacking the socialist state built up over the country's industrial foundals last 44 years, but their priorities tions. The non-Socialists have are different. The Moderates not had the room to manoeuvre the Left following his setting revenues of the oil producing its history, that of appointing In the BMA's meeting last year at Glasgow he told me that the others in reforming the tax to change Sweden's political ter's fresh demands for pay Its second bone of contention course, as belits the cautious mood had been militant and it system, while the Liberals course. They have felt it neces- policy. The New Statesman con- is the speculation in the West guardian of our doctors, these seems to remain so, particularly attach more importance to sary to concentrate on saving tented itself with running ex- about whether this or that mem- new appointees will not have among the junior sentors who affairly welfare. Among the the country's economy and jobs cerpts from Michael Foot's ber of OPEC was a hawk or a any such name. Instead find themselves earning less Liberals there are many who without the luxury of introductive feel that the party should be ing radically new policies. They supporting, and trying to have not managed to convince supporting, and trying to have not managed to convince supporting. The policies of the real socialist alternatives seems, were activaly considered. influence, a coalition with the the majority of Swedes of the real socialist alternatives essen- were actively considering a new tives. Letters have now gone Social Democrats, along the viability of such a form of tial. The Statesman felt no comlines of the SPD-FDP alliance government ment was necessary.

to power by the Social Demo- ever are not as strong as they Gentlemen crats led by Mr. Olof Palme, But were. A recent opinion poll Mr. Palme will probably have showed that a majority of at arms to wait awhile for his moment Swedes were in favour of concrats are short of an overall ceived, and the growing popu-11 months. The immediate seriously dented by their reluc-

But the coalition's biggest non-Socialist parties, the Moder-ates (conservative) and Liberals, difficulty has been one of shorn of Mr. Falldin's Centrists. credibility. Mr. Falldin and his partners came to power proparable period. The non-Socialists have found them-The non-Socialist coalition selves obliged to increase unalways contained the seeds of employment benefits and pro-

The problem is partly never hidden their support for the programme and it was always clear that the moment of truth could not be indefinitely delayed.

Yet the pan Socialist archiver. Yet the non-Socialist coalition came to power just as the worst

The Stock Exchange prepares to defend its rule book

BY NICHOLAS COLCHESTER and RICHARD LAMBERT

N OCTOBER 17 the Council of the Stock Exchange will meet to decide whether and how to defend the Stock Exchange's wellestablished ways against the Office of Fair Trading in the a mixture of incomes and cision, it will lead to significant

exorably for this court hearing The case for taking Britain at the turn of the decade, fol-

Having registered its rule book, as it was bound to do once the Restrictive Trade define them as being in the the activities of its member-

At this stage the OFT does The nub of the Stock compensation not have to do much thinking: Exchange's arguments in explanation.

they may soon inherit his The second rule is that act for it.



Mr. Nicholas Goodison, Chairman of the Stock Exchange

THE COUNT-DOWN TO THE COURT

1973—The Fair Trading Act includes a provision for the registration of restrictive practices in the service sector.

1976—The Restrictive Trade Practices Legislation is formally changed to make registration of such practices in the service industry

1977 April—The Stock Exchange Rule Book, which defines how British securities are listed and traded, is registered with the Office of Fair

1977-1978—The OFT spends 18 months considering this rule book in an exploratory stage. The Stock Exchange undertakes to make its attitude plain by the end of October. If it then refuses to abundon its rules, and fails to avoid or delay the process, an appearance before the Restrictive practices Court becomes inevitable and the rest of

1978 November/December—The Stock Exchange gets together with the OFT to decide the programme of the investigation. 1979 Spring—The Stock Exchange's lawyers explain to the OFT the broad outlines of the SE's defence.

1979 Summer-The OFT replies in general terms.

1979 Summer-Autumn 1980-The two sides exchange increase involved arguments going into the SE's affairs in details the profit-ability of its membership, its role in the economy, the effect of changing the rule book on the primary and secondary markets for securities.

1980 October-March 1981—A Restrictive Practices Court hearing begins, which could last between 8 and 10 weeks. The proceedings become formally "public" for the first time Both sides call esses from among City experts and market users. The case is



proved innocent. To establish quality of securities quoted on "voluntary" standards adopted users of the services specific triggered off a dramatic contract it today because they are used to the services specific triggered off a dramatic contract it today because they are used to the services specific triggered of a dramatic contract it today because they are used to the services specific triggered of a dramatic contract it today because they are used to the services specific triggered of a dramatic contract it today because they are used to the services specific triggered of a dramatic contract it today because they are used to the services specific triggered of a dramatic contract it today because they are used to the services are use its innocence its must either the Exchange. The rest of the by members and applied to and substantial benefits and tion in the broking fraternity, tained by the Gilts market in abandon the rules that qualify restrictions are rather loosely securities become, in effect, advantages." The third is that is invariably cited as a vague by the fruits of diversification as restrictions or satisfy the connected "club rules," some binding. A diffuse market, the "the restriction is reasonably example of what could happen Today the British securities Court that these rules will pass patently obsolete, through Exchange argues, cannot be required for the maintenance of in London. Most institutions market place has only a bandful through "gateways" which which the Exchange controls self-regulated.

another restriction found not to want to preserve the protections of stalls, a disproportional

ship.

prokers only buy from, vested interests in the form of process, its final shape and sell to, jobbers. Jobbers inventory. Not so on the Stock defined by the holes. cannot deal directly with the Exchange. Here the public is The Restrictive Practices leaving it to individual mempublic.

The Restrictive Practices leaving it to individual mempublic.

Resigned to

SWEDEN'S experiment with in West Germany. Support for the Centrists is sharply divided by the OFT are to the Stock Exchange. Through protect the public against capacity system. The precedent measures and are not anxious to ing itself quite substantially in in which industry and govern. Sweden. Sweden to see any change in the single order to pass through the OFT ment raise funds, but also the first sign of the Centrists is sharply divided by the OFT are to the Stock Exchange. Through protect the public against capacity system. The precedent machinery with its most vital collapse of the system which the first time in almost half a between the party's traditional requirement through which remains the one and only "the removal of the restriction painful move to negotiated com-rates are currently being re-business on the straight amend the exchange monitors the market and because of this the would deny to the public as missions three years ago viewed. There is a fair chance narrow.

the listing requirement and the interest." The nub of the Stock compensation fund, need no Although the restrictions and by the existing regulatory achange's arguments in explanation. The fourth—bound up with self-regulation system.

The second and third pillars, be contrary to the public provided by the jobber/broker number of agents, and a dwind

This is the basis of the SE's Nor can it be assumed that should have a much stronger of ensuring its own long termsuggests that he means what he says. The Prime Minister's number one priority now is to control the rate of inflation, even if it means adopting the control the rate of inflation, even if it means adopting the control the rate of inflation, even if it means adopting the control the rate of inflation, and the Tories that the Stock Exchange in the control the rate of inflation, and the Tories that the Stock Exchange in the control the rate of inflation, and the Tories that direction and the Tories is the oasis of the Stock Exchange's restric say in the level and structure future.

Somehow a balance has to be to the OFT is that, however tions are universally popular of commissions than has been to the OFT is that, however tions are universally popular of commissions than has been to the OFT is that, however tions are universally popular of commissions than has been to the OFT is that, however widespread its public the inquiry from the OFT, the accept that the Stock Exchange in the level and structure future.

External pressures may ultimately force a change in the capacity." This establishes that ment which the investor will however widespread its public the inquiry from the OFT, the accept that the Stock Exchange is the control to the first pillar is a refine plausible the case sounds and with its users. In response to the practice in the past. Funds mately force a change in the control the inquiry from the OFT, the accept that the Stock Exchange is the control to the first pillar is a refine plausible the case is not defend in most fears is that the stock Exchange in the control to the first pillar is a refine plausible the case sounds and with its users. In response to the practice in the past. Funds in the control to the other control to the policies advocated by Sir Keith that direction and the Tories act either as market-makers— markets, nor, indeed, in most sible unless it conforms to the Funds has set up a special case market, is a monopoly. But they management most fears is that Joseph and seeing unemploy- would be unwise to sneer, for jobbers—or as agents—brokers other areas of buying and sell- "gateways" laid down under the committee which is trying to argue that a monopoly needs to the automatic, competition -approaching those market ing. The public is normally law. As with a mincing machine, reconcile the widely differing be controlled and that the only orientated bias of the Restric makers on behalf of the invest- encouraged to ask prices and in whatever shape the Stock views of its members. The people who can do that are tive Trade Practices Acts wil. ing public. They do not do advice from salesmen with Exchange enters the OFT British Insurance Association is either the users or, more force the Exchange to abandor not attempting to co any agreed statement and is body.

vice industry so exact precedents The majority of institutions brokers charge fixed minimum. The importance of this to self- are non-existent. Three of the would view with alarm any adapting rates of commission to act as regulation is less that the gateways appear well designed attempt to introduce negotiated. In fact the Stock Exchange Exchange's membership, no the agents of the investing investor gets a profesionally for the SE to squeeze through, as opposed to minimum, com-appears to be resigned to adapt- merely a dislocation of the way public in buying and selling negotiated price than that his The first is that "the restriction missions and are not anxious to ing itself quite substantially in in which industry and govern

split, by the compensation fund, ing number of customers,

it is for the Exchange to defend defending these rules is that minimum commissions—needs might be coaxed through these. There is, however, a strong management of the SE with a rather than for the OFT to they are the necessary ingredi-some elegant argument from gateways there are other rules, feeling among some insurance opportunity as well as a time. attack. But the OFT to the use are the necessary ingreus some elegant argument from gateways there are other rules, feeling among some insurance opportunity as well as a threst attack. But the OFT is already ents of self-regulation. It claims the SE to bind them inextrict in the list sent round by the and pension funds that with In normal times the process of gathering ammunition for the that the four pillars of a self-ably to self-regulation. The OFT, which could well prove today's commissions they are change is slowed by the needly arguments which will come regulated market are: single basic thrust of this is that harder to defend. Why, for paying for a wastefully large establish a consensus withing later. It has sent a circular capacity—to ensure that the experience has shown that example, should SE members broking fraternity and for an Council whose members many unions. It is important now to know where the narry stands asking them to com
Exchange asking them to com
Exchange asking them to com
Exchange price for securities; unless agency fees are fixed. diversify? Why should there, in search. Some would like to see traditional ways. Constrained ment upon the SE's restrictive the listing requirement—to pre- Jobbers could effectively deal effect, be a "black list" of per- commissions "unbundled." This by, but also occooned within practices. The letter lists the serve the quality of securities: with the public by paying sons with whom SE members would mean that a fixed scale of the ring of Foreign Exchange main restrictions which the a "compensation fund"—to brokers nominal fees to pass are not allowed to trade? Why minimum commission would be Controls, the Exchange has been Exchange will have to defend. protect the investor from the bargains through. In addition, may not brokers establish preserved for dealing and for unable to sustain itself as the

users of the Stock Exchange this club a little more capablun with threateningly, an indepen

Exchange is being slimes down to pocket-book size something that now looks a telephone directory in revised version should be read next spring. It will drop a mun ber of rules that are of or almost never applied. The rules governing the diversi tion of member firms, and in members in foreign securi markets whose ways are the ent to those of the SR almost certainly be liberally providing impulse for such changes. The Stock Exch

tiation" of these Con

rates will be established

SE might use the newly earlished Council for the Security

ties Industry as a forum 🚡

which the SE and its users

agreed on a fair scale of co

missions. Prices would not a

individually negotiated, but,

least they would be fixed with the approval of all groups.

The rule book of the State

It is not only the OFT that is ways are threatened more insidiously by the hard facts of business life. Various factors but foremost among them the rise in the power of invest institutions, have made market making in the securities of British industry a loss-make business. Jobbers can only of

Viewed in this rather gloom light the OFT presents to

current system of tran suddenly and without any con sideration of what should follow it. The consequence could be not only a painfu interlude for the Stock

Their earlier poster on unem-

as urbane as ever. But this countries of the Eastern bloc. seems unlikely. When I asked The magazine "does not neces-

you have any suggestions?"

Party's paper, Socialist Chal-lenge, preferred the cudgel to the rapier. "A pathetic jester,"
'Cheer up! Labour can't hang if editorialised about the man of triumph. The Social Demoprogramme as originally conon for ever," was the message who had once denounced Hugh which greeted Labour delegates Gaitskell as a "counter-revoluparliamentary majority, and larity of the Social Democrats who strolled along the prometionary." Its back page headline elections are not due for another does not seem to have been too decided that the Labour con- Foot of capitalism," and its ference was the ideal occasion report on the Labour conference to launch their latest political ended simply "Goodbye Michael poster in all its 48-sheet-size Foot. We can't say it's been a glory. It was, they tell me, pleasure knowing you. But it's only a very gentlemanly dig." certainly been an experience."

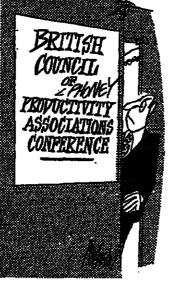
next September when an election has to be held under the country's rule that governments must seek new mandates every three years.

List they seemed to be promise of fine how they reacted to this occur ignoring the growing sense imputation of idleness the reply of frustration in the Middle was a bland: "Rather amusing." East over the "cavalier treatmust seek new mandates every three years.

The Tories felt that such posters ment of foreign exchange probonly served to underline their only served to underline their organization." So the magazine Diaruna organization organization organization of commented wal-Alam, published monthly the proposition of the magazine distribution of idleness the reply of frustration in the Middle was a bland: "Rather amusing." East over the "cavalier treatmust only served to underline their organization organization of organization of idleness the reply of frustration in the Middle was a bland: "Rather amusing." East over the "cavalier treatmust of Swedish industry into public ownership than the Social Democrats every did over a comorginal point and commented Wal-Alam, published monthly sional economists in the West that there was no need to cap it, by the Ministry of Finance and who argue in favour of a steady Did the Conservatives not fear Petroleum in the state of Qatar, escalation in the price of oil a counter-attack in Brighton tells us this month, adding that through the end of the 1970s next week? "If they have Western writers often speak as so as to prevent another price anything to say, that would be much on behalf of establishment wanderful. We would love to opinion in their own countries hear it." the Conservatives said, as do the writers in totalitarian

the Labour Party if there would sarily represent the opinion of distinguish between a hawk and be a round two in this battle of the Ministry" but it is parti- a dove. the conferences I was merely cularly aggrieved about two told: "What a good idea. We points not often aired in the will certainly consider it. Do West. The first is the way that West German finance ministry officials have been openly saying that a decline in the dollar Medical militance Foroid times' sake

is not so bad as it reduces The British Medical Association officials as increasingly necestaments and still sary now that there is a growing tion, founded in 1832 and still sary now that there is a growing the same tendency towards negotiating



explosion in the 1980s.

writes, the way world trade and higher rates - to hospitals, he the dollar's strength are going said that this had only so far it may soon be impossible to

You have been warned.

has been given to the profes- asking for these to be appointed.

The BMA has been under some pressure recently. Doctors tell me that there is increasing discontent at standards of pay and work and in particular at the competition which today's doctors will face from the large numbers of doctors who will be completing their training in about five years' time. One result of the report by the Todd Committee in the mid-1960s has been an expansion of training facilities.

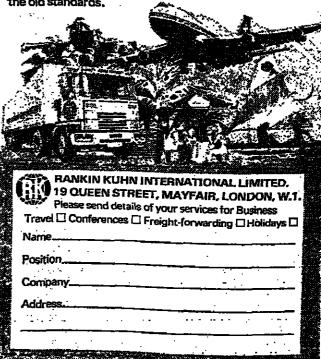
Tom Thistlethwaite, a spokes-man for the BMA, denied that the number of doctors joining more active unions than the BMA was increasing, but explained that the idea of POWARs was to give the regional committees which now represent doctors a stronger base. He told me that doctors tended to look on the strike weapon much as they viewed the atom bomb. When I asked him about the "tactical nuclear weapon" under discussion in some hospitals of doctors resigning en masse from the National Health Service and then all offer-Watch out, the magazine ing themselves as locums - at been used in very few cases.

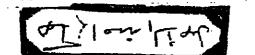
Thistlethwaite in fact argues that the POWARs would help prevent the emergence of the misunderstandings which lead to strikes and would "damp down and mitigate such tendendoctors' "shop stewards". Of at Glasgow he told me that the

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FINANCIAL TIMES

Eurobond Quotations and Yields

THE ASSOCIATION OF INTERNATIONAL BOND DEALERS



The Association of International Bond Dealers (AIBD) compiles current market quotations and yields or Eurobond issues. These quotations and yields are published nonthly by the Financial Times. The Association's prices and yields are compiled from quotations obtained from market-makers on the last working day of each month: there s no single stock exchange for Eurobonds in the usually recognised ense-secondary market trading ousiness is done on the telephone between dealers scattered across the world's major financial centres. Membership of the AIBD (which was stablished in 1969) comprises over 150 institutions from about 27 ountries.

A key to the table is published opposite.

Eurobonds in September

BY FRANCIS GHILES

September 1978 could well turn out to be the slackest trading month the Eurodollar sector has witnessed this year: prices have weakened but there has not been the slightest sign of panic. Considering the bad news on the U.S. interest and currency front, the market's reaction has been very calm and the fall in prices very moderate.

Federal Fund rates reached the 81 per cent level at the end of September and were set to rise higher. Short term U.S. interest rates have continued to climb. The U.S. prime rate is now expected by most dealers to top the 10 per cent mark this month. The feeling in the market contrasts sharply with that of one month ago when many dealers thought interest rates had peaked out and the dollar would stabilise. This has not been the case: the pessimists have been proved right and it is not President Carter's remark to the effect that interest rates were "too high" and that he would "hate to see them go higher" which is going to carry the conviction of the market.

The attraction of holding dollar denomi-

19

nated bonds remains slim but then the attraction of issuing new ones is equally questionable. The result is one of precarious equilibrium: despite the corrections in prices of the past two or three weeks, the yield on long maturity dollar bonds was still only 9.5 per cent at the end of September compared with a six month

Eurodollar rate of 10 per cent. With one or two exceptions, new issues this month have taken the form of convertible bonds or floating rate notes. One of these, for the Bank of Tokyo was of particular interest in that it focused attention on the delicate question of commissions. The selling group commission was the usual 11 per cent but both the management and the underwriting fees were reduced from 1 per cent, the norm to 1 per cent, thus making a grand total of 24 per cent.

Some Continental banks refused to come into the management group on the grounds that for such a small issue and for such a borrower, a cut in fees was unwarranted. The lead manager, S. G. Warburg, argued, however, that this borrower was a prime name and that the

amount of the issue should not be a decisive factor in deciding the level of fees.

With the dollar weakening and few new dollar denominated issues being floated, it comes as no surprise that the DM sector had a good month. Prices have moved sharply up, as has the volume of new issues. Japanese convertibles were definitely the star performers in after-

At the beginning of September, the fall in the domestic interest rate in Germany, when everybody was expecting a rise, helped the bond market. Later on the weakness of the dollar gave it a further boost and by the end of September Swiss investors were back buying in force for the first time in some months. The result was predictable, with a number of issues moving to a premium in the secondary market. The calendar of new issues is due to be discussed at this week's meeting of the Capital Markets sub-committee and nobody would be surprised by a further increase in the volume of new issues for October-November.

There is already talk of a DM150m convertible for the Sharp Corporation next month which, if confirmed would represent one of the biggest convertibles ever for a Japanese company in the DM sector, a further confirmation of how buoyant this particular corner of the market is

The French franc sector reopened after a two-and-a-half year closing period: the reaction to the first issue to be floated, a FFr 200m for EIB managed by Credit Commercial de France was at first mixed.

The issue went to a discount in the aftermarket but by last weekend the price had recovered: the bonds which had been off-loaded into the secondary market the week before last were easily placed and demand, especially from outside France, appears to have been good. Critics of the issue argued that the maturity. was too long (10 years) and the terms too tight which was perhaps inevitable as the EIB is

known to insist on very tight terms. The lead manager was also unlucky in that the French franc weakened the very week the issue was appounced and interest rates on the Eurofranc moved up appreciably.

Some Paris bankers would have liked to see the sector reopened much earlier in the year but failed to convince the Ministère des Finances of their case. The delay before the market was reopened thus dragged on and ill fortune struck. However, the issue is a long way from being a disaster: it was being quoted at 98-983 last Friday, which is a very honourable level. Other issues can be expected in the months to come but probably at no faster rate than at the rate of one every four weeks or so.

US Dollars—Switzerland
—Venezuela
—United Kingdom

-United States

US Dollars—Multinational

Austrian Schillings Canadian Dollars

Euroguilders Euro Composite Units

Euro Units of Account

—Supranational 17-18
US Dollars—Floating Rate 18
Australian Dollars 18
Bahraini Dinars 18

CONTENTS GROUP HEADINGS GROUP HEADINGS US Dollars—Algeria Japanese Yen —Australia —Austria Krmer (Denmark) —Belgium —Bolivia Kroner (Norway) Luxembourg Francs Saudi Rivals 19-20 -Brazil Sterling/DM Australian Dollar/DM External Sterling Issues -Colombia Denmark Special Drawing Rights Convertibles—France —Hong Kong -Finland US Dollars-France –Germany -Luxembourg US Dollars-Hong Kong -Netherlands Convertibles—Singapore —Hungary -Iceland —S. Africa ---Etaly -Jamaic US Dollars-Japan —Когеа The table of quotations and --Mexico yields gives the latest rates Netherlands US Dollars—New Zealand —Portugal
US Dollars—Singapore
—South Africa

available on 29th September, 1978. This information is from reports from official and other of International Bond Dealers considers to be reliable, but adequate means of checking its accuracy are not available and the Association does not guarantee that the informa-tion it contains is accurate or

All rates quoted are for indication purposes only and are not based on, nor are they intended to be used as a basis for, particular trans-actions. In quoting the rates the Association does not undertake that its members will trade in all the listed Eurobonds and the Association, its members and the Financial Times Limited do not accept any responsibility for errors in the table.

Hong Kong Dollars WestLB Euro-Deutschmarkbond Pages 22-23



Executive Directors of the International Banking Group from around the world are: John Dunlop, Joseph Galazka, James Hildebrand, Warren Hutchins, Milan Kerno, Harry Martin, Richard Miles, Joseph Oliver, Richard Reibman, Gerard Troncin and Stephen Wilberding.

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International public issues: \$2.8 billion International public issues managed or co-managed by

Merrill Lynch amounted to \$2.8 billion in 1977 versus \$2.2 billion in 1976, an increase of 25%.

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Syndicated bank loans: \$1.3 billion

Supported by a substantial increase in capital resources devoted to banking, we managed or co-managed \$1.3 billion in syndicated bank loans during 1977, a notable increase over the \$140 million of managerships in 1976. Commercial loans to corporate and governmental clients grew from \$63 million in 1976 to \$204 million at year-end 1977.

Eurodollar securities trading: \$3.25 billion

In 1977, Merrill Lynch's International Banking Group trading volume in the Eurobond secondary markets was 62% greater than 1976.

Mergers and acquisitions

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11-12 99-75 5-75 1/11/1985 8 3-80 7-32 103-00 1978 1968 ETHAM 25-90 1947 COMMUNICATIVE - ANTHRILLA 98 5/8 3-71 6-92 6-59 30 1.56 HP 87 458 105 805 941 97 10-93 97-50 6-50 15/6/1482 - 2-85 7-0- 101-80 1978 1970 MTHAM 101-00 1977 COMMUNICATIVE - ANSTRULIA 92 5/8 5-92 9-16 8-10 90C NP EN 143 600	40.00 1977 MAFTMA N.V. P 93 1/A 5.96 9.40 8.45 PC EU 46 103 305 520 8 99.30 7.873 15/ 9/1984 40.00 1977 MAFTMA N.V. 93 3/8 8.92 9.11 8.57 8.00 PG EU 316 115 934 966 9 40.00 93.00 8.00 1/ 9/1987 8.92 9.14 101.50 1981 1983 00	23-90 1976 approximated a Lam brings 101 1/4 /40 101-00 1981 P71977 LX 937 940 945 946 101-00 1981 P71977 LX 937 940 945 946 945 946 945 946 945 946 945 946 945 946 945 946 945 946 945 946 946 946 946 946 946 946 946 946 946
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100.00 10778 COORDINALIS - ANSTRALIA 98 3/8 19:17 4.26 9:23 9:34 30 8:65 39 57 458 20 32 33 3 100.00 92:58 8:875 1/12/1997 5 12:19 9:36 102:28 1989 1983 57 60 805 931 93 75:00 1075 COORDINALIS - ADSTRALIA 99 1/4 18:13 9:24 9:27 9:35 30 5:00 9P 87 458 20 32 33 3 75:00 99:50 9:00 15/11/1996 2 11:13 9:31 101:00 1991 1982 87 60 805 931 93	9 100.00 1977 BYIL-CANADA 92 5/8 8.59 9.01 8.37 9.89 30 FM EU 165 *** 5 100.00 7.75 1/5/1987 100.50 1983 LX	975 13-00 99-50 9-25 30/4/1985 6-58 8-88 102-00 1980 1981 13 50-00 1977 PROFINES - MEN REMEMBER 95 1/2 5-79 9-02 8-38 ASC NO SU SU 517 400 99-50 8-00 1347 7/1984 181-00 1981 18
77.00 1934 COMMONATARI - AUSTRALIA 100 1/4 14-67 9.30 9.31 9.43 30 8.25 FF BY 458 20 32 33 3 75.40 99.63 9.15 1/6/1993 S 10-71 9.29 102-02 1988 DP1985 BY 60 80 805 93 93 940 975 93 940 975 93 940 975 93 940 975 93 940 975 93 940 975 93 940 975 93 940 975 93 940 975 93 940 975 93 940 975 93 940 975 975 000000000000000000000000000000	5 200.00 1976 BELL-CARMA 94 1/2 27.50 9.52 9.47 9.89 30 MP ST 479 931 99.25 8-75 1/ 4/2006 S 100.20 1991 NT 57 479 931 ST 20.00 1972 BEASCAX EST 94 3/8 9.01 9.19 8.74 90 1.00 PG EU 298 105 945 9	10.00 1969 PROTINCE - NEW REMOVEMENT 99 3/8 1.21 9.26 8.81 30 2.00 NF EU 361 105 520 975 980 4.00 98.00 8.73 15/12/1979 71 9.74 101.00 1978 1970 LX 35.00 1976 PROTINCE - SNW REMOVEMENT 97 7/8 4.84 9.30 8.94 4.55 NF EU 517 *** 100.75 % 73 1/8/1983 101.00 1980 228 101.00 1980 228 101.00 1980 228 101.00 1980 228 201.00 1971 PROTINCE OF MENTOUROLAND 98 3/4 7.42 3.72 8.61 90 1.60 NT EU 346 105 945 975 980
75-00 94-50 9-125 1/0/1996 5 10.87 9.29 100.90 1991 1980 57 60 80 805 93 93 940 975 25-00 1975 CFR LPUTED 99 3/4 1.79 9.61 9.32 10.38 45 RP 50 359 105 960 965 97 100.50 9.50 15/ 7/1980 100.50 100.50 1979 1.3 100.50 1979 1.3 25-00 1975 1.5 25-00 1	3 38-00 1976 BEASCAM INT - 100 \$/4 3.59 9.46 9.68 1.00 PT EU 64 105 520 915 9 100 975 983 PT 1977 BETTEN COMPANY NORM 02 3/4 6.62 9.24 8.36 30 SC EU 517 ***	14.88 99.50 8.50 2/3/1986 4.12 8.86 10Z.50 1981 1972 LX 945 50.00 1977 PROTECT OF PERFORMANCE 98 3/8 10.18 9.24 9.15 9.54 45 1.88 TP EU 49 *** 100.50 9.00 15/2/1989 10.18 9.24 101.00 1983 FF1978 LX 50.00 1978 PROTECT OF RESPONDENTAND 99 1/4 11.67 9.35 9.32 9.55 60 3.13 NP EU 103 *** 100.50 9.25 1/6/1990 101.00 198; FF1979 LZ
22.00 94.00 4.50 15/ 3/1993 3.18 9.48 109.25 1979 DP1976 LK 975 40.00 1976 EANTENDER BOLDINGS 96 1/4 5.26 9.22 88.00 100.50 1981 DP1976 LK 40.00 1976 EANTENDER BOLDINGS 100 1/4 13.26 9.46 9.48 9.52 30 1.00 SC EU 456 ***	20.00 1976 BRUD AUTO CU OF CAMADA 100 4.54 9.47 9.50 4.63 30 1.00 PG EU 425 270 520 935 985.50 9.50 15/4/1983 106.50 1981 PP1977 LX 975 250.00 1978 CAMADA 96 5/8 4.50 9.13 8.45 KP ET 465 20 35 60 100-20 8.000 L/4/1983 S ST 865 931 940 9	960 15-09 1970 PROFINER OF NOVA SCOTIA 98 1/8 6-62 9-37 9-17 90 1-00 R7 EV 346 105 945 980 9-00 100.00 97 80 115/ 5/1985 3-94 9-58 102-50 1980 1971 1X 80 125-00 1975 PROFINER OF ORDINATO 97 3/4 3-71 9-12 8-56 9-36 30 UL NY 479 60 911
40.00 100.00 4.30 1/1/1992 9.76 9.45 100.75 1985 PP1979 LX 11.00 1972 HATERSTET IRON FIX 90 3/4 9.13 9.56 8.82 30 1.23 FC E0 457 195 941 960 97. 21.75 100.00 8.00 13/11/1987 5.58 10.23 100.25 1980 PP1973 LX 21.00 1071 EANESSIET LAWF FD: 98 7/8 7.59 9.19 9.10 30 1.00 FC EU 457 105 941 960 97. 11.59 94.50 9.40 1/5/1986 4.81 9.29 100.25 1979 PR1972 LX	5 250.00 1978* CASADA . 96 1/2 7.01 9.06 8.68 4.17 30 TP 37 458 20 35 60 8 100.00 1984 FT 931 940 980	905 150.00 1975 PROVINCE OF CHILARDA 98 3/4 26.71 9.46 9.45 9.69 30 UL NY A79 931 99.30 9.125 12/6/2005 5 103.45 1990 ET 87 9.125 12/6/2005 5 103.45 1990 ET 87 9.56 30 ET WY A79 35 931 940 107.00 9.375 1/6/2008 8 103.75 1993 NY
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125-00 19:77 CREFITE DELTSCHE NE WHILE 1/2 8-67 2:25 4:00 1-35 900 FP PF 143 270 305 870 960 100-00 4-40 1/ 6/1997 275 275 275 275 275 275 275 275 275 27	22:00 1916 ONLYVIT INTERNATIONAL 98 3-13 9-50 8-93 5-00 FG MF MF 186 105 405 408 415 99-50 8-75 15/11/1981 771977 AM 4-25 991 975	3.00 95.00 7.50 12: 57.995 B 1.09 9.13 101.00 1978 101.0 17 10 35 34 520 913 920 20 7.75 120 07/192 4 7/8 5-71 9.43 8-17 30 17 10 35 34 520 913 935 940 95 95.00 7.75 15/ 6/192 4 90 913 935 940 91 90 91 90 91 90 91 90 91
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25.00 1914 GHIMBUT HENGEN THE 0/3 93 7/8 9.74 8.72 8.26 45 1.25 FO BE 359 105 303 530 540 25.00 300.00 7.75 7/5/1908 5.05 5.05 5.05 5.18 102.08 10510 7157 10510 715 9.75 6.01 8.65 7.98 9.45 700 TO BE 33 305 540 975	15.00 1970 GENERAL EXPENDENCE OF 1. 99 2/8 7.13 9.62 9.36 DAG 1.13 DO EN 126 109 105 105 105 105 105 105 105 105 105 105	20.50 1974 NIMPON TROONS BANK 100 1/8 2-24 9-14 9-24 FOT NP NT 219 105 913 920 9±0 100.00 9×25 1/ 2/1961 100 1/8 2-24 9-14 9-24 FOT NP NT 219 105 913 920 9±0
100.00 - 7-50 1/10/1925 1x	50:00 10:0 S.E.T.C. 95 1/8 6.59 8.53 8.31 24 2-50 70 70 795 105 115 405 425 23-60 91:00 7:75 1/5/1985 S 3.65 9.57 102:00 1:73 19:1 10:0. 415 425 935	15.00 1973 MIPROS ICHOSAN REAK 101 1/8 1-30 9-21 10-14 1-50 5F 20 346 913 920 975 97-00 10-15 15/ 1/1980 Pries6 12
40-00 1967 SIRMEN RESIDENTE DE 129 1/4 -67 4-26 PG EF 140 210 305 306 969 99-25 5-50 1/6/1279 PT 1/8 -67 10-05 306 969 175 275 40-00 19-6 SIRMEN RESIDENTE DE 97 1/8 -67 10-05 3-66 PG EF 143 105 210 305 206	20.00 1977 8-7-15 99 1/4 4-79 9-43 9-33 9-70 30	15.60 1977 HIPTON HINTED 25" 3.67 9.40 8.16 DC EU 517 913 920 930 933 94.50 7-75 1/ 6/1982 Dx 940 940 975
93-25 5-20 1/ 6/1979 12 540 932 950 960 ors	50-00 100-00 9-15 15/7/1983 3-06 9-49 100-0 1961 1973 12 10-00 1965 LGC 117-(125 COPINS) 27 88 3/4 2-15 10-16 7-57 60 1-7 70 TO 359 405 415 425 1-15 10-40 199-10 15/0 31/13/1990 8 125 10-40 101-50 1973 10-7 10712	15.09 1475 ETPROS SETEO 200 1/8 1-68 9.15 9.24 35 FM 326 413 920 930 960 59.25 9.25 1:/ 8/1980 1X 975
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35-00 1976* VOLUMENTED TO 17: 2 97 7/8 6-67 5-16 7/92 R-52 900 5-00 70 EU 140 105 200 35-00 95-50 7-75 1/ 6/1955 3-10 36-7 38-2 108-2/7 1982 1979 U0 150-200 17/7 VOLUMENTED SES 5/8 8-2 9-00 5-27 9-28 900 76 72 141 200	B DULARS-ICANCA	109.00 1577 NIPPOK TEL & TEL. 96 1/8 2-42 9.16 8-09 (20 NY 399 20 32 33 35 100.00 7.425 1/ 3/1922 S NY 100.00 7.425 1/ 3/1922 S
150-00 1077 WOLKSWACET-D'STAS STN 92 5/8 8-62 9-00 8-27 9-58 900 TG ZE 143 800 100-50 7-72 12 5/1987 TS TOULDEN-COLD 100-50 1983 12	7.50 1946 COMERCENC OF ABADY 95 1/2 2.26 8.36 7.12 20.50 1946 20 CF 57 441 975 1.50 26.00 6.75 1/ 1.1954 3 1.50 26.83 100-50 196 196 197 197 197 197 197 197 197 197 197 197	240 975 200-00 1977 EURON 761 5 TF1. 95 1/8 5-71 9-05 8-31 9-24 30 CG NY 399 10 32 33 35 200-00 7-75 15/6/1984 2 100-00 1983 NY 80 F65 931 939
20.00 1972 PERIO PARE COMPERIOR 94 3/8 6.21 9.18 8.74 45 1.00 FG EU 411 105 915 975 15.00 99-50 8-65 15.12/198. 4-61 18.01 781-00 1980 DELP73 LE	1-50 96.80 6.75 1/ 1:1981 3 1-26 9.48 109-50 19:5 1990 57 19:00 19:20 COTEMPANT OF JUMINA 95 3/4 1-17 4-38 8-55 100-00 19:5 100 00 19:5 1/12/19/9 607 10-23 100-00 19:5 1976 12 TS DOLLES-JAPER	100.00 1076 EXPROVENT & TEL 97 3/8 2.59 9.23 8.25 CG NY 399 20 32 33 60
15-00 59-50 85 15;12:198- 4-01 20.01 INLEO 2980 DP1973 - La TO DATAST-1055 A005	25.00 1975 ALARI CHENETA, 101 1/4 1.38 9.16 19.12 2.03 NG DE 389 913 920 960 975	59.00 1977 EXPROX TFL 6 TST. 96 1/3 5-42 5-98 8-63 9-13 30 CG NY 399 20 32 73 60 99.75 5.125 1/ 3/1987 S 100.00 1975 NY 505 931 939 975.
50.00 1073 NUMSCHING LING WW 117 1/4 10.01 5.17 6.61 40 60 2.50 YP EU 183 950 975 4-15 100.03 7-75 1/17/1983 8.65 4.69 100.50 1980 NP1976 111	98.50 10-25 15/ 2/1980 PT1916 17 50-00 10-16 BANK OF TOUTH 98 1/3 2-71 9-12 8-63 70 FF TU 359 ***	50.00 1975 MINTOK THEFT. 100 1-96 9-19 9-50 70 RG EE 457 975 200.00 9-50 15/ 9/1980 100-50 1978 1X
50-50 1073 ROLLENS LASD	35-00 1975 BANK OF TOKEN 99 7/8 1-71 9-28 9-26 37 EE 219 205 520 917 920	20.00 J475 NISSBIK STEEL 100 1.54 9.22 9.25 DO NI 298 910 920 930 960 99.25 9.25 1/ 8/1980 12 975
15.99 1971 IARDINE MATERISON U.T. NE 175 8-13 4.43 <0 60 1-00 FG EU 457 975 12-00 100-00 7-15 15/11/1989 4-71 100-50 1979 1973 1.7	56.00 1977 EMELOV TORON(C)340A) 93 1/4 5.59 9.29 8.28 9.1 90 80 9/5 100.00 7.655 1/5/198.	30.00 1974 EISSB0-1841 CO 100 2.34 9.20 9.25 30 EU 298 500 913 900 930 1300.00 9.25 1/ 2/1981 14 9-1 900 975
15.00 1071 IMBDISCHARM ON THE 27 S6 1/2 E-1; 10.77 8-96 60 1.90 FG FG 456 975 1-90 200.00 7-75 15/11/1060 4-/1 11.61 108-50 1979 1973 12	10:00 10:06 CENTRAL CLASS to tro 100 -2:46 9:45 9:50 20 20 46 105 913 941 975 100:40 9:50 15/ 5/1951	20.00 1976 FEE INTL LITE 98 7/8 2.19 9.20 8.85 IN DE 326 5:0 913 910 930 99.75 8.75 15/ 7/1981 98 7/8 2.19 9.20 8.85 IN DE 326 5:0 913 910 930 931 930 931 930 931 930 931 935 915 915 915 915 915 915 915 915 915 91
pe derive-slaws.	25.00 1973 CELLARA TOESO BOLDE G 97 3/2 10.17 9.02 8.66 10.03 20 .03 TG EE 259 913 935 941 962 81.00 90.50 8.625 1/10/1986 7.71 9.11 101.59 1201 071974 1X 965 975	15.00 1976 ORI EXECUTED INSTANCE 98 7/8 3-13 8-66 8-35 INC MI 326 3-0 913 920 960 100.00 8-25 15/11/1981 IX 975
50.00 1972 Mariowin BK for Windows I 97 5/8 9.09 8.93 8.71 60E RP EW 336 915 960 975 100.00 E-10 1/11,1987 100.00 1981 1K	20.00 10:30 CMLAND TORNO ROLLING 100 7/8 3.13 9.59 10.16 6.25 70 3.00 PC EE 359 913 935 960 965 10:00 99:75 10:00 15/11/14ct 20.73 100:50 19:30 briefs 10 975	20.03 1976 CRIECT TEASURY (CARNAY 96 5/8 5.21 9.08 8.54 5.00 70 EM 396 33 913 920 20.08 99.75 8.25 15/12/1983 5.71 9.37 1990 18 940 960 975 20.00 1977# CRIECT TEASURY (TARING (TARING) 95 7/8 6.17 9.14 8.60 45 5.00 70 EM 396 35 205 913 920
TS-90 1971 EATHOUGH PACT OF STREET 97 1/4 2.75 9.91 9.00 × 600 3.00 MT IN 336 915 960 975 15-00 98-00 8-75 1 8-75 10-75 10-70 101-00 1979 1977 18 18-75 18-7	20.00 1976 DELICAT CHOOFSTRAND 96 1/2 6.30 9.24 8.81 70 1.50 7: DB 254 230 913 962 975 95.00 8-50 15/1/295 96 1/2 6.30 9.24 8.81 70 1.50 17: DB 254 230 913 962 975 100-50 15/1/296 970 970 970 970 970 970 970 970 970 970	20-00 59-75 8-25 1/12/1984 4-07 5-38 101-00 1980 1981 1351 930 933 940 960
15.00 1967 ICHANG AURUTE CO 97 4.01 7.65 6.96 30 1.80 SC-12 485 105 270 520 805	20-00 1977 NEWEA - DEWEI PROPRIES 95 1/4 4-01 9-22 8-14 9-10 9-20 9-100 7-75 1/10/1982 95 1/4 4-01 9-22 8-14 9-10 9-20 9-20 9-20 9-20 9-20 9-20 9-20 9-2	15.00 1976 ORDER 1515737 (CANNY P. 100 1/2 2.35 9.47 9.68 2.50 NG EU 568 913 12-25 109-30 9.50 15/ 2/1981 S 1-38 9.30 1993 93 1994 93
15.50 1972 REPUBLIC OF TORIAND 95 R. H. 8.86 8.42 30 -50 RP EU 411 105 510 915 955	30.00 1977 HYTACHI SHIPEDILDING 94 1/4 5.98 9.13 8.22 30 6.00 NO HI 259 913 910 920 923 30.00 99.25 7.25 15/ 2/1904 5.98 9.55 101-60 19:1 19:1 1X 915 91 90 90.25 90.5 97.5	100.00 4.00 15/ 5/1981 100.00 1960 1X 950 962 975
13-60 \$9-50 5.00 1/ 2/10:7 5.34 9.21 301-00 1984 DF1973 LK 975 10-00 1971 EXTRACT OF TOTALAN 97 5/8 7-30 9-30 8-96 102-3 3.05 NP EST 411 163 520 915 955 7-05 95-00 2-75 1/ 1/10:95 5-93 9-99 101-00 1981 DF1972 1X 9/5	30.00 1975 BITACHE SELECTIONS 97 1/2 4-42 9-19 8-72 30.05 10 50 DI 463 end 95.50 4.50 1/3/1983 20.00 10.00 10.1 10.00 10.1 10.1 10.1 1	1.50 96.00 6.75 1/12/1979 5 .67 9.07 100-50 1978 1967 ARX 25.00 1975 SEMINYO CHIMIC/1 CO 103 1/2 1.54 6.99 8.97 BG IU 517 520 913 930 962
20,00: 147; Extracte of Schick 98 7/8 8.58 0.13 9.10 -60 MP kB 412 MS 105 115 213 20.00 -89.50 9.00 15/ 2/1027 6.67 9.13 102.00 1981 1980 LZ 5/0 215 915 940	20.00 10-9 MONEL MOTOR 98 5/8 2.50 6.33 7.75 70 1.33 NC EE 555 105 975 8.33 98-30 7.59 15/ 1/1981 S 105 9.55 105 915 105 915 105 915 105 9175 105 9	20.00 1477 SECTION BEATT IND 99 1/4 5.30 7.91 7.81 8.27 30 RG EG 359 105 500 913 920
ES DALLES-TRAK	99.00 9.25 1/5/1980 201977 1367	99.25 7.75 15/ 1/1964 101.00 1982 25 910 935 962 975 15-00 1975 SUNTING MEANT ING 101 2-17 8-94 9-41 NG IUI 159 105 913 975 9250 9-50 9.25 12/1980 101 2-17 8-94 9-41
30.00 99.00 9-05 5/ 2/1993 2.95 9.34 4.75 9.30 9.27 75 3.00 WP NO 117 105 915 941 975 30.00 99.00 9-25 5/ 2/1993 2.95 9.34 201.35 1980 1979 11	99.75 8.50 1/7/1981 100.50 14:3 1x1 960 973 35.00 1979 IERRETRIAL NAME-1APAR 99 5/8 2.21 9.41 9.23 27 MP EI 457 105 205 520 913	21.50 19-1 THE PERFORMITS OF TOKED 98 3/8 .51 9.06 5-93 .00 1.07 OF HE 441 105 520 941 975 1-15 99-50 5-75 15/ 4/1979 S -38 10.57 100.00 1918 19-9 NY
	100.00 9-25 15/12/1950 100.50 1975 1X 920 930 633 635 635 931 950 960 975 950 637 638 639 639 639 639 639 639 639 639 639 639	20.00 1965 THE METAPOLIS OF TORZO 57 5/8 1.71 7.64 6.24 50 1.10 GG MT 441 941 975 6.19 95-25 6.00 15/6/1980 S 1.17 8.33 100.00 1973 1966 MT
23.60 1969 APR 19632, TOPANTA 58 3/4 3-13 8-71 8-35 90 1-50 77 EU 321 105 115 520 915 11:10 97-15 82:5 15/11/941 2-41 8-66 102.00 1979 1970 18812 930 900 905 975	3.57 9.19 - 190-50 15.6 15.6 15.6 15.6 15.6 15.6 15.6 15.6	50.00 2977* INRAY INRAYES 95 1/8 6.01 9.00 8.31 10.13 30 3.00 RC EU 359 *** 50.00 99.25 7-75 15/10/1984 5 3.79 9.52 101.00 1961 1980 1M
25.09 1971 EETBLIN OF INTAND 95 2/8 12.03 9.14 8.84 450 1.50 MP EU 139 105 915 930 960 16.00 97.50 8-45 15/ 2.1989 5 5.71 9.53 101.00 1981 1973 1H 985 975	25-00 1970 ISBUANAJESA-RAREA 99 5/B 2.42 9.13 9.03 9.72 70 BG EM. 412 973 920 920 941	15-00 1975 TORAY THOSPRIES P 100 1/2 2:17 9:45 9:70 BM EU 359 965 120:00 9:75 1/12/1970 12
15-00 57-50 5-55 17 27969 5 5-71 9-53 - 104-00 1755 175 175 175 95-57 15-00 19-00 19-00 17-01 17	100.00 9.00 1/3/1981 100.00 1983 1x 960 9:5 20.00 17:70= TID-TOCADO 99 7/8 4.92 9.37 9.35 TF EX 555 913 931 90.50 9.125 31/8/1983 8 AS	25-00 1977 2000 EANESE
TS DOLLARS—SPACE ACCORDANGE TO THE PROPERTY AND ADDRESS OF THE PROPERTY OF TH	15.00 19774 C BYON A LO (AND 1.0%) 95 1/2 6-17 9.10 8-51 79 2.00 FG A5 588 913 930 947 975 99.00 8-125 1/12/1984 101-60 1701 251973 SHIX	93.25 7.75 1/ 4/1992 15 93.5 94.7 900 962
15.09 1967 ISRAEL TED ECTY BAST. 97 3/2 4.16 7.90 7.32	35.00 1976 C 2700 98 3/4 2.84 9.25 8.86 00 36 20 93 35 505 500 913 100.00 8.75 1/ 8/1981 98 3/4 2.84 9.25 8.86 100.50 1979 12 930 935 940 941	20.00 1976 TOD NIKE EARLY 99 7/8 2.50 9.26 9.26 1.09 86 EU 397 913 930 960 975 180.00 9.25 1/ 4/1981 TIBE CAMBAS 95 5.26 8.93 8.16 30 5.00 NI EU 337 95 913 920 930
20.00 1970 ALFA PONDO 94 1/8 6.51 9.15 8.40 397 1.40 PG EU 126 209 415 420 6.80 97.00 7.75 15/ 4/1995 5 3-13 10.05 100.50 1979 1971 1X 425 975	90.00 1441 JAPAN REVELOPMENT BASE 98 1/2 1.45 7.39 5.92 74 -71 CC EW 411 105 520 9-1 975 425 98.00 5-75 15/10/1079 3 40 7.67 100.00 1-78 1906 NZ	25.00 99-25 7-75 15/ 3/1985 4-16 9-24 101-00 1981 1.5 9.5 9.5 9.0 960 975
6-80 97-00 7-75 15/4/1985 6 5-15/10-05 1979 1971 LX 4-25 975 20.00 1985 CASSA FFE IN METROSTRISS 92 1/B 6-41 7-71 6-62 1-10 00 EU 359 407 409 415 425 8-30 57-50 6-00 1/2/1985 8 5-33 8-93 1966 1KLZ 975	20.50 1965 JAPAN REVELOPMENT MASK 57 5/8 2.13 7.87 6.77 29 -75 GG 52 411 105 941 975 6-14 97-75 6-50 15/11/1980 8 1-52 8-13 100-75 1978 1967 NT	15:00 1975 Y.S. LTTE (CANAS) 102 2-21 8:44 9-31 4-43 3m .75 BG W 518 913 59:25 9:50 15/12/1980 101-00 1976 Y11976 1X31
8.00 97.50 6.00 1/ 1/1485 S 5.33 8.93 1956 1812 975 25.00 1968 CASSA PER IL MEZICOCIOSEO 93 5/8 5.01 8.51 7.34 300 1.68 CC EU 189 405 409 415 425 11.82. 98.25 6.75 1/10/1983 3 2.66 9.77 100-75 1979 1971 1881. 975	100-00 1976 JAPAN NEVELOPHENT HALE 98 1/2 2-79 9-05 8-55 50 DY 411 32 33 60 505 99-80 8-25 15/ 7/1981 S 27 939 975	25-00 1975 Meta box 2 8485 99 7/8 3-21 9-52 9-51 FG TA 650 35 530 913 915
25.60 1669 CASSA PER IN MEZICOLUSIO 93 5/8 5.75 8.32 7.34 36C 1.88 GC EU 189 605 609 415 425	50-00 1975 JANAN DETELORMENT NAME 99 1/8 1-46 9-36 8-76 CG II 411 32 33 60 803 94-25 8-54 15/ 3/1980 S ST 531 939 975	99-15 9-50 15/12/1981 917 8-12 9-51 15:1 9-10 9-7 9-7 15 25-00 1977 MARK DEVY BANK 99 7/8 3-12 9-51 00 EV 179 913 915 970 975
10.00 1971 CELY OF THEET 98 5/8 12.59 9.18 9.13 30C .50 80 26 359 405 409 415 420 6.50 190.00 9.00 1/5/1991 6.59 9.27 102.50 1981 1972 1.8 425 975	15.00 1977 JAPAN STITE WORLS 98 1/4 5.62 8.13 7.89 8.95 50 0.75 BG EU 463 085 913 920 930 7.00 99.00 7.75 15/5/1984 4.12 8.26 101.00 1981 1X 975	99-50 9-50 1/ 3/1982 12:
50.00 1989 CEED.COV.ORTER TERRICOTE 59 11.26 9.28 8.60 30T 2.50 GT EU 186 505 409 415 420 30.00 92.00 7.50 1/1/1990 S 5.76 10.31 103.00 1962 1971 1990 425 975	20-00 99-00 7-75 15/5/1985 4-12 8-26 101-00 1981 1X 975 20-00 17-7 TATHEN OVERFAS(COPACNO) 94 7/8 3-62 9-33 8-04 :0 76 EM 396 05 000 913 920 100-00 7-625 15/ 5/1982 100-50 1980 1X 930 933 9-0 941 960 962 975	10-00 1967 ARRED FIRANCE 90 5/8 -67 8.60 6.59 1.00 TP TO 46 105 520 975
50.00 1970 EXEL 92 1/4 6.42 9.33 8.30 397 3.50 GG EU 186 405 409 415 420 21.00 96.00 7.50 1/3/1985 S 3.31 10.59 101.50 1979 1971 N29L 425 975	27-50 1463 KINGGO OF JAPAK 97 1/3 1-59 7-59 5-74 2-00 RF ET 411 941 975 4-04 97-75 5-50 1 5/1980 5 -20 9-10 100-00 1973 1904 NT	1-00 99-50 6-50 1/6/1979 19-13 LEER 20-00 1912 6-7-1- LEER 96 5/8 4-03 8-52 7-76 60 4-03 NP EU 731 105 205 520 979 20-00 100-00 7-50 13/14/1982 2-0- 9-38 101-50 1978 2219-78 1.5
20.00 1900 E.N.I. 99 2.34 6.57 6.19 1.20 3P DU 361 405 A09 415 425 6.80 95.75 6.00 1/2/1961 5 1.66 6.84 100.50 1978 1906 EXILUG. 520 975	15.00 1476 KOYO DYRESAS(CURACAM) P 99 1/2 2-96 9-19 9-05	20-00 104-00 4-50 15)10/1962 2-04 9-38 101-50 15/8 32:19/8 12: 450 105 205 520 930 106-00 9-00 15/ 2/1983 12: 9.25 930 12: 9.25 935
25.00 1966 E.M.I. 99 2.92 7.00 6.67 30 1.20 P.P.E 189 265 309 415 425 8.00 97.00 6.50 1/9/1951 8 1.80 7.23 160.00 1957 E.M.E. 50 97.00 1.00 1967 E.M.I. 50 98 3/4 3.04 7.04 6.69 30 1.50 Nr E7 186 405 407 415 425	15.00 1977 REMARKS CHIL P 95 5/8 3.30 9.33 8.10 EC EN 359 913 930 962 975 92-75 77.75 15/ 1/1922 P 95 5/8 3.30 9.33 8.10 EC EN 359 913 930 962 975 92-75 77.75 15/ 1/1922 P 15	DS DOLLARS-METICO
11-50 97-50 6-50 1/2/1981 S 1.97 7-32 100-58 1978 1967 NTLING 520 975	30-00 1976 LONG THEN CRUPLE WALK 99 3/8 2.59 8.99 8.81 10 DF EU 412 444 12 00 DF EU 412 444 12 00 DF EU 412 444 12 00 DF EU 412 15 215 205 570	50.00 1977* BANGO KACIGNAL DE CREAS 98 7/8 4.09 9.81 9.57 FP NT 413 35 60 915 931 99-75 9-25 1:11/1981 S 90 975
25.00 1967 E.M.T. 99 5/8 R.67 8.22 7.32 30 .63 Nº EU 361 405 409 415 415 12.15 98.00 6.50 1/6/1967 E 5.52 8.92 101.00 1978 1967 120127 520 975 20.29 2.M.T. 98 7/8 10.09 7.02 6.94 30 .50 Nº EU 186 405 409 415 425	99-50 9-60 15/6/1980 180-00 1979 1.1 913 9:0 9:0 9:0 9:0 19:0 19:0 19:0 19:0 19:	20-00 1971 C-F-E MEXICO 92 1/4 8-34 9-37 8-67 12:00 1-65 NP NF 103 105 115 520 915 15:05 97-50 8-00 1/2/1957 4-40 10:26 102-00 1950 1976 12 975
10.50 99.00 6-75 1/11/1988 S 5.09 7-14 101.25 1978 1969 138132 520 975	20.00 1975 HARMERT CORP. 101 3/8 3.62 9.23 9.62 8.91 30 2.00 36 20 326 913 942 975 99.25 97.5 1/ 3/1982	25.00 1977* ETESA - FIN ARC 96 3/8 4.09 10-11 9-34 FF NE 637 5 915 975 99-50 9-00 1/11/1982
15-00 95-00 6-75 1/6/1988 5 4-92 7-15 101-25 1978 19-83 LEEDIL .5:20 975	·	

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Austrian Quotes Quotations and Yields of Austrian Eurobonds

(.:),				190	ICE		
·	COUPON		SINKING		1	. !	CURRENT
ISSUE	DATES	REPAYMENT	FUND (STARTING)	BID	ASKED	CURRENT YIELD	CURRENT YIELD TO MATURITY
D-MARK BONDS				<u> </u>	 I		
61% Brenner Autobahn 1968 (G)	1.2-1.8	1.8.74-83	1.8.73	102}	103	6.57%	6.18%
6% Donaukraftwerke 1959 (G)	1.2-1.8	1.2.65-84		1013	1017	5.90%	5.77%
62% Donaukrastwerke 1973 (G)	1.3	1.3.73-87	1.12.77	103} 104}	104 105	6.51%	6.17%
7% Girozentrale Wien 1976	1.11 1.11	1.11.81 · 1.11.83	! =	106	1061	6.68% 6.82%	5.31% 5.81%
84% IAKW 1975 (G)	1.5	1.5.80-85] _	1071	108	8,12%	7.25%
63% Kelag 1973 (SG)	1.5	1.5.79-88	1.2.78	102↓	1027	6.59%	6.40%
81% Oester. Draukraftwerke 1975 (G)	1.3	1.3.81-85	-	1091	110	7.98%	6.87%
7% Oester. Elektrizateswirt 1967 (G)	1.2-1.8 1.4-1.10	1.2.73-87 1.4.73-82	1.4.72	103 1041	1032 105}	6.77%	6.59%
7% Rep. Oesterreich 1968	1.4-1.10	1.4.75-83	1.1.74	1034	104	6.67% 6.27%	5.69% 5.73%
9% Ren. Oesterreich 1975	1.2	1.2.83	<u> </u>	1032	1043	8.63%	7.84%
81% Rep. Oesterreich 1975	1.5	1,5.78-87	1,2.77	109	1091	7.78%	7.04%
73% Rep. Oesterreich 1976	2.5	2.5.83-86	1.2.82	108	1087	7.13%	6.30%
61% Rep. Oesterreich 1977	1.4 1.3-1.9	1.4.83-85 1.9.74-83	2.1.82 1.9.73	104% 1034	105∄ 103‡	6.42% 6.29%	5.79%
61% Tauernkraftwerke 1968 (G)	1.3-1.9	1.2.74-83	1.3.73	1021	103	6.81%	5.80% 6.43%
91% Tauernautobahn 1974 (G)	1.7	1.7.81	! = ;	110	1103	8.61%	5.39%
839 Voest 1973	1.10	1.10.79-88	1.6.78	107≹	108}	7.87%	7.36%
81% Voest 1975	1.6	1.6.81-85	-	107	108	7.87%	6.98%
64% Voest 1977	1.6	1.6.84-89 1.6.74-83	1,6,73	102§ 104	103 1043	6.57%	6.39%
81% Wien 1975	1.8	1.8.79-84	1.0.10	1071	108	6.71% 7.67%	6.10% 6.65%
0170 WIEL 1919 H	_,_		l i	20.0			0.00 70
U.S.\$ BONDS							
6% Rep. Austria 1964	31.1-31.7	31.1.71-84	3.1.70	983	987	6.05%	6.38%
67% Rep. Austria 1967	15.3-15.9 15.8	15.3.72-82 15.8.78-90	15.3.71 15.8.77	983 982	887 88	6.84% 8.84%	7.22%
61% Aust. Electricity 1966 (G)	1.1-1.7	1.7.70-86	1.7.69	974	98	6.78%	8.89% 7.10%
64% Aust. Electricity 1967 (G)	1.4-1.10	1.10.71-82	1.10.70	981	99	6.84%	7.21%
51% Alpine Montan 1965 (G)	15.6	15.6.72-85	15.6.71	93	94	6.12%	6.88%
81% Tauerautobahn 1977 (G)	15.3	15.3.83-87 31.10.70-85	15.3.82	964	96≹ 97	8.55%	8.85%
61% Transalpine Fin. Hldg. 1966	31.10 31.7	31.7.70-85	31.10.69 13.7.69	96¦ 97¦	98	6.73% 6.91%	7.11 % 7.19%
61% Transalpine Fin. Hldg. 1966	31.1	31.1.73-82	31.1.72	98	99	6.84%	7.22%
64 % Transalpine Fin. Hldg. 1967	30.4	30.4.74-83	30.4.73	977	807	6.89%	7.27%
71% Trans-Austria Gasline 1973	15.1	15.1.77-88	15.1.76	89	90	8.38%	9.20%
AUSTRIA SCHILLING BONDS						1	
91% Kontrollbank 1974 (G)	14.8] 14.8.79	- [100§	1013	9.41%	8.27%
DOMESTIC ISSUES		ł l					
8% Investitionsanleihe 1973/B	15.2	15.2.77-81 (101)		100}	1012	7.86%	7.89%
8% Investitionsanleihe 1973/II/B	3.7	3.7.76-81 (102)		1018	1021	7.89%	7.96%
8% Investitionsanleihe 1974/B	1.4	1.4.76-82 (104.50)	R	1035	104	7.75%	7.88%
81% Investitionsanleihe 1974/II/B	22.10	22.10.75-82 11.6.76-84 (103)	_	101	1013	8.40%	7.97%
81% Investitionsanleihe 1975/II/B	11.6 25.7	25.7.76-85 (103)	{	1021 103	103 103‡	8.35% 8.29%	8.40% 8.24%
81% Investitionsanleihe 1975/III/B	28.10	28.10.76-84 (103)		102}	103	8.31%	8.30%
81% Investitionsanleihe 1975/S/III U.IV	27.12	27.12.79-85 (103.50)		1032	104}	8.19%	8.07%
81% Investitionsanleihe 1975/V/B	12.12	12.12.79-85 (103.50)	_	1031	104}	8.21%	S.11%
81% Investitionsanleihe 1976/S	20,2	20.2.81-86 (104) (_	1034	104	8.23%	8.20%
8% Investitionsanleihe 1977/S/III/B	2.6	2.6.82-87	. —	997	1001	8.02%	7.95%
8% Investitionsanieihe 1977/II/B	15.9	15.9.82-86	_	991	1004	8.02%	7.95%
8% Investitionsanleihe 1977/III/B	20.12 3.6	20.12.82-86 3.6.82-86	-	992	1001	8.02%	7.95%
81% Energieanleibe 1975/IIB U.S.	29.10	29.10.79-85 (103.50)	_	993 1033	1004 1042	8.02% 8.17%	7.94% 2.0392
81% Wiener Stadtanleihe 1975/B	29.4	29.4.78-83	<u> </u>	1037	101	8.42%	8.03% 8.07%
8% Wiener Stadtanleihe 1977/A	10.5	10.5.78-92	<u> </u>	997	100	8.02%	7.96%
8% Wiener Stadtanleihe 1977/B	10.5	10.5.78-92		991	100	8.02%	7.95%
8% Europ. Investitionsbank Apl. 1976	20.10	20.10.80-86	<u> </u>	993	1001	8.02%	7.95%
8% Inter-Am. Entwicklungsbk. Anl. 1976	17.12	17.12.81-86	· —	994	100	7.98%	7.86%
8% Tag Finco Anleihe 1976	19.11	19.11.81-86	_	998	100	8.04%	7.99%
	21.10	21.10.77-83 (101) 26.7.80-83		102	102	8.35%	8.10%
8% Sparkassenanleihe 1977/S/B	26.7	70 / 201-47		100	1007	7.98% }	7.79%

(R) Purchase for redemption purposes by issuer possible. The bonds so purchased may be used for repayment according to plan. (...) Repayment at a premium. (G) Government Guarantee. (S) Local Government Guarantee. Yield calculations are based on the middle price.

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Telev: 1-3195 - Manager New Young Sydnaton: Peter NOWAK, Tel: 72.94.634, Telex: 1-3915

16	The second secon	Financial Times Monday October 9 1978
ESTIMATEDO S. MIGO. YEAR OF IS SUE ISSUE PRICE ISSUE PRICE ISSUE PRICE AND TO MATURITY YIELD TO NEXT CALL PRICE NEXT EACH DATE OF THE AND TO NEXT CALL PRICE NEXT EACH DATE NEXT EACH DATE NEXT CALL DATE NEXT EACH DATE	ESTIMATED D. 8 (MIO) YEAR OF ISSUE/ ISSUEPRICE ISSUEPRICE ISSUE PRICE ISSUE PRICE ISSUE PRICE ISSUE PRICE INTERPRICE ANERAGE LIFE ANERA	THE STANDARD OF SOLE O
20.00	## ## ## ## ## ## ## ## ## ## ## ## ##	20.09 1965 REPUBLIC OF PROTUGEL
50.10 1016 DITTO RESIGN STATES 99 12.2 9.37 9.3 10.17 20.0 19.5 17.10 19.5 17.2 10.10 10.10 10.10 17.2 17.10 20.0 10.10 17.2 17.10 20.0 10.10 17.2 17.10 20.0 10.10 17.2 17.10 20.0 10.10 17.2 17.10 20.0 10.10 17.2 17.10 20.0 10.10 10.10 17.2 17.10 20.0 10.10 10.10 17.2 17.10 20.0 10.1	100.00 1075 ELECTION OF MORNAY 98 3/8 2.58 9.25 8.64 FP EN 315 AND 150.00 1475 ELECTION OF MORNAY 99 4.75 9.21 9.03 FP EN 748 20 32 37 60 160.00 1475 ELECTION OF MORNAY 99 1/2 2.12 9.31 9.09 TP EN 55 20 32 31 50 160.00 1475 ELECTION OF MORNAY 99 1/2 2.12 9.31 9.09 TP EN 55 20 32 31 30 160.00 1475 ELECTION OF MORNAY 99 1/3 1.79 9.30 9.11 FP EN 613 20 12 31 35 50.00 1475 ELECTION OF MORNAY 99 1/3 1.91 9.35 9.06 TP EN 56 31 32 32 50.00 1475 ELECTION OF MORNAY 99 1/3 1.91 9.35 9.06 TP EN 56 32 32 32 32 50.00 1475 ELECTION OF MORNAY 99 1/3 1.91 9.35 9.06 TP EN 57 32 32 32 32 50.00 1475 ELECTION OF MORNAY 99 1/3 1.91 9.35 9.06 TP EN 57 32 32 32 32 50.00 1475 ELECTION OF MORNAY 99 1/3 1.91 9.35 9.06 TP EN 57 32 32 32 32 32 32 50.00 1475 ELECTION OF MORNAY 99 1/3 1.91 9.35 9.06 TP EN 57 32 32 32 32 32 32 32 50.00 1475 ELECTION OF MORNAY 99 1/3 1.91 9.35 9.06 TP EN 57 32 32 32 32 32 32 32 50.00 1475 ELECTION OF MORNAY 99 1/3 1.91 3.06 3.06 3.07 3.07 3.07 6.00 99.50 5.75 15/11/1964 95 7/8 5.67 7.02 6.62 30 1.90 32 32 105 520 735 740 93 50.00 1475 ENGRES MORNAY 99 1/3 1.91 8.46 100.75 196 196 197 127	25.00 1472 REPUBLIC OF SOUTH AFFURA 83 3/8 5.21 10.46 9.30 67 1.00 3F EU 93 915 915 941 260 20.00 98.00 7.75 13/12/1367 8.478 8.34 10.83 9.43 202.00 1990 1975 12 95,041 2.30 94.58 8.00 13/1367 95.501 12.27 1990 1990 1975 12 95,0475 13/12/1361 99.50 9.75 13/12/1361 99.54 2.38 9.62 9.77 100.00 1990 1975 12 95,05 15 915 915 915 915 915 915 915 915 915
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NEW ISSUE



4th October, 1978

U.S. \$24,000,000

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20,000 51 per cent. Guaranteed Convertible Bonds due 1990 of U.S. \$1,200 principal amount each unconditionally guaranteed by and convertible into 100,000 Bearer Shares of Sfr. 200 nominal value each (at the rate of five Bearer Shares for each Bond) of

Intershop Holding AG

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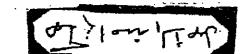
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		Financial Times Monday October 9 1978
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10.00 1975 TRANS LAIRS FIN (CARAMA) 99 5/5 2.17 10:06 10:54 W7 FD 326 210 913 945 947 10:06 10:57 1712/1980 10:57 1712/1980 10:07 13:0 8100 10:57 1712/1980 98 3:59 9:44 18:12 30 PG ED 456 210 425 520 810 10:08 9:25 1/5/1982 10:080 1981 LI 913 937 945	30.00 1873 COVERNMENT OF MULAYSIA 96 1/- 1-71 0.18 7.01 12.50 SP 21 037 600 601 60. 607 73.00 100.00 6.75 15/6/1980 1.71 10.48 1977 10 80 609 100.00 1872 COVERT (F.C.) 98 3/8 1.08 2.10 6.81 71.00 70 EUVETT (F.C.) 98 3/8 1.08 2.10 6.81 10.00 180.00 6.30 1/11/1979 159 9.58 10.00 180.00 180.00 6.30 1/11/1979	99.75 8.75 1/ 4/1983 EQ
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60.00 1977 ARTO 96 3/8 6.01 8.29 7.78 KP 238 644 ED 40 50 50 50 50 50 50 50 50 50 50 50 50 50	73.00 1077 GOVT, OF NEW TEALAND 99 1/5 4.42 8.42 8.07 MP EU 238 *** 99.75 8.00 1/ 3/1983 75.00 1975 GOVT, OF NEW ZEALAND 99 5/5 3.13 8.38 8.28 SP EU 236 *** 100.00 8.25 15/11/1982 75.00 1975 GOVT, OF NEW ZEALAND 102 3.42 3.27 8.82 MP EU 238 ***	100.00 197 USILIFYER 10.50 15/8/1979 90.50 10.50 15/8/1979 75.00 1977 USILIED MEXICAS STATES 98 3.79 8.83 3.42 59 CU 237 448 90.40 8.25 15/7/1982 30.00 1972 GRI COMPRES 46 1/4 1.00 5.13 6.36 7.70 SP SU 238 449
95 1/8 1.01 R.01 6.11 22-00 97 EV 237 600 601 602 603 603 603 603 603 603 603 603 603 603	99-00 9-00 1/ 3/1982 tq tq 238 *** 60.00 197/ MAMLESET 1908 Ft9 99 1/8 -42 8.75 6-81 35-00 95 EU 238 *** 15:00 499-50 6-75 1/ 3/1979 1975 to	15:00 100:00 6-25 1/10/1979 -01 10:12 10:50 10 30:00 1974 NAX GEORGIES 94:30 10:75 1/ 9/1979 -01 10:40 -02 10:40 10:40 -02 10
75-00 1 1/26 ALGERESE BANE 95 1/3 4-62 7-62 6-34 NF EU 237 600 601 602 603 99-30 0-25 13/ 5/1983 PQ 607 606 607 608 99-30 0-25 13/ 5/1983 PQ 607 608 607 608 609 609 609 609 609 609 609 609 609 609	30.60 1972 ROLLAND ANDRICA 1982 99 1/8 .68 7.29 e.31 7.30 SP CF 245 eks 17.30 100.00 6.25 15/ 8/1979 98 3/8 1.94 F.17 e.61 12.50 GC FC 257 max 25.00 100.00 e.50 15/15/1979 98 3/8 1.94 F.17 e.61 12.50 GC FC 257 max 25.00 100.00 e.50 15/15/1979	FURN COMPOSITE UNITS 60.00 1971 FUNDHEAN INVESTMENT BANK 117 5/8 10.30 5.49 6.50 40 607 0.00 NO IV 346 405 409 415 520. 100.00 8.00 187 1/1989
60-00 107- ALIFPHANE RANK 100 3/4 -bz 8.68 9.43 MP EU 237 800 001 002 003 94.50 9.50 2.7 5/10/19 DO 607-007 667-007 609-00 001 001 001 001 001 001 001 001 001	Sq.00 1975 ISHIFAKAJITIA-RANIMA 100 3/4 1-59 8.66 9-18 Bi EU 217 *** 1915 9-25 1/ 5/1980 98 3/5 865 7.96 6-10 18-75 97 EU 237 *** 18-75 99-25 8-00 15/ 5/1979 18-75 99-25 8-00 15/ 5/1979 18-75 4.0 18	- 30.00 1073 EFROPEAL INVESTMENT BASK 119 3/8 9.00 5.80 7.07 .0 AMT 1.00 MT TV 3-0 405 409 415 520 99.50 8.375 27/ 9/1968 10.00 10.0
75.00 191. 21654E EASK 101 3/8 1-17 8.66 9.86 101 237 *** 190.00 191.00 1/12/1979 20 237 *** 3 75.00 191. Alsense Fast 101 5/8 1.01 8/74 10-33 39 EU 237 ***	201.08 1971 R.L4. 100 -21 7.05 7.25 12.50 PG ET 237 *** 12.50 PG ET 237	### CHARGEST TRIES 60.60 1971 Epg1. 101 3/5 7.59 7.00 7.15 70 5.50 FM EU 361 715 103 409 420
75.00 1076 \$10501558 757 190 7/2 4.36 7.99 8.18 PC BU 237 448 99.75 5-25 15/ 3/1983 98 1.66 7.71 6.38 15.80 59 EU 238 *** 10.00 1073 \$1050 98 1.66 7.71 6.38 15.80 59 EU 238 *** 10.00 50.50 50.50 50 50 50 50 50 50 50 50 50 50 50 50 5	99.50 6.75 1/10/1922 100.00 1977 ZINEDON OF NORMAZ 98 3/4 3.50 8.15 7.65 SP EU 237 *** 94.00 7.75 1/ 4/1982 100.00 1975 ZINEDON OF NORMAY 99 1/4 2.13 3.38 2.06 SP EU 237 ***	5.00 100.00 7.75 15/ 1/1961 1.70 6.31 1914 00 19.00 1971 INTERPRICO 101 3/4 7.35 7.43 10 1.50 VP EU 4/7 115 210 520 7.50 99.50 7.50 12/ 3/1966 1.58 7.03 102.00 1991 1974 70 70 70 70 70 70 70 70 70 70 70 70 70
70.00 1973 2700 8A-K 98 7/8 1.34 8.12 7.33 17.50 PP EU 238 *** 301 100.00 7.25 1/ 2/1960 -84 8.70 1977 NP EU 238 *** 60.00 1973 APPO BASE 100 3/8 -67 8.79 9.46 NP EU 238 *** 91.50 9-30 1/ 6/1979 DO	99-35 6-00 15/1/1980 UQ 75-00 1975 EISCLUS FORMAY 100 0-79 8-18 8-50 TP EU 237 *** 99-50 8-50 15/ 7/1981 6D-00 1977 MICRELIS 99 1/4 -46 8-08 6-55 15-00 FG EU 237 *** 13-00 99-50 0-50 15/ 3/1879	94.50 94.25 1712/1900 102.00 1948 20 30.00 1942 EEFFELIC OF SRATIL 103 5.42 7.29 7.77 3.40 0F EU 143 115 305.420 920 1950 99-50 8.00 17 3/1984 3.41 6.69 1475 FT 25-00 1951 REPUBLIC OF SOUTH AFRICA 99 7/8 7.50 8.01 8.01 8.77 60 2.00 0F EU 93 115 520
60.00 1973 ANNO BANK 102 1.21 2.78 9.65 MP U 235 *** 104.00 4.75 15/17/1979 - 50.00 1973 ANNO BANK 100 1/15 1/11/1979 75.00 1975 ANNO BANK 100 1/15 1/11/1979 100 1/8 2.96 8.20 8.25 FP EU 238 ***	75.00 1075° MEDICE MIDDENSTRANGERACK 95 1/2 4-57 7-57 6-68	20,FQ 100.00 5.06 1/ 4/1985 4.10 8.02 102.00 1981 1975 LX
99.50 5.25 15/ 9/1981 UD 75.00 19.5 AMEC SATE 103 3.09 8.10 8.98 MP EU 336 *** 99.50 9.25 1/11/1981 UQ 70.00 1-739 AMEC BANK 97 5/8 4.32 7.64 7.17 AP EU 238 ***	40.00 1975 EEDERLANDSE CREDICTSAME 100 1/4 1.38 9.22 9.48 20 227 444 99.50 9.50 15/ 2/1980 UQ . 50.00 1974 REDEFLANDSE CASUME 100 7/8 .75 8.10 9.67 EU 237 444 99.50 4.75 1/ 7/1979 TO	13.00 1971 AGRICULTURAL CPENIT CORP 102 3/898 7.38 9.77 IN 80 230 115 530 98.50 10.50 20/ 9/1979 LX 18.00 1910 AGRICULTURAL CORP EAST-OR 97 3/4 14.76 7.25 7.16 7.67 NO 1.28 COR 50 230 115 295 530 10.00 98.25 7.00 10/ 7/1993 11.25 7.30 102.00 1983 1935 LX
100-50 7-60 1/ 3/1963 FQ 100-50 1/ 3/1963 FQ 100-50 1073 160 FLAT 100-50 FLAT	75.00 1976 MORGES COMMUNALMANK 98 1/1 2.50 8.40 7.87 GC EX 236 *** 99.35 7.15 1/ 4/1981 75.00 1976 DS TERREICHE EONTROLLBANK 92 1/4 6.62 8.04 7.05 CC EX 238 *** 99.30 6.50 15/ 5/1985 DQ 75.00 1977 OSTERREICHE EONTROLLBANK 96 1/8 3.84 8.46 7.54 GC EX 238 ***	10:00 19:3 BANCO DE FYMENTO FAC. 145 1/2 .14 5:03 1.60 CG MU 35 115 520 1:00 97:50 5:50 18/11/1978 19:91 LT 19:
99.75 6.75 1/ J/1963 90,	99.50 7.25 1/8/1982 DQ 50.00 1975 GETGRETCHE FORTHQUERAME IDL 1.34 S.F5 9.65 SP ZU 238 *** 100.00 9.75 1/3/1980 UQ 60.00 1971 PRILIP MORRIS 99 7/8 .09 8.67 7.51 15.00 PG ZU 237 600 607 607	13.00 98.00 8.75 6/2/1989 5.89 8.19 102.00 1940 1975 LF 20.00 1966 C.F.C MEXICO 181 7.50 5.93 8.20 12.00 N FT 103 115 520 11.95 97.50 6.50 1/1/1986 5 4.32 4.91 109.50 1978 1970 LEREMY 15.00 1968 C.F.C MEXICO 183 7/8 .09 6.61 1.50 5P FD 103 115 520
40.00 1973 BANK MEES & BUSE 97 3/8 1.59 7.78 6.16 10.00 SP EU 245 *** 20.00 99.50 6.60 1/ 5/1980 1.09 8.63 1977 UQ 72.00 1978* BANK MEES & BUPE 96 7/8 4.30 7.83 7.23 MP EU 245 *** 100.00 7.60 1/ 4/1953	.910 180.00 1972 FRILITS LAMPS 98 .84 8.53 6.12 25.00 bp EU 238 erm .53.00 99.50 5.00 1/ 8/1979 1876 00 75.00 1975 FRILIPS LAMPS 99 1/6 2.62 8.10 7.82 5P 238 ***	1.50 98.00 7.25 31/10/1978 S 10.00 1969 C-F-T MEXICO 16: 3/8 1.01 -10 7.96 .10 307 1.00 MP EU 230 115 520 2.00 98.00 8.50 8/10/1979 S 5.00 1968 C-F-E- (PORTOGAL) 161 3/4 1-71 2.83 6.55 cf 1200 .55 SP EU 230 115 520
75-00 1977 847K NEES 5 ROPS 98 3/8 3-82 8-26 7-88 - SP EU 245 AAR 100-00 7-75 15/5/1982	100.00	1-14 96:00 7.00 17/ 67/900 1-23 1-34 100:25 17/9 1-09 EXXI 15.00 19-3 CASSA PER II NEZDOGORGO 92 1/2 -09 9:00 1-00 GG EU 35 115 520 1:00 99-25 5-50 31/10/1978 127 7-14 6:02 7:95 1:32 900 -6-0 GG EU 17 115 520 5-38 99-25 5:75 10/11/1965 3:75 5-99 101:75 1079 1071 EX
40-00 101. BASK METS & HOPE 101 .84 8.65 9.90 NP EU 235 *** UR	50.00 197- PATLIPS LNPS 101 7/8 1.04 2.77 10.55 SP EU 338 AAB 99.30 10.75 15/10/1979 10	20.00 1975# CITY OF CEPTHAMEN: 97 1/2 12-59 7-28 7-18 7-7 75 2-25 SP EU 2:0 115 100-25 7-00 2/ 5/1993 97 1/2 12-59 7-28 7-18 7-7 75 2-25 SP EU 2:0 115
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EURO LEITS OF ACCOUNT (CONTLUMEN) 20.00 1976 CLIT OF CONTRACE: 107 5/8 7.71 7.41 8.13 8.45 75 1.80 RP EU 230 115 520 99.00 8.75 15/ v/1986 102.50 1981 971977 12 23.00 1975 CITT OF CONTRACES 109 1/2 6.99 7.46 8.45 5.31 /5 1.50 NP EU 230 115 5/0	12-60 13-9 MATERY WARM INT PIN tol 3/8 5-70 5-00 6-57 1-07 900 1-80 PG EM 32 115 520 6-00 93-00 7-00 13/ 0/1964 3-30 4-76 102-50 1979 1970 12	ENVARTI DICARS 2.00 1977 AFRICAN DEVELOPMENT BASE 101 3/4 5.62 8.14 5.60 F.17 60C .50 EP IU 159 5 2.00 160.00 E.75 15/ 5/1987 7.87 8.43 101.00 1984 1985 LX
99-50 9-25 57/9/1985 102.50 1940 FF1979 LX. 15.00 1974 CITY OF COPENAGES 103 1/8 1-19 4-98 9-70 NP EU 230 115 5:00 99-25 10-00 14/11/1997 125 18:00 1975 CITY OF MELSTELL 110 1/8 4-34 7-18 9-08 2-70 MF EU 230 115 5:00 745	IDO.GO 1975 ABBOSPATIALE P 130 1/2 6:50 6:27 9:95 13:00 GG EN 431 115 209 210 215 130:00 99:45 10:00 67 5/1985 3:60 9:78 13:00	3-00 1977 AFRICAN DEVELOPMENT FAME 101 3/4 8-62 8-20 8-35 8-01 90 .10 MP EU 159 5 100-00 8-50 15/5/1987 100-00 1983 PF1976 1X 6-00 1975 ALTOPISIAS 1.102 1/4 6-54 8-03 6-31 5-31 30 CA EU 159 5 99-50 8-50 15/4/1995 1X 102-00 1978 1X 5-00 1975 ALTOPISIAS - ATLANTICO L 102 3/8 6-75 8-26 8-55 7-77 80 80 EU 159 5
100-00 10-00 34/ 1/1853 10-00 1971 CITY OF NAMEDY 162 1/4 7/95 6.30 7.46 21 90C -65 50 50 117 115 520 55 96.00 8-00 15/ 9/1956 12.00 1974 CITY OF NAME 10-40 98.50 8-675 1/ 3/1992 10-40 98.50 8-675 1/ 3/1992	100.00 1971 1947 17. INT FIR 21 2/8 9.13 10.50 9.22 30 4.00 FC EU 103 115 210 215 220	5.00 1973 AFTOPISTAS - ATLASTICO L 102 3/8 6.75 8.26 8.55 7.77 60 8. EU 159 5 99.25 8.75 1/7/1985 101.00 1980 IX 5.00 1977* ADTOPISTA VASCO-AVASA L 103 9.13 8.26 8.50 7.00 60C 1.0 66 CU 219 5 100.00 8.75 15/11/1947 101.00 1980 PF1978 LZ 10.00 1978* ABMOD SAC CRED RUBAL L 99 3/4 11.71 8.27 8.27 103.00 1980 PF1979 LZ 100.00 8.25 15/ 6/1980
15-00 1974 CITY OF OSLO 105 1/8 3-18 8-99 9-51 3-75 EP ET 230 1L5 5-00 15-00 1000 5/12/1981 1-55 6-70 1988 LX 25-00 1975 CITY OF OSLO 109 3/4 7-04 7-96 8-87 6-78 75 -75 MP EU 230 115 5-0 23-50 99-30 9-25 15/10/1985	100.00 1972 SELTISE LEYLAND MOTOR 79 5/8 9.00 11.21 9.42 60 6.00 MP EU 105 115 210 215 210 94.08 100.00 7.50 30/ 9/1967 5.73 13.05 102.25 1978 DP1977 12 237 520 150.00 1975 CRARBOSTAGES DE FRUNCE 101 3/8 2.18 9.24 9.86 CG EU 96 115 205 210 215 100.75 10.00 5/12/1980 LZ 220 235 220	7.60 1978 BASCO TACIONAL DE GERAL 99 3/4 11.54 8.27 8.27 30 .00 GC EU 159 5 100.60 8.25 15/ 3/1990 103.60 1980 PF1979 12 6.00 1976 BASCO TACIONAL DE GERAL S 100 3/4 7.54 8.35 8.44 60 .10 GC MC 159 5 99.75 8.50 15/ 3/1986
17.00 1974 COFISOTE 105 1/8 10.45 8.56 8.56 3.31 75 .34 CG EU 103 115 205 215 520 15.64 99.50 9.00 12/ 3/1989 7.19 8.03 104.60 1978 DP1975 12 15.00 1971 CORRESPONDENT 18.40 99.75 8.00 1/ 8/1986 5.06 6.29 102.50 1979 1973 12 12.50 1971 CORRESPONDE TRANSPORT 18.40 99.75 8.00 1/ 8/1986 5.06 6.29 102.50 1979 1973 12 12.50 1971 CORRESPONDE TRANSPORT 18.1/4 7.79 6.77 7.46 1.34 90C .79 80 EU 93 115 528	60-00 1075 CHARDORSAGES DE FRANCE 102 1/2 3-54 9-35 10.00 5-69 30 4-80 GC EU 86 115 205 210 215 100-00 107-25 15/ 4/1982 15/ 4/1982 220 235 5-20 100-00 1972 CHARTER CONSOLIDATION 0/5 78 3/8 9-01 11-48 9-57 90 2-00 FG EU 93 115 210 215 220 90-00 95-00 7-50 1/10/1987 7-07 12-25 101-50 1879 1973 121 235 5-20	5.00 1976 BANE HANDLOWY W MARS 100 7/8 7.38 8.57 8.68 60 .20 YP EU 159 5 99.75 8.75 15/2/1966 101/2 8.50 8.73 8.87 6.83 60 .20 NP EU 159 5 4.00 1977 BANE BANDLOWY W MARS 101 1/2 8.50 8.73 8.87 6.83 60 .20 NP EU 159 5 99.00 1/4/1987 101/2 8.50 8.73 8.87 6.83 60 .20 NP EU 159 5
5-39 98-75 8-00 15/7/1986 4-09 6-18 102-00 1979 1972 17. 10-00 1988 COPERINGES CONTRACTS 162 1-67 2-87 6-82 ct 1-50 7-30 NP EU 230 115 520 2-80 98-25 6-875 24/5/1980 1-15 -70 100-25 1979 1969 ASEC 15-00 1969 COPERINGES CONTRACTS 161 3/4 5-61 5-53 6-55 ct 45C 1-25 NP EU 230 115 520	100-00 1972 CINEATS LARAGE 82 1/8 8-75 10.72 9-13 75 5-00 RP EU 103 115 205 210 215 85-00 100-00 7-50 1/7/1967 82 1/4 8-42 10.51 8-31 90 2:50 RP EU 103 115 205 210 215 85-00 1972 CINY OF OSLO 82 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/	5.00 1976 RECORDINGEA BASKA 101 3/4 2.88 8.28 8.85 1.25 SC EU 287 5 3.75 99.75 9.00 15/8/1981 1.88 7.94 8.85 1979 UZ 7.00 1976 EQUE DEVY ECCOS TURISTE D 100 3/4 2.79 8.17 8.44 8.67 50C .88 KP EU 219 5 7.00 100.00 8.50 15/7/1981 2.42 8.15 101.00 1979 1979 UZ 8.00 1978* ROUZ KAT D'ALCERIE L 100 1/4 11.71 8.21 8.23
8.25 98.50 7.00 9/ 5/1984 3-24 4.67 101,25 1979 1970 ARLX 12.00 1971 COPPRINCES CONSTY ARTE 162 1/4 7.37 6.72 7.46 3.57 120C .80 FPEU 230 115 520 8.00 1075 COMPRINCES CONSTY ARTE 169 1/8 7-07 7.53 8-48 5-62 45 1.25 87.00 230 115 520 99.50 9-25 23/16/1985 102.50 1980 FF1879 1X	125.00 1975 CREDIT FUNCTION DE PENNICE 102 5/8 3.46 9.32 9.99 7.13 65 8.75 GC 60 105 115 210 215 220 215 000 10-25 77/ 5/1982 2.80 9.12 101.00 1979 1976 LX 225 530 225 530 2.80 0.00 1475 CREDISOT-LDIBER 100.00 10.25 17/10/1980 100.00 10.25 17/10/1980 100.00 10.25 17/10/1980 100.00 100.25 17/10/1980 100.00 100.25 17/10/1980 100.00 100.25 17/10/1980 100.00 100.25 17/10/1980 100.00 100.25 17/10/1980 100.00 100.25 17/10/1980 100.00 100.25 17/10/1980 100.00 100.25 17/10/1980 100.00 100.25 17/10/1980 100.00 100.25 17/10/1980 100.00 100.25 17/10/1980 100.00 100.00 100.25 17/10/1980 100.00 100.00 100.00 100.25 17/10/1980 100.00 100.	10:00 1975 BODE NAT D'ALGERIE 100 1/8 4:75 8:45 8:45 8:49 50 2:00 NF EU 159 5 10:00 100:00 8:50 1/ 7/1983 2:15 8:42 101:50 1979 127 2:00 1976 NAT ALGERIE NATURATION 100 3/4 7:42 8:40 8:58 5:15 30C 1:17 8:507 389 5
20.00 1975 COMPENANCE TELEPRONE 110 3/4 6-65 7-39 8-58 4-15 30 1-25 8P 20 230 115 520 99.50 95.50 28/5/885 102.50 1980 PF1979 EF 20 115 520 12.00 1971 CREDIT NATIONAL 162 7-83 6-81 7-67 1-83 90C 1-00 8P 20 93 115 520 8-00 39/-7/1996 4-33 6-11 107-00 1979 1972 13	50.00 1073 EMERGEAN COAL 5 STELL 96 3/8 1.75 9.30 7.25 900 15.00 FP ED 112 113 205 210 215 35.00 100.00 7.00 1/ 7/1980 1.32 10.03 7.25 100.50 1978 1978 LZ 230 235 520 150.00 1972 1972 EMENÇEAN COAL 6 STELL 84 8.50 10.13 8.63 101.375 1979 1978 LX 220 235 520	7.00 100.00 8.75 15/5/1996 5.12 8.56 100.50 1979 1981 LX 10.00 1978 CREATT EMBORILIEE 98 1/8 9.84 8.66 8.51 60 1.00 60 E5 159 5 10.00 99.36 8.375 1/8/1985 8.21 8.70 102.00 1984 LX 3.00 1974 CREATT EMBORILIEE 10 100 7/8 7.75 8.33 8.43 4.16 60 15 CG EU 159 5 99.50 8.50 17 7/1986
15.00 1971 EXECUTABLE SUPPLY-1.R. 162 1/4 7.60 6.99 7.70 6.40 450 1.00 07 20 230 115 520 8.00 100.00 8.25 7/ 5/1896 4.10 6.20 101.50 1980 1972 230 115 520 - 10.00 1976 EXECUTABLE 108 3/8 5.37 7.29 8.54 95 20 230 115 215 520 745 100.00 9.25 10/ 2/1984	190-00 1973 EUROPEAS COAL A STELL 81 12-75 10-22 9-26 90C 2-50 EP-EU 112 115 205 210 215 147-50 99-50 7-50 17 7/1991 10-02 10-07 101-375 1979 1978 1X 230 235 520 123-00 1975 EUROPEAS COAL A STEEL 140 7/8 3-71 9-68 9-91 9-94 60C 5-00 EP-EU 112 115 205 210 215 113-00 100-30 100-00 1/ 6/1962 3-45 9-68 101-00 1979 1977 1X 220 235 520	7.00 19789 DENT BASK PRILIPPISES L 98 5/8 12-01 8-69 8-62 9-35 bb .30 GC EU 159 5 98.75 8.50 1/10/1990 101-00 1981 PF1979 LX 7.00 19789 FERNISH EXPORT CHEDIT 100 5/8 4-62 7.07 7.20 GG EU 219 5 725 100.00 7.25 15/ 5/1983
10.69 99.75 8.25 11/ 6/1986 4.22 6.38 101.50 1400 1473 12 12.00 19/0 ESCORT 163 1.74 4.53 8.59 <0 129C 1.20 GD EN 103 115 520 2.10 100.00 9.25 26/ 6/1980 1.24 2.93 100.50 1479 1971 13 73~72 1966 ENROPLAN COAL 6 STEEL 161.3/8 7.36 4.66 5.39 <0 18C 1.30 MP ED 230 115 520	175.00 1972 EUROPEAN INVESTMENT BACK 83 7/8 8.84 10.08 8.64 60 8.75 Nr 50 105 200 215 157.50 1973 EUROPEAN INVESTMENT BACK 82 5/8 4.62 10.15 8.77 60 7.05 Nr 50 220 235 520 155.00 1973 EUROPEAN INVESTMENT BACK 82 5/8 4.62 10.15 8.77 60 7.05 Nr 50 103 115 205 210 215 155.00 1971 EUROPEAN INVESTMENT BACK 9.63 3.20 9.23 8.07 101.25 1978 1973 IX 20 215 215 157.00 1971 EUROPEAN INVESTMENT BACK 9.63 3.20 9.23 8.07 101.25 1978 1978 1978 1979 121 122 223 520 157.00 1971 EUROPEAN INVESTMENT BACK 9.63 3.20 9.23 8.07 101.50 1978 1979 121 122 223 520 157.00 1973 IX 1978 1978 1979 121 121 122 235 520 157.00 1973 IX 1978 1978 1979 121 122 123 12	5.00 1975 INRUETRIAL BAST-ERVAIR 100 1/4 -15 4.94 6.59 NP ME 287 5 UU 8.00 1976 INRUETRIAL BASK-EUNAIR 101 2.48 6.11 6.79 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 101 2.48 6.11 6.79 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL BASK-EUNAIR 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL 102 1/4 6.14 7.02 7.47 NP ME 287 5 UU 8.75 INRUETRIAL 102 1/4 6.14 7.02 NP ME 287 5 UU 8.75 INRUETRIAL 102 1/4 6.14 7.02 NP ME 287 5 UU 8.75 INRUETRIAL 102 1/4 6.14 7.02 NP ME 287 5 UU 8.75 INR
10.00 1975 FIRLAND - TWO NICE BARE 106 3/8 5-11 7-93 8-93 1-50 GU-ER 230 115 520 7-5 100 94.00 9-50 7/11/1983 3-71 7-48 1979 12 1979 12 10-00 1976 FIRES TELEPROPE CO 108 1/2 5-96 7-19 8-29 6-24 75 -50 NP EU 230 115 520 10-00 PM EU 230 115 520 115 520 10-00 PM EU 230 115 FM EU 230 115 F	76.90 100.90 7.75 10/12/1991 2.39 9.53 101.50 1978 191972 L3 220 235 520 200.00 1976 EMBOPERS TRYESPHENT BACK 97 7/8 10.01 10.10 9.96 10.64 38C 15.00 EP EL 103 210 215 99.50 9.75 1/10/1988 11/10/1988 11/10/1988 FERMILETE DES FETMILES. 96 3/8 1.42 9.79 7.26 30 10.99 EP EU 105 115 205 210 215 22-77 97.00 7.00 1/ J/1986 99.11.29 100.50 1978 1989 EP EU 105 125 220 235 520	10.00 1978 INDESTRIAL BARK-CWART 100 1/4 9.7] 7.45 7.68 2.90 %P EU 237 5 10.00 100-00 7-50 15/6/1986 7.71 7.45 101.75 1981 1984 U0 5.00 1977 JEGOSASKA 101 5-17 8.49 8.66 1.70 KP EU 199 5 5.00 99.75 8.75 1/12/1963 3.47 8.44 1996 UX
15.00 1975 G.T.S. 104 4/1983 104 5/8 4.53 8.45 9.32 5.62 40 4.50 76 27 117 115 205 215 520 12.50 94.75 8.75 107 4/1983 12.60 1978 1976 12.50 1978 1976 12.50 1978 1976 12.50 1978 1976 12.50 1978 1976 12.50 1978 1976 12.50 1	73:00 1972 CONT. OF DER LIMITATE 83 1/4 8.67 10.25 8.71 70 4.00 MP EU 93 115 205 210 215 65:00 98:00 7.25 1/6/1987 5.53 11.31 101:05 1979 1973 LX 220 235 520 190:00 1972 EUERZONY OF DERSARK 85 8.42 10.13 8.82 75 8.00 MP EU 103 115 205 210 215 61:00 99:50 7.50 1/9/1987 85 6.12 11:00 107:00 1978 1978 LX 220 235 520	7-00 1976 ECREA DEVT SAME D 101 3/4 1.09 7.00 8.60 D5 EU 637 5 98-75 8-75 1/11/1979 5-00 1976 LIMBLIANSKA AAKKA 181 5/5 7-46 8-29 8.86 1.05 86 EM 287 5 3-75 98-75 9-00 15/ 3/1981 1-46 7-72 1978 LE
25.00 1977 IMATES VDINA 106 3/4 8.72 7.41 7.96 1.25 GE 27 230 119 5:0 7.5 8.30 20/ 6/1937 111 1/8 6.48 7.46 8.75 1.00 62 27 230 115 5:0 7.5 99.75 25/ 3/1935 111 1/8 6.48 7.46 8.75 1.00 62 27 230 115 5:0 7.5 99.75 25/ 3/1935 111 1/8 6.48 7.46 8.75 1.00 62 27 230 115 5:0 7.5 99.75 25/ 3/1935 111 1/8 6.48 7.46 8.75 1.00 62 27 230 115 5:0 7.5 99.75 25/ 3/1935 110.62 7.28 100.00 1985 1984 128 128 128 128 128 128 128 128 128 128	100-00 1973 EEKGOOM OF DEGRARY 45/98 9.54 10-14 9.16 75 2.50 89 50 103 115 205 210 215 67.50 100-00 7-71 15/4/1988 9.7 125 10-91 101-00 1979 1876 11 102 215 220 215 200 215 200 215 200 215 200 215 200 215 200 215 200 215 200 215 200 215 200 215 210 215 2	6.00 1976 NACIONAL FIRANCIERA P 101 1/4 5.01 9.43 8.02 8.09 907 2.00 NF EU 219 5 6.00 108.00 8.75 1/10/1983 4.01 8.37 102.00 1980 1981 LX 7.00 1975 PERCHA OT 102.08 1.46 6.93 8.55 CG EU 267 5 725 100.00 8.75 197 NIBO 104 1.46 6.93 8.55 LOST 7.00 1977* PERCHA ON 1.01 1.01 9.21 8.33 8.42 8.19 90 NF EU 219 5
25-00 1971 EXAMBRE 02 DESMARE 182 1/4 7-73 6-77 7-68 -37 900 2-00 BP 23 230 113 5-20 17-00 99-50 8-90 25/ 6/1936 444 6-09 101-75 1979 1379 13 12-00 1978 EXEMPTION 100 1/2 14-32 7-68 7-71 6-10 30 180 NP 20 272 115 5-20	75.00 1972 Marrieal Carmillo Stand 83 8.12 10.64 9.04 101.50 1979 1975 12 93.113 205 210 215 20.00 99.25 7.50 1/ 3/1987 190.58 217 11.48 101.50 1979 1975 12 93.113 205 210 215 210.00 1975 Marrieal See Actionates 100 5/8 2.75 9.86 9.69 45 6.50 GC 27 353 115 205 210 215 100.00 9.75 1/ 7/1987 190.50 190.50 1975 12 200 235 520 110.00 100.50 7.59 1/ 3/1984 93.1/8 5.12 9.14 8.05 101.75 1078 197976 12 12 115 205 210 215 110.00 100.50 7.59 1/ 3/1984	100.00 8.50 13/12/1987 100.00 1982 13 7.90 1975 PETRILEGY TEXTICASUS 101 1/4 6.75 8.39 8.50 30 1.00 KP EU 219 5 7.00 190.00 8.75 1/ 7/1985 3.75 8.17 102.50 1979 127 5.00 1976 PETEREDRA BARKA P 101 1/2 4.69 8.79 9.11 1.00 S7 338 5
12-00 1963 ROBGES NORMERALBACK 160 1/2 4.30 3.91 5.19 .79 160C .85 62 EU 230 115 520 1.72 99.00 5.50 15/ 1/1963 2-46 2.46 100.60 1960 1960 1967 120C 1.10 GC EU 230 115 520 15-00 1973 EUROPERALBACK 162 7/8 6.42 7-20 <0 120C 1.10 GC EU 230 115 520 15-00 1973 1974 127	110-00 100-50 7-50 1/3/1984 2-65 9.82 101-75 1078 DP1976 1X 220 235 520 130-00 1075 FABRAS 100-00 10-25 15/7/1982 101 1/2 3-79 9-73 10-10 9-37 45 10-00 EP ED 93 115 205 210 215 100-00 10-25 15/7/1982 P 100 7/8 1-92 9-71 10-16 EP ED 93 115 205 210 215 100-00 10-25 1/9/1980 P 100 7/8 1-92 9-71 10-16	5.00 100.00 9-25 1/11/1902 2.09 8.42 1978 LX 4.90 1975 ECPUBLIC OF LCELARD P 102 1/4 4.17 8.08 8.56 1.30 EP ED 162 5 4.00 991.50 8.75 1/12/1902 3.20 7.93 100.50 1980 1880 LX 5.00 1974 EEPUBLIC OF RELAYD 102 3/4 1.13 6.37 3.76 NP ED 287 5 99.25 9.00 15/11/1979 LX
16.70 98.75 7-75 157 3/1986 4.16 15-55 4.16 6.25 60 .70 78 EX 103 115 205 210 215 20.00 1974 PROPRIET UGING KUMINARU 104 10.40 8.15 8.41 8.25 60 .70 78 EX 103 115 205 210 215 18.50 98.00 8.75 22/2/1989 7.06 7.98 104.00 1978 1975 127 5.20 15-00 1989 PROVINCE OF MAYICOBA 161 3/4 10.72 6.10 6.55 4.05 90 .75 EX 50 230 115 520 15-00 1989 PROVINCE OF MAYICOBA 161 3/4 10.72 6.10 6.55 100 1970 1270 1270	100.00 1972 PGST-A-PGSSSSS	4.00 1976 REPUBLIC OF PAYAMA P 101 8.30 8.81 8.91 9.02 &0 .25 KP EU 159 5 99.75 9.00 15/ 1/1987 101.50 1982 FF1973 LM 5.00 1978* EEFFGLIC OF PAXAMA L 101 9.30 8.82 8.91 8.99 60 .25 KP EU 287 5 99.75 9.00 15/ 1/1988
12.00 1970 PROVINCE OF MAINTONA 162 1/2 3.40 6.53 8.50 C9 900 100 100 100 100 100 100 100 100 10	1.5-00 1972 REOVINCE OF GUERRY 51 1/4 8.71 19.31 8.50 30 9.00 NP ED 105 115 205 210 215 116.00 100.00 7.50 13/6/1987 5.22 11.67 102.00 1978 DP1973 LT 200 215 220 215 520 80.40 99.60 7.75 25/19/1987 78 9.07 11.63 9.94 60 3.40 NP ED 103 115 210 215 720 60.40 99.60 7.75 25/19/1987	5.90 1977 REPUBLIC OF PRILITPINES 100 7/8 4.54 8.73 8.92 8.92 60 .25 EP E0 159 5 94.50 94.50 15/4 4/981 101.00 1981 PY1978 LX 10.00 1976 SANTE-MOROCCO 101 1/2 8.17 8.48 8.62 8.16 90C 17 CC EU 159 5 10.00 100.00 8.75 1/12/1966 557 8.41 101.00 1979 1981 LX
8.50 1966 REDERSES SKIDSKREDIT 160 3/4 1.41 1.52 5.73 c0 1357 -71 86.50 270 115 5:0 1.40 98.00 6.00 25/ 2/1950 5 .40 100.50 1579 1969 1358 1.40 98.00 1968 REED PARIS GROUP 161 5/8 5.04 5.19 6.32 2.03 900 1.00 FF EG 230 115 5:0 12.00 1968 REED PARIS GROUP 161 5/8 5.04 5.19 6.32 2.03 1979 1989 4803	200-00 1912 EZEADLY 81 1/2 8-36 10.66 8-90 60 10.00 9F EU 117 115 205 216 215 165-00 99-50 7-25 15/ 3/1957 5.93 11-75 108-07 1973 12 220 225 526 106-00 1972 EEC-E-DURES 82 3/8 8-21 107-1 9-10 60 7-00 5F EU 117 115 205 216 215 85-00 100-50 7-50 15/ 4/1937 5.84 11-84 101-30 1878 1973 12 220 235 520	7.00 1978 SENIR-MOROCCO L 100 7/8 9.12 8.35 8.43 8.54 900 1.17 GF ED 159 5 7.00 100-00 8.50 1/ 3/1988 6.90 6.30 101.00 1981 1993 15 17.00 1978 SENIRACH L 99 3/4 11-50 8.52 8.52 9.50 101.50 1979 FF1380 LC
12.40 1973 REPUBLIC OF ICELASU 101 7/8 10.07 9.12 8.34 8.44 75 - 30 9F ED 103 115 520 10.80 100.00 8.50 24/10/1988 7.57 8.16 102.00 1979 1974 13. 15.00 1976 REPUBLIC OF ICELASU 104.5/8 4.39 7.63 8.84 00 30 -67 8F ED 303 115 515 520 15.00 100.00 9.25 20/ 2/1983 3.50 7.63 101.00 1979 1979 LX	80-80 1975 BEOME-FORETYC 100 5/5 1-58 9-72 10-19	6-00 1975 TWO FOURE 102 1/2 [.92 7.30 8.54 90 CC BG 287 5 725 100.00 5.75 1/ 9/1980 132.00 1978 LX ROWERS (DECMAPK)
12.00 1976 EFFELIC OF ICELAES 108 1/2 7.79 7.75 8.53 4.56 755 8.54 103 113 113 120 100.00 9.25 16/7/1986 101.25 1980 FF1977 12 12.00 1974 REFUSIC OF ICELAED L 112 3/4 16.22 8.51 8.87 7.60 30 37 20 103 115 520 102.00 1984 13	150.00 1975 SAINT COMAIN 100 1/4 2.12 9.84 9.98 NP E0 93 115 285 210 215 299.50 1975 5.0-F-3.D- P 100 1/4 1.84 9.56 9.73 NF E0 103 210 235 100.00 9.75 31/ 7/1980 P 100 1/4 1.84 9.56 9.73 NF E0 103 210 235 NF ED 100.00 1973 STER EDROFFLAR FIX 78 9.71 11.93 10.26 90 6.00 PG EU 138 115 210 215 220	225.00 1872 CITY OF COMPENSATION 100 8-02 6.25 8-25 90C 18.75 FP ES 103 305 178-18 99-58 6-25 19/1867 5-18 8-25 102.00 1879 1976 FF85 102.00 1879 1976 FF85 102.00 1875 102.00 1875 1978 102.00 1875 1
75.00 1975 EFFECTION THE TREE TO THE TREE	9*.50 99.50 8.00 15/6/1988 6.01 13.55 102.50 1879 1978 15 235.520 100.00 1775 PECHTSET METALE CHROMEN 100 5/8 3.27 9.73 9.91 101-0 30 5F 20 92 115 295 210 215 100.00 10.00 5/1/1982 100.00 10.00 5/1/1982 100.00 10	200.00 1975 NORGES TORREGALBANT 196 1/2 8.42 7.66 8.21 5.89 900 21.00 00 51 179 307 198.00 100.00 8.75 17 3/1987 6.63 7.05 103.00 1980 1978 80
10-00 99-50 9-75 12/6/1982 4-70 0-31 120 120 120 120 115 500 20-00 1970 REPUBLIC OF SUBTRANICA 169 1/4 4-25 6-56 8-11 00 120 120 120 115 500 14-00 98-00 8-75 30/12/1982 2-49 5-31 101.25 1979 1971 12 21-00 1970 S-7-12 7-12 7-13 7-79 60 120 07 20 99 115 295 215 520 1970 99-50 7-00 5/ 7/1993 10-26 7-28 102-50 1984 1984 12 21-00 99-50 7-00 5/ 7/1993 169 1/4 7-77 6-66 7-42 -35 900 30 90 117 115 520	125-00 100-00 10-00 10/2/1983 3-47 9-80 101-00 1980 1981 12 120 235 520 150-00 1972 EXOMED BASK 84 8-71 10-08 8-63 60 7-50 87 ED 112 115 205 210 215 133-00 95-75 7-25 15/6/1987 5-36 11-27 101-125 1978 1977 1X 220 235 520 HOSTONIC DOLLARS	800.00 1972 ARBED FINANCE 89 7/8 8.71 8.16 7.23 900 110.00 PC EC 222 115 505 510 520 8.78 102.00 1981 1981 US PC EU 222 115 505 510 520 8.78 102.00 1981 1981 US PC EU 223 115 505 510 520 90.00 6.75 15/9/1980 97 1/4 1.96 8.32 6.94 100.50 1979 US PC EU 223 115 505 510 520 1975 ARBED FINANCE 91 101 1/8 5.06 7.97 8.16 8.02 45 25.00 PC EU 222 115 510 520
22.00 99.50 7.00 5/ 7/1993 10-26 7.228 3.5 90C .50 90 217 115 520 12.00 1971 S.D.R FEMICE 163 1/4 7.77 6.66 7.42 .35 90C .50 90 217 115 520 12.00 1973 S.D.R FEMICE 165 1/4 7.21 8.06 8.71 6.95 30 2.00 00 20 117 115 205 215 520 22.00 1975 S.D.R FEMICE 197 8.60 8.11 8.32 1.06 60 - 2.00 00 20 92 115 205 215 520 23.00 1975 S.D.R FEMICE 197 8.60 8.11 8.32 1.06 60 - 2.00 00 20 92 115 205 215 520 23.00 99.30 9.50 5/ 5/1987	209.00 1977 REGERENCY LAND INTL. 93 3/4 6.67 8.50 7.73 103.00 1962 LX 556 947 100.00 7.25 1/6/1095 LX 100.00 1962 LX 556 947 200.00 1977 JAEDING MATHEMATICS RESERVED. 94 6.71 8.45 7.71 30 FG EU 560 947	\$9.50 8.25 20/10/1983 101.00 1979 FF1978 LE 600.00 1972 ASIAN DEVELOPMENT MARK 92 7/8 8.57 7.92 7.27 300 40.00 HP Ed 730 115 510 520 340.00 107.00 6.75 125/ 4/1987 6.37 8.49 102.00 1979 1978 LE
15.00 1971 5.7aG-P. 162.1/5 7.48 6.51 7.49 101.75 1979 1972 LZ 10.70 99.50 7.75 25/ 3/1986 4.48 5.88 101.75 1979 1972 LZ 10.70 99.50 7.75 25/ 3/1986 2.80 5.80 101.75 1979 1972 LZ 10.70 1972 10.70 1973 1973 1973 1973 1973 1973 1973 1973	100-00 7.25 15/ 6/1985 100-00 1982 1 100-00 1982 1 100-00 1982 1 100-00 1977 100-00 1977 100-00 100 100 100 100 100 100 100 100	500.00 100.00 7.00 33/6/1987 2.75 10.30 102.00 1979 1978 Ls 500.00 1973 CITY OF BEBCES 94 1/2 12.53 8.21 7.92 4.05 90C 25.00 SP E0 230 115 520 400.00 99.25 7.50 10/4/1991 7.56 8.50 101.75 1964 1975 LS 90 578 90 91 107 578 0510 88 FF 230 115 510 520
40.00 1973 SEMBLARD GIL OF INDISSA 106 276 7.55 102.00 1979 D21974 13. 36.00 100.00 8.00 15/10/1988 115 5/8 7.25 7.13 8.29 FF(479 13	15.00 1978* ASTAN DEPLOPMENT NAME 98 9.92 6.02 5.87 UP 70 586 520 413 900 913 100.00 5.73 1/9/1988 98 9.92 6.02 5.87 UP 70 586 520 413 900 913 100.00 1977 EDROPTAN INTESCRIPT NAME 108 7/8 5.39 5.36 6.66 1.63 3070 NP 56 526 520 913 420 913 100.00 7.25 1/5/1984 917 957 957 975	000.00 99.25 5-75 29/9/1987 5-37 8.96 101-75 1980 1273 1.8 500.00 1972 CONSCIL OF EUROPT 90 7/8 8.96 8.49 7.70 30 50.00 17 EU 224 115 518 520 450.00 99.75 7-00 15/9/1987 1.96 9.38 102.00 1979 1978 1.3 300.00 1974 CONSCIL OF EUROPT -10-1/8 1.22 8.46 9.60 100.00 NP EU 224 115 518 520
20.00 1975 STATSFORMER P10/19/1985 98:00 9:22 29/19/1985 6.00 1975 VILLE DE SAINT-ETIENSE P 104 1/2 9:77 8:05 9:09 5:31 90 1:20 77 50 93 113 5:20 4.00 100:00 9:50 8/7/1982 2:27 7:28 101:50 1979 1978 -50	100-00 7-25 17 5/1984 100-30 1982 FF1978 LT 927 965 975 20.00 1977 #0ELD BLDE 105 1/2 5-28 5-14 5-92 27 568 520 917 9:8 933 190-00 6-25 15/ 8/1984 12 947 955 975	300-00 99.75 10.00 26/12/1981 1-22 7.90 1070 10 400-00 1973 DENNIER - MORFANCE BANK 96 7/8 [0.10 1.4m 7.75 40 40:00 CG CU 230 115 510 520 400-00 99-00 7-50 4/11/1988 5-00 8-22 102-25 1979 1979 12

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MARKET MAKERS BORDOVER/ 94 5/3 4.57 7.54 7-13 THE 40.00 NP EU 230 115 510 520 5-17 8-06 102-25 1979 1979 LX Ann.00 1971 EUROFUNA Wanten 99.00 9.73 30/ 5/1968 175.00 SP E0 230 115 510 520 1981 1X 500-00 1975 EUWOFFEA D 103 5/8 A-22 8-68 9-41 590-00 100-00 9-75 24/ 1/1983 3-27 8-41 1972 EFRUPEAN COAT & NTHEG 99.00 6-75 19712/1997 92 7/8 h.-d flad 7-54 702 104.00 NP EU 223 115 510 520 3.-6 91-8 101-25 19:9 19:4 12 12 14 14 15 10 10 91 7/8 7.75 8.64 7.62 700 80.00 KP RV 143 115 510 520 5.25 9.01 101.75 1979 1979 1X 95 7/5 16.22 7.70 7.48 6uc 10.00 3P 50 222 115 505 510 520 7.29 7.40 101.50 1979 1977 LX 98 7.5 1.87 8.03 7.84 41.00 RP 20 223 125 510 520 2.78 8.19 101.00 1979 1977 UQ 1975 EEPHPEAS CAV & SEFEL D 103 7/5 hand 619 8.66 hand 27/9 12/7 12/9 222 115 505 510 520 99-13 9.00 12/3/1975 1015 EMBOPFAN COAL & STATE D 105 7/3 6-10 8-23 8-97 6-85 30 20-00 NP EM 222 115 510 520 100-00 9/30 5/11/1944 5-40 8-12 101-00 1980 1979 LX 1974 EUROPEAN COM, 4 STEPL 104 5/8 3.42 8.23 9.56 99.50 (0.00 30*10/104) 1.56 0.86 99-00 9-75 1571571997 - 18-14 7-75 7-12 8-34 907 40-00 NP NE 223 115 505 510 520 1971 EUROPEAN EARLS PARTEST BANK 97 3/4 8.85 7.36 7.15 7.15 7.15 9.11 90T 40.00 NF EU 230 115 505 510 520 93.00 7.00 17/10/1986 4.85 7.66 102.00 1582 1977 LK 1473 EUPOPEU: INVESTMENT BATE 91 98-50 7-00 17 27:1984 a.1. 8.47 7.69 7er 80.00 NP EU 223 115 510 520 9.6° 8.39 7.69 TAY 46.00 MP EW 223 115 510 520 5-6' 9-10 101.75 1980 1979 LX-1913 EUROPEAN INTERPRETED BANG 94 1/4 9.44 7.86 7-43 8.36 30 50.00 FP EU 222 115 505 510 520 97.50 7.00 1, 8/1985 79-30 7-00 1: 671793 7-00 1- 171793 7-00 1- 1717 7-00 1- 1974 EUROPEAN INVESTMENT BASE 104 1/4 3-13 8-38 9-59 100-00 10-00 15/11/1981 2-12 7-72. 1972 FINLAND = 19067 FFNO 91 1/8 9.04 8.44 7.68 90 90 90 90 105 510 520 715 98.50 7.00 15/10/198/ 4.44 9.51 101.75 1960 1978 LS 1972 GRAND DITROPOLITAS HOTEL 83 F.92 N.74 7.67 75 20.00 SP E0 230 IIS 520 29.25 A.75 1/ 9/1987 ... 9.94 102.00 1979 DP1978 LX 1976 INTERPOSELLIT FIVENCY. 102 4.0 7.93 8.33 7.43 ASC 20.00 NF FG 222 115 510 520 100.00 8.50 10/ 3/1963 101.00 1980 FF1979 LI 94 5/6 8.42 7.34 6.87 75 80.00 NP EU 230 115 510 529 91 1/8 2.87 5.19 7.41 50 80.80 NP E0 223 115 510 520 4.57 9.07 102.25 1978 1978 1.8 1972 FINENCE OF DESCARE 100-00 6-75 14/ 8/1987 107: PERLIPS INT FIN D 102 1/8 8-02 8-30 8-57 8.44 900 100.00 PG EU 223 115 510 520 100.00 8-57 15/ 5/1985 1001-09 8-75 197 5-1985 8- 1/2 8-91 9-01 7-80 400 179-0 177-0 230 115 528 99-00 6-75 107 9-198 4-95 10-37 102-00 1979 1978 15 78 4.0: 11-25 9-29 90 50-00 PG EE 223 520 4-24 14-15 102-25 1978 1978 LW 1972 SLATER WALRES INT FIN 99:00 7:25 15/10/1987 1975 ACTORISTAS E 103 3-52 7-26 8-01 99-00 9-25 15/ 5/1982 101-50 1979 1975 BOOK NAT DEVT CON- I 100 3/4 4.42 7.80 8.27 cd 30 16.00 Gr JE 440 230 100.00 6.50 1/ 4/1953 200 7.45 100.00 1578 1978 UQ 50.00 193.00 AT ALTERIE RANGATION L 101 3.4 9.62 8.22 8.35 7.05 90C 8.50 BC ME 585 230 50.00 193.00 8.50 157 5/1948 7.11 8.16 101.00 1929 1983 UQ 150.00 1977 NAT 4 GERIC WATCATION L 102 L/2 2.11 8.12 8.54 25.00 BG 48 585 230 150.00 100.00 6.75 17 6/1927 6.21 8.22 100.50 1479 1962 UQ 1977 INTER-EDG. (SERVERO) 192 1/2 3-97 8-36 5-97 8-70 30 4-79 178 518 230 100-00 9-09 1/ 0/1992 S 101-00 1979 PF1978 LX 100.00 100.00 8.50 1/4/1987 8.50 7.93 7.11 99 20.00 66 100.00 100.00 100.00 8.50 1/4/1987 5.00 [166] CITY OF TURIN 11.06 93 3/4 6.04 7.97 7.05 2.06 98.00 6.50 15/10/106. S 3-11 9-04 1985 ENSO-CITERIT 11-10 108 1/8 1-34 8-49 8-60 907 -40 8-70 359 500 715 99/97-75 8-50 1/ 2/1980 \$ 35 8-70 8-49 8-60 100-59 19 1986 LNEX 18.00 1972 MET ESTATES 3 PEOP 7.758 99 172 8.00 6.08 6.05 90 .-0 PG EC 346 307 8.20 99.75 6.73 LD/ 6.1987 5.07 7.09 103.00 1979 1975 LN 1%7 NEW ZEMIAND 11-11 10u 3/8 3.45 %.T4 6.84 90T .55 NF FT 359 300 965 97.70 6.75 147 3/1982 S 197 6-65 101-50 1979 1970 LEDBEY 1996 REP OF IRFLAND 11-24-100 3/4 2-22 6-53 6-55 90 -256 RP FU 359 955 97-75 7-00 1/ 3/1961 12-36-640 101-50 1978 1970 LIMBOFF | 1.50 | 97.75 | 7.00 | 17 3/1961 | 1.43 -6.40 | 101.50 | 1978 | 1970 | 1300 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | THEOR 1972 FURBLE GREEK WITE SAME 101 1/2 S. 46 6.57 6.51 6.50 30 3.00 SG EM 218 707 27.00 100.00 8.50 1/2 6/1987 S 4.86 6.23 101.50 1980 1978 15 EXTERIOR STEPLING INSIDES 10.00 1072 APAGO 107 8.11 98 1.8 1.00 8.30 8.15 70 .00 PG 80 457 901 950 940 975 1.75 98.00 5.00 115/1987 5.40 8.41 100.25 1980 DP1978 LX 20.00 1978* CITIONSP 0/3 FIS 20.00 99.50 10.00 15/ 3/1993 1977% EUROPEAN COAF 5 57512 53 3/8 11.17 10.86 13.22 290 .85 SP EN 359 209 210 500 901 100.00 9-725 1412/1949 5... 10.85 13.50 1941 071978 LZ 913 913 915 910 910 915 910 910 915 910 915 910 915 910 915 910 910 915 910 910 23,00 19784 EMERGERAN INVESTMENT FACE 97.5/6 0,32 [0.14 9.99 [0.14] bid 1.05 AF EU 359 FAC 23,00 100.00 9.75 15 2 1965 0.34 [4.10 10] 10[.00 1983 DP[979 LZ 20.00 99.50 9.75 15/12/1957 7.01 10.00 102.50 1051 507.77 18.0 50 00.0 105.00 1 **EXPLANATORY NOTES AND ABBREVIATIONS** LISTINGS ISSUE/COUPON/MATURITY EXCHANGE RATE

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25.00 197 200.	7* TOTAL GIL MARINE 90 9-125 1/12/1984	90 7/2	6.17	11.24	10.04	101-50	20 1 1981 7F1			. 93	,46 31 913 93 966 93	. 527 . 527	501 930
15.00 100.	SPECIAL PRANTES BUSINESS	92 3/3	11.5± 9.04	11.71 11-90	11-37	161-50	1982 DPL	-75 961	77 ES			(41)	947
50.00 147 100.	5 ALUSPISSE IVI 60 9-00 15/ 6/1980	102	-	7-66		102.00	30 1978		[편 50] [2]	517	520 BG	5 9 75	
50-00 19: 100-	9-00 17/ 7/1983	102 3/5				7.34 0.03	30 1260		17 (4 22	239	210 52	8 805	9.75
40.00 100-	5 SWEDISH TRYESTMENT RANK 00 9-00 1/7/1962	102 1/4	3.75 2.25	2.26 7.62	8-60	\$2.3 UD-\$Ç1		.CD 9.'9	24 24 24	517	\$20 73	3 E03	975
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INVESTMENT FUNDS

The following funds include Eurobond issues within their portfolios Quotations & Yields as at 29th Sept., 1978

SOCIETE GENERALE De BANQUE BANQUE GENERALE Du LUXEMBOURG

Fund .	Price		st Issue Price	Yield	Div. Date.
Rentinvest		7 Lux	i	8.06	21 Nov. (F69,-)
Capital Rentinvest	! LuxFr 142	22 Lux	Fr 1000	(Capit	alisation)
	197	7/78		1975/7	78
	High	Low	r ∣ Hi	igh .	Low
Rentinvest Capital Rentinvest	LuxFr 917 LuxFr 1422		839 LuxFr 1286 LuxFr		LuxFr 818 LuxFr 1028

	PERMAN	764A	-	· !	SE S	CUMBELL	YIELD.	VIEW NEW	CALC	PARN PARN	8	8	PECUI	\ <u>.</u>	ľ	∵.	
			CONTENTION ES-21	<u>-</u>	<u> </u>	00								Ξ		- 1	-
	700_00	10-1	-		76 1/4	6.56	9.05	50	50 1978			00 9 1972					
	10 -00	.100.00	SERVATE DANGE S-DO 15, MICHELIN 187 DA	6/1987 PP	573 147 1/4			- 6	to t	-3.01 19.6	FF 13	16 4/1970	PT EE	. 92 S	35	235	
	36ú	100-00	±•00 5/	1/1985	1450			101.00	1978 70	94	۶Ű	F4.17	172 200	458	205	13	172
	30-00	1970 94-50	9012 ET L'UNIO 7.00 : 35/	F PARIS 5/1985	111 3/4 72.73	35.Ub	4,36	102.50	1978		30/	6/1970	A.IBRD	Ð	935	96ij. 9	25
			CONVERTIBLES - BO	ng nong			 .		ĸı	26.47	2E¢	9.7 9/1974	P: 20	7:30	935	960 a	
	50.00 50.00	1974 100-00	ASIA WAVICATION 6.50 1/	3/1989	71 1/8 5.1	4.11 45.28	5.70	103.30	1978		. 2/	9/1974	TX				"
		•	CONVERTIBLES L	PAE						-2-02	T	10 9	역 교			-	
•	30.90 30.00	1975 190.80	AGARI CHRRICAL 6-25 10/	1. 4/1990 S	169 151	3. 3	-37	104.00	37 1979		. 17	4/1976 40	LX .				
	10-04	1977 200-00	AFABL UPTICAL		1?7 1/2 538	3.36	.18		30 1980		17	5/1977	A4	•			
	15-00	1978*	ASTCS CORP 5.75 20/	1/1993	106 5/8 520		4.39	ga.06 104.00	1982 1982	14.91	1/	9-1978	T.				-
	15.00	1971 189-00	DAI SIEPON PRIS 6-73 31/	1113G 2110B4 S	603 3/4 587	1.12		<0 143.00	30 1978		11	80. 1 5. 1971			747	964	38
	30.00 26.78	1376	DATET INC	5/7491 S	159 3/E 1080	3.40		(1) [1]4.00	1979	-1-66	1/	34. 7 9/1976	ž"	463			-
	15-00	1976 100-00	DAINA BOUSE IND	er lak	120 3.18 404	6-11 1-24	5.10	121.00	1979	1982	17	81125e *[LT -		935	-43	62
	10.00	1964	BITACE! LTD	: 110	522	1.10				-3-13	ΣΕΚ 1/1	79.8 2/1964	KP ED LJE	346	١١٤ :	9-17 o 9-17 o	4
	39-96	100.00	BITACHE LEB	7/1979 S	226	2.59		<0 101-80	70 1978	-3.29	785 (917.1 1/1970	ᄣ	397	515	45 s	ű
	50.00	1978*	I PO-YOLADO		226 141 5/8	2.05 4.02	2.23		30	64 @pl496	Mail 7	71	>P KT	555	***		:-
	49.94 50.00	1977 1977	5-75 31/ 170-10EADO	8/1993 B	1900 185 1/8	3.25		-0 1050	. 30	-1.50	75.44	45 1/2	NP SY	555	***	-	
	49-96 411-99 48-98	190-00	THECH	8/1992 S	19 0 0 146 7/8	4.09		-10	45		TERLE	88.7 7/1977	3P 50	316	**		٠.
			6-00 20/ TAO STAP CO	1992 1992	100 1/2	1.29	1.27	104 -0 0	30	23-97	TEN 7	68	Se 35			:	•
	ZU-00	100.00	6.00 30/ FORMIST MATURIE		652 293 3/8	.58 2.14		104-00	1983	-2-90	TEN .	0:1977 16 9:1969	,		5151	913 6	:5
	1-00	100-08	6.25, 30/.		3-3	1-31		102.50	1978 30			9/ 1969 48.7		413		949 8	4
	50.00 49.96	1975 100-09	7-25 30/ EPBOYA	6/1990 S	153 1/8 336	4.79 2.68		105.50	1978	DF: 927	30/	n,' 1975	AS				٠.
	75.00 74.94	1976 100-00	5-75 15/	4/1991 S	1-7 5/8 304	7	2.58	[05.50	1979	-3-04 149190	15/1	571926 	AS				÷
	30.40 30.90	1976 100-00	MARUT 6-70 31/	1/1991	171 1/4 1010	3.90 .99	-52	.D 105.00	1979	3.68	1/ .	7/1976	LE .	•			, î
	100.07 26.30	1975 100.00	8.75 20/1	TRIC ISD 1/1990 S	200 5/8 744	3.19 1.34		.n 105.25		1983	728: 5 20/1	98.2 1/1975	KY KY	413	. AM	٠, .	
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	50.00	1976	SEISUBISEI BEAT	Y 130"	125 1/4	5-26 5-05	3-96	<0 104-00	70° 1979		317 :	3/1976	il EU	456	488		
	40.00	1977	MEISUR CORP.	ORATION	121		4.01		30	1.14	7FN . 5	17 8/1977	ar Es	456	400		- :
	39.60	1975	6-00 31/ MITSUBISHT COMP	DRATIOS	111 111	4.43	1-15		25	-3.06	TER 3:	87_6 7/1975	3P E0	589	515 (917 as 943 9 5	
	60.OA	1976	7.50 30/ 9 903508(SB) COUP	PRATTON		1.48 4.32	2.11	d)	311	78	TER A	7. V 1976	iz si				-
	34-37 50-00	100.00	6-75 31/; MITSULL CO	3/1991 S	440 34 3/8	1-48 5-4?	3-71	104-0 0	197 9 30	3.16	YEN 3	4.	go M	724	440		
	61 - 3b	108-08	7-25 30/ : HIXISUL & CO	9/1990 S	295 190 1/2	2-37 2-62	- 50	105.25	1976 30	-5.07	TE 1 2	1/1975 15.2	PG NY	724		270 51	5
	1-72	1 DG - 00.	8-25 31/1		295	2.37		106.75	197B 30	DP1982 -2.96					701	935 94 104	3.
			METSTE REAL FAT		155 1/4 628	.69		104 - 100	1980		1/14	0/1977					٠.
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	15.00 : 15-00 :	1975 160.00	81008. 6-25 30/ 6	9/1992 5	2 to 174 343	2-44		√0 104-00		-3-21	- 1/1	. 1976	1.5				
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	15.00	1977*	SPETST PAPERRIA	PO' NEC	112 1/2	5.75		P*. aff	30		YES 4:	52.7	37 TK		q _n		:
			5.375 30/7 SONTON FLECTS		414 178 7/8	1.119 3.36		- U	30	-2-53	TEN II	?/197 8]}	LP EC	295	426	•	<i>:</i> .
	10.75	190.69	4.00 30/ Sizii Toro Hetal	9/1992 S	240 168 5/8	, Res		L04 • 00	1980 30	1°8: 11.59 1983	1/14 7es - 14	0/19;7 64	1251 176 66	42B	515 5	7) 9 9 2	
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	2.60	100-00	TACEDA CRECICAL 6-00 31/	3/1984 3	3ni 3,4	1.02		-0 10::-00		-2.30 197	1/12	/; L9Gā	MIX		ėt.		
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	30.07	197	TOSBIBA	9/1092 S I.	151 7/8	3.52	1-07	.na.ng	30	-6.99	res i:	-	.r m	513	áf:á		٠.
	25-42		. 6-75 30/ 9 COMPERTENZALZS-UP		142	3.52		103.50	1981		1/11); L975	1.26			•	2
	25.60		GOLLU, SHOPPIN		123	4.20	2.14	·n .	30		SU 16	11:13	30 EE	351	975 -		:
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	25-00 25-00	[959 [97-98]	AMO BANK 3-50 : 1/ :	1/1969	274 1/8 7647	2.91		ক) (৭2-25	30 1978	-1.52 1080	FI. 4	4 71970	주 EE -	47	537 6	10 99	2
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	15.W	0×0	GIST-SPICARES		59 39-7	6.35	7-31	103.30	30	22.02	71. 9	11970	ים זו	245	520 4	21 ÁR	2
		494	BOOGWERS		Sn 1/4	5.04 b.09	7.35		1978	56.72	F7. 20		5P FG 2				_
	36-50 		5-25 1/ (8/1988	38.4			1170.00 		1979 -0.17		/1964	AXBR PS EU:			10 15 10 4 10 4	
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	10-60 . 3-40 l	jang .: 39-00	ស្សារ មួយប្រជាជ្រាស្ត្រ របស់សម្រាប់ ប្រជាជ្រាស្ត្រ (ប្រ	775325 % 2/1984	67 7/4 202	1-13 5-15	٠.,	102.00		-1i	n_{ij}	0.0 107.1	F" ED	37	h	- but	·
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AN =		PR =	Paris	FRANCE	Michel Int. Dev.	6 19	85 F.Fr 5.554
AM =		RM =	Rome		Suez et l'Union Paris	7 19	985 F.Fr 5.554
.11) —	Exchange	SI =	Singapore	HONG KONG	Asia Navigation Int	6} 19	89 SHK 5.07
BR =		UQ = VN =		ISRAEL JAPAN	Leumi Int. Inv. Asahi Chemical	7 19	984 I£ 10.1026 990 Yen 303.0
BT =	Beirut	VN = ZR =	Vienna	0.50.501	Asahi Optical	6 19	92 Yen 282.0
DB =	~ - · · · · · · · · · · · · · · · · · ·	ZI —	Zurich & other Swiss Exchanges		Dai Nippon Printing	62 19	86 Yen 360.0
DD =	- W-114011	BB: 11:B		1	Daiel Inc.	6 19	91 Yen 300.0
FF = HK =		DELIVE		1	Daiwa House Ind	71 19	91 Yen 301.0
KL =		EU = EN =	Europe		Hitachi Ltd.	6} 19	79 Yen 360.0
LÑ =		EN =	Europe New York New York	1	Hitachi Ltd.	6, 19	84 Yen 360.0
LX =	Luxembourg		Europe: Asia	1	Hokushin Electric Ito-Yokado	6 19	92 Yen 248.0 92 Yen 272.0
	-		Datope: Asig]	Jusen	6 199	92 Yen 272.0 92 Yen 277.4
TYPE (OF GUARANTEES OR SE	CURITY			Jusco Kao Soap Komatsu Manf, Komatsu Ltd.	6 19	92 Yen 266,0
	RANTEES		R SECURITY	1	Komatsu Manf.	61 198	84 Yen 360.0
GG =			•	1	Komatsu Ltd.	74 199	90 Yen 294 <i>2</i>
uu –	Government Guarantee	CL = FM =	Collateral Cover	}	Kubota	61 199	91 Yen 303,0
SG =		NP =	First Mortgage	1	Marui	6: 196	91 Yen 299.0
	Guarantee	PS =	Negative Pledge Subordinated—	1	Matsushita Elec. Mitsubishi Elec.	7 199	90 Yen 303,0
FG =	Parent Guarantee	-	Parent Guarantee	1	Mitsubishi Elec.	74 198	
PG ≃ PW =	Trainic Countries	8C =	Special Clause	1 -	Mitsubishi Gas Chem	6 199	92 Ven 272 0
PW =	riese solloweth	SŬ =	Subordinated—		Mitsubishi Hvy. In.	6 199	H · Yen 305 55
	have Public Works Loans Board as	***	Unsecured	1	Mitsubishi Corp.	6 194	12 Yen 2670
	lender of last	UL = [A =	Unsecured Loan Throughout	1	Mitsubishi Corp.	71 199 61 199	90 Yen 294;0·
	resort	1.1 —	Agreement	ĺ	Mitsubishi Corp. Mitsui & Co.	7 199	91 Yen 301.0 90 Yen 298.0
			rigite int Dt	,	Mitsui & Co.	Si 198	39 Yen 299,0
SPECLY	L REFERENCES				Mitsui Real Estate	6 199	2 Yen 267.8
1 (CEN)	ERAL—ATTACHED TO N		annouse.	ì	Nitto Elec. Ind.	6 199	2 Yen 264.13
D	ERAD—ATTACHED IN N	MAL OF BU	JKKUWEK	4	Pioneer Electric	61 198	
D =	Domestic Management :	eroup		ł.	Ricoh	61 199	1 Yen 295.0
L =	Bondholders option to r Private or semi-private	eacem ioan	prior to maturity	1	Sanyo Electric Sanyo Electric Settsu Paperboard	71 100	11 Yen 293.55 10 Yen 302.17
MC =	Principal Interest payal	ole in more	than two currencies		Setisu Paperboard	63 199	2 Yen 243.0
W =	winnoiding (ax (with i	percentage i	ale "	1	Sumitomo Elec.	6 199	2 Yen 267.0
WW =	With warrants	,		Ì	Sumitomo Metal	6 199	12 Ven 9975
XW =	Es warrants			ı	Takeda Chemical	6 198 6 199	4 · Yen 360.0
2. f/DM	ISSUES				Tokyu Dept. Store Toshiba	61 198	
		C:D35		[Toshiba	62 199	0 Yen 295.8
the live	res shown are the fixed of the issues.	T'DM bati	iles which prevail over	i	Ennia	199	2 D.Fl.2.4565
	or the isdues.			NETHERLANDS	All other issues	71 199	
3. FLO.	TING RATE ISSUES			SINGAPORE	Dev. Bk. of Singapore United Overseas Bank	61 198 61 198	
The ficu	res given are the minimu	m coupon ra	ıte:	S. AFRICA	Rand Selection Corn	61 198	8 \$S 2.32 6 RD 0.7143
", marg	in above LIBOR.	iii caajion te		SWEDEN	Rand Selection Corp. Sandvik	6, 198	8 SwKr 4.7825
				U.K.	Bahenck Nederland	7 199	2 £0,574
4. ATTA	CHED TO MATURITY D	ESCRIPTION	N :	1	Beecham Fin.	63 199	2 £0.574 :
s =	Semi-annual payments			·	Depuision On	5	
					CompAir (U.K.)	SI 1982	
	CHED TO NEXT S/F AM				ICI Int. Fin.	62 1993	7 [
ቦ⊮ =	Purchase fund-the an	nount show	n is the annual total		Inchcape (Bermuda) Rank Organisation	6 1992	2 £0.582
	COE LOIDE TO THE DEXT COI	Joon date)	Which may be sential		Rank Organisation Slater Walker	41 1993 51 1987	3 £0.425 =
	The year associated withe year end of the pure	iti the amo	nur snown relates to	l •			
DP =	Non-cumulative option to	double sin	king fund payments	Union Bank o	of Switzerland (Lux.) 5	6 1981	differs from of
			pajments,	convergores in m	at the bonds are deno	ninated	US\$1050 and ea

The following international convertible issues have fixed rates of

Warner Communications Reliance Group Inc.

Rockwood Computer Morton-Norwich Products Owens Corning Fibreglass Champion Int

HK = Hong Kong KL = Kuala Lumpur LN = London LX = Lusembourg	EU = Europe EN = Europe New York NY = New York EA = Europe: Asia		Hitachi Ltd. Hitachi Ltd. Hokushin Electri	61 1979 61 1984 c 61 1992	Yen 360.0 Yen 360.0 Yen 248.0	=\$1 =\$1 =\$!
TYPE OF GUARANTEES OR SEC			Ito-Yokado Jusco Kao Soap	6 1992 6 1992 6 1992	Yen 277.4	=\$1 =\$1 =\$1
I. GUARANTEES	2. OTHER SECURITY		Komatsu Manf, Komatsu Ltd	61 1984 71 1990	Yen 360.0	=\$1 =\$1
GG = Government Guarantee	CL = Collateral Cover FM = First Mortgage		Kubota Marui	61 1991 61 1991	Yen 303.0	=31
SG = State or Local Govt. Guarantee	NP = Negative Pledge	1	Matsushita Elec.	6) 1996	Yen 303,0	=\$1 =\$1
PG = Parent Guaranton	Parent Guarantee	. _	Mitsubishi Elec. Mitsubishi Elec.	7 1985 74 1981	Yen 305.5	=\$1 =\$1
PW = These borrowers	SC = Special Clause SU = Subordinated—] -	Mitsubishi Gas Cl Mitsubishi Hvy, 1	nem 6 1992 n 61 1991	Yen 272.0 Ven 305.55	=\$1 =\$1
have Public Works Loans Board as	UL = Unsecured Loan	1	Mitsubishi Corp. Mitsubishi Corp.	6 1992 71 1990	Yen 267.0	≈\$1
lender of last resort	ra = Throughout	ł	Mitsubishi Corp.	6į 1991	Yen 301.0	=\$1 =\$1
SPECIAL REFERENCES	Agreement	· '	Mitsui & Co. Mitsui & Co.	S1 1989	Yen 299.0	=\$1 =\$1
1. GENERAL—ATTACHED TO NA	WE OF PORPOLITY	}	Mitsui Real Estate Nitto Elec. Ind.	6 1992	Yen 264.13	=\$1 =\$1
D = Domestic Management or	OUD	1	Pioneer Electric Ricoh	61 1989 61 1991	Yen 280,0 Yen 295 0	=\$1 =\$1
L = Bondholders option to rec P = Private or semi-private pl	leem loan prior to maturity		Sanyo Electric Sanyo Electric	61 1991 71 1990	Yen 293.55	=\$1 =\$1
"" = Principal Interest payable	in more than two currencies		Settsu Paperboar Sumitomo Elec.	d 61 1992	Yen 243,0 Yen 267,0	=81
WW = With warrants	reentage rate 'n'	}	Sumitomo Metal	6 1992	Yen 287.5 Yen 287.5 Yen 260.0	= \$1 = \$1
XW = Es warrants			Takeda Chemical Tokyu Dept. Stor	6 P 1883	Yen 360.0 Yen 266.0	=\$1 =\$1
2. I/DM ISSUES The figures shown are the fixed I	DM position which are	ļ	Toshiba Toshiba	61 1992 62 1990	Yen 254.0 Yen 295.8	= \$1 = \$1
the lives of the issues.	DM parties which prevail over	NETHERLANDS	Ennia All other issues	1992 71 1991	D.FT 2.4565 \$S 2.44	=\$1 =\$1
3. FLOATING RATE ISSUES		SINGAPORE	Dev. Bk. of Singapo United Overseas F	ore 61 1988	\$S 2.32	=\$1 =\$1
The figures given are the minimum "margin above LIBOR.	coupon rate:	S. AFRICA SWEDEN	Rand Selection C Sandvik	orp. 61 1986 61 1988	RD 0.7143 SwKr 4.7825	=\$1
4. ATTACHED TO MATURITY DES	COUNTION	UK.	Babcock Nederlan Beecham Fin.	d 7 1992	£0,574	=\$1
S = Semi-annual payments	SCRIPTION		Burmah Oil Burton B.V.	5! 1988	£0,574 £0,417	=\$1 =\$1
5. ATTACHED TO NEXT S/F AMO	UNT		CompAir (U.K.)	51 1992 81 1987	F.Fr.11.8825 10.582	= \$1 = \$1
PF = Purchase fund—the amount	unt shown is the annual sees	ļ	Inchcape (Bermud	a) 67 1992	£0.582	=\$1 =\$1
ine year associated with	on date), which may be applied. the amount shown relates to	.	Rank Organisation Slater Walker	51 1987	£0.425 £0.385	=\$1 =\$1
DP = Non-cumulative option to c	ase period. double sinking fund payments.	Union Bank (of Switzerland (Luz at the bonds are d	t.) 5% 1981 d	iffers from 0	iher
6. ATTACHED TO CALL NOTICE ((DAYS)	bond is convertible of UBS.	le into I Bearer sha	re of S.Frs. 5	00 nominal v	alue
C = Callable only on coupon d Callable only at annual in	ales.	Credit Suisse	(Bahamas) 41%	1991 differs	from other	
Otherwise callable at any	time.		the bond is denomi o 1 Bearer Share			
7. YIELD TO NEXT CALL		Creun Suisse.				11
0 = Yield is negative.		expire prior to ma	convertible issues aturity:	have convers	ion rights w	hich
8. ATTACHED TO YIELD TO NEXT (CONVERTIBLE ISSUES ONLY)	r Call	NAME OF BO	ND	MATURITY	CONVERSI	on
R = Call is subject to a restrict	ion governed by a fixed relation-	Anabi Chamia			RIGHTS EXPIRE	ll l
	ice and the conversion price.	Asahi Chemic Dai Nippon Pi	ig. 6)	30/9/1990 31/5/1986	15/9/1990 30/4/1986	- 11
9. CONVERTIBLE ISSUES The share price is always denomina	oled in the same surrounce as the	Hitachi Mitsubishi El	£1	30/9/1984 31/3/1985	31/8/1984 28/2/1985	- 11
conversion price. Please note the 200% no figure is shown in the pre-	of where the premium execute	Rand Selection Takeda Chem.	. 6	1/3/1986 31/3/1984	31/1/1986 28/2/1984	<u> </u>
The following convertible bone	ds are subject to convertibility	Toshiba	61	30/9/1990	15/9/1990	
into the Indicated stocks,			ON OF NON-DOLLA -all denominated	R BONDS		·
NAME OF BOND American Tobacco Int. 51 19	CONVERTIBLE INTO 88 American Brands Inc	French France	;—all denominated		Fl. 14,000 Flr. 5,000	- 1
Asia Navigution Int. 61 19 Bankers Int. (Lux.) 5 19	88 American Brands Inc. 89 East Asia Navigation Co. 86 Bankers Trust New York	Aerospatiale			Ffr. 10,000 Ffr. 10,000	
Broadway—Hale Stores 41 19	87 Carter Hawley Hale 88 Shell Transport & Trading	European Coa Française de	l & Steel 75, 1980 l & Steel 71% 1991 Petroles—8P	1	Fir. 10,000	- 1
	88 Standard Oil of California	Philips Lamps	101% 1980		Ffr 10,000 Ffr. 50,000	-
•	S7 Minnesota Mining & Manufacturing & Pan-Am World Airway	RousselUclaf SOPAD			Ffr. 10,000 Ffr. 50,000	-
Int. Standard Elec. 5 19	88 International Tel & Tel 🔰	STERLING DEUT				11
	89 " " "	Enso Gutzeit JCI 8% 1986	61% 1980		0062 :0012 0062	Al at
ISA Finance Holdings 41 19 Kinney 61 19	86	ICI 8% 1986 Ireland 7% 198 Ireland 7% 198	81 8		£100: £500	vi Al

Int. Inv.	7	1984		=\$1	
Int. Inv. Chemical Optical	6	1990		=\$1	!
Uplical Deinting	Ď,	1992 1986			
ppon Printing nc. House Ind. Ltd.	62	7001	37 000 0	41	
House Ind. Ltd. Ltd. Ltd. Ltd. Ltd. Ltd. Ltd. Lt	71	1991 1991	Yen 301.0	=\$1	
Lid.	ñ.	1979	Yen 360.0 Yen 360.0 Yen 248.0 Yen 272.0 Yen 277.4	=\$1	
Ltd.	6	1984	Yen 360.0	=\$1 =\$1)
in Electric	6,	1992	Yen 248.0	=\$1	
ado	6	1992	Yen 272.0	=\$1	ł
20	5	1002	1en 277.4	=211	
ap u Manf	κ.	1994	Yon 260 0	= \$1 = \$1 = \$1 = \$1 = \$1 = \$1	
u Ltd	71	1990	Yen 294 2	= \$1	1
	63	1991	Yen 303.0	=31	
	6	1991	Yen 299.0	=\$1	OV]
iita <u>E</u> lec.	67	1990	Yen 303,0	= \$1	ł
sni Elec.	7,	1985	Yen 360.0	=\$1	1
sti Elec . shi Goe Cham	íì	1981	1 en 305.5	= 21	
thi Hvy In -	ลัเ	1992	Von 205 55	- 81	[
shi Corn.	6,	7997	Ven 267 ft	= 61	T-1.01
shi Corp.	7,	1990	Ven 204.0	=81	Tel: 01-
shi Corp.	61	1991	Yen 301.0	≕šîí	ĺ
Ł Co.	7}	1990	Yen 298.0	= Š1	
k Co	Si	1989	Yen 299.0	= \$1	
Real Estate	ĕ	1992	Yen 267.8	=\$1 (
ec. Ind.	6	1992	Yen 264,13	=\$1	
Fiectuic	Di	1989	Yen 280,0	=5]	TADAM
licetric	D?	1001	Yen 295.0	= 21 [JAPAN.
lectric	71	1990	1 en 293.55 Van 209.17	- e1	
Paperboard	63	1902	Yen 213 6	= 81	
o Elec.	6	1992	Yen 267 0	= 81	İ
o Metal	6	1992	Yen 287.5	=ší	
Chemical	6	1984 -	Yen 360.0	=\$1	
Jept. Store	6	1992	Yen 266.0	=\$1	
	63 63	1992	Yen 254,0	= 81	
•	01	1009	1 CH 295.8	= 21]]	
r issues	71	1991	U.F12.4303		
of Singapore	61	1988	\$5739	Ξ €i [[
verseas Bank	6į	1988	\$S 2.32	=ši //	
lection Corp.	eř	1986	RD 0.7143	≃ši∥	
	<u>6</u> 4	1988	SwKr 4.7823	≓ŠI∥	
Negenand	7,	1992	£0,574 £0,574 £0,574 £0,417	=\$1	
nii Nii	63 54	1992	10.514	=\$1	
χ̈̈́		1909	2041; F F= 11009=	- 31	
Nederland Fin. Oil S.V. (U.K.)	51 81	1987	10.574 £0.417 F.Fr.11.8825 £0.582	=\$1 {}	
E 117,	63	1997		=ši	
(Bermuda)	63	1992	£0,582	=\$1 =\$1	
ganisation alker	4] 5]	1993	£0.425	=\$1	
			£0.385	= \$1 []	
iand (Lux.) 5 nds are deno: Bearer share o	mina of S	1981 di ated Li .Frs. 50	ffers from (S\$1350 and W nominal	value	
as) 41% 1991 is denominate er Share of S	di d L Fr.	ffers f IS\$1000 500 n	rom other and cach ominal valu	con- bond ie of	_
ble issues hav	e e	onversi	on rights w	hich	,

Ireland 7%, 1981
Ireland 7%, 1988
Met Estates 63%, 1987
New Zealand 63%, 1982
New Zealand 71%, 1978
Rothmans Int. 64%, 1992
Sira Kvina 71%, 1983
Slater Walker 74%, 1987
Swedish Lameo 54%, 1989
US Rubber 6%, 1989 £100: £500 £500 £500 £100: £450 £100: £500 £100: £500 £100: £500 £100: £500 £100: £500 £100: £500

DILLON, READ ERSEAS CORPORATION

10 Chesterfield Street, London, W.1.

-493 1239

Telex 8811055

VESE DOLLAR DEPOSITARY RECEIPTS

Close at 6/10/78 Names HONDA \$263 ITO YOKADO **JUSCO** \$601 KOMATSU FORKLIFT \$3.71 KUBOTA \$31 MURATA \$4.95 **NIPPON MEAT PACKERS \$3.26** PIONEER \$161 RENOWN \$3.71 SONY \$7.85 TAISHO MARINE \$113 TDK \$11 TOKYO SANYO \$1.72 TRIO \$341 WACOAL \$241

dankers trust international Limited

Market Makers in Floating Rate Note Issues

The interest rates per annum applicable to the following USS Floating Rate Note Issues were announced during September. These rates are quoted for information purposes only, and should be confirmed prior to the execution of a specific transaction. The rates quoted apply to the six-month periods shown.

		From	To	Rate
B.N.P. 7 min	1983	1.9.78	1.3.79	9.2
Hapoalim	1982	8.9.78	8.3.79	ðf.
Bge Louis Dreylus	1983	11.9.78	13.3.79	94
Leumi Int'l Investmen		15.9.78	15.3.79	9.1
Leumi Int'l Investmen	1984	15.9.78	15,3.79	9,2
Nippon Credit Bank	1983	15.9.78	15,3,79	94.
Sumitomo Heavy	1983	16.9.78	16.3.79	9
Banque Nat de Paris	1981	18.9.78	18.3.79	91
Enpetrol	1986	21.9.78	21.3.79	10
U.B.A.F. 63% min.	1982	25.9.78	27.3.79	97
Allied Irish	1984	28,9,78	28.3.79	10 %
General Cable	1980	29.9.78	30.3.79	11

Interest rates applicable to the issues listed below will be

ea daring October.	
Banco Union	1983
. Societe Generale	1984
Sundsvallsbanken	1985
Softe	1983
G.Z.B.	1983
Costa Rica	1985
B.C.L	1981
I.M.D.B.I.	1984
Bge Nat D'Algerie	1982
O.K.B.	1988/93
Bank of Tokyo	1993
American Express	1982/85
Bank of Tokyo	1981
Int'l Westminster	1984
Union Bank of Finland	1982
B.F.C.E.	1983
Brogradska Banka	1983
I.H.L.	1985

BANKERS TRUST INTERNATIONAL LIMITE 56-60 New Broad Street, London EC2.

Dealers Telephone: 588 6301-5. Telex: 883042

11. YIELD CALCULATIONS
All Yields are calculated on annual rates e.g. a 10% bond standing at par, paying interest once p.a. will have a current and maturity yield of 10%. A 10% bond paying semi-annually would yield 10.25%. Market practice demands that the current yield on \$ floating rate bonds is calculated as coupon/price.

12. MARKET MAKER COLUMN*** This denotes that more than the maximum number of market makers have provided prices (12 for the straight bonds and 9 for the convertibles).

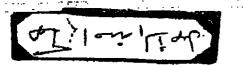
13. OTHER NOTES The amounts shown as remaining outstanding are estimated by applying the scheduled sinking fund instalments. These are further

adjusted where a non-cumulative option to double sinking fu payments has been exercised. Yields are calculated in accordance with Rule 803 of Statul By-Laws, Rules and Recommendations of the AIBD using composi-interest throughout. Negative yields are not shown. interest throughout. Negative yields are not shown.

The maturity, average life and first call yields are adjusted to 360 day annual rate.

Yields to next call are shown on the basis that the borrower give notice that he wishes to call the bond as soon as possible after the date of publication of this list.

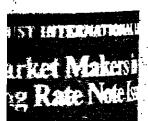
Yields on Unit of Account bonds are computed by adjusting the investment proceeds for the changes in relative parities of the currencies comprising the new and old unit of account formula.



Leasto Int.
Lovin-Townsend Int. Fin.
Norwich OS
Owens-Illinois
Plywood Champion Int.

Kinney Leasco World Trade

23-00 1968 30%ATEAR LOGAL C/S 79 3/4 6-04 10-58 36 24-00 100-80 4-75 1/ 6/1963 S 14 1/2 4-14 8-00 101-00 1978



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This announcement appears as a matter of record only.

95 7/5 6-36 6:63 30 3-00; TV 21 P. EU 404 500 935 960

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GENERAL ENGINEERING AND CONSTRUCTION CO. LTD.

U.S. \$10,000,000 **MEDIUM TERM LOAN**

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THE NATIONAL BANK OF KUWAIT S.A.K. BANQUE GENERALE DU LUXEMBOURG S.A.

Provided by

EUROPEAN ARAB BANK NATIONAL BANK OF KUWAIT S.A.K. BANQUE GENERALE DU LUXEMBOURG S.A. BANQUE COMMERCIALE POUR L'EUROPE DU NORD (EUROBANK) FRAB BANK INTERNATIONAL SOCIETE CENTRALE DE BANQUE

Adviser to the deal

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The following Tombstone announcements were published in the Financial Times during September

BONDS

Publication Tombstone 1/9/78 THE REPUBLIC OF 1/9/78 PANAMA US\$70,000.000 Floating Rate Serial Notes due 1990 Dillon, Read Overseas Corp. and others OFFSHORE MINING . 5/9/78 CO. LTD US\$100.000.000 Guaranteed Floating Rate Notes due 1986 S. G. Warburg & Co. Ltd. and others 6/9/78 A/S EDSPORTFINANS

91% Notes due 1986 Citicorp Int. Bank Ltd. and others Aug. 78 EXPORT DEVELOPMENT 6/9/78 CORPORATION

8.60% Notes due 1983 Salomon Brothers and others 6/9/78 STATIOL DM 150,000,000 6/9/78 6% DM Bearer Bonds of 1978/1988 Deutsche Bank Aktiengeseilschaft

Aug. 78 SVERIGES INVESTERINGS 8/9/78 BANK AB Luxembourg Fr. 500,000,000 8% Bonds due 1989 Krediethank S.A. Luxembourgenise

12/9/78 TRIO-KENWOOD CORPORATION DM 40,000,000 31% DM convertible Bonds of 1978/1986 Deutsche Bank Aktiengesellschaft

and others

Tombstone

Aug. 78 ASSI

and others 13/9/78 COMMONWEALTH OF 13/9/78 AUSTRALIA DM 250.000,000 6% DM Bearer Bonds of 1978/1988 Deutsche Bank Aktiengesellschaft and others

AND COLD STORAGE COMPLEX USS7,000.000,000

July 78 GENERAL WAREHOUSE

Medium Term Loan

US\$45,000.000

US\$600,000.000

AUTOSTRADE US\$50,000,000

AUSTRALIA

Dfls. 300,000,000

LTD. US\$350,000.000

US\$30,000.000

MOROCCO

US\$300,000,000

Medium Term Loan

July 78 CAISSE CENTRALE DE

DES PHOSPHATES

Aug. 78 REPUBLIC OF PORTUGAL 7/9/78 US\$300,000,000

Medium Term Loan Amex Bank Ltd. and others TURKIYE CUMHURIYET

Arab African Int, Bank-Cairo

Westdeutsche Landeshank

Medium Term Loan Interunion-Banque and others

HEMIJSKA INDUSTRIJA 13/9/78

Sirozentrale and others

MERKEZ BANKASI

Dfls 100.000,000

NV and others

US\$100,000,000 Medium Term Loan

US\$100,000,000

8/8/78 BANCA CATALANA US\$20,000,000

ZORKA

US\$35,000,000

US\$8.000,000

Project Financing US\$27.000,000

medium term loan

12/9/78 NUCLEBRAS US\$110,000,000

June 78 OFFICE CHERIFIEN

others Aug. 78 THE KINGDOM OF

4/8/78 OFFSHORE MINING CO.

Medium Term Loan

Medium Term Loan

Boston Ltd. and others

PKbanken and others

The First National Bank of

Ten year floating rate loan

Aug. 78 COMISION FEDERAL DE 1/9/78 ELECTRICIDAD

Westdeutsche Landesbank

Girozentrale and others

Five-Year-Term Loan

Ultrafin AG and others 29/8/7\$ COMMONWEALTH OF

Fixed Rate Term Loan 1978/1993 Algemene Bank Nederland N.V.

Citicorp International Group

DG Bank International and

NAGRAFIN BANK LIMITED 5/9/78

Bank America International Group

COOPERATION ECONOMIQUE

Nederlandsche Middenstandsbank

Abu Dhabi Investment Co. and others

Publication

1/9/78

1/9/78

1/9/78

4/9/78

5/9 78

5/9/78

8,9/78

12/9/78

13,9/78

Tombstone Publication date Aug. 78 DOW BANKING 14/9/78 CORPORATION SFR 50,000,000 31% Bonds of 1978/1988 Union Bank of Switzerland and

Jun. 78 COMMONWEALTH OF 1S/9/78 AUSTRALIA \$175,000,000 5 year 8.45% Bonds due 1983 \$75.000.000 15 year 9!% Bonds due 1993 Morgan Stanley & Co. Inc. and

July 78 BANQUE DE L'INDOCHINE ET DE SUEZ US\$40.000,000 Floating Rate Notes Due 1985 Banque de l'Indochine et de Suez and others

3/7/78 EUROPEAN INVESTMENT 19/9/78 US\$100,000,000 91% bonds due 1993 Societe Generale and others

20/9/78 EUROPEAN INVESTMENT 20/9/78 BANK DM 300,000,000 6% DM bearer bonds due 1990 Deutsche Bank Aktiengesellschaft

and others 20/9/78 SUNDSVALLS BANKEN 20/9/78 Floating Rate Capital Notes Credit Suisse First Boston Ltd.

Sept. 78 THE COPENHAGEN COUNTY AUTHORITY US\$25.000.000 9) % Dollar Notes due 1990 Daiwa Europe N.V. and others

and others

Publication Tombstone date Aug. 78 IMATRAN VOIMA 21/9/78 OSAKEYHT1O Y 10,000,000 Y notes due 1993

Daiwa Securities Co. Ltd. and others
Sept. 78 A.'S EKSPORTFINANS
USS50.000,000
9% notes due 1986
Citicorp Int. Group and others
1/8/78 SONATRACH
Echrain Dinars 8,000,000 22/9/78

26/9/78 Bahrain Dinars 8.000,000 81% Guaranteed Notes 1978/1988 Gulf Int. Bank B.S.C. and others

27/9/78 EXPRESA NACIONAL DEL 27/9/78 PETROLEO S.A. US\$25,000,000 Floating Rate Notes Due 1986 European Banking Co. Ltd. and

Sept. 78 PHILIP MORRIS INC. \$200,000,000 27/9/78

\$200,000,000 \$.65% Notes due 1984 Goldman. Sachs & Co. and others Sept. 78 THE TOYO RUBBER 27/9/78 INDUSTRY CO. LTD. DM 30,000,000 51% Bearer Bonds of 1978/1983 Commerzbank Aktiengesellschaft

and others 27/9/78 ASAHI OPTICAL CO. LTD. 27/9/78 DM 50,000,000 31% Convertible Bonds due 1987

Westdeutsche Landesbank Girozentrale and others 27/9/78 PETROBRA'S DM 100.000.000 28/9/78 7% Bands due 1988

Westdeutsche Landesbank Girozentrale and others Sept. 78 EUROPEAN INVESTMENT 29/9/78 BANK US\$100,000,000 9% Bonds due 1990 The Nikko Securities Co. Ltd.

and others

LOANS

Publication Tombstone date Sept. 78 NATIONAL PETROCHEMICAL CO. OF IRAN US8270,000,000 Medium Term Credit Facility Iran Cverseas Investment Bank
Ltd. and others
BANCO NACIONAL DE 15
CREDITO RURAL SA.
US\$600,000,000 Medium Term Loan Bankers Trust International Ltd. June 1 PHILIPPINE-SINGAPORE 15/9/78 PORTS CORP. US\$15,000,000

Arab-Malaysian Development Bank and others July 24 LANDOIL RESOURCES CORP. US\$10,000,000 Term Loan

18/9/78

Arab-Malaysian Development Bank and others Sept. 78 THE ELECTRICITY COUNCIL US\$500.000.000 Credit Facility The Sumitomo Bank Ltd. and others

31/7/78 NORSK HYDRO A.S. 19/9/78 £30,000,000 Euro sterling Loan Citibank N.A. and others 19/9/78 US\$25,000.000 Medium Term Loan Banco de la Nacion Argentina

CREDITO COMMERCIALE 19/9/78 US\$20,000,000 Medium Term Loan Societa Finanziaria Assicurative Sept. 78 HIDROELECTRICA DE CATALUNA S.A.

Dfls 32,500.000 Fixed rate 10 year loan AMRO Bank N.V. 20/9/78 FUERZAS ELECTRICAS 20/9/78 DEL NOROESTE S.A. US\$40,000,000 Standby Credit and Term Loan European Banking Co. Ltd. and

others July 78 ASSOCIATES CAPITAL CORP. Canadian \$10,000,000 Medium Term Loan Merrill Lynch Inc. Bank Ltd.

13/8/78 PRIVREDNA BANKA 21/9/78 SARAJEVO UDRUZENA BANKA Eurodollar Loan

Citicorp Int. Group and others

10/8/78 RUDNICI INDUSTRIJA 21/9/78

ZA NIKEL, CELIK I ANTIMON,
FENI, KAVADARCI
JISSEO 000 000 Eurodollar Loan Chase Manhattan Ltd. and others 8/9/78 HELLENIC AEROSPACE 21/9/78

Eurodollar Loan Aug. 78 THE CENTRAL BANK OF 21/9/78
THE DEMOCRATIC REPUBLIC
OF MADAGASCAR

Medium Term Loan Citicorp Int. Group and others

•		
Tombstone date		Publication date
INV US85	RNATIONAL ESTMENT BANK 00,000,000 due 1988	21/9/78 MOSCOW

Dresdner Bank Aktiengesellschaft and others Aug. 78 AUTOPISTAS DEL ATLANTICO C.E.S.A. US\$48.000,000 Medium Term Loan Bayerische Landesbank

Girozeotrale and others Aug. 78 FIAT DIESEL BRASIL S.A. 21/9/78 US\$40.000,000 Medium Term Loan

Banco di Roma and others
Aug. 78 COMISION TECNICA MIXTA DE SALTO GRANDE US\$100.000.000 Medium Term Loan

Manufacturers Hanover Ltd. and Sept. 78 HYDROCARBONS BANK 25/9/78 LTD. US\$200,000,000

Floating Rate Loan
The Sumitomo Bank Ltd. and others REPUBLIC OF PANAMA 26/9/78 000,000,00082U Medium Term Loan Citicorp Int. Group and others THE BAHRAIN NATIONAL 26/9/78 US\$60,000,000 7 year project linked loan Gulf Int. Bank B.S.C. and others

BANQUE NATIONAL .US\$120.000.000 Medium Term Loan Gulf Int. Bank B.S.C. and others GULF AVIATION CO. LTD. 26 US\$40,000,000 Medium Term Loan
Gulf Int. Bank B.S.C. and others
Aug. 78 MINERACAO VALE DO 27/9/78

US\$30,000,000 Medium Term Loan Chemical Bank Int. and Libra Bank Ltd. 14/9/78 BANK SAKHTEMAN 27/9/78

(CONSTRUCTION BANK) US\$50,000,000 Medium Term Credit Facility Chase Manhattan Ltd. and others 17/7/78 THE REPUBLIC OF KENYA 28/9/78 US\$16.621,000

Projected-Related Term Loan Bank of America and Export-Import Bank of the United States OLEAHTNOSAS ESPANOLAS S.A. US\$8,000,000 Banco de Londres Y America del

Sept. 78 PHILIPPINE AIRLINES INC. US\$7,248,000 Medium Term Loan European Asian Bank July 78 THE REPUBLIC OF INDONESIA 29/9/78

Sur and others

Tombstone

Fixed rate buyer credit European Asian Bank JUGOBANKA UNITED 29/9/78 BANK BEOGRAD US\$10.000.000 Medium Term Loan Japan International Bank Ltd.

Publication

OTHERS

Publication Tomoscone date 4/7/78 ENNIA N.V. Flux 250,000,000 1978-1983 1/9/78 Private Placement Kredietbank S.A. Luxembourgeoise

Lazard Brothers & Co. Ltd.

18/7/78 B.A.T. INTERNATIONAL FINANCE LTD. Flux 250,000,000 1978-1988 Private Placement

Luxembourgeoise and others

Aug. 78 PROVINCE DE QUEBEC US\$500,000.000 Ten Year Credit Facility Orion Bank Ltd. and others 7/9/78 WESTBURNE PETROLEUM 7/9/78 SERVICES LTD.

Senior Notes Due 1993 Private Placement Lehman Brothers Kuhn Loeb Inc. Aug. 78 MEMOREX CORPORATION 7/9/78

Common Stock

Lehman Brothers Kuhn Loeb Inc. and others May 78 CANDEL OIL LTD. US\$36.000.000 Buchan Field Development Finance Int. Energy Bank Ltd. and Canadian Imperial Bank of Commerce

Sept. 78 THE BRITISH ALUMINIUM 11/9/78 CO. LTD. 5,808,370 Ordinary Stock Units Cazenove & Co. and others

Tombstone 3/S/78 THE REPUBLIC OF GABON 12/9/78 US\$\$0,000,000 Project Financing Facility Citicorp Int. Bank Ltd. and others

6/9/78 TEXAS INTERNATIONAL 13/9/78 AIRLINES FINANCE N.V. US\$25,000,000 ११% Convertible sub. Debs. due Smith Barney, Harris Upham & Co. Inc. and others

Aug. 78 INVESTICIONA BANKA TITOGRADUDRUZENA BANKA USS30,000,000 Project Related Term Loan Bank America International Group

SAMER Saudi Riyals 36,000,000 Guarantee Facilities Al Saudi Banque

Sept. 78 METRO-GOLDWYN-MAYER 15/9/78 TNC. US\$49.125 per share Common Stock Swiss Bank Corporation Ltd. and

Aug, 16 A G & P Saudi Riyals 169.000,000 Syndicated Standby Guarantee Credit Suisse First Boston and

		date ,
Sept 14	BENEFICIAL CORPORATION	18/9/78
	\$10.000.000	
		•
	Ten Year Currency Exchang	38
	Blyth Eastman Dillon & Co.	•
19/9/78	CASIO COMPUTER CO. LT	90/0/20
,-,-0	DM 40,000,000	-
	32% Convertible Debs. due	1985
	Dresduer Bank Aktiengesell	schaft
	and others	
	PROVINCE OF	25/9/78
	SASKATCHEWAN	.,,
	Can.\$75,000,000	
	91% Debs.	_
Sont 70	Dominion Securities Ltd. and	dothers
Sept. 78	CELLII OFFEADDIES .	26/9/78
	CELLULOSEFABRIKK A/	S & CO.
	Dfls 75,000,000 due 1984/1998	
	Private Placement	_
	Algemene Bank Nederland N	
	and others .	*. ¥ .
	BRAVO	28/9/78
	800.000 Shares	20/0/10
	Common Stock	
	Lehman Brothers Kuhn Loet	າ ລາກຕັ
	others	
	THE SOUTH AFRICAN	29/9/78
	BREWERIES LTD.	20,0,10
	50,000,000	
	11.2% Unsecured Debs. 1994	/199R
	Private Placement	
28/9/78	STANLEY ELECTRIC	29/9/78
	CO. LTD.	

DM 40.000,000

31% Convertible Debs 1978/1985 Dresdner Bank Aktiengesellschaft

These securities having been placed privately outside The Nethu this announcement appears as a matter of record only.

Dfls 75,000,000

EUROPEAN INVESTMENTBANK

71/4% bearer Notes 1978 due 1985.

Amsterdam-Rotterdam Bank N.V. Algemene Bank Nederland N.V.

Banque de Paris et des Pays-Bas Deutsche Bank Aktiengeseller

6.53 5.86

Life*

4.25 4.31

7.57 6.35 6.40

Bank Mees & Hope NV Pierson, Heldring & Pierson N.V.

October 3,1918

Repayment
D - mandatory draw
by lot at par
S - six long tond

1. 9.77-86D

1. 4.78—87D 1. 3.79—88D 16. 8.87

WestLB Euro-Deutsc	hmarkbo)nd Quo	tations

105.75

102.35 101.50

61% Quebec Hydro El. 72/87	102,35 101,50 102,70	6.40	4.68 8.88		
63% Quebec Hydro El. 77/87	100.65	6.21	9.17 3.96	6.15	1.12.87 1.11.76—855
81% Queensland Alu. 70/85 51% Rautaruukki 78/88 (G) 71% Reed Paper 73/88 81% Renfe 76/82 (G)	96.20 103.25	5.98	7.44 4.50	6.38	1. 1.79—88S _ <u></u>
0% Renie ///09 [G]	. ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	7.53	3,75 5,50	6.59	1. 7.82 1. 4.84
54% Ricob Comp. 78/83P	. 100.75	7.36	4,84 4,20 1,09	6.40	1. 8.83 1. 6.77—865 1.11.79
74% SAAB 71/86 101% SAFE 74/79P 71% Saga Petrokjemi 77/87P	. 105.00 . 102.50 . 104.00		6.69 4.13	7.01	1. /83—87S
7 % Sandvik 72/87	. 112.00	8.26	4,34 0.17	6.01	1. 2.83 clid.p.1.12.78(101)
7% Sanko Steamship 77/84	. 103.20		5.34	6.27	1. 2.84 1. 3.80
6+% Shell Int 7.2/87	. 104.00 202.75	6.25 6.21	4.33 8.28		1. 4.78—875 1. 2.85—89D
81% Ship. Co. New Zeal. 75/80P (G) 81% Ship. Co. New Zeal. 75/82 IP (G) 81% Ship. Co. New Zeal. 75/82 IP (G) 7% Siemens Europe 66/81	105.00	7.86 8.21	1.67 3.64	7.35	3. 6.80. 22. 5.82
87% Ship. Co. New Zeal, 75/82 (IP (G) 7% Stemens Europe 66/8)) 103.50 - 106.00	8,21 6,60	3.66 2.07	3.9 <u>2</u>	1.11. 708 15
6:% Singapore 77/83	. 102.50 . 101.50	6.83 6.40	2.22 4.59	5.86 6.10	1. 7.78—825
81% Singapore Airl. 76/83 (G) 81% Sira Kvina 70/85	. 105.50	8.47 8.06	0.34 3.54		1 674 95D
6 5 S.N.C.F. 68/83 (G)	105.25	6.25 7.13	4.74	6.18	1.10.72—835 1.4.80—86D
9% Soc. Mar. Fina 75/83P	. 105.00	6.31 8.57	14.21 2.77	6.36 6.93	16.12.83—92D 1. 5.79—83D
61% South-Africa 69/84	. 103.00	6.76 8.25 7,71	5.50 3.94 4.03	6.89 7.75 7.75	
7% South-Africa 72/87	. 99.85	7.01 7.96	9.09	7.02	1.11.78—87\$
73% South-Afr. Oil Fund 78/87P (G)	100.00	7.75 7.75	3.83 3.96	7.74 7.75	1. 8.82
71% South-Afr. Oll Fund 78/82P (G) 71% South-Afr. Railway 73/88 (G) 92% South-Afr. Railway 75/80P (G) 92% South-Afr. Railway 75/80 (G) 82% South-Afr. Railway 77/80P (G)	99.25	7.56 9.02		7.60 6.87	
91% South-Afr. Railway 75/80 (G) 81% South-Afr. Railway 77/80P (G)	104.25	8.87 8.17	1.75	6.57 7.62	1. 7.80
8% South-Afr. Railway 78/81P (G) 72% South-Afr. Railway 78/82P (G)	101,75	7.86 7.75	2.26 3.59	7.11	2: 1.81 1. 5.82
8°; South-Afr. Railway 78/83P (G)	101.50	7.88 7.88	4.75 4.92	7.60 7.62	
7% South Scotl. El. 73/88 (G)	104.00 102.50	6.73 6.59	4.60 5.84	5.97 6.22	1. 2.79—885
6% Spain 78/886% Sparbank Oslo 78/90P	67 AA	6.19 6.17	9.59 6.87	6.42 6.50	
7: % Standard Imp. & Exp. 78/82P	99.75	7.81 6.37	3.84 9.25	7.97 6.20	1. 8.82 1. 1.88
6% Statoil 78/88 (G)	100.70	5.96 6.70	7.86	5.88 5.90	1. 9.84—88\$ 1. 3.82—85D
10% Steiermark 74/80P	108 50	9.22 8.34	2.00 3.36	5.41 7.04	1.10.80
84% Stockholm County 75/87	107 50	8.14	4.29	6.66	1. 4.79—87D 1. 8.79
81% Sumitomo Metal 75/82	105.00	8.10 7.18	0.84 3.75 5.08	5.45 6.93 6.43	1. 7.92 1. 8.79—885
7½% Svenska Cell. 73/88	102.00	7.11· 8.43	4.57 3.82	6.71 6.91	1. 2.79—88S
6100 Sveriges Inv. Bk. 72/87	102.85	6.56 6.76		5.95 6,10	1. 3.78—875 1. 3.79—885
84% Sveriges Inv. Bk. 75/83	105.50	8.06 6.22	3.13	6.48 5.53	1. 6.80—835 1. 5.84
6% Sweden 77/89	100 90	5.95	8.06	5.85 5.78	1.12.83—89S
10% Tauernautobahn 74/79P (G) 91% Tauernautobahn 74/81 (G)	105.25	9.50 8.60	1.00	4.53 5.28	1.10.79 1. 7.81
9% Tauernautobahn 75/82P (G) 9% Tauernautobahn 75/83P (G)	109.50 109.25	8.22 8.24	3.42	5.83 6.51	I. 3.82 1. 3.83
5½% Tauernautobahn 78/93 (G) 7% Tauernkraftwerke 68/83 (G)	97.37	5.65 6.83	14.50	5.77 5.89	1. 4.84—93\$ 1. 2.74—83D
64% Tauernkraftwerke 68/83 (G) 8% Tenpfinco 73/93	103.50 107.25	6.28 7.46	2.87 9:19	5.24 6.91	1. 9.74—835 1.11.82—935
93% Tenpfinco 75/82P61% Thailand 78/83P	106,25 98,25	8.94 6.36	3.42 4.50	7.34 6.70	1. 3.82 1. 4.83
8 % Thyssen Car Fin. 75/82P	109.50	7.76 7.64	.3.50 3.75	5.43 5.80	1. 4.82 1. 7.82
81% Thyssen Car. Fin. 75/82P 61% Thyssen Inv. 66/81 71% Tokyo El. Power 69/84 91% Toray Ind. 75/80P 51% Toyo Rubber 78/83P	102.85 105.50	6.32 6,87	1.41 3.59	4.34 5.61	I. 3.72—81D I.12.75—84D
91% Torzy Ind. 75/80P	104.75 99.00	9.07 5.56	1.36 5.00	5.73 5.74	10. 2.80 1.10.83
67% Traf. House Fin. 72/87	100.10 94.90	6.49 6.32	4.79 4.50	6.48 7.36	1.10.78875 1. 4.83
61% Trondheim 68/83	97.50	6.63 5.90	3.11 8.48	6.21 6.13	1.12.72—835 1. 4.86—88D
71% TRW Int. Fin. 69/84	103.90 98.00	7.23 6.12	3.41 · 9.34	6.34 6.28	1.10.75—84S 1. 2.84—88S
91% Unilever 74/81P	98.15 109.50	5.86 8.90	4.92 3.17	6.19 6.33	1. 9.83 1.12.8}
81% Unilever 75/87 51% Uniroyal 78/84P		7.61 5.74	5.95 5.84	6.09 5.69	1. 5.81—875 1. 8.84
61% Unit. Arab Emirates 77/82P 7% Venezuela 68/83	100 <i>.75</i> 103.00 97.00	6.70 6.80 6.19	3.58 2.42	6.49 5.74	30. 4.82 1.10.74—835
7% Vienna 68/83 8½% Vienna 75/84	104.50	6.70 7.69	9.42 2.62 3.25	6,43 5.20 5.73	1. 3.84—885 T. 6.74—835 T. 8.79—84D
5½% Vienna 77/84P	101.00	5.69 7.87	6.21 5.69	5.55 6.76	15.12.84 1.10.79—88S
61% Voest-Alpine 77/89	108.25 102.65	7.85 6.58	4.61 8.08	6.36 6.31	1, 6.81—85D 1, 6.84—89D
51% Worldbank 65/85	103,00	6.31 5.47	5.35 3.27	5.83 5.37	1.11.79—885 1. 4.71—85D
61% Worldbank 68/80	103.75 102.00	6.37	1.84 2.68	4.32 5.65	1, 8.80 2, 1.77—84D
67% Worldbank 69/84P	.0195			E 41	1. 6.75—84D
	103,25 102,00	6.37	3.09 2.68	5.41 5.65	2. 1 <i>3</i> 7—840
81% Worldbank 70/80	102.00 101.00	6.37 5.94 7.94	2.68 2.92 1.84	5.65 5.60 4.47	2. 1.77—84D 1. 4.77—84D 1. 8.80
8% Worldbank 70/86	102.00 101.00 107.10 105.25 105.25	6.37 5.94 7.94 7.60 7.13	2.68 2.92 1.84 3.59 4.02	5.65 5.60 4.47 6.31 5.98	2 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D
8% Worldbank 70/86	102.00 101.00 107.10 105.25 105.25 104.90 105.00	6.37 5.94 7.94 7.60 7.13 7.15 6.19	2.68 2.92 1.84 3.59	5.65 5.60 4.47 6.31	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D 1.12.77—86D
8% Worldbank 70/86	102.00 101.00 107.10 105.25 105.25 104.90 105.00 103.00 105.10 101.50	6.37 5.94 7.94 7.60 7.13 7.15 6.19 6.55 6.42 6.28	2.68 2.92 1.84 3.59 4.02 4.51 3.75 4.23 4.34 4.85	5.65 5.60 4.47 6.31 5.98 6.21 5.00 5.91 5.39 6.00	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 12.77—86D 1. 7.82 1. 3.78—87D 1. 2.83 1. 5.79—88D
8% Worldbank 70/86 71% Worldbank 71/86	102.00 107.00 107.10 105.25 105.25 104.90 105.00 103.00 105.10 101.50 108.25 108.65	6.37 5.94 7.94 7.60 7.13 7.15 6.19 6.42 6.42 6.42 6.28 7.62	2.68 2.92 1.84 3.59 4.02 4.51 3.75 4.23 4.34 4.85 3.67 4.17	5.65 5.60 4.47 6.31 5.98 6.21 5.00 5.91 5.39 6.00 5.68 5.61	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D 1. 12.77—86D 1. 7.82 1. 3.78—87D 1. 2.83 1. 5.79—88D 1. 6.82
8% Worldbank 70/86 71/86 71/86 71/86 71/86 71/86 71/86 71/86 71/86 71/86 71/82 7	102.00 107.00 107.10 105.25 105.25 104.90 105.00 103.00 105.10 101.50 108.25 108.65 110.85	6.37 5.94 7.94 7.60 7.13 7.15 6.19 6.55 6.42 6.28 7.62 7.36 7.44 7.55	2.68 2.92 1.84 3.59 4.02 4.51 3.75 4.23 4.85 3.67 4.17 4.75 3.84	5.65 5.60 4.47 6.31 5.98 6.21 5.00 5.91 5.39 6.00 5.68 5.68 5.61 5.58	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D 1. 7.82 1. 3.78—87D 1. 2.83 1. 5.79—88D 1. 6.82 1. 7.93 1. 8.82
8% Worldbank 70/86 71% Worldbank 71/86 II 71% Worldbank 71/86 II 61% Worldbank 72/82 61% Worldbank 72/87 61% Worldbank 73/83 61% Worldbank 73/88 81% Worldbank 73/88 81% Worldbank 75/82P 8% Worldbank 75/82 81% Worldbank 75/82 81% Worldbank 76/82P 71% Worldbank 76/82P 71% Worldbank 76/82P 71% Worldbank 76/83	102.00 107.00 107.10 105.25 105.25 104.90 103.00 105.10 101.50 108.25 108.65 110.85 106.00 106.00 108.10	6.37 5.94 7.94 7.13 7.15 6.19 6.55 6.42 7.62 7.36 7.44 7.45 7.31	2.68 2.92 1.84 3.59 4.02 4.51 3.75 4.23 4.34 4.85 3.67 4.17 4.17 5.384 4.00 4.59	5.65 5.60 4.47 6.31 5.98 6.21 5.91 5.39 6.00 5.68 6.19 5.58 6.19 5.58 6.19	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D 1. 12.77—86D 1. 7.82 1. 3.78—87D 1. 2.83 1. 5.79—88D 1. 6.82 1. 7.83 1. 8.82 1. 7.83 1. 8.82 1. 10.82 1. 5.83
8% Worldbank 70/86 71% Worldbank 71/86 II 71% Worldbank 71/86 II 61% Worldbank 72/82 61% Worldbank 72/83 61% Worldbank 73/88 81% Worldbank 73/88 81% Worldbank 75/82P 8% Worldbank 75/82 81% Worldbank 75/82 81% Worldbank 75/83 81% Worldbank 76/82P 710% Worldbank 76/82P 710% Worldbank 76/82P 710% Worldbank 76/83	102.00 107.00 107.10 105.25 105.25 104.90 105.00 103.00 105.10 101.50 108.25 108.65 110.85 106.00 108.10 108.25 106.00 108.10	6.37 5.94 7.60 7.13 7.15 6.19 6.55 6.42 6.28 7.62 7.34 7.55 7.31 4.7.55	2.68 2.92 1.84 4.02 4.51 3.75 4.34 4.34 4.35 3.67 4.17 5.88 4.100 1.59 5.00 5.17	5.65 5.60 4.47 5.98 6.21 5.90 5.91 5.39 6.00 5.68 5.61 5.58 6.19 6.02 5.44 5.80 6.16	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D 1. 12.77—86D 1. 7.82 1. 3.78—87D 1. 2.83 1. 5.79—88D 1. 6.82 1. 7.83 1. 8.82 1. 7.83 1. 8.82 1. 10.83 1. 10.83 1. 12.83 1. 2.84
8% Worldbank 70/86 71% Worldbank 71/86	102.00 107.00 107.10 105.25 105.25 104.90 103.00 105.10 101.50 108.25 108.65 110.85 106.00 108.00 108.25 107.50 108.25 108.25	6.37 5.94 7.60 7.13 6.19 6.55 6.42 7.62 7.36 7.36 7.31 6.59 7.31 6.59 7.31 6.59 7.31 6.59	2.68 2.92 1.84 1.89 4.02 4.51 3.42 4.34 4.34 4.85 3.67 4.75 3.84 4.17 5.00 5.17 5.00 5.17	5.65 5.60 4.47 6.31 5.98 6.21 5.90 5.91 5.39 6.00 5.68 5.61 5.58 6.19 6.02 5.44 5.80	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D 1. 12.77—86D 1. 7.82 1. 3.78—87D 1. 2.83 1. 5.79—88D 1. 6.82 1. 12.82 1. 7.83 1. 8.82 1. 10.82 1. 5.83 1. 10.82 1. 2.84 1. 2.84 1. 2.84 1. 2.84 1. 3.85
8% Worldbank 70/86 71% Worldbank 71/86	102.00 107.00 107.10 105.25 105.25 104.90 105.00 103.00 105.10 101.50 108.25 108.65 110.85 106.00 106.00 108.10 108.25 107.50 108.25	6.37 5.94 7.60 7.13 7.15 6.19 6.55 6.42 7.36 7.36 7.36 7.36 7.36 6.59 7.31 6.59	2.68 2.92 3.59 4.02 4.51 4.23 4.34 4.34 4.17 4.17 5.00 1.59 6.17 6.17 6.17 6.17 6.17 6.17 6.17 6.17	5.65 5.60 4.47 5.98 6.21 5.91 5.39 6.00 5.61 5.58 6.19 5.58 6.19 5.44 5.80 6.16 5.65 5.14 6.03 5.51	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D 1. 12.77—86D 1. 12.83 1. 5.79—88D 1. 6.82 1. 12.82 1. 7.83 1. 8.82 1. 10.83 1. 10.83 1
8% Worldbank 70/86 71% Worldbank 71/86	102.00 107.00 107.10 105.25 105.25 105.25 104.90 103.00 105.10 101.50 108.25 108.65 110.85 104.00 108.10 108.25 101.25 101.25 101.25 102.50 102.75	6.37 5.94 7.60 7.13 7.619 6.55 6.42 7.62 7.36 7.62 7.736 7.731 6.59 7.731 6.59 7.731 6.59 7.55 6.63 8.63 8.63 8.63 8.63 8.63 8.63 8.63	2.68 2.92 4.02 4.02 4.3.59 4.3.51 4.3.51 4.3.67 4.3.67 4.17 5.3.84 4.3.60 6.17 6.3.84 6.34 6.34 6.34 6.34 6.34 6.34 6.34 6.3	5.65 5.60 4.47 5.98 6.21 5.90 5.91 5.39 6.00 5.68 5.61 5.65 5.65 5.65 5.65 6.16 6.02 5.51 6.02 5.51 6.09	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D 1. 12.77—86D 1. 7.82 1. 3.78—87D 1. 2.83 1. 5.79—88D 1. 6.82 1. 12.82 1. 7.83 1. 8.82 1. 10.82 1. 10.82 1. 2.84 15. 9.85 1. 3.85 1. 5.85 1. 5.85
8% Worldbank 70/86 71/86 71/86 71/86 71/86 1 71/86 1 71/86 1 8	102.00 107.00 107.10 105.25 105.25 105.25 104.90 103.00 103.00 101.50 108.25 108.65 110.85 106.00 108.00 10	6.37 5.94 7.60 7.13 7.15 6.19 6.55 6.42 7.36 6.762 7.36 7.36 6.59	2.68 2.92 3.59 4.02 4.51 4.34 4.34 4.34 4.36 4.17 4.75 4.17 5.17 6.17 6.17 6.17 6.17 6.17 6.17 6.17 6	5.65 5.60 4.47 5.98 6.21 5.99 6.00 5.61 5.58 6.10 5.65 5.65 5.65 5.65 5.65 5.65 5.65 5.6	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D 1. 12.77—86D 1. 7.78 1. 3.78—87D 1. 2.83 1. 5.79—88D 1. 6.82 1. 12.82 1. 7.93 1. 8.82 1. 10.83 1. 10.83 1. 10.83 1. 12.83 1. 12.84 1. 13.85 1. 15.87 1. 18.84 1. 8.88
8% Worldbank 70/86 71% Worldbank 71/86	102.00 107.00 107.10 105.25 105.25 105.25 104.90 105.00 103.00 105.10 101.50 108.25 108.65 110.85 106.00 108.00 10	6.37 5.94 7.60 7.13 7.15 6.19 6.55 6.42 7.736 7.736 7.736 7.736 7.736 7.736 7.736 7.736 8.62 8.63 8.63 8.63 8.63 8.63 8.63 8.63 8.63	2.68 2.92 4.02 4.3.59 4.3.59 4.3.67 4.3.67 4.3.67 4.7.59 4.3.69 4	5.65 5.60 4.41 5.98 6.21 5.91 5.68 5.61 5.65 5.61 5.65 6.02 5.65 6.02 5.61 6.02 5.61 6.02 5.65 6.02 5.71 6.09 5.29 6.09 5.29	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D 1. 12.77—86D 1. 7.82 1. 3.78—87D 1. 2.83 1. 5.79—88D 1. 6.82 1. 12.82 1. 7.83 1. 10.82 1. 10.82 1. 10.83 1. 10.83
8% Worldbank 70/86 71% Worldbank 71/86	102.00 107.00 107.10 105.25 105.25 105.25 104.90 105.00 103.00 105.10 101.50 108.25 108.65 110.85 110.85 106.00 108.10 108.25 106.00 108.25 106.00 108.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25 100.25	6.37 5.94 7.60 7.13 7.13 7.13 6.19 6.42 6.62 7.36 6.72 6.73	2.68 2.92 3.59 4.02 4.51 4.34 4.34 4.34 4.34 4.36 4.17 4.75 4.36 4.37 4.75 4.36 4.36 4.36 4.36 4.36 4.36 4.36 4.36	5.65 5.60 4.41 5.98 6.21 5.99 6.00 5.68 5.61 5.58 6.10 5.44 5.80 6.10 5.65 5.14 6.02 5.51 6.10 5.29 5.29 5.96 5.96 5.96 5.96 5.96 5.96 5.96 5.9	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D 1. 12.77—86D 1. 12.83 1. 5.79—88D 1. 6.82 1. 12.82 1. 7.93 1. 8.82 1. 10.82 1. 5.83 1. 10.83 1. 10.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.83 1. 12.84 15. 9.82 1. 1.87 1. 5.87 1. 5.87 1. 8.88 1. 1.87—90D 1. 9.72—835 30. 9.73—845
8% Worldbank 70/86 71% Worldbank 71/86	102.00 107.00 107.10 105.25 105.25 105.25 104.90 103.00 103.00 105.10 101.50 108.25 108.65 110.85 106.00 108.10 108.25 106.00 108.25 100.25	6.37 5.94 7.60 7.13 7.13 7.13 6.19 6.55 6.42 7.36 6.78 7.36 6.59	2.68 2.92 3.59 4.02 4.51 5.23 4.34 4.85 4.85 4.85 4.85 4.85 4.85 4.85 4.8	5.65 5.60 4.41 5.98 6.21 5.91 5.39 6.00 5.61 5.58 6.19 5.58 6.10 5.14 6.03 6.15 5.14 6.02 5.14 6.02 5.95 6.10 6.51 6.10 6.51 6.50 6.50 6.50 6.50 6.50 6.50 6.50 6.50	2. 1.77—84D 1. 4.77—84D 1. 8.80 1. 1.77—86D 1. 6.77—86D 1. 12.77—86D 1. 7.82 1. 3.78—87D 1. 2.83 1. 5.79—88D 1. 12.83 1. 10.82 1. 10.82 1. 10.83 1. 12.83 1. 2.94 1. 2.94 1. 3.85 1. 5.85 1. 5.85 1. 5.85 1. 5.85 1. 8.82 1. 8.84 1. 8.88 1. 8.84 1. 8.88 1. 8.84 1. 8.84 1. 8.84 1. 8.84 1. 8.85 1. 8.87—865 1. 9.72—845 1. 9.72—845 1. 9.73—845

Calculated as foliows:

—to final maturity in case of a lump-sum repayment
—to final maturity in case of a sinking fund issue, whenever the quoted price is below 100
—to average life in case of a sinking fund issue, whenever the quoted price is above 100
—to average life in case the bond issue provides for mandatory drawings by lot at par only

P Private Placement (the smallest denomination may be larged that the small IIM 1,000 P Private Placement (the smallest denomination may be larger than the usual DM 1,000

G Government Guarantee

WestLB

and Yields مملذاصنال isement

3000		A 1, 20 to \$150.	· , · · · · · · · · · · · · · · · · · ·	A COULT
AN	Issue	Middle Current Price Yield	Life" Yield to Maturity"	Repa, ment D = mandatory drawing by lot at par S = sinting fund
TBANK	% ADELA 76/83	105.85 7.56 101.00 7.18	4.50 6.45 3.71 6.92	i. 4.83 16. 6.82
* DIK	% ADELA 77/827	100.50 6,97 102.50 5.85	3,84 .6.84 1,32 4.00	1. 8.82 1. 2.7281D
grafia glafia = 1	% Airport Paris 69/84P (G)	101.00 6.44 107.00 3.41 103.00 7.52	2.83 6.09 3.34 6.57 4.67 6.96	1. 3.75—84D 1. 2.82 1. 6.83
	% AKZO 76/83P	101.50 5.91 108.25 7.62	5.50 5.67 3.82 5.77	1 484 1. 8.81—83D
7967	% AMEX Int n. 77/84P	101.00 6.68 106.50 9:39	5.50 6.52 2.15 6.63	1. 4.84 1.12.77—81D
	ARBED Finance 77/87	103.00 7.52 101.85 6.63 104.25 8.39	5.09 7.02 8.67 6.46 -2.75 6.98	1.71.83 1. 6.83—875 1. 7.61
		101.25 6.67 101.70 6 38	7.09 6.52 1.17 5.44	1. 7.82—89D 1.12.70—79\$
Denote	% Argentine 59/79	102.75 7.79 104.35 7.19	1.17 5.60 6.00 6.60	1.12.72—79S 1.10.84 1.3.85
	Argentine 78/85 Asian Dev Bk. 69/84 Sian Dev Bk. 75/80P	99.30 6.55 .102.75 6.81 105.00 8.10	6.42 6.63 3.33 6.17 2.13 5.92	1. 9.75—84S 16.11.80
	Asian Day: 6k, 76/82	106.00 7.55 106.75 7.26	3.42 5.99 4.50 5.98	1. 3.82 1. 4.83
	% Asian Dev. Bk. 77/85	103.90 6.74 96.75 5.68 104.75 9.07	6.50 6.24 9.59 5.95 1.50 6.05	1. 4.85 1. 5.83 1. 4.80
arkbond Quotai	Aumar 73/88 (G)	103.75 7 23 107.25 8.39	4.57 6.64 3.28 6.47	1. 2.79—88D 15. 8 77—84S
	Australia 67/62	104 75 7.40 103.80 6 26	5.75 6.72 2.56 4.88 2.78 5.29	1. 7.84 1.11.73—825 1. 8.74—835
	% Australia 68/83	103.90 6.50 104.50 6.22 105.60 6.87	2.77 4.80	1. 2.75—845 1.11.75—845
	% Australia 72/87	105.50 6.64 110.15 9.08	4.35 5.53 2.00 4.58	1. 2.78—87S 1.10.80
****	% Australia 75/82	114.00 7.89 108.00 7.64 107.00 7.71	3.34 4.38 3.50 5.65 3.59 6.00	1. 2.82 1. 4.82 1. 5.82
100	% Australia 75/83	109.50 6.62 102.75 5.11	4.42 4.80 4.00 4.48	1. 3.83 1.10 82
	% Australia 77/89	101.80 5.65 101.15 5.93 102.50 6.59	9 44 5.50 9.92 5.84 4.89 6.14	1.11.85—895 1. 9.88 1.11.79—87D
	Austr. Ship. Com. 76/83P (G)	105.00 7.62 106.00 6.60	4.92 6.77 1.98 3.86	1. 9.83 1. 4.73—82\$
	\$\frac{20}{20}\$ Rep. of Austria 69/83 \$\frac{20}{20}\$ Rep. of Austria 74/79P \$\frac{20}{20}\$ Rep. of Austria 74/80P	103.75 6.27 103.00 9.22 109.00 8.94	0.75 5.27 2.09 5.08	1. 4.75—835 1 7.79 1.11.80
	25 Rep. of Austria 74/81P	111.00 8,78 105.25 9.03	3.17 5.83 1,34 5.28	1.12.91 1. 2.80
និភ ភូមិ	% Rep. of Austria 75/8]P	106.00 7:78 104.00 8.41 104.00 8.65	2.67 5.74 1.96 6.48 4.34 7.85	1. 6.81 1. 4.7982D 1. 2.83
	\$\frac{1}{2}\$ Rep. of Austria 75/83P	104.00 8.41 109.00 7.80	2.44 6.88 4.58 6.17	1. 4.79—83D 1. 5.78—875
1	% Rep. of Austria 76/86	109.00 - 7.11 105.75 6.38 105.00 6.67		2. 5.83—86S 1. 4.83—85S 1. 1.83—87D
[일]	% Rep. of Austria 77/87P	104.25 6.47 100.00 6.00	62R 591	1. 2 83—87D 1. 9.84—87D
e e	% Rep. of Austria 78/88P		· 6.29 · 7.04	15. 7 64—88D 16. 1.85 1. 7.73—84S
(表) (4) (1) (4) (4) (5)	Sé Autopistas Espan. 69/84 (G) Sé Autopistas Espan. 71/86 (G) Sé Autopistas Espan. 72/87 (G)	103 C0 7.04 103.60 7.72 100.10 6.74	4.32 7.14	1.10.77—96D 1.10.78—87D
	% Banco N. Obras 71/86 (G) & Banco N. Obras 76/81 (G)	104.75 7.64 106.60 8 44	4.41 6.85 2.92 6.44	1.11.77—865 1. 9.81
念	3: Banco N. Obras 77/82P (G) 3: Banco N. Obras 77/82P (G) 3: Banco N. Obras 77/84 (G)	101.00 7.18 100.75 6.95 101.10 6.92	4.04 6.78	16. 8.82 16.10.82 1.10.84
	Sanque Ext. Algerie 77/83	100,70 7.45 100,30 7.23	5.04 7.33 4.42 7.15	15.10.81—83D 1. 3 83
3 Pa 1723	Barlow Rand, Inv. 78/82P (G) BASF 65/80 BEC Finance 76/83P	100.00 8.00 102.25 5.87 103.25 7.26	1-50 - 4.41	15. 8.82 1.10.71—80D 1.11.83
	Bergen 74/79	108.85 7.35 106.75 9.37	5.09 5.93 1.17 3.96	1.11 83 1.12.79
(2) (4) (4)	% Bergen 75/85	108.75 8.05 105.50 6.87 109.00 7.57	4.52 6.44 6.14 6.14 3.73 5.51	1. 5.81—85D 1. 2.81—89D 1. 7.81—83S
74	6 BFCE 76/84 (G)	108.40 7.61 104.50 6.70	4.73 6.14	1. 7.82—845 1. 2.83—875
्रिक्त इन्हें इन्हें	6 BFCE 78/83 (G)	106.10 8.01	8.27 5.79 5.90 7.18	15. 1.86—985 1. 4.83(82-87)
**************************************	BNDE 78/86 Borregaard 75/81P Borregaard 77/84P	97.95 6.89 105.00 8.57 101.00 6.44	7.42 7.10 2.59 6.80 6.00 6.29	1. 3.86 1. 5.31 1.10.84
· · · · · · · · · · · · · · · · · · ·	\$ Brascan Int 1. 73/88 \$ Brazil 72/87	105.50 8.06 100.60 6.71	5.67 '7.28	1.10.79—885 1.10.75—875
159 - 150 -	6 Brazil 76/86	104.20 .7.40	4.24 (6.58 5.03 (6.9) 5.59 (6.08 6.34 (6.79	1.10.82(80-86) 1. 5.84 1. 2.85
· · · · · · · · · · · · · · · · · · ·	24 Brenner 68/83 (G)	102.50 6.59 100.50 5.47	2.78 5.24 1.16 5.02	1. 8.74—835 1. 6.71—80D
/#.(» }	Service Bruxelles-Lambert 77/84P Burmah Oil 70/85 Canada 78/83P	100.75 5.71 105.40 £ 06 98.75 4.81	\$.21 5.60 3.93 7.03 4.64 5.05	15.12.84 1.11.76—85D 20. 5.83
2-14 	Carlsberg-Tuborg 77/87P	101.50 5.9} 108.00 . 7,87	9.17 5.78	1,12.85—87D 1. 4.81—85D
	C.C.C.E. 76/86 (G)	110.00 7,73 104.30 6,71	6.21 6.48 6.68 6.18	1, 7.83—86D 1, 4,81—89D
<u></u>	% CECA 65/83	102.25 5.38 100.75 5.46 104.25 7 19	0.67 2.10 2.45 5.15 3.93 6.23	1. 6.68—79D 1. 4.71—83D 1. 5.77—86D
(2) (2)	% CECA 72/87	102.75 6.33 103.00 6.80	4.57 5.79 5.05 6.28	1, 7,78—87D 2, 1,79—88D
	2 CECA 72/90	102.75 6.33 118.00 6.57 104.00 9.62	E 43 3 00	1. 4.79—88D 1.11.79—88D 1. 8.79
<u>\$1.</u> 57 4. 35	% CECA 74/81P	104.00 9.62 112.00 8.93	0.92 5.40 2.92 5.44	1. 9.79 1. 9.81
.,≜ ÷- 	CECA 74/79 IP CECA 74/79 IP CECA 74/81P CECA 74/81 CECA 75/80P CECA 75/82P	105.50 8.62 105.50 7.58 106.00 8 02	3.17 5.15 2.17 5.24 3.42 6.47	1,12,81 1,12,80 1, 3,82
12 F 44	% CECA 75/82	105.50 8.06	3.38 6.61	15.12.82 1. 4.78—85D
W 1	% CECA /6/84	104.75 7.64 109.00 7.11 107.10 7.24	3.21 6.30 5.00 5.64 5.94 6.28	15.12.81 1.10.83 1.10.8286D
	% CECA 78/90	93:65 5.61 98:25 6.11	9.33 6.16 8.18 6.28	1. 4.85—90D 1. 8.83—90D
- **	% C.E.D. South Africa 78/82P (G) % CERGA 73/81P	99.75 7.77 101.50 6.40 100.50 6.97	2.50 5.82	20. 7.82
,	Charter Cons. 68/83	100.85 6.45 100.75 5,96	2.94 6.28 10.18 5.90	1.10.72—835 1. 9.84—93S
1 1 2 n 1	Chrysler 69/84	102.50 6.83 105.00 6.43 103.50 6.28	7.00 5.86	1.10.85
**************************************	% C.N. Autoroutes 75/82 (G)	106.75 8.90		16. 1.82
	VestLB Euro-Deutschmar			
	eptember 29, 1978: 6.13			978: 6.25%) 1. 2.75—84D
ay san	C.N. Energie 69/84P (G) C.N. Telecom. 68/83 (G) C.N. Telecom. 70/85 (G)	103.75 6.27 105.25 8.08	3.04 5.13 3.87 7.05	1.11.74—83\$ 1.10.76—855
	C.N. Telecom. 75/82 (G)	104.15 8.40 104.75 8.83	3.42 7.31 4.38 7.90	· 1. 3.82

eptember 29, 1978: 6.139	ő .	(Aug	ust 3	31, 19	78: 6.25%)	7% Hita
% C.N. Energie 69/84P (G)	101.75	6.39	2.75	5.78	1. 2.75—84D	81% Hoo
C.N. Telecom. 68/83 (G)	103.75 105.25	6.27 8.08	3.04 3.87	5.13 7.05	1.11.74—83\$ 1.10.76—85\$	71억 Icela
C.N. Telecom. 70/85 (G)	104.15	8.40	3.42	7.31	1. 3.82	71% Icela
© C.N. Telecom 75/83P (G)	104,75	8.83	4.38	7.90	16. 2.83	61% IC1
C.N. Telecom. 75/83P (G)	104.00	8.65	4.38	. 7.86	16. 2.83	
6 C.N. Telecom, 76/83 (G)	105.85	6.85	4.54	5.74	· 16. 4.83	71% 101
°. Comalco 71/86	104.50	7.42	4.20	6.61	1. 6.77—865	63% ICIP
% Comalco 75/82P	105.25	8.79	3.67	7.54	1. 6.82 1. 9.82	8% Imat
% Com. Fed. Electr. 77/82P	99.50	7.04	3.92	7.15 - 6 98	1. 6.84	8% Imat
% Com. Fed. Electr. ///84	104.60 101.75	7.65 7.13	5.67 5.54	6.86	1.11.82—85D	7% Indo
Com. Fed. Electr. 77/03	98.20	6 87	7,43	7.06	7. 4.84—88D	7}% Ind.
Comp. F. Deutsche Bk. 78/83P	98.50	4.44	4.59	4.74	1. 5.83	8% Ind.
9' Comp. Franc. Petr. /5/85	106.34	7.99	4.22	6.70	1. 5.80—855	73% Ind. 8% Ind. 7% Indu
9 Comp. Franc. Petr. 77/84	103.30	6.29	5.75	5.80	1. 7.84	64% Indu
% Comp. Franc. Petr. 75/85	106.75	7 96	5.77	7.18	1. 1.77 — 91D	6 100 Indu 500 Indu
Continental Oil 70/85	102.40	8.06	0.17	5.51	clid.p.1.12.78; 102)	Šož Indu
Copenhagen 64/84	100.25	5.74	3.63	5.66	15.[2.70—84D	71% Ind.
% Copenhagen 68/83	102.75	6.81	2.68	5.98	2. 3.72-033	71% Ind. 71% Ind.
% Conechagen 69/84	104.50	6.46	3.10	5.22	1. 6.75—845	6100 lad
% Copenhagen 71/86	106.00	7.31	4.04	6.15	1, 4.77—865	61% Ind.
Copenhagen 75/85P	105.25	8.79	3.81	7.59	1. 3.80—85D 1.12.81—865	8% Ind.
% Copenhagen 76/86	106.60	7.04	6.00	6.15 5.94	1. 5 81	7% Ind.
Council of Europe 73/81P	101.25	6.42	2,59	6.25	1, 7.79—88D	9% Ind.
Council of Europe 73/88	103.10	6.79	5.00	6.72	1, 2.82	510 int.
Council of Europe 75/82P	108.00	8.80	3.34	5.60	1. 2.79—83D	63% Int.
Council of Europe 76/83 :	106.00	8.02	2 28 3 05	5.37	1, 5.80—B3D	7% Int.
Council of Europe 76/83	106.50	7.28 6.67	5.17	5.85	1,12,83	010/ 1
Council of Europe 76/83	105 00		7.03	6 16	T:11.8387D	6 1nt.
% Council of Europe 77/87	100.50	6.22	7.03	6.12	1. 7.86	61% Int.
% Council of Europe 78/86P	100.75	6.20	7.57	6.11	16. 5.84—88D	8% Int.
	100.05	6.12	5 10	6 02	1. 7.80—875	81% Int.
Courtaulds Int I. 72/87	102 00	6.37 7.11	4 57	671	1. 2.79 88S	7% Int.
Courtaulds Int'l. 73/88P	102.00	5.96	6.95	5.87	1.10.83—875	61% Int. 61% Int'l
% Credit National 77/87 (G)	101.50	5.67	4.92	5,40	1. 9.83	6.1% Int'l
% Credit National 78/83P (G)	108.25	8 31	4.31	6.72	1. 2.81(82-84)	7 % IRA
% CVRD 76/84	105.23	791	5.64	6.14	[.12.82(83-86)	8.% irela
% CVRD 76/86	106.25	7.53	3.96	6.29	1.11.76—85D	52% IR I 74% ISCO
% Daimler-Benz 70/85 % Daishowa Paper 78/83P	99.25	5.54	4.84	5 68	1. 8.83	7% ISC
% Darish Europe 77/930	100.25	5,99	2.55	5.89	1.1178—82D	7% 130
% Danish Export 77/82P % Danish Export 78/83P		5.76	2.61	5.84	1. 6.79—83D	7% ISC(
	100.50	10.70	90.0	4.57	due 1.11.78	8;% ISC
	100.50	10.20	0.17	6.58	due 1.12.78	81 % ISCC 81 % ISCC 71 % ISCC 6% Japa
1% Danish Oil 74/78P (G)	107.50	7.67	6.02	6.69	1.11.82—865	7.9 150
% Denmark 68/80P		6.50	1.49	6.61	1.10.72—80D	60, 1300
o/ Denmark 69/84	103.55	6.76	3.25	5.87	1. 8.75—845	7% Japa
ov Danmärk 71/86	103.50	7,49	0.09		clid.p.1.11.78(103,5)	7½% Japa
9' Denmark 77/87	102.00	6.62	4.96	6.26	1.12.78—875 1. 3.80—89S	81% Japa
% Denmark 74/89	109.25	8.47	5.63	7.18 5.46	1. 2.82	8% Joha
% Denmark 76/82	108.25	7.62	3.34	J.70		-/6 25
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Euro-Deutschm	arl	x bo	nc	l Q	uotations a
issu o	Middle Pnce	Current Yield	Life"	Yield to Maturity	Repayment D - mandatory drawing by lot, at par S - sunting fund
8% Denmark 77/83 61% Denmark 77/83 71% Denmark 77/83 71% Denmark 78/84 61% Denmark 78/84 61% Denmark 78/84 61% Denmark 78/84 61% Den Norske Ind. 78/90 (G) 61% Den Norske Ind. 78/90 (G) 61% District Paris 65/84 (G) 71% EEC 76/83 71% Elect. de france 70/85 (G) 71% Elect. de france 70/85 (G) 71% Elect. de france 70/85 (G) 71% Elect. de france 78/88 51% Elf Agnitaine 78/88 51% Elf Agnitaine 78/88 51% Elf Agnitaine 78/88 61% ESCOM 68/83 (G) 61% ESCOM 68/83 (G) 61% ESCOM 70/95 (G) 61% ESCOM 71/86 (G) 61% ESCOM 75/80 (G) 61% ESCOM 78/81 IP (G) 71% ESCOM 78/81 IP (G) 81% ESCO	108.50 104.50 106.625 106.625 107.30	6.460 6.80 6.75 6.78 6.78 6.78 6.78 6.78 6.78 6.78 6.78	234 1.593 3.72 4.68 4.78 1.78 1.83 2.34 5.50 1.42 6.09 5.15 4.69 5.16 2.86 7.74 4.69 5.26 6.85 1.59 3.78 4.23 5.02 2.85 1.59 3.78 4.23 5.02 2.85 4.28 5.03 2.17 4.23 4.23 5.03 2.17 4.23 4.23 5.04 4.23 5.04 4.23 5.04 4.23 5.04 6.09 5.05 6.09 6.09 6.09 6.09 6.09 6.09 6.09 6.09	5.61 6.23 5.92 5.94 5.97 6.80 5.97 6.80 7.55 6.10 7.55 6.10 7.55 6.10 7.55 7.74 6.50 6.50 7.75 6.50 7.75 6.50 7.75 6.50 7.75 6.50 7.75 6.50 7.75 6.50 7.75 6.50 7.75 6.50 7.75 6.50 7.75 6.50 7.75 6.50 6.50 7.75 6.50 7.75 6.50 6.50 6.50 6.50 6.50 6.50 6.50 6.5	1. 9.82 16. 5.87 1. 2.94 1. 2.88 1. 6.80—89D 1. 5.83—90D 1. 4.75—84D 1. 4.83 1. 3.77—86S clid.p. 1.11.78(102.5) 1. 9.83(83-87) 1. 4.86 15. 5.26—88D 16. 4.80 1. 6.84—82D 1. 7.69—80D 1. 3.78—87S 1. 2.81 1.10.71—80D 1.10.74—83D 1. 4.76—85D 1. 3.77—86D 1. 9.78—87D 1. 5.79—88D 1. 8.80 15. 1.80—81D 1. 2.81 1.8.79—98S 1. 6.81—85S 1. 3.83 1.\$1.84 1.12.82—34D 1.11.87 1. 8.67—79D 1.12.68—80D 1. 9.76—87D 1. 3.77—86D 1. 9.75—86D 1. 9.75—86D 1. 10.77—88D 1.10.77—88D 1.10.83 1.2.81—84D 1.1.81—87D 1. 2.89—87D 1. 2.89—87D 1. 2.89—87D 1. 1.88—87D 1. 1.81—84D 1. 1.81—84D 1. 8.82—89D 1. 8.88 1. 3.85—90D 1.10.90 1. 2.77—86D
81% Europistas 71/86 (G)					1. 2.77—86D 1. 1.78—87D
For current prices and fur Düsseldorf Westdeutsche Landesbank Girozentrale P.O.Box 1128 4000 Düsseldorf 1/FRG London Westdeutsche Landesbank Girozentrale London Branch 21. Austin Friars London EC2N 2HB/UK Luxembourg Westle Internation of S.A. 47 Boolward Royat Luxembourd Westdeutsche Landesbas Westdeutsche Landesbas Luxembourd Westdeutsche Landesbas	one 82 one 82 one 63 one 63 88	63122 81882 63741 81882 86141 7984 Hang K West B 1301 Hu Hong K	Into Tra Ins Ong Asia Lin techson iong	ernationa ding Del titutiona nited House	al Bond pt. I Investors Dept. Bleephone 259206 slex 75142
64% Finland 64/79 6% Finland 64/80 7% Finland 68/83 61% Finland 68/84 71% Finland 69/84 81% Finland 70/85 7% Finland 70/85 7% Finland 70/85 7% Finland 72/87 8% Finland 78/84 51% Finland 78/84 51% Finland 78/84 51% Finland 78/86 61% Forsmarks 75/83 (G) 61% Forsmarks 75/83 (G) 61% Forsmarks 78/90 (G) 71% Finland 76/81 (G) 61% Francetel 76/83 (G) 61% Francetel 77/84P (G) 71% Gen. Zbk. Vienna 75/82P 81% Gen. Zbk. Vienna 76/83P 61% Gen. Zbk. Vienna 76/83P 61% Giroz. Vienna 74/78P 91% Giroz. Vienna 74/78P 91% Giroz. Vienna 74/78P 91% Giroz. Vienna 76/81 74% Giroz. Vienna 76/83 51% Giroz. Vienna 76/83 61% Goodyear Tire 72/87 7% Grand Metrop. Fin. 77/84 71% Guardian Inv. 73/83P 80% Guest-Keen-Nettl. 76/83 61% Hamersley Iron 72/87 80% Hazama-Gumi 76/81P 7% Hitachi Cable 77/82P 81% Hitachi Shipblde. 76/81	101.75 101.50 103.00 102.35 102.75 104.25 101.80 103.95 99.50 103.95 102.50 103.25 106.25 98.50 103.25 106.50 101.50 104.50 104.50 101.50 101.50 101.50 101.50 101.50 101.50 101.50 101.50 101.50 101.50 101.50 101.50 101.65 101.50 101.65 101.50 101.65 101.50 101.65 101.	6.59.06.68.19.56.56.19.56.56.56.19.56.56.56.19.56.56.19.56.56.19.56.56.19.56.56.19.56.56.19.56.56.19.56.56.19.56.56.19.56.56.19.56.56.19.56.56.19.56.56.19.56.56.19.56.56.56.19.56.56.56.56.19.56.56.56.56.56.56.56.56.56.56.56.56.56.	0.92 1.261 3.00 3.42 0.30 3.43 0.30 3.43 0.30 3.43 0.30 3.43 0.30 3.43 0.30 3.43 0.30 3.43 0.30 3.43 0.30 3.43 0.30 3.43 0.30 3.43 0.30 3.43 0.30 3.43 0.30 3.43 0.30 0.30	5.83 6.12 7.87 5.78 6.49 6.03 6.42 6.58 6.59 6.59 7.43 7.47 7.47 7.47 7.52 7.54 6.18 6.29 7.43 7.54 7.54 6.19 6.19 6.19 6.19 6.19 6.19 6.19 6.19	1. 9.70—79D 2. 1.71—80D 1. 6.72—83D 1.12.72—83D 2. 5.73—84D 1.10.73—84D 1.10.73—84D 1.10.78—87S 1. 6.81—84S 1. 2.83 1. 2.96 1. 12.78 1. 12.79 1. 12.79 1. 12.80 1. 1.12.81 1. 3.82 1. 12.83—87D 1. 12.83—87D 1. 12.81 1. 12.81 1. 11.83 1. 10.82 1. 10.86 1. 3.82—83D 1. 12.89 1. 11.81 1. 11.83 1. 10.82 1. 10.86 1. 3.82—83D 1. 1.2.79 1.12.79 1.12.79 1.12.80 1.11.81 1.17.79—83S 1. 1.82 1. 1.82 1. 1.82 1. 1.83—85D 1. 5.80—85D 1. 5.80—85D 1. 5.80—85D 1. 5.80—85D 1. 5.80—85D 1. 5.80—85D 1. 5.80—87S 1. 3.81 1. 6.76—85D 1. 5.84—87D 1. 1.77—86S 1. 1.82 1. 1.82 1. 1.82 1. 1.82 1. 1.887 1. 1.887 1. 1.887 1. 1.887 1. 1.887 1. 1.8887 1. 1.8887 1. 1.8887 1. 1.887 1. 1.8887 1. 1.8887 1. 1.8887 1. 1.8887 1. 1.8887 1. 1.8887 1. 1.8887 1. 1.8887 1. 1.88887 1. 1.88887 1. 1.88887 1. 1.88887 1. 1.88888 1. 6.79—85D 1. 1.77—86D 1. 7.78—87D 1. 1.78—87D 1. 1.78—87S 1. 1.88888 1. 6.79—83D due 1.12.78 1. 1.881 30. 6.75—79D 1. 1.78—87S 1. 1.88888 1. 6.79—83D due 1.12.78 1. 1.881 30. 6.75—79D 1. 1.78—87S 1. 1.88888 1. 6.79—83D due 1.12.78 1. 1.881 30. 6.75—79D 1. 4.78—84D 1. 7.70—79D 1. 7.72—83S 1. 1.8888 1. 6.79—83D due 1.12.78 1. 1.881 30. 6.75—79D 1. 4.78—84D 1. 7.70—79D 1. 4.78—84D 1. 7.70—79D 1. 4.78—87S 1. 1.88883 1. 7.83 1. 1.88883 1. 7.83 1. 1.881 30. 6.75—79D 1. 4.78—84D 1. 7.70—79D 1. 4.78—87S 1. 1.88883 1. 4.88883 1. 7.83 1. 7.83 1. 1.881 30. 6.75—79D 1. 4.78—84D 1. 7.70—79D 1. 4.78—84D 1. 4.78—84D 1. 7.70—79D 1. 4.78—84D

Issue	Middle Price	Current Yield	Life*	Yield to Maturity	Repayment D – mandatory drawing by lot at par S – sinking fund
61% Johannesburg 72/87 (G)	94.80 100.00	6.59 7.75	4.68 3.58	7.61 7.73	1. 9.78—870 30. 4.82
71% J/dsk Telefon 69/84	103.25 101.60	7.02 6.64 7.00	3.37 4.41 5.04	6.26 6.31 6.40	15, 9,75—84\$ 1. 3.78—875
9% Jydsk Telefon 75/82P	103.50 107.25 103.30	8.39 6.53	3.75 2.84	6.40 6.73 5.55	1. 2.79—885 1. 7.82 1. 3.75—84\$
74% Kansai Electric 71/86	104.75 105.50	7,40 8,29	3.93 2.65	6.33 6.40	1. 5.77—865 1. 6.80—82D
6: 6 FELAG 73/88	102.70 103.15 102.50	6.5 4 6.5 4 7.20	4.84 4.40 5.17	6.08 5.90 6.78	1, 5,79—88\$ 2, 5,78—87\$ 1,12,83
7° Kjoberhavns Tel. 72/87	106.00 102 40	7.08 6. 34	4.26 4.38	5.97 6.34	2. 1.78—87S 1. 5.78—87S
61% Klobennavns Tel. 73/88	100 05 99.25 104.10	6.50 5.04 6.72	5.20 3.48 2.62	6.48 5.23 5.37	1. 4.79—885 1. 5.79—85D 1. 6.72—83\$
621. Kabe 69/84 (G)	104.00 104.25	6.49 7.43	3.01 3.87	5.36 6.46	1. 5.73—84S 1. 2.77—86S
8:15 Kgbe 75/80P (G)	103.00 103.75	6.55 7.95	4.39 1.67	5.94 5.80	1. 5.78—875 1. 6.80
617 Kobe 77/87 (G)	106 80 105.50 102.12	7.02 6.16 5.63	4.67 8.67 7.75	5,79 5.67 5.40	. I. 6.83 1. 6.87 1. 7.86
71% Kommuni, Inst. 76/83	103 00	7.52 7.66 7.23	3.48 4.14	6.73 6.72	1. 481—83D 15.10.77—84D
5, % Kubota Int'l. 77/82P	100.25 100.00 98.00	5.25 5.87	6.17 3.27 7.36	7.19 5.07 6.0 9	1.12.5 4 1.12.81—82D 1. 3.8 4—8 8D
6-34 Light-Services 77/82 (G)	106.20 98.25	8.00 6.87	3.42 7.59	6.40 7.05	1. 3.82 1. 5.86
8:% Longt, Cr. Bk. Japan 70/85 10% Lonza Int'l, 74/79P 8:% Lonza Int'l, 75/80P	101 75 104 00 103.25	8.35 9.62 7.99	0.09 1.09 1.62	8.38 6.06 6.05	clid.p.1.11.78(101,75 1.11.79 15. 5.80
7°5 Malaysia 72/84	100.60 95.60	6.96 6.59	3.07 6.92	6.76 6.76	1. 6.75—84D 1. 9.85
81°, Malmoe 76/83	107.50 105.75 105.50	8.60 7.80 6.16	3.79 2.88 5.75	6.91 6.00 5.36	1. 281—84D 1. 3.80—83D 1. 7.84
63° Manic, Hydro El. 72/87	103.00 100.15	6.55 6.24	4.67 8.67	5.98 6.22	1. 6.78—875 2. 1.85—90S
7% Mexico 68/80	100.50 104.75 102.50	6.97 6.68 6.83	4.81 1.17 2.67	6.86 2.64 6.05	1. 5.79—93D 1. 6.71—805 2. 1.73—84S
7:5% Mexico 73/88	102.25 109 10	7.09 8.25	4.49 3.75	6.64 6.19	1. 1.79—88S 1. 7.82
8% Mexico 76/83	109.20 107.45 97.75	7.33 7.21 6.14	4.67 5.67 6.50	5.69 6.14 6.43	1. 6.83 1. 6.84 1. 4.85
6% Mexico 78/85	102.50 103.12	7.56 5.58	2.67 4.9 <u>2</u>	6.67 5.02	1. 6.81 1. 9.83
74% Mitsui Toatsu 76/81P	102.00 104.35 102.75	7.60 8.62 6.81	2.96 3.13 5.20	7.37	15. 9.81 1. 6.80—83D 1. 4.70—89D
6% Montreal 72/92	100.25 101.65	5.99 6.64	6.95 7.09	5.95 6.44	1. 9.73—92D 1. 6.7 4 —935
7° Montreal 77/87	108,25 104,25 105,50	7.85 6.71 7.11	4.10 4.60 3.50	5.91	1. 7 <i>.</i> 77—86S 16. 7.78—87S 1.11.75—84S
723 Mortg. Denmark 71/86 (G) 735 Mortg. Denmark 73/88 (G)	104.00 102.10	7.45 6.86	3.75 4.99	6.63 6.48	1. 3.77—86D 1. 7.79—885
61°: Mortg Bk, Finl. 69/84 (G)	102.25 101.00 106.25	6 60 7 18 8 24	2.92 0.67 5.17	5.77	1. 4.73—845 1. 6.72—795 1.12.83
05% N2U MEXICO ///84 (G)	100.00 105.50	7.00 8.29	3. 9 2 5.42	6 99 7.46	1. 9.82 1. 3.84
81% Nafi. Mexico 77/84P (G) 81% Nat. Bk. Hungary 75/81 61% Nat. Bk. Hungary 77/85	106.40 106.40 97.75	8 25 7.75 6.65	5.42 2.75 7.09	5 66	1. 3.84 1. 7.81 1.11.85
61% Nat. Bk. Hungary 77/85	100.25 106.25	6.49 7.53	0.67 5.24	6.04 6.55	1. 6.72—79\$ 1.10.79—88\$
71% New Brunswick 72/8/	103 00 107 00 106 00	6 55 6.78 7.55	4.89 3,27 4,18	4.96	1.11.78—87S 1. 8.75—84S 1. 8.77—86S
61% Newfoundland 72/87	102.75 103 40	6.57 6.29	4.89 5.86	6.08 5 79	1.11. 78—87 5 1. 4.81 —88 5
61% New Zealand 69/84	102.90 106.85 105.50	6.56 7.02	2.76 3.94	5.62	1. 2.7584D 1. 5.7786D
91% New Zealand 75/80P	105.50 105.00	6.64 9.00 8.81	4.16 1.34 1.34	5.10	1, 2.78—87D 1, 2.80 1, 2.80
8163 New Zealand 75/80P	104.50 109.25 105.75	7,89 8,9 <u>7</u> 7,09	1.75 3.25	6 48	1. 7.80 1. 1.82
71% New Zealand 76/83	107. 5 0 104.25	7.21 6.00	4.42 6.03 5.59	6.22	1. 3.83 1.11.82—86D 1. 5.84
51% New Zealand 78/86	99.20 103.40 102.12	5.29 8.70	7.42 2.48	7.41	1. 3.86 1. 4.80—82D
81% Nippon T + T 75/82 (G) 81% Nippon T + T 75/82 (G)	104.25 106.00	5.63 8.39 7.78	6.92 3.42 3.67	7.28	1, 9.85 1, 3.82 1, 6.82
71% Nippon T + T 76/83 (G) 52% Norcem 78/85	107.50	7.21 5.74	5.00 6.42	5.70	1.10.83 1. 3.85
8% Norges Komm. Bank 75/80P (G)	106.00 105.50 104,50	8.02 7.58 7.66	3.87 1.67 1.75	4.48	1,10.76—85S 1. 6.80 1. 7.80
7% Norges Komm. Bank 76/81 (G) 7% Norges Komm. Bank 77/89 (G) 6% Norges Komm. Bank 77/89 I (G)	104.50 105.50 100 95	6.70 6.64 5.94	2.59 6.22 6.74	591	!. 5.81 \. 480—89⊊
6% Norges Komm. Bank 77/89 II (G) 6% Norges Komm. Bank 78/90 (G)	101.25	5 93 5.97	11.17 7,55	5.84	16.10.80—895 1.12.80—895 1. 8.81—905
81% Norpipe 76/84	107.15 107.40	7.93 7.45 5.88	3 68 7.08	6.65	1, 2.80—845 1, 6.83—885
7½% Norsea Gas 76/88	102.00 105.50 105.25	6.65	9.03 7.58 8.87	6.31 6.21	1.11. 84—89 <i>D</i> 1.12.83—88\$ 1. 7.84—89\$
9% Norsk Hydro 75/87 8% Norsk Hydro 76/88 63% Norsk Hydro 77/89 83% Norway 75/80	109.25 111.25 104.25	8.24 7 19 6.47	4.75 6.92 7.46	6 65 5.96	1. 3.80—87D 1. 4.83—885 1. 6.82—895
81% Norway 75/80P	104.85 105 00	7 87 7.86	1.59 1.6 7	4 96 5.02	1. 5.80 1. 6.80
71% Norway 75/80	106.00 105.80 108.50	7.31 6 62 6 91	2.17 2.59 2.75	4.56	1.12.90 1. 5.81 1. 7.81
61% Norway 77/82	103.75 103.65	6.91 6.27 6.03	3.25 3.50	5.21 5.07	1. 7.81 1. 1.82 1. 4.82
43% Norway 78/83	102.15 99.20 97.50	5.63 4.79 4,49	3.84 4.25 4.50	4.96	1. 8.92 1. 1.83 1. 4.83
4. Norway 78/83	105 00 99.90	6.90 6.01	6.57 7.47	6.29 6.01	16. 5.83—87D 16.11.82—89D
74% Nova Scotia 71/86	106.50 104.25 102.00	7.28 6.71 6.37	4.51 4.98 2.95	6.17 5.98 5.84	1.12.77—86D 1.12.78—87S 1.10.72—83S
6% Oester, Donaukr, 59/84 (G)	101.50 103.50	5.91 6.52	2.76 5.14	5.48 5.93	1. 2.65—84D 1. 3.79—88S
8½% Oester. Donaukr. 75/85 (G) 7% Oest. El. Wirtsch. 67/87 (G) 7% Oest. El. Wirtsch. 76/83P (G)	110.25 103.50 105.25	7.94 6.76 6.65	4.36 4.14 5.21	5.99 6.12 5.80	1. 3.81—95D · 1. 2.73—87D 16.12.83
101% Oest, Inv. Kredit, 74/79P	98.75 104.75	5.57 9.79	6.75 1.04	5.72 5.44	1. 7.85 16.10.79
95% Oest. Kontrollbank 74/79 IIP (G)	103,25 102,50 105,25	9.20 9.27 6.65	0.67 0.75 5.17	4.40 5.94 5.79	1. 6.79 1. 7.79 1.12.83
61% Dest. Kontrollbank ///ohr (G)	103.50 103.25	6.52 6.30 6.10	5.34 5.75	5.96 5.81	1. 2.84 1. 7.84
61% Oest. Kontrollbank 77/84P (G) 6% Oest. Kontrollbank 77/85P (G) 51% Oest. Kontrollbank 78/84P (G)	102 50 101.50 101 50	5.91 5.67	5.84 7.09 5.84		1. 8.84 1.11.85 1. 8.84
51°, Oest Kontrollbank 78/86P (G) 51°, Oest Landerbank 77/82	99.75 101.45 101.25	5.51 5.42 6.17	7.34 4.17 1 09	5.54 5.10	1. 2.86 1.12.82 1.11.70—79D
WestLB SD Certificates (4 years maturity: 5.60%	الانات				vrity: 5.85%
	105.00				I 275—84D

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WestLB SD Certificates	(Schu	ldsc	hein-	Index	<)
4 years maturity: 5.60%		5	years	matu	rity: 5.85%
61% Ontario 69/84	105.00	6.19	2.77	4.61	I. 2.75—84D
6% Ontario 72/87	103.40	5.80	5.29	5.24	1. 9.8087D
71% Ontario Hydro 69/84	104.70	6.69	3.26	5.48	1. 8.75—84D
7 Ontario Hydro 71/86	105.50	7.11	4.52	6.06	1.12.77—86D
64% Ontario Hydro 72/87	103 75	6.27	5.03	5.61	1. 6.80—67D
6107 Ontario Hydro 73/88		6.25	5.78	5.66	1. 3.81—88D
6 Osaka 64/79 (G)	100.00	6.50	0.26	6.55	2. 1.70—79D
64% Osaka 65/80 (G)	101.50	6 16	0.83	4.43	1. 2.71—80D
6° Oslo-64/79	102.00	5.28	0.50	1.99	1. 4.70—79D
52% Oslo 65/80	102.50	5.61	0.92	2.98	1. 3.71—80D
7° Oslo 67/79	101 00	6.93	0.42	4.45	1. 3.72—79D
710 Oslo 69/84	104.75	7.16	3.50	6.06	1.11.75—840
71° Oslo 71/87	104.00	7.21	4.24	6.50	2. 1.78—87S
61% Oslo 73/90		6.59	6.09	6.24	20 9 - 7.76
9°4 Oslo 75/87	107.75	8.35	4.39	6.B8	1. 3.78—875
64 65 Papua 73/88	102.75	6.57	5.46	6.13	1. 7.79—885
6:% Parker-Hannifin 77/87P	102.00	6.62	6.61	6.36	1. 6.83—87 D
819: Pemex 76/83	110.00	7.95	5.17	6.41	1.12.83
7° Pemex 77/84	103.50	6.76	5.92	6.27	1. 9.84
7% Pemex 78/86		6.83	7.25	6.55	l. 1.86
7 Petrobras 77/84	100.75	6.95	6.00	6.84	1.10.84
7° Petrobras 78/88		7.03	7.93	7.07	1.10.8 4 88D
7° Petrobras 78/68	101.00	6.68	0 09	6.78	cll.p.1.11.78(101)
7102 Philippine 77/84	100.00	7.25	6.09	7.25	1,11.84
64° Philippine 78/85	96.75	6.9B	6.50	7.39	1. 4.85
8.2 Philips 75/81P	106.00	8.25	2.50	6.07	1. 4.81
8.1% Philips 75/81P	105.00	8.10	2.54	6.28	15. 4.B)
8:04 Philips 75/82	109.00	8.03	3.46	5.78	15. 3.82
5 PK-Eanken 78/88	98.87	5.82	7.53	5.93	1. 584—88D
512 PK-Eanken 78/88	195.00	8 81	1.59	5.82	1. 5.80
71- Privatok Copenh 77/83P		7.06	4.50	651	1. 4.83
610 Pyhrn Autobahn 77/89 (G)	101.25	6.17	8 33	6.05	1. 9.84—89D
61° Quebec 72/87	101.50	6.40	4 56	6.10	1. 7.7887D
710 Ouebec 77/87	107.35	6.99	8.34	6.33	1. 2.87
71° Ouebec 77787	105.45	6.88	8.67	6.40	1. 6.87
6% Quebec /8/90	97 75	6.14	9.00	6.33	1. 5.85—90D
619 Quebec Hydro El, 69/84	103.50	6.52	2.76	5.44	1. 2.75 84 5
71° Quebec Hydro El. 69/84	104.75	6.92	3.3 4	5.7 5	1. 9.75—84D
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	COM	TETT	uec	on	page 22

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6 5/8% Austrian Electricity 66/86

6 3/4% Austrian Electricity 67/82

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-Smith Barney & Co.

487—Barelays Merchant Bank Ltd.

–Hayden Stone Inc.

431-Interunion-Banque

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418—Goldman Sachs & Co. 421—American Express Middle East Devt.

Smith Inc.

22792 Safat Kuwait P 410 318 T 2791-ACTS 488—Kidder, Peabody International Ltd. 500—White Weld & Co. Inc. 501—Yamaichi Securities 510—Salomon Brothers International Life 511-Merrill Lynch Intnl. Bank Ltd. 516-Union De Banques Arabes et Francaises (UBAF)
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September, 1978



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	maturity up to 5 years			•		
	8 % Österreich 1973/B/81 8 % Österreich 1973/III/B/82 8 1/2% Österreich 1975/S/83 8 1/2% Innsbruck 1974/B/82 8 1/2% Steyr-Daimler-Puch 1974/B/81 7 3/4% VÖEST-Alpine 1973/B/82	100,75 102,25 102,50 101,80 101,75 102,25	1,37 2,13 2,43 2,13 2,08 2,25	8,05 7,92 7,67 7,87 7,77 7,87	7,94 7,82 8,29 8,34 8,35 7,58	15. 2.77-81 at 101,0 20.11.74-82 at 102,0 to 102,5 5. 3.76-83 at 100,0 to 101,0 19.11.75-82 at 100,5 29.10.75-81 at 100,5 4. 7.77-82 at 102,0 to 103,0
	maturity over 5 years					
	81/2% Österreich 1975/S/III/85 8 % Österreich 1976/II/B/86 8 % Österreich 1977/S/B/87 8 % Arlberg Straßentunnel 1977/B/85 81/2% Wien 1974/B/84 8 % CA-BV 1976/II/A/91 81/2% Energie 1975/II/B+S/85 8 % Energie 1978/B/87 8 % Semperit 1973/88	104,25 100,50 100,50 100,30 101,25 100,75 104,25 100,25 102,25	4,15 6,55 5,87 4,32 3,25 7,01 4,07 6,41 4,99	7,96 7,90 7,87 7,90 8,01 7,85 7,98 7,93 7,94	8,15 7,96 7,96 7,98 8,39 7,94 8,15 7,98 7,82	27.11.79-85 at 103.0 to 103.5 21.10.83-86 at 100.0 15. 2.82-87 at 100.0 29. 7.80-85 at 100.0 2. 7.75-84 at 100.0 7.10.77-91 at 100.0 29.10.79-85 at 103.5 1. 3.83-87 at 100.0 30. 3.74-88 at 103.0

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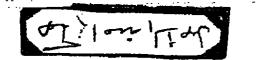
6 3/4% Rep. of Austria 67/82

8 3/4% Rep. of Austria 76/90

8 1/4% Tauernautobahn 77/87

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a) finds no Western news- and thus can hear even news trolled broadcasts. the newstands, items or commentaries which

s contrary to official policies (according to the BBC hand- hostile information."

Bulgarian broadcasters in criticising the treatment of able to receive shortwave. After been jamming, coupled with sador Arthur Goldberg sarcasdon have dramatised for a Soviet dissenters or even of the World War II the BBC was permanent attempts at dis-tically remarked: "It has been er public a crucial, albeit Yugoslav Politika carrying re- number one in international crediting the foreign broad-said that bard currency shortignored or forgotten joinders to Soviet attacks have broadcasting. Today, the Soviet casters as espionage centres or ages prevent the purchasing of ect of East-West relations: never reached their Soviet Union is the leading interna- "instruments of subversion, information products from the tional broadcaster totalling permanently violating the U.S. Yet it is hardly a lack ternational broadcasting to Western publications are 1,999 hours in 84 languages, sovereignty of the Socialist of dollars that motivates the ern Europe and the Soviet made available in fairly large more than the combined hours countries." That the best and, jamming of Western radio (excluding the very numbers and in a selective way of the U.S. stations (Voice of by implication, most dangerous broadcasts." ial case of Yugoslavia) pro- to special groups within the America, Radio Free Europe, propaganda is a statement of for example, that in the Soviet an indispensable lifeline Communist elines. Domestic Radio Liberty) with Radio facts was recognised by Stalin Union 3,000 transmitters are nformation for some 360m press, broadcasting and mass Moscow joined since 1964 by when, in 1948, he ordered the engaged in round-the-clock jam were merged in 1976, have an even West German TV broad- economic crises in the Western a Ata, from Budapest to censorship or to the self-censor- presented as an "independent language broadcasts of Voice of —more than the total cost of staff of 1,821. r, of course, in their life, rank. There is a kind of thier (other than the Soviet Union) of course, contrary to inter-amount saved as \$17.5m. strain their life. The strain and Poles, and one out of Foreign broadcasting to the strain the solution of Course, contrary to inter-amount saved as \$17.5m. Romania, Hungary, Czecno lans and Poles, and one out of Foreign broadcasting to a strain the solution of the solu rnal controls. But for all to the top. In Romania, for battle of the airwaves is shown, by the Soviet Union, have varied ference in the internal affairs only to the East but also about broadcasts every day for about macy. The broadcasts function

omic difficulties, or dis- views. Any ordinary Russian, propaganda content, no western resumed jamming after the riots many millions of people listen hours, the BBC with 33.8 hours mitters in Germany, Portugal of propaganda attacks. The It activities.

Hungarian or Bulgarian can government has ever suggested that toppled the Gomulka regularly to foreign broadcasts, and Deutsche Welle (the West and Spain, oday, a traveller to eastern switch on a news programme interference with, let alone regime. All the broadcasts of The list of Western broad- German short-wave broadcaster)

Many list pe (always excepting Yugo- broadcast in his native tongue jamming of, Communist-con- the Munich-based Radio Liberty casts is led by the Munich-based with 18.7 hours per week. For the Communist regimes, spoken in the Soviet Union, in-Radio Free Europe, set up in estimate, VOA has the largest gh official Communist news- are regarded by the party however, foreign short-wave cluding a 24-hour Russian 1951 by the CIA as part of its following with 27m listeners in Radio Vicnna has the highest research of the officials as "highly confidential." broadcasts have all along con-service, are jammed. Bulgaria covert propaganda operations the course of an average week, audience, followed by Radio ces are slim even that he As a consequence of the stituted a major point of vul- and Czechoslovakia have never and secretly funded until 1971. followed by the BBC and ces are saint even that he As a consequence of the solution a major point of vor- and czechostovakia have never and solution responsible to the solution of the solution responsible to the solution of the so

ten foreign language Com- Europe, ownership of radio re- mere discussion or repetition of the controversial Basket Three severed "all links with the Europe that the Western broad- East European listeners high believes in the power of its st newspapers disappear ceivers increased more than items from those broadcasts can provisions of the Helsinki Central Intelligence Agency" casts have an enormous impact, marks for their fair and accurate ideas, then additional transmitthe stands if they carry fourfold from 1955 to 1975 when he regarded as "distribution of Agreement concerning the free in 1971, the Soviet bloc con- Aside from the special case of reporting. Above all, the fact ters and funds for broadcasting

controls. But for all to the cop. In Admand, for about many or the airwaves is shown, by the Soviet Union, have varied ference in the internal affairs only to the East but also about broadcasts every day for about many. The broadcasts function is diversity, they live in example, if someone who has a incidentally, by the curious fact according to the given state of of sovereign countries, and the East European countries. In 20 hours in Polish, Hungarian not only as a sort of surrogate and the east European countries. In 20 hours in Polish, Hungarian not only as a sort of surrogate terms of weekly programme and Czechoslovak as well as 13 domestic radio or press for all openly to discuss even yellow mark, he knows he has broadcasts 490 hours in relation to the diplomat in Belgrade: "... any hours, to the Soviet Union hours in Boulgarian, has the on state-controlled information: Crashes and the effects of been demoted in the hierarchy, languages weekly three times affecting the Communist world. Western courses universally weekly three times affecting the Communist world. Western courses universally internal and external and controlled information: been demoted in the hierarchy. languages weekly, three times affecting the Communist world. Western sources uninteresting hours, ranging from a 24-hour largest audience. This makes a they also, directly or indirectly, ral disasters, let alone their Only in the area of interna- more than Italy and approach.

Thus, for example, Poland or offensive, has a quick remedy Russian service to half-an-hour grand total of some 27.5m in influence political developments.

Proposes at the top, municipality and approach of the five countries who regularly This is the reason why above all the proposes at the top, municipality and approach of the five countries who regularly This is the reason why above all the proposes at the top, municipality and approach of the five countries who regularly that the proposes at the top.

Proposes at the top, municipality and approach of the five countries who regularly that the proposes at the top. broadcasts between November fact remains that in the Soviet Uigur languages. Then follows or occasionally tune in to the RFE/RL but occasionally also underlying reasons for tain total control over news and Regardless of the aggressive 1956 and January 1971 but Union and Eastern Europe Voice of America with 168 broadcasts beamed by 46 trans. VOA and the BBC are subjects

(RL) in 16 of the languages U.S. stations, Radio Liberty and national hotels in Moscow, more than ever the principal meet this problem with a variety Europe broadcasts, but Romania sible for the two stations, now has slipped to fourth place due ue or Bucharest where the means of breaking through to of tactics. Listening to foreign stopped jamming in the summer subject to funding and super- to jamming and competition by gn newspapers are either the peoples in the East. broadcasts per sc has never, not of 1963 and Hungary in March vision by the U.S. Congress and unjammed other to sold out " or "have not In the Soviet Union and other even under Stalin, been a 1964. run by a board for international stations. Communist countries of eastern criminal offence. However, the During a heated debate on broadcasting, claims to have But it is above all in eastern all major stations receive from intellectual put it, "if the West

Radio Free Europe's HQ in Munich. The mysterious death of Bulgarian broadcaster Georgi Markov (right), labbed with a poisoned umbrella, has served to dramatise the airwaves battle.

Romania,

According to the most recent Western

the from East Berlin to media are subjected either to "Radio Peace and Progress," jamming of the Russian-ming, costing over \$300m a year annual budget of \$88m and a casts on ordinary sets, the countries and on the youth annual report of the Board of revolt and terrorism, etc., conship of tested editors. Even the voice of the people" with even America and, one year later, Soviet domestic services. When They are different from VOA International Broadcasting gives vinces sceptical audiences east mous area speak a multiinternational broadcasts from the BBC. Since then, the Polish authorities ceased or the BBC. They reach an the following estimates; four of the Elbe that their newscasts mous area speak a multiinternational broadcasts from the Elbe that their newscasts are reliable.
They also of four Czenbo international broadcasts, Romaninternational broadcasts from the Elbe that their newscasts are reliable.
They also of four Czenbo international broadcasting to their the Warsaw Pact countries electronic jamming, which they themselves gave the BBC. They also out of four Czenbo international broadcasting to the property of t Hungary, Czecho- ians and Poles, and one out of Foreign broadcasting to

interested mainly in non-

flow of ideas and information, tinues to denounce the stations East Germany, where 80 per that the Western broadcasts to the East are more important e ruling Communist parties. book) sets numbered over 92m But the main method of com- at the Belgrade follow-up meet- as espionage centres. They cent of the inhabitants receive regularly report on political or than missiles."

services claimed in 1968 and Many listeners are, of course, 1977 that they had planted key political entertainment. Thus, and gave much publicity to their agents at the Munich stations for example, in Czechoslovakia lurid revelations. The Soviet bloc has also put pressure in the transmitters of the "sub-While the BBC still enjoys versive stations" from their the highest degree of credibility, territories. As a Hungarian

Freemans (London, SW9), Helene

Letters to the Editor

rofitable juality

non sense arithmetic toms down or bottoms up).
ber 4) deserves much wider Nottage has long bad

for those who are concerned t employment in the future.

he Shires, n, Beds. xports of

General J. Cowley offers most ing our own pension system and association and has nothing to do practical and humane advice for that all the options should be con- with the annual survey of pen-

ber 4) deserves much wider to the best of the distinct from forward funding PO Box 130, must achieve, but the improved to the distinct from forward funding PO Box 130, for pensions. In this country, broadly as a proper reflection of heins a mixed account whether the points of the points are proper reflection of heins a mixed account whether the pure of this country. numer of this aspect has been under-estimated.

ie of us really understands he Chancellor picked 5 per Why not 9 per cent? There dedence that the Ford world have done their own home and they will have drawn industries and public forpora-(private sector and nationalised industries and public corporahave done their own home and they will have drawn own conclusions. It is as own conclusions. It is as and the economic limited from the Chairman, the not satisfied that it ate it.

**The Chancellor and the Wilson Committee from the bave a difficult task. On the Chairman of Pension of P

interpreted in recent reports to the Wilson Commistre from the Wilson Commister from the Wilson Commistre from the Wilson Commistre from the Wilson Commistre from the Wilson Commistre from the Wilson Commister from the Milson Commister from the Milson Commister from the Milson

Paying for pensions

From the Managing Director C. T. Bowring and Layborn

dealing with moles on his lawn, sidered. It is, however, dan- sion funds that we have pub-Raymond Nottage is like a mole, gerous to assume that the pana- lished now for several years past, endearing but a nuisance. Let cea for the shortcomings of pen- To say that "people want us however forget the No. 7 shot sion schemes is the abandon- information now and not early and concentrate, as it were, on ment of funding and the adop- next year" is not very sensible.

The pike arithmetic the empty bottles technique (botter) that the pana- lished now for several years past, endearing but a nuisance. Let cea for the shortcomings of pen- To say that "people want us however forget the No. 7 shot sion schemes is the abandon- information now and not early and concentrate, as it were, on ment of funding and the adop- next year" is not very sensible.

The pike arithmetic that the pana- lished now for several years past.

Facts on tunds

information contained in the book when it comes out will be just as up-to-date as we can make it. Although the National Associa

tion of Pension Funds is firmly on record in favour of making information available to those entitled to receive it, when pen sion managers are asked to participate in what Mr. Lancaster admits are "unsolicited surveys" they have a perfect right to refuse the invitation if they are not satisfied that the interests of their members would be served

changed since. The question Should be now asked what is the use of this legislation, or does it assist the UK economically or rency so that their investments otherwise?

Ve Sheep

The Secretary.

The

From Mr. J. Newman

Sir,—It is now almost 40 years investors are usually well aware since the introduction of Exchange Control to the UK under structure investments that little the Emergency Powers (Defence) capital injection is received— Acts 1939 part of which were the finance being overseas debt. later re-enacted as the Exchange This debt is usually repaid after Control Act 1947. These laws the minimum period possible were originally brought in (as together with interest. The interest of the legislation vestments then pay excessive dividends so as to strip the UK of cash and hence reduce the World War but in form they overseas investors exposure to have remained virtually unthe decline of sterling. changed since. The question Outward capital investors from

it assist the UK economically or otherwise?

After some years of experience in dealing with virtually all is this unsound business practice, but it leads to a continuing feelings are that the operation of the Act by the Treasury and provided in a second the extra sent, the Bank of England, is agent, the Bank of England, is harmful in absolute terms to change difference burden. When the UK balance of payments, income ultimately arises from

learn from their experience. It the dollar) the natural inclination is, I believe, the book reserve tion of businessmen is to attempt to the best of my knowledge and the system of funding occupational schemes which has made a signischemes who delaying or acceleration concerned. Cynically one should or expect time the transaction concerned. This is exacerbated by exchange control since its presence of come government to exist in the neourages awareness of cur. This is exacerbated by exchange control since its presence of one government to exist in the neourages awareness of cur. This is exacerbated by exchange control since its presence of one government to exist in the neourages awareness of cur. This is exacerbated by exchange control since its presence of one government to exist in the real may be uniformly one should in the control secured only in the transaction concerned.

This is exacerbated by exchange control since its presence of one government to exist in the real may be imposed a system of common safety of common says to impose a system of common says and sever be produced. The experience, however, of the protect the interests of members are of possite speculator in the two widence will ever be produced. The experience however, of the protect the interests of members are of possite speculator in the word of screen and the Bank of England to the dollar) of exchange control. This is exacerbated by exchange control since its presence of our. This is exacerbated by exchange control since its presence of our most businessmen feel that the obligation of the efficacy of exchange of cur. This is exacerbated by exchange of common says to impose a system of common of the protect the int

National Economic Development Council meeting, Milbank Tower, Mr. Ian Smith and Rhodesian gues in the U.S. for talks. leaders accused of trying to over talks. Oxygen pay talks throw the Government resumes.

British Oxygen pay aresume, Charing Cross Hotel, resume, London.

tion of a pay-as-you-go system. Publication of any comprehen-on legality of presidential can-This would merely put off the sive record takes time and the didates. Delegation from I Municipal Revolutionary mittee arrives in London for talks

visits Tourist Board and tours Contract Trial of 30 Tunisian trade union

Today's events

throw the Government resumes. printing of the International French railways threaten four-Herald Tribune in UK.

Foreign Minister, addresses Severn Bridge (M4), probably National Theatre.

United Nations General Assembly, until end of the year.

Zambian High Court hearing European Parliament five-day Department of Industry pubon legality of presidential can-session opens in Strasbaura. day strike.
Traffic lane closures start on

EEC Justice Ministers two-day wholes meeting starts in Luxembourg. British Council of Productivity

Statement from Mr. Peter Hall SPORT

September COMPANY RESULTS
Final dividends: Glazo Holdings,

conference on R. Green Properties, Lake and brough.

Employment at Elliott. Interim dividends: Edin. LUNCHTIME MUSIC, London Waldorf Hotel, London. burg Investment Trust. J. E. Organ recital by Roger Carter, Talks resume on differentials England and Sons (Wellington), at St. Michael, Cornhill, 100.

of London, Hewden-Stuart Plant, S. Jerome and Sons (Holdings). Lesney Products and Co., Reed Executive. Interim figures only: Levex.
COMPANY MEETINGS See Financial Diary on Page 10.

Yachting: Sailing Speed Week

at Weymouth.
Boxing: Dave Proud (Penge) v
Colin Ward (Northampton),
Seymour Hall, London. Dave
Needham (Nottingham) v Alan
Roberson (Newcastle), Marton
Hotel and Country Club, Middles-

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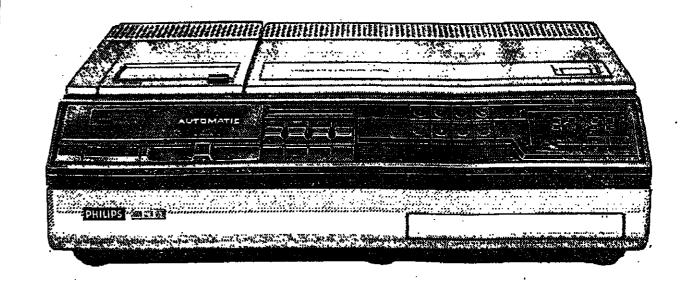
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W' RIBBONS TAKE

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dard

COMPANY NEWS

A. Goldberg recovery continues | Total tends under management margins in the or and easiern of the Equity and Law (Managed) according to the latest of the commany. | Total tends under management margins in the or and easiern of the Equity and Law (Managed) according to the latest of the latest with £0.6m at halftime

from £438,000 to £586,000 was achieved by A. Goldberg and Sons, departmental store operator in Scotland, for the half year to August 19, 1978. Turnover, exclusive of VAT, was £2.08m better at £10.37m.

Sales in the second six months have been encouraging and subject to reasonable economic conditions a satisfactory outcome for the current period should be attained the directors say. Hewden-Stuart Plant S. Jerome Lesney Because of a change of year-end the full-time result will be for the 58 weeks to March 31, 1970.

Last year the company conditions. Golden and the sub-divisions are not available as to whether dividends are not available as to whether dividends are not available as to whether dividends are not available. To what have been encouraging and subject to reasonable economic conditions a satisfactory outcome for the current period should be attained the directors say. Hewden-Stuart Plant S. Jerome Lesney Froducts. Marchwiel. Reed Executive. Silentings.

Last year the company conditions.

depreciation provision was Spirax-Sarco Eng 2248,000 (£149,000). After tax of Taylor Pallister 1305,000 (£238,000) the net balance came out at £281,000 (£220,000). Furward Technology

Amax lifts quarterly dividend

The first increase in its quarterly dividend rate since December 1974 is announced by America's diversified naturai resources group. The latest payment is being raised by 111 cents ment is being raised by 111 cents to 55 cents (27.9p) on the common shares and is payable on December 1. It thus indicates an annual rate of \$2.20 compared with the long-standing \$1.75.

Mr. Pierre Gousseland, the chairman, said: "The decision

was based on Amax's increasingly vigorous performance, including the company's record second quarter. I am confident that the strong earnings pattern will continue and I expect that results for the second hali of 1978 will

financial results were beginning to of profits from the group's casing reflect the capital investment pro- companies, and they hope that the gramme of the last five years rest of the companies will main-when over \$2bn (£1bn) was tain their figures.

and share bid made in September 7.32n (7.21p) net per share.

by Standard Oil of California The casing companies sales Cartiers Superfoods (Section (Socal), the fourth largest U.S. were down and profits well down Foods).

oil company. Socal already owns due to difficulties of obtaining Oilmin N.L. (Section: Mines-

GROWTH IN taxable earnings from £438,000 to £586,000 was achieved by A. Goldberg and Sons,

The following companies have notified.

Last year the company continued its progress back towards the record £2.31m surplus seen in 1973-74 with a £1.88m total.

Stated earnings per 25p share Brown and Jackson Oct. 1 Stated earnings per 25p share Brown and Jackson Oct. 2 Brown All 2 Brown Investment Trust. Oct. 2 Brown John Oct. 3 Brown Joh Forward Technology Sundburst Marketing

expands

midterm

THE DIRECTORS of Firmin and Sons, manufacturer of badges, buttons and military ornaments,

report a rise in turnover and tax-able profits for the first half of 1978. Turnover was up from 8806,000 to 5992,000 and profits advanced to £218,000 against £163,000 last time.

1978 was encouraging, and that a further increase in profits was

anticipated.

FT Share

(Section:

York).

for the balance valued the mining company at some \$1.85bn. Amax rejected the approach, pointing out that its assets are worth more than \$3.1bn. There have been no further develop-ments since then although it is possible that the matter could

raise anti-trust bearings. raise anti-trust bearings.
An 8.3 per cent stake in Amax
is held by London's Selection
Trust which, in turn, is 25.8 with 6.01p, and the interim diviper cent-owned by Charter
Consolidated.

anticipated.
First half earnings as shown as
8.08p per 25p share compared
with 6.01p, and the interim dividend is stepped up from 1.229p
to 1.37238p net. Also announced is an additional payment of 0.03722p for 1977 on the reduction in ACT—last year's final dividend was 2.45682p.

Similar year seen at Meat Trade

For the current year at Meat Trade Suppliers, Mr. W. C. Anstis, iso set records." the chairman, says the directors He added that the company's anticipate a continued low level

invested in new or expanded Ask nown for the April 1, 1978 capital projects.

It is also possible that another £461.445 to £362,328 on turnover factor in the Amax decision to down at £9.47m against £10.24m. lift is dividend has been the cash The dividend is stepped up to

20 per cent of Amax and the offer good quality product, too low

Equity & Law (Managed) funds up £11.6m to £52m TOTAL funds under management margins in the UK and Eastern

report and accounts of the 1.134p.

Net profit came out at f1.49m

Net profit came out at f1.49m

Company.

The company, a subsidiary of compared with £2.17m after tax for the six months of £1.59m

Society, offers investment management to pension schemes through
ment to pension schemes through

Compared to the six months of £1.59m

Minorities took £1.000 (£2.000)

and there was an extraordinary gross margins and to greatly increased costs, Mr. Ansils says.

In the group's butchers supply sector turnover was ahead, mainly sector turnover was ahead, mainly available, a property fund and a profits declined due to higher interest, but since the year-end a further fixed interest fund has profits were static in the meat subsidiary, although turnover was up on the year, and profits from the U.S. company continued at a reasonable level.

Net liquid funds decreased by 1666,214 against a £271,363 increase last time.

set time.

Meeting, Winchester House EC, thereby boosting the equity portion of the portfolio to 73 per cent at the end of the year, compared with 67, per cent at the beginning. The offer price of the units advanced by 19 per cent. The compared with 8 20.4 per cent rise in a notional index consisting period. rise in a notional index consisting

of 75 per cent FT-A 4ll Share and 25 per cent FT-A over 13 years gilt index.

The market value of the Property Fund stood at £7.8m at the end of the year with an increase of 21 per cent in the offer price of units. During the year 10 properties were added to Profit for 1977 was a record Agreement has been reached to group borrowings achieved since 2375,000 and in their report the purchase another six properties the end last period.

directors said that the outlook for for just under £1.2m which will Parker is a holding company 1978 was encouraging, and that a reduce liquidity to 11.4 per cent. With activities in the production

been added to the range to enable pension scheme managers to supplement the fixed interest supplement the fixed interest element beyond that provided by the Mixed Fund or as a straight investment. But, the company considers that investment should term investment rather short-term tactical switching

Sabah off £1m midway

FIRST HALF 1978 turnover of Sabah Timber Company, a 55.8 per cent owned subsidiary of Service

The following securities have been added to the Share Information Service appearing in the mation Service appearing in the specific for the whole of 1977

Andersons number share specified, was ahead have applied for 100,821 new from £36,34m to £40,71m but ordinary shares offered to them under the terms of the company's £3,08m against £4,11m last time.

Profit for the whole of 1977

Andersons number shares offered to them under the terms of the company's £3,08m against £4,11m last time.

Profit for the whole of 1977

Andersons number shares offered to them under the terms of the company's £3,08m against £4,11m last time.

Profit for the whole of 1977

Andersons number shares offered to them under the terms of the company's £4,08m against £4,11m last time. mation Service appearing in the Profit for the whole of 1977 Amdersons Rubber made slipped from a peak 19.69m to arrangements for a planing of Overseas - New £7.04m.

Superfoods (Section:

against £1.94m. Minorities took £1,000 (£2,000) and there was an extraordinary debit for the period of £109,000 (£406,000 credit).

The Fixed Interest fund has of aggregates, manufacture of con-een added to the range to enable crete products and building tension scheme managers to blocks, shipbroker, stevedore, upplement the fixed interest plumbing and heating, etc.

ANDERSONS RUBBER

The directors state that UK shareholders, apart from turnover improved slightly while founding family, were given log production in Sabah was opportunity of taking up ahead of the corresponding shares in the proportion of period last year. However, for two.

BIDS AND DEALS

Pentos spells out benefits to Midland Educational holders

THE BATTLE for control of the ably more than Pentos has . The directors will be with book and toy retailers Midland offered for them. The first closing shortly to set out the deal reasons why they claim it is the best interests of sharehold weekend, with the bidder, Pentos, morrow.

writing to Midland's shareholders to point out that none of the

Parker

Well up

Well up

Well up

RE-TAX profits of Francis into farst increased to £135,000 for the first half of 1978 compared in the nine months. Turnover was £8,47m, at £153,500 for the nine months. Turnover was £8,47m, at £25 years of losses totalling £4,45m. The directors have decided not to pay an interim dividend as they feel it is still necessary to pay an interim dividend as they feel it is still necessary to pay an interim dividend as they feel it is still necessary to pay an interim dividend as they feel it is still necessary to pay an interim dividend as they feel it is still necessary to pay an interim dividend as they feel it is still necessary to pay an interim dividend as they feel it is still necessary to pay an interim dividend as they feel it is still necessary to the first interim as the current market value; of all diand's shares is "purely should not pay an interim dividend which first retain maximum funds within the group—the last payout was a single dividend of 0.5p nr for 1975.

Pre-tax figure for the half year was struck after interest of £0.69m least a single dividend of 0.5p nr for [1975].

Parker increased to £135,000 for the previous nime the nime months. Accounting the preference) would, it retains the nime months accounting the preference) would, it retains the nime months accounting the current payon. The directors have decided not to pay an interim dividend as they feel it is still necessary to retain payon. The directors have decided not pay an interim dividend as they feel it is still necessary to retain payon. The directors have decided not pay an interim dividend as they feel it is still necessary to retain payon. The directors have decided not pay an interim dividend which find and the first retains a struck after interest of £0.69m least payon was a struck after interest of £0.69m least payon was a struck after interest of £0.69m least payon was a struck after interest of £0.69m least payon was a struck after interest of £0.69m least payon was a struck after interest of

increase of 21 per cent in the single dividend of 0.5p net for offer price of units. During the 1975.

The reaction of the Midland of 1975.

The directors of Dawson Intervelow of Dawson Intervelow of 1975.

The reaction of the Midland of 1975.

The directors of Dawson Intervelow of 1975.

The reaction of the Midland of 1975.

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The directors of Dawson Intervelow of 1975.

The reaction of the Midland of 1975.

The directors of Dawson Intervelow of 1975.

The reaction of the Midland of 1975.

The reaction o

cent).

(45.01 per cent).

Polyquip of Canada, to has Staveley Industries—Prudential Alexander Howden Group the breaker in the U.S.

Group holds 1.232.959 shares Kuwait investment office has Pace will operate from (about 8.7 per cent).

bought 25,000 shares making head office in Toronto, will be the proprise interest 6,937,500 shares (7.67 per branch operation in Monteal Roard is interested in 13,333,232 cent).

15.000 shares.

shares (5.875 per cent).

Hawley Goodall Group: Michael Ashcroft Holdings has bought 35.000 shares.

250,000 shares leaving interest in 835,000 shares (7.57 per cent). F. Miller (Textiles): F. Miller, director, has sold 54,486 shares. Beneficial holding now 2m shares (18.5 per cent). Mrs. L. Wajn-garten has sold 352,000 shares. Holding now 800,000 shares (7.4 per cent). Mrs. S. A. Hepner has sold 252,000 shares. Holding now 800,000 shares (7.4 per cent). Mrs. M. Danztic has sold 252,000 shares,

BADGES

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Share stakes

Andersons Rubber shareholders board is interested in 13,333,332 cent).

Some 50 per cent of W. and have applied for 100,821 new ordinary shares offered to them under the terms of the company's "rights" styled placing.

Andersons Rubber made arrangements for a placing of 400,000 shares at 35p each, but shareholders, apart from the in 10,886,886 units (50 ner cent.)

Some 50 per cent of W. and the condition of the condition of the condition of the condition of the company's offered on September 28 to other 15,000 "A" shares.

Trident Television: Sir James Pacebraker sales are now in the company's ordinary units (62.5 per cent.)

Trident Television: Sir James Pacebraker sales are now in the company's ordinary units (62.5 per cent.)

2666,666 units, which were a family settlement a further and this latest venture is enough to materially increase sales.

To materially increase sales are now in the company's ordinary units (62.5 per cent.)

Considered on September 28 to other 15,000 "A" shares.

To materially increase sales are now in the company's ordinary units (62.5 per cent.)

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The condition of the company's ordinary units (62.5 per cent.)

Considered on September 28 to other 15,000 "A" shares.

To materially increase sales are now in the company's ordinary units (62.5 per cent.)

Trident Television: Sir James Pacebraker sales are now in the company's ordinary units (62.5 per cent.)

Considered on September 28 to other 15,000 "A" shares. Board is interested in 13,333,332 cent).

in 10,666,666 units (50 per cent.). A. and J. Mucklow Group: Allan Mucklow, director, has sold Govett European Trust: UK

temperance and general provi-dent institution holds 1,175,000

Aberdeen Construction Group Kuwait Investment Office has sold

holding now 800,000 shares (7.4

per cent).
Wintrust: R. D. Szpiro, director,
has acquired 5,000 shares.
Tarmac: H. L. I. Runciman,
director of a subsidiary, has sold
4,805 shares at 150p.

ALL TYPES IN MOST

Tues, Wed,

8.531

Thurs.

Net Asset Value per \$1 share as at 30th Sept. 1978 \$11.42

shares.
The loan stock will bereceive £80 per cent can

Plantation gets

Vinten Group—Mrs. J. S. Vinten, wife of W. P. Vinten, shares between September 28 and October 4.

The directors of Plantation Holdings announce that certain fundamental clearances in connection with the capital gains tax aspects of the proposed reconstruction of the group have now been received from the Inland Revenue.

Single Stakes

Vinten Group—Mrs. J. S. Vinten, wife of W. P. Vinten, director, lass ceased that bear and october 4.

Horace Cory and Co.—P. L. Investment Trust has acquired a further 30,000 shares making holding 191,500 shares (19.8 per shares by reason of a disposal of cent).

Williams and James (Engine which manufactures and main accrued interest; the preference of the directors of R. and the preference of the director, sold 50,000 shares as 4 s5p.

Royal Worcester: Rothschild further 30,000 shares making holding 1,191,500 shares (19.8 per shares by reason of a disposal of cent).

Williams and James (Engine which manufactures and main accrued interest; the preference of the directors of R. and the preference of the directors of P. and the preference of the directors of P. and the director of the directors of P. and the preference of the directors of P. and the preference of the directors of P. and the preference of the director of the director, has ceased further 30,000 shares making holding 191,500 shares (19.8 per which manufactures and main the W. and J. Pacebraker hydra the W. and J. Pacebraker

Extracts from the Chairman's Statement of the Annual General Meeting in Rochdale on 6th October, 1978.

Once again I am pleased to report a more successful year, then last year, the Group Turnover being £1,711,596 compared with £1,423,688 last year.

The results in respect of Arthur Lord and Sons (Rochdele) Limited amount to £73,653 compared with £52,705 last yes Our Group Profit before Taxation amounts to £201,631 compared with £176,163 last year.

The final dividend recommended of 4.25 p per share is the maximum dividend that can be paid under the dividend. controls and with the interim dividend already paid of to

per share, makes a total for the year of 5.25p per share compared with 4.70p per share last year. I am pleased to report that our order book is in a very healthy state and we hope to be able to maintain our present position as one of the leading spring manufacturers



FINANCE FOR INDUSTRY TERM DEPOSITS: Deposits of £1,000-£25,000 accepted for fixed terms of 3years. Interest paid gross, half-yearly. Rates for deposited not later than 13.10.78.

Terms (years) 3 4 5 6 7 8 8 Interest % 11 11½ 11½ 12 12½ 12½ 12½ Rates for larger amounts on request. Deposits to and furth information from The Chief Cashier, Finance for Indust Limited. 91 Waterloo Road, London SEI 3XP (01-928-782 Ext. 177). Cheques payable to "Bank of England, a/c FFI FFI is the holding company for ICFC and FCL

LOCAL AUTHORITY BONDS

Authority (telephone number in parentheses)	gross interest	Interest payable	Minimum sum	Life bon
	%		£	Yes
Barnsley Metro. (0226 203232)	11)	}-year	250	5-7
Bradford (0274 29577)	· 114	i-year	500	5-7
Knowsley (051 548 6555)	114	4-year	1,000	6-10
Manchester (061 236 3377)	10 -	-year	500	. 2
Poole (02013 5151)	103 -	t-year	500	. 2 5
Poole (02013 5151)	114	}-year	500	6-7
Redbridge (01-478 3020) ,	11}	і-уеаг	200	.6-7
Southend (0702 49451)	107	}-year	250 -	. 3
Thurrock (0375 5122)	11	-year	300	. 4
Thurrock (0375 5122)	161	-year	300	3
Wrekin (0952 505051)	Пş	yearly	1,000	5-6
	 -			

UNITED BRITISH SECURITIES TRUST LIMITED

Secretary-investment Trust Services Limited

Three year summary of results

Year, ended 30th June 1976 1977 1978	Gross Revenue £'000 2,693 3,086 3,366	Ordinary shares Earned Paid per share per shar 3.47p 3.42p 3.98p 3.97p 4.44p 4.44p	Gross Assets (less current liabilities) £ 2000 61,076 69,390 76,835	Net Asset Value per Ord share 136p 155p
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r 1976 and 1977 have been adjusted where necessary to take account of the capitalisation issue in October 1977, of I new ordinary share for each ordinary share held. The twenty largest holdings detailed in the Report and Accounts equal 30.41 per cent of the

In his statement Sir Geoffrey Kitchen drew attention to the company's ten-year record of regula dividend increases and hoped that this pattern would be continued in 1979.

95 Southwark Street, Landon SE1 nia

Business Outlook

There are grounds for some encouragement. Australian manufacturers who have struggled with inflation and poor demand, with inevitable consequences for earnings, now see signs of business activity moving up, albeit slowly and not yet in all sectors. The reduction in the rate of inflation will be assisted further by the Australian Government's recent Budget, the overall thrust of which should assist the general recovery since lower inflation will contribute to increased competitiveness. Our steel order intake for the domestic market has continued to move up in recent months and if this is maintained it augurs a lift in economic activity. The indicators are not without warnings however. Australia must remain competitive in its cost structures with the rest of the world, if we are to lessen the problems of underemployment of our workforce. Some adjustments have been made in this direction under the pressure of economic difficulty and, with improved business conditions, it is important that we hold on to such productivity gains and improve on them. An Australian economy that can compete on world terms is the best basis for a prosperous future for all our people."

Other highlights of Sir James'

address were — The Financial Picture

... the company achieved a substantial recovery in net profit from the levels of 1976 and 1977. Nevertheless overall earnings, certainly in real terms, are still some way behind results achieved in the first half of this decade, and there is a considerable way to go before the overall trading performance can be regarded as satisfactory ... net profit attributable to shareholders - some \$81 500 000 - represented a return on shareholders' funds of only 4.1 per cent. While this was a welcome lift on the 2.8 per cent of the previous year, it still compares unfavourable with the average returns of 6 to 7 per cent in the 1960s and the first half of the 1970s."

Debenture Issue ... we announced on Friday, 15th September, the Board's intention to raise \$80 000 000 to \$100 000 000 by way of a debenture issue to shareholders and debenture holders ... The issue is to be underwritten as to an amount of \$80 000 000 with the company reserving the right to accept up to \$20 000 000, oversubscription, on the following terms:

9.7 per cent per annum for 6 years 9.8 per cent per annum for 10 years

9.9 per cent per annum for 15 years

It is pleasing that such a large issue can

be made at rates below 10 per cent per

BHP ANNUAL MEETING

Half year

Grounds for encouragement, but... "Australia must remain

Financial Results — \	rear ended 31st May, 1978	Perceptage
Year ended 31st May	Bon .	change on evicus year
Consolidated Sales Net profit:	\$2373 920000	+11%
→ before extraordinary items	\$92060000	+55 ⁶ %
Steel Division	43421 000 Loss	+17%
Minerals Division	22458000	-2%
Oil and Gas Division Other subsidiaries and	104028000	+31%
investments	8995000	-4%
 after extraordinary items attributable to BHP 	\$88 926 000	+51%
shareholders	\$81 483 000	+58%

Steel Fares Better

... While our company has fared better than most steelmakers, plainly we have not escaped from a protracted and severe downturn. Our net loss amounted to \$43 421 000 as against \$52 137 000 last year. However, we have done better than average, and this is demonstrated by restating our Steel Division results to an accounting basis more comparable with that generally adopted by the rest of the world steel industry. On that basis, we made a profit of \$36 131 000, after paying income tax of \$50 952 000, on raw steel output of 7 363 000 tonnes. Partly we achieved this by selling a total of 2 539 000 tonnes in world markets. To do this we had to meet unusually severe com-Minerals Profit Steady

"The Minerals Division net profit after tax was \$22 500 000, about the same as last year. The production restraint which has helped the world steel industry to cope with problems of over-capacity and market deterioration has had a counter effect on markets for steel making raw materials. Shipments from our Groote Eylandt and Yampi Sound mines were lower than in 1977, but Mt. Newman operations were at. a higher level. Moreover, the inclusion for the first time of a full 12 month's results from some of our recent investments -Thiess Dampier Mitsui Coal, the Robe River rail and port facilities, the Telfer gold project - lessened the impact of the downturn. The year under review saw some increase in expenditure on new plant and equipment at the Division's various mining properties, the total amounting to just over \$64 000 000. We are pushing on with the important Gregory open cut coal project in Queensland; with expansion of iron ore capacity at Koolan Island in Yampi Sound; and with the completion of the feasibility study as to possible de-

velopment of the copper and gold reserves

at Ok Tedi in Papua New Guinea. Good progress has been made on the ore beneficiation plant at Mt. Newman. Oil and Gas Profit Up "The net profit of the Oil and Gas Divi-

sion, at \$104 028 000, was appreciable higher than in the previous year Largely this reflected the new pricing formula established by the Australian Government ... from 1st July, the actual proportion of our production attracting import parity (less \$3 per barrel levy) increased from 19 per cent to 26 per cent and in accordance with the Government's declared policy, this proportion will continue to rise . . . With all crude oil now charged to refiners at import parity ... the total take of Commonwealth and State Governments in the form of royalty, crude oil levy, and income tax amounts to about 80 to 85 per cent of the total crude oil revenue. Clearly any increase in Government take above this level would be inconsistent with a policy of providing adequate incentives for exploratin and development . . . "

Manufacturing Results "The overall results from our manufacturing subsidiaries and associated companies were down on the previous year, reflecting in the main the prevailing economic conditions. However, Australian Wire Industries Pty. Ltd., Rheem Australia Ltd., and Koppers Australia Day I and Aust tralia Pty. Ltd., improved on their previous year's earnings."

> available from: The Secretary The Broken Hill Proprietary Co. Ltd. BHP House 140 William Street MELBOURNE 3000. AUSTRALIA,

Printed copies of this address are

Copies of the Accounts are available from the Registrers

Monday Octob

10 Table 1

\$ \$ to . . .

JR:

海电动

Military of many

benefit Confidence at BL components onal hold Correspondent

By ARTHUR SMITH, Midlands Correspondent

panies.'

tonnes a year to 13,010.

er of nearly £800m and Through the well-known Uniworkers we are one of part network, parts and argest motor component accessories are supplied for ers in the UK? For com- most makes of car in Britain n. Smiths Industries has and Europe. .4m turnover and 19,000 ● SU-Butec. yees and Lucas Industries manufacturing operation emof £886m with 68,788 plays 8,000 and expects a turn-

sation embracing the diesel engine industries.

r Leyland Cars' body "We see ourselves as autooperations, foundries, nomous components suppliers.

e nation's largest car world." bly operation resulted

rouping

subsidiary companies,

companies for which Mr.

workers and an expected seeking new markets.

ence in financial manage- Liverpool; Llanelli, South with the best in Europe. The We have some cases where we gration of body assembly work team. with large organisations wates; Swindon and 3,500 tage of lower wage rates.

The block profitable we McCrath takes a control of the block of tage of lower wage rates.

The component over this year of around £114m. McGrath, aged 46 and the Products are supplied not only ial director of Leyland to BL but also to competitors and Bus, was recruited a such as Ford, Chrysler, Vauxonths ago by Mr. Michael nan, voivo and room and of the BL chairman, to Foundries. Sales of £50m and 2500 workers. Iron and in the standard of 3.700 workers. Iron and are smooled newly-created BL Com- aluminium castings are supplied als—a hotchpotch of an to the car, tractor, truck and

nent manufacturing and We get very little interference extent of the state-owned affairs." says Mr. McGrath. ation's involvement in "Consistent with our main ment manufacture is objectives to supply bodies and y an accident of history, components to BL cars we now ries of mergers and take- have a wider responsibility to that led to the creation expand sales to the outside

supply markets is sample. The com- domestic

It has been grouped year may be little more than c. But as part of Mr. year will probably remain at must be good for Britain."

des's philosophy of around \$20,000. "With a lot of Mr. McGrath argues that identificable and capacity we do not need much a company receiving loans ig identifiable and more money to get launched into new

While the market performwith its own managing ance of the cars company has ir, financial targets and been disappointing, the creation by outside suppliers is right ponents allows the opportunity, ward a commercial case for new th takes overall responsissed Steel Fisher. With from the downward drift and

or the full range of BL able. BL Components may be unfairly, no nd for Rolls-Royce. The lacking investment in some of



Peter McGrath: little interference

using taxpayers' money to ex-The reasoning behind the pand in areas where there is pany has the capacity to meet demonstrated their ability to build on that."

the BL components 750,000 and target sales for next out to seek new markets that much in our minds."

"We will only do it agn will be difficult. in-house if it can be done more cheaply. If the pricing offered of a separate identity for com- we would be unable to put forinvestment."

He acknowledges there are complaints that BL Components er this year of around Mr. McGrath is quick to point might attempt to take advantage this group of factories to the growth potential of com- of its idle capacity. "Competes and paints the body ponents, which have high added ing we certainly will be over and some other compon-value and are easily transport- a wide range of products. But

"The need of car assemblers rincipal locations are the latest volume assembly tech- to be assured of supply would Oxford; Castle Brom- niques, but has machine shops require them to place business

R MCGRATH, who gained wich. Birmingham; Speke, that would stand comparison with more than one company. The increased scale and inte- what I believe is a very strong with large organisations Wales; Swindon and Dunstable; company has the added advan- are unable to get business from means few companies would. All senior management had

some BL companies because the turn to BL to meet require been through the psychology Rail and the National employees, the highly profitable Mr. McGrath takes a comba- pricing of our competitors is ments. But there could be an tests introduced it Corporation, is proud wholesaling and distribution tive attitude towards the con- too keen. There are other ex- important market for sub- Edwardes and have proven size of his new company, operation has a turnover similar corn expressed within the UK amples where prices charged assemblies and contract work, track records within the you realise that with a to that of Pressed Steel Fisher. components industry that BL is to Austin Morris are so high The aim is to build on the com- industry. that we can get discounted cash pany's strength in the applica- philosophy of management is how returns of 30 per cent and tion of computers to engineer that we encourage people to more on brand new invest ing design and tool manufact develop their own initiatives. ture.

Mr. McGrath cites the case

While there is undoubted unrequired of them."

aluminium foundry on a green industry at BL's planned move field site at Leeds as an ex- into new ventures, there is also ample of where the private a considerable measure of scepsector was given the first ticism: We have heard all this Mr. Edwardes and the BL option. "If traditional suppliers before but it has never come to board set the components group of aluminium castings feel they anything," was the weary re-targets for cash flow, profits can supply all BL requirements sponse of one senior director return on capital and whatever more effectively and cheaply, in the industry, "BL does not indicators can be developed they can scotch any new invest- have the credibility to make an for productivity. Those object ment of mine by price nego-impact. The components opera-tives are then translated to tiations with my sister com- tion is so enmeshed with labour company level by Mr. McGrath problems that it will be dragged "Michael Edwardes does not BL maintains that the new down along with the cars com- want to hear from me what has

foundry will provide a saving pany." of up to two-thirds on labour costs. The facility, scheduled the problems. He makes no see- He just wants to know when to come on stream by the end ret of the fact that the com- I will get it right and how." of 1980, will, increase BL ponents companies will push Mr. McGrath is lucky to the aluminium capacity from 7,000 their own names and identity, extent that his empire embraces Mr. McGrath is clear about way we can persuade people to and Parts operations which the company's strengths and place large orders unless they according to one

have to prove our reliability." Estimates circulating within ponents companies. It is components for these BL suggest that car output this now been grouped year may be little more than live in and if it drives people field of electronics will be very the outset I wondered whether in the tenth week of their unit was the soap I was using; official strike.

Goebel: Picture of Bavarian shooting rang

Everyone knows what

Largets

pany."

gone wrong. He cuts me short

Mr. McGrath is conscious of when I am trying to tell him.

"We have to accept there is no the highly successful SU-Buter where growth can be expected, have the assurance of regular industry forecast could return "Unipart has proved itself as and continuous supply. On price a profit this year approaching n ownership of a whole planned assault on component already sufficient capacity and an exceptionally good market- and quality we think we can be £100m. But there can be no have ing operation and we intend to competitive. On delivery we mistaking the problems he faces pany has the capacity to meet described meet foreign competition.

At the manufacturing end, Mr. McGrath insists that man-gramme of the immediate meet foreign competition.

"It should not strike fear SU-Butec is anxious to develop agement morale has recovered new markets. The immediate

For Pressed Steel Fisher, nearly all the senior people. In the longer term he must Mr. McGrath argues that for where only £10m of the current seemed to have left. But in a not only overcome hostility and a company receiving loans from £300m turnover is with outside company of this size there is no scepticism within his own in the state the case for seeking companies, breaking back into shortage of talent. We have ap-dustry, but establish a confieable units, activities markets; Mr. McGrath points business efficiency is the markets abandoned a decade pointed from within and re-dence among customers that his cruited from outside to form companies can deliver the goods.

لذامن الأصل

Another year of steady progress

In his Statement, the Chairman, Mr. M. F. Hurdle, makes the following points on the year ended 31st March 1978

- * Volume of sales has increased by 4%.
- * Construction, acquisition and refurbishing of Public Houses continues.
- * Revaluation of properties shows £17m surplus.
- * Company well placed for the future.

ADMILL BY OF BEAUTY	Year ended 31st March							
SUMMARY OF RESULTS	1978	1977						
External Sales	24,960,982	21,431,466						
Profit before taxation	4,163,990	3,452,379						
Profit after taxation	2,048,974	1,659,038						
Profit retained	1,648,458	1,264,041						
Earnings per ordinary share	8.0p	6.5p						
Dividends per ordinary share	1.881p	1.6842p						

Marston, Thompson & Evershed Limited **Brewers, Wine & Spirit Merchants**

Businessman's

UK TRADE FAIRS AND EXHIBITIONS

4—28 5—19	Title Improve Your Home Exbn Junior Fashion Fair International
8—21 0—29 4—25	International Communications SMMT Motor Show Electronic Instruments Expn.
5 4—26 4—27	Environmental Health Exhibition European Offshore Petroleum Confere Exhibition
4—27 4—28 5—27	London Fashion Exhibition Business Equipment Trade Exhibition Management Services and Equipment Exh

27....... Management Services and Equipment Exhibition Exhibition Addison Exhibition. Centre.

Nov. 3... Midland Metal Sawing and Tube Working Machine Addison Exhibition Willenhall 1-Nov. 2... Equipment and Machinery Demonstration; Labels Clothing Technology and Labelling
Furniture Preview Show

13—18 ENPOCON—Environmental Pollution Exhibition

Olympia Royal Horticultural Society's Halls, SW1 Cunard Int. Hotel, W 6 National Ex. Centre, Birm'hm Post House Hotel.
Southampton Bournemouth

Olympia Cunard Intnl. Hotel, W6 Exhibition Centre, Harrogate

Control National Exbu. Centre.
Birmingham

VERSEAS TRADE FAIRS AND **EXHIBITIONS**

		Annual Library-microtorin Conference and Exon.	Ŧ¥
	√522	International Wine Fair	.Ve
_	9-22	Solar Energy Exhibition and Conference	Ve
_	:6-29	World of Investment '78	L
. 1	:35—NOV. 12 .	SNOW 78-Sports, Winter and Recreation Show	Ba
	29-Nov. 30.	INTERPEL—International exhibition of Leather	ુ:∶
•	'	and Travel Articles	Di
	10-Nov. 3	Electronics Trade Fair	٠Æ١
	3-8	International Book Fair	. Be
	7-11	International Sheet Metal Working and Forming.	
		Exhibition	E
_	8-17	British Industrial Exhibition	М
	11—19	International Hotel, Tourist Equipment, and wines.	
		spirits and beverages exhibition	GE
	13-18	International Packaging Exhibition	Pa
	13—18	International Food Manufacturing and Processing	-
	20 10	Exhibition	Pa

USSR Scientific Research Equipment Exbn

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USINESS AND MANAGEMENT CONFERENCES

	Brit. Council of Productivity Associa Contracts
•	of Employment
10-12	IPC Electrical-Electronic Press: Water Power and
	Dam Construction
10-12	ASM: Cost Analysis and Financial Techniques for
•	the Buyer
1	Abacus Conferences: Using Industrial Design
į	Copyright to the best advantage
	Institute of Marketing: Effective Pricing
12-Dec. 14 .	City University and FT: The FT-City Course
16-17	FT Conference: Outlook for Italy
17	Institute of Marketing: How to Manage Salesmen
, ,	for More Profitable Selling
17	AGB Conference Services: The Threat of Crime to
	Industry and Commerce. Sir Robert Mark

.......... ASM: Legal Implications of Engineering Contracts
London Chamber of Commerce: What the U.S. Buyer expects

ESC: International Leasing Forecasting: Planning Henley Centre for Consumer Markets Industrial Marketing Research Assocn.: Forecasting Demand for New Products SRI International; Computer Security

....... Institute of Purchasing and Supply: Forest
Products for the Furniture Industry
20...... ASM: Establishing Good Communication Systems

Companies FT Conference: Finance and Industrial Development in the Gulf AGB Conference Services: Trade Union Recognition—the Options
Institute of Purchasing and Supply: Rubber and
Allied Materials—into the '80s

Walderf Hotel, London

Grand Hotel, Llandudno Café Royal, W1 Kensington Palace Hotel, 'Royal Horseguards Hotel, SWI City Univ. Business School Royal Garden Hotel,

Kensington Café Royal, W1 Café Royal, W1

69. Cannon St., EC4 Carlton Tower Hotel, SW1 Carlton Tower Hotel, SW1

Kensington Palace Hotel, W8 Hyatt Regency Caspian Htl.,

Royal Lancaster Hotel, W2 St. Ermins Hotel, SW1

Piccadilly Hotel, W1 Grosvenor House, W1



a financial partner need not be a shot in the dark.

There are many criteria for selecting one bank over another. The reason for choosing Bayerische Landesbank is not only solid, but also quite simple: We want to help other people prosper.

Our financial strength, our quick decisionmaking - we are unencumbered by retail banking or a complex branch structure -, our international presence, our wholesale banking services, and our professional drive, make us well placed to meet your financing

- Long-term fixed interest DM loans Roll-over credits via our Luxembourg subsidicry
- Private placements
- Bond issues or equity financing operations via stock exchange introductions
- Short-term trade financing

We can refinance long-term credits through the issue of our own bearer bonds. Here our vast experience in municipal finance is of great value. And we can structure a worldwide



syndicate of underwriters and selling groups and price issues sensitively, promptly and independently.

Our private placement capacity is enhanced by our position as clearing bank for a broad regional network of local universal banks (Sparkassen). We can also give sound advice about introducing foreign companies

on any German stock exchange. With a balance sheet total of close on DM 60 billion, we are among West Germany's foremost universal banks. We are bankers to the State of Bavaria and belong to the powerful financial organization, the Sparkassen network.

Bayerische Landesbank is a combination of sound banking and solid growth - plus two very special ingredients - "Bavarian drive and friendliness". That's what makes us good partners for your international financing needs.

> Bayerische Landesbank Girozentrale 8000 München 2, Brienner Strasse 20 Tel.: 217Tl, Telex: Foreign Dept. 524324 Cables: Bayembank Munich S.W.I, F.T. Address: BYLA DE MM

Bayensche Girozentrale

International Banking with Bayarian Drive and Friendliness

1st NOVEMBER 1978 REDEMPTION

BRITISH LAND INTERNATIONAL N.V., U.S. \$16,000,000 8% Loan 1987

REDEMPTION OF BONDS

British Land International N.V. announces that for the redemption period ending on 1st November 1978 it has purchased and cancelled bonds of the above loan for U.S.\$455,000 nominal capital and tendered them to the Trustee.

The nominal amount of bonds to be drawn for redemption at par on 1st November 1978 to satisfy the Company's current redemption obligation is accordingly U.S.\$1,145,000 and the nominal amount of this loan remaining outstanding after 1st November 1978 will be

DRAWING OF BONDS

Notice is accordingly hereby given that a drawing of bonds of the above loan took place on 21st September 1978 attended by Mr. Keith Francis Croft Baker of the firm of John Venn & Sons. Notary Public, when 1.145 bonds for a total of U.S.\$1,145,000 nominal capital were drawn for redemption at payon 1st November 1978, from which date all interest thereon will cease.

101 m	ie toffo. Sembri	on at p wing at	e the n	umber	of the	bonds	irawn;	II UALLE	317 III 65	7 C20 (T)	51 BOTT 1	TIII COO	ac.						
7	8	12	37	43	.51	75	82	109	116	143	148	155	'188	209	313	216	327	232	245
219	251	200	285	329	315	351	357	365	382	388	389	33L	411	436	445	464	474	478	487
AIC)	515	522	5;;	510	5243	611	636	642	614	663	691	726	731	733	734	738	751	787	791,
799	SIL	821	827	855	311	878	888	925	948	958	997	1008	1014	1001	1026	1039	1048	1051	1053
2074	1077	1078	1130	11/6	1191	1216	1256	3271	1273	1279	1287	1331	1365	1380	1396	1400	1418	3117	1449
1467	1171	1481	1504	1513	1511	1515	1536	1543	1544	1546	1519	156L	1561	1569 1839	1574	1585	1587	1603 1883	1606 1921
2612	1611	1707	1713	1719	1735 2001	1738 2065	1742 2069	1761 2075	1767	1788	1797 2153	1824 2170	1826 2179	3196 1009	1854 21 98	1861 2201	1868 1209	2003 2013	2216
זייין. זייין	1966	3,453	1480	2026 2302	3:10	2326	2345	2359	2132 2389	2148 2397	2398	2413	2416	2423	3482	2470	2473	2194	3522
250I	2216 2560	2209 2575	2573 2588	200	2905	2633	2613	2661	3679	2699	2714	2716	2727	2734	2761	2766	2787	2790	2798
2211	26.3	2848	2851	2855	2373	2395	2201	2013	2937	2956	3048	3067	3073	3075	3084	3088	3101	3113	3125
SIM	(141)	51:13	3101	3219	المحدد المحدد	3231	3361	3267	3279	3224	3305	3310	3320	3321	2352	3360	3364	3371	3373
SWI	\$109	2110	3427	2630	3433	3440	3142	3447	3454	3470	3494	3500	3507	3516	3530	3553	3589	:8603	3016
3	OhtiS	3670	3677	3657	$3n^{3}$	3704	3709	3712	37:20	3723	37:10	3748	3788	3251	3791	3814	3833	(38)5	3864
::3.7	3884	36.0	2919	(203)	3631	3946	2260	3970	3974	3094	3995	4013	4036	4043	4047	4059	4060	4055	4077
4070	1001	11.36	11:35	4141	416	4163	4165	4167	4169	4178	- 1188	4200	4219	4233	4210	4243	4271	4,30	4330
4::2	4343	4319	4367	4377	4:32)	4511	-1416	4125	443C	4439	4114	4418	4496 4753	4514 4795	4578 4827	4580 4830	4588	4589 4915	4597 49 23
461.1	4618	4623	4623	4642 5021	4m17 5003	-1655 5032	-16771 5039	4696 5011	4608 5074	4707 5057	4737 5058	4743 5059	5077	5099	5103	5103	4844 5120	5160	5173
4103	4077	5000 5 <u>00</u> 5	5003 5211	5000 5000	5255	5278	5300	5313	5320	5361	5400	5436	5439	5183	5486	5522	5564	5576	5578
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5860	5967	5570	5375	5076	5850	5897	5000	5001	5001	5948	5955	5965	5999	6018	6038	6047	6051	(0).8	6065
6070	608	(34.7	6133	6117	6151	6160	6166	6196	6296	R228	6331	6256	6270	6390	6301	6302	6306	6776	6337
K H	6360	RZG	6107	6429	n FH	6110	6114	6507	6508	6533	6537	6555	6550	6618	6621	6626	6842	pi611	6715
ь1	677 L	6.73	67.15	67(48	68 <i>0</i>	6821	6823	68.36	68 (9	6815	6851	6859	6861	6862	6864	6669	6201	6310	6915
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7171	74.8	15.22		7517	7550	7113	1.11	7632	76-LL	641	7615	7617	7663	7690	7692	7727	-1138	7750	7791
2002	7802	731.4	187.1	2820	73:53	7819	TRA:	7,874	7906	7015	7925	7943	7946	6945	7956	7989	8403	1008	8023
8005	2011	80 17	2051	(3050)	2070	8073	8133	8151	8162	8168	8171	8195	8198	8282	8236	8291	8306	2511	8030
\$2,000	8:15	8:57	ጽኦ፣	837.) *****	8 (4)	8426 8486	8 (29 9292	8701	8154 8728	8458 8736	8473 8730	8526 8747	8529 8750	8538 8760	8550 8 80 0	8589 8806	8606	8607 8525	8638 8843
Broto.	(Section) (SEC51)	9970 9870	8894 1988	3673 3191	8015	8416	2685 8922	8.05	8539	8038	8953	8962	8987	8999	9009	9032	8813 9058	9066	9092
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9277	2026	3641	2016	9348	9172	9373	9 (00)	9402	9413	9144	9119	9455	9456	9457	9161	9509	9521	9552	96-71
1671	9582	9306	(98)1	9814	2624	9631	:4640	9611	9643	9514	9649	9660	9665	9677	9678	9687	9692	5433	9709
9710	9725	9760	2771	9776	9815	9836	9948	9870	:884	9893	9913	9929	9931	9956	9961	9962	9963	9970	9982
n n	1(8)] [10012	10011	100:00	10062	10079	11885	10102	10103	10138	10148	10165	10171	10188	10190	10192	10200	10:310	10216
30003	10733	10270	10.11	10.65	100367	10310	103 (1	10346	100.53	10369	10384	10398	10408	10419	10125	10 128	10433	10458	10460
10186	10191	10502	10.03](), +};	10 eF	10.54	10571	10575	10:50	10666	10671	10683	10687	10704	10769	10786	10794	19795	10307
30810	103.07	10876	30000	10919	Jun'n	10937	10949	10959	10066	10978	10992	10946	110]5	11045	11054	11048	11069	11074	11084
10121	111198	1117;	11173	11219	11:20	11:9	11238	11363	11294	11310	11330	11330	11336	11340	11373	11376	11393	113^{07}	11402
11770	11445]1350	11151	11157	11197	31172	11 (\$)	11191	11503	11535	11538	11563	11590	11606	11625	11626	11642	11615	11646
115	7 10 g C;	1000	11450	11428	11745	11707	11710	11749	11750	11798	11831	11832	11848	11861	11874	11910	11935	11964	1198
1:0.9	1.1116	1.053	1080	121015	1000	12119	12320	12173	12193	12203	12307	12217	12249	12272	12280	12302	12304	10316	12318
12747	12772	12338	1. (0)	12103	10100	12126	12430	12147	12462	12485	12191 12747	12500	12510 12765	12537 12789	12560 12799	10563	12578	1004	1:3504
1.007	12516 12361	12629 13695	10601 1069)	12617 12901	1955 1296	12575 12028	1961 1366	12703 12973	1276 12902	12712 12904	1:3003	12757 12026	13094	13093	13142	12816 13162	12818 13165	12939 13167	12855 13180
10370	13205	13216	1:000	3:2:21	1:270	1:279	13305	12311	13317	1:318	13346	13356	13362	1:1389	13401	13454	13494	13515	13537
1.516	1.561	1:572	1.577	13.95	13613	1:819	13600	1960	13543	13649	13654	13659	13667	1:3674	13701	13730	13724	13726	10729
107.02	12779	1.773	1:3821	19322	19802	10849	13878	1303	139-0	13974	14002	14011	14012	14020	14025	14029	14000	11072	14061
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1157C	1167	11602	14676	14664	1440	146.4	14695	מהו 1	14705	14707	11717	14732	14873	11886	14890	14897	149C4	14537	34450
1971	1107	1 (00.0)	1.001	15014	15072	15020	15104	15108	15112	15126	15133	15137	15138	15112	15148	15181	15199 -	15000	15202
15010	1/071	j Neg	1/025	15.35	15341	15364	153 8 0	15393	15385	15397	15112	15413	15427	15430	15456	15464	15176	15479	15481
1 791	15720	355.01	15,00	15551	15575	15581	15590	15000	15645	15565	15511	15682	1.687	15703	15713	15719	15739	15710	15767
15702	15778	15779	157:4	1,4840	15818	15820	15835	15838	15818	15857	15862	15834	15893	15897	15911	15930	15939	15940	15954
1305	1.068	15072	13265	15090								-							1
														Witne	ess: K. F	'. C. Ba	ker, No	tary Pı	ublic.

The above bonds may be presented for payment of the proceeds of redemption at par on or after 1st November 1978 at the offices of the paring agents named on the coupons in the manner specified in Condition 7 of the Terms and Conditions of the Loan printed on the reverse of the bonds. Each of these bonds when presented for redemption must bear the coupon dated 1st November 1979, and all subsequent coupons, otherwise the amount of the mussing coupons will be deducted from the principal to be repaid.

Principal Paying Agent: N. M. Rothschild & Sons Limited, New Court, St. Swithin's Lane, London EC4P 4DU,

2th October 1972

Fewer opportunities for Indians in the Gulf

BY MICHAEL CASSELL Building Correspondent

FEW OF the Indian workers that its people are not given There is no doubt that India, for a curb on immigrant far who return home on leave anything less than fair treat- for the time being at least, is Under the Indian & aboard the weekly Gulf Air ment. It believes that, because playing a major role in supplyment's set of condition night flight from Muscat in the their apportations. night flight from Muscat in the their expectations may be so ing the Middle East with labour workers recruited by it.

Oman to Bombay's Santa Cruz much lower than those of other airport would support their expenses of other airport would support their expenses of other airport. airport would support their groups of foreign workers, In- in most of the Arab nations. It this year-basic rates

It is a belief which has led to the introduction by the Directorate General of Employment and Training in New The Indian Government meant a reduction in the months notice of reduction Delhi of a daunting 25-point would contend that for every present flow of workers to the must provide 30 days a list of pre-conditions which any satisfied worker returning home Guif. Agents who, four or five paid leave, offer free in foreign employer must meet abroad flight GF 014 on a ticket years ago, were recruiting as services and free for before he can export skilled paid for by their employer, many as 5,000 people a time for living accommodation semi-skilled or unskilled Indian there are the transfer employer, many as 5,000 people a time for living accommodation. semi-skilled or unskilled Indian there are thousands of others individual construction projects

Decline

India for work in the Gulf more to the agencies which India have nationwide networks employer must ensure the states almost explosively in arrange same form of states—almost exclusively in arrange some form of employvolving construction projects— ment and are then made to
is declining rapidly and com- hand over a proportion of their
panies are looking elsewhere regular wages to the agencies.

India have nationwide networks
of sub-agents who can summon employee remits a magniof sub-agent sub-ag panies are looking elsewhere regular wages to the agencies' Gujarat and Rajasthan and action to be borne by

for recruits.

To the men sitting excitedly on the "Golden Falcon" TriStar, the one-year contract they have just fulfilled in a country only two hours from home across the Arabian Sea represented any their vulnerability by offering them hard work and little pay them hard work and little pay them to staff and machine operations office staff and machine operations of they are conditions.

Recruits are trade tested and employees from most of them prove would normally experit themselves proficient enough which, for many lodians, for the jobs on offer. Most sent significant improve face 12 months or two years Leading international of the province.

They are conditions. period in Oman was perhaps the them hard work and little pay living in tented communities — fors, including those for period in Oman was perhaps the them hard work and little pay though these are now giving UK, already provide expect the pay though these are now giving UK, already provide expect them hard work and little pay though these are now giving UK, already provide expect them hard work and little pay though these are now giving UK, already provide expect them hard work and little pay. It would be the provide expect them hard work and little pay though these are now giving UK, already provide expect them hard work and little pay. It would be the pay though these are now giving UK, already provide expect to the following these for the pay though these are now giving UK, already provide expect to the following these for the pay though these are now giving the pay though the pay the pay though the pay the pay though the pay the p families above the subsistence or even years in an effort to level of millions of their raise sufficient money to pay

which seems as compulsory as they left.

lever, is determined to ensure poor country.

Government's conviction that dians working abroad have too is estimated that more than 2m for various job care most of its people are being often been given a bail deal by Indians are now working in the in each country have ruthlessly exploited by uncaring and unscruptlous em Gulf—five times the number recommended. They refer employers of all nationalities in ployers and that the time has employed in the region before an increase of about 25 pe the Gulf. come for a change.

Stranded

without pay or accommodation. hundred. Many, because they have found

work abroad without visas, are skilled workers as for site

for the air fare home and Clutching, almost to a man, eventually return disillusioned new Japanese radio-cassette and as penniless as on the day

progress in providing a suitable cannot, say opponents of the retains a proportion of their garded as better worker dowry for a daughter or sister. new restrictions, he permitted wages.

the construction boom got on current average raies under way at the start of the

19705. The recent recession has tractually bound to make who find themselves stranded are now handling at most a few

Demand is as much for

As a result, recruitment from initially forced to pay £100 or labourers. Reputable agents in work is also expended and for work in the Coult more to the agencies. local representatives to prevent office staff and machine opera- pany.

> up to 60 per cent of them prove would normally experience much as they could expect at British employee would:

In many cases, however, their a passport and which provides Critics of the Government's Gulf pay might still only be the most obvious symbol of latest move, however, contend between £20 and £40 a month, Sri Lanka and Banglade. their overeas success, most of that its determination to ensure with the facility for extra over their recruits, and ages the passengers want and intend a fair deal for its overseas time payments. With free Bombay and New Delhistore turn again to Oman. workers is depriving many accommodation and food, most that the demand for the control of the cont The brief holiday with their Indians of the desperately still manage to send a great workers has already faller families will be largely taken up needed jobs which attract rela- deal of their wages home _ the regulations came into discussing plans for the land tively good working conditions, unless they are in the hands of But the Indians have they intend to buy, the house Measures to improve the an Arab sponsor who threatens major factor working in they propose to build or the status of the worker overseas to cancel their visas unless he favour; they are general

Though they may be aware to develop to the point where Some states - such as Dubai than many of their comp that their conditions and rates Indians find it almost impossible —permit the worker to take his in the labour market of pay may lag behind those of to get work overseas. The family with him, while others Whether or not employ some other groups of foreign preservation of a country's like Oman dictate that he must the Gulf are preserved. workers, they are ever mindful dignity in the eyes of the inter- earn at least £20 a month before acknowledge this fact by of the alternative awaiting at national community, they he can contemplate such a move. ing Indian workers im home and, for the most part suggest is ranking in the In Bahrain, concern is mount-conditions and providing are well satisfied with what Government's eyes in importing over the large numbers of the Indian Government see as their good fortune. ance behind employment and unproductive dependants who nothing more than a The Indian Government, how-foreign earnings for such a arrive with immigrant workers deal, is now being put-ifand there are mounting calls test.

Among the other 25 laid down, employers at

Conditions

them) but even they e concern at the extent and of the new regulations con ing them.

Some contractors are looking more lowards Pa

Kuwait Airways launch the businessman's Jumbo The first office penthouse in the sky and the first Jumbo direct from London to Cairo.





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bigger so does our service, for us hospitality is a se matter, and something we're proud of That's why you a choice of three menus in First Class and two



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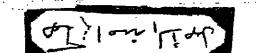
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 $N_{\rm C} \sim$

Ities Financial Times Monday
Pending dividends Gill timetable

> The dates when some of the more important company dividend tatements may be expected in the next few weeks are given in the ollowing table. Dates shown are those of last year's announcements, scept where the forthcoming board meetings (indicated thus*) ave been officially published. It should be emphasised that the ividends to be declared will not necessarily be at the amounts or ales per cent shown in the column headed "Announcement last ear." Preliminary profit figures usually accompany final dividend

anouncements.		·.
Date	Announce- uwu lasi yezr	Announce- Date ment last Year
icrow	lm. 1.373	Begworth (J.)Oct. 28 Final 1.65 *Bighland Dest,Oct. 23 Final 2.667
Banks. Oct. 27 Ulpatt London	lnt. 1.8125	Hoveringham Oct. 24 Int. 0.55 *Laing (J.) Oct. 27 Int. 1.25
tmai. Power	Int. 1	Landon Brick
Eng., Oct. 10 Lugh Am. Group Oct. 19	Finals due	Mailinson DennyNov. 1 lot 1.25 "MarchwelOct. 9 lot 1
Stor. BiscuttOct. 10 B FoodsNov. S	let. 1.476 Inr. 0.7933	*Masks and Spencer, Oct. 17 Int. 17
PB IndustrusNov. 25 \$G IntalOct. 16	Int. 5.9 Int. 6.7	Martonair Nov. 9 Final 3.756 "Metal Box Nov. 21 Jul. 6.6
k of Ireland Nov. 7 erec Oct. 27 eracley	Int. \$ Int. 1.0751	"Mettor
Hambro PropNav. 2 erry WigginsOcl. 6	int. 1 Fraei nyl	*MothercareOct 22 Int. *Mowlem (J.)Oct, 12 Int 1.5 Pearson (S.)Oct, 7 Int. 2
outhorpe Oct. 10	Int. 2.5 forecast Int. 0.75	Readicus Int Nov. 8 Int. 8.472 Reed Intl Nov. 1 Int. 5.9555
Fritish Home Stores , Oct. 18 Fronke Bond	Int. 29	Rughy Port. Coment Oct. 16 Int. 1 048
Liebig. Oct. 19 rown Shipley Nov. 10	Final 2.008 Int. 4	*600 Group Nov. 30 Int. 1.55 Samsbury (J.) Nov. 9 Int. 2.0328 *Scottish 264.
ater RyderNov. 9 outes BrusOct. 21 , outs PatousNov. 8	Int 4.62 Int. 0,77484 Int. 1 1683	Prop. Oct. 19 Final 1.4134 Segint Eneng. Oct. 16 Int. 9.3535
nos. Coldields Oct. 11	Figal 5.3382 Int. 5.5	Smith IndsNov. 8 Fmai 4.2003 Smith (W. H.)Nov. 10 Im. 1.94545
ebenhamsOct. 12 c La RueNov. 4 uctile SteelsOct. 18	Int. 1.5965 Int. 7 Final 3 298	Spilers Oct. 26 Int. 0.825 "Spirax-Sarco Oct. 17 Int. 3,8937 Staveley Inds. Nov. 9 Sec. Int. 4
uport		Swan HunterOct. 11 Fund 3.689 UPM
llis and GoldsteinOct. 13	Int. 0.58	WhitbreadNov. S Int. 1.147
mpire StoresOct. 11 imess WithyOct. 15 errard and	Int. 2.22 Int. 3.5	Brevden Oct. 18 Tot., 1.2 Wood Hall TalNov. 2 Final 4.841
National Oct. 13 If and Duffus Oct. 25	Int. 3.98	Youghal CarpetsOct. 25 lbt. 2.945
rattan Ware,Oct. 10 awkor SiddelesOct. 28	Int. 1.76	Board meetings intimated. † Rig Issue since made. Tax free. • Sc
tath (C. E.) _Nov. 8		issue since made from reserves.

RECENT ISSUES

EQUITIES

Americal Market Menter.	13/is	Stock	15 + 10 15 + 10 15 + 10	Div. P. m Annual Covered Greek F.E.
F.P. 22/11 F.P. 22/11 Sil 22/10 F.P. 24/11	400 345 300pm,240pm 311g 311g	British Atum'num. New Perranti New Do. Nii Paul Manor Nat Grp. Motra Rightwise	578 291pm —1 33 +1 ₂	3.4 9.0 3.5 3.5 75 11.9 2.2 10.2 3.75 11.9 2.3 10.1 3.75 11.9 2.3 10.1 3.71 1.3 9.7 11.4 - 5.0

FIXED INTEREST STOCKS

F.P. 10.11 101p; 101p 101p						·	_	
F.P. 10/11 99; 99; 89n Bana 103 Prt. 99n Liu 4/1; 103a 10 Bristo Waterworks 73 Prt. 1923 10 10 Pr. 10/11 101; bible Lasket 8:) 10/2 Prt. 1923 10 10 10 10/1 10/1 10/1 10/1 10/1 10/1	:	- 	Ameens Paul Ci-	Leteri Ruman. Date		Stock	Closing Price &	+ or
2 £10 - £912 £912 West Kent Water 7% Prof. 1985		2 4	F.P. 110 F.P. 11.P. F.P. F.P. F.P. F.P. F.P. F.P.	10/11 4/1 10/11 27/10 29/9 8/12 3/11 10/11 10/11	99p 99 1048, 10 101p; lots 101p; lots 101p; lots 101a4, lot. 101a4, lot. 101a4, lot. 101a4, lot. 101a4, lot. 101a4, lot. 102a4, 95 114: 76 1002a4, 99b; 100 10	pi Benn Brus. 10% Pri. Bristos Waterworks 7% Pri. 1923. olcasket 65. 101% Pri. pi Casket 65. 101% Pri. Howard & Wynriaan 10% Urs. Lu. 1934. idensington and Chelsea Var. Rate 1855. Latham James 87 Cum. Prei. pi Prop. cec. 1nv. 6% Pri. pi Prop. cec. 1nv. 6% Pri. pi Prop. cec. 1nv. 6% Pri. grandries 12% Cnv. 3688. Rightwise 10% Corp 12% Rat. 1955. journthettyle Var. Nate 1955.	997 10 101p 107p 526d 1014 9814 81 1000p 120 120 8	pm L

"RIGHTS" OFFERS

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	F.P.		27·10		7pm	B.T.B.	340 120m	+2
	P.P.		24/11		140	Blackwood Hinge	68 '	'+3
	Nii	18/10	30/11	6pm	21: pm	Change Wares	52 կը 2 կրը	[1
18	! F.P. Nit		5/11	145 200m	J.SS John	Chutili	140 20րտ	
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	F.P.		3.11	110	100	Dulay Bit mestic 1029; Cng. Le 98-03.	100	
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- ;	F.P.	6,10	10 11 27,10	89	83	Howdon Gropp	88 !	
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	F.P.	25/9		320	225	Remark Kontwear	50 320	-1 +8
2	MI	9/10	6/11	39	350	Westell	38	

Remunciation date usually last day for dealing free of slamp duty. b Figures of on prospectus estimate. a Assumed dividend and yield, it Forecast dividend: r based on previous year's earnings. r Dividend and yield based on prospectus other official estimates for 1978. q Gross. r Figures assumed. ! Cover allows conversion of shares not now ranking for dividend or ranking only for restricted lends. § Placing price to public. pt Prove unless otherwise indicated. Stated lender. § Officied to holders of ordinary shares as a right, "" Issued only of capitalisation. §§ Reintroduced. §§ Issued in connection with reorganisaming for the over the country of the over the country of the over
BASE LENDING RATES

A.B.N. Bank 10 %	■ Hambros Bank 10 %
Allied Irish Banks Ltd. 10 %	Hill Samuel
American Express Bk. 10 %	C. Hoare & Co †10 %
	Julian S. Hodge
Amro Bank 10 %	Hongkong & Shanghai 10 %
A P Bank Ltd 10 %	Industrial Bk. of Scot. 10 %
Henry Anshacher 10 %	Keyser Ulimann 10 %
Banco de Bilbao 10 %	Knowsley & Co. Ltd 12 %
Bank of Credit & Cmce. 10 %	Llovds Bank 10 %
Bank of Cyprus 10 %	London Mercantile 10 %
Bank of N.S.W 10 %	Edward Manson & Co. 111%
Banque Belge Ltd 10 %	Midland Bank 10 %
Banque du Rhone 101%	Samuel Montague 10 %
Barclays Bank 10 %	■ Morgan Grenfell 10 %
Barnett Christie Ltd 11 %	National Westminster 10 %
Bremar Holdings Ltd. 11 %	Norwich General Trust 10 %
Brit. Bank of Mid. East 10 %	P. S. Refson & Co 10 %
Brown Shipley 10 %	Rossminster 10 %
Canada Perm'i Trust IV %	Royal Bk. Canada Trust 10 %
Cavzer I d	Schlesinger Limited 10 %.
Cedar Holdings 101%	E. S. Schwab 111%
Charterhouse Japhet 10 %	Security Trust Co. Ltd. 11 %
Chamlastone 10:0%	Shealey Trust 11 %
C E Costes 10 %	Standard Chartered 10 %
C. E. Coates 10 % Consolidated Credits 10 % Co-operative Bank *10 %	Trade Dev. Bank 10 %
Co-operative Bank \$10 %	Trustee Savings Bank 10 %
Corinthian Securities . 10 %	Twentieth Century Bk. 11 %
Corinthian Securities . 10 % Credit Lyonnais 10 %	United Bank of Kuwait 10 %
The Consus Pobilist Rk. 10 %	whiteaway Laiguaw 10376
Dayon Lawrier 10 %	Williams & Glyn's 10 %
Doncan Lawrie 10 % Eagil Trust 10 %	Yorkshire Bank 10 %
English Transcont 11 %	Marshare of the Asserting Houses
First Nat. Fin. Corp 114%	Committee.
rirst Mar From I td 11 07	7-day deposits 7%, 1-month deposits
Little Mar accor prof in 10	7.30
Antony Gibbs 10 %	and under 61%, up to 125,000 73%.
	and over £5,600 ft
Grindlays Bank	Call deposits over \$1,000 7%.
Guinness Manon 10 %	Demand and deposits 71%.
	•

CLIVE INVESTMENTS LIMITED I Royal Exchange Ave., London EC3V 3LU. Tel: 01-283 1101 Index Guide as at September 26, 1978 (Base 100 at 14.1.77) Clive Fixed Interest Income

JLEN HARVEY & ROSS INVESTMENT MANAGEMENT LTD. 45 Cornhill, London EC3V 3PB. Tel: 01-623 6314 Index Guide as at October 5, 1978

. Index Limited 01-351 3466. Three months Aluminium 583.8-589.2 Lamout Road, London SW10 0HS

Tax-free trading on commodity futures...
The commodity futures market for the smaller investor.

COMPANY NEWS

Latest bond issue by CA to include new feature

VIENNA, Oct. 8.

DSM cutback to hit Limburg

BY CHARLES BATCHELOR

AMSTERDAM, Oct. 8.

AMSTERDAM, Oct. 8.
THE STATE owned Dutch reduction in production capacity chemicals group, DSM, plans to with the attendant loss of jobs chemicals group, DSM, plans to with the attendant loss of jobs chemicals group, DSM, plans to with the attendant loss of jobs chemicals group, DSM, plans to with the attendant loss of jobs chemicals group, DSM, plans to with the attendant loss of jobs continued and rationalising its to the next five years due to the major Dutch chemicals group, DSM, plans to with the attendant loss of jobs continued and rationalising its weak the next five years due to the major Dutch chemicals group, DSM, plans to with the attendant loss of jobs continued and rationalising its weak the production in the company's announced a few weeks ago illustration in the company's announced a few weeks ago illustration in the company's announced a few weeks ago illustration in the company's announced a few weeks ago illustration in the company's announced a few weeks ago illustration in the company's announced a few weeks ago illustration in the company's announced a few weeks ago illustration in the company's announced a few weeks ago illustration in the company's announced a few weeks ago illustration in the company's announced a few weeks ago illustration in the company said it should then be able in the province of the difficult years but it is possible that the company in the same illustration is much through and south is mission to produced work is an interferent and the province of the province of the province of the company is an interest and beginning and rational time the province of the company said it is provinced with a loss of the provinced with the pr

the past two years, and the almost 50 per cent of PHL.

Bell appeal on Saudi ruling

By Robert Gibbens MONTREAL, Oct. 8.

AUSTRIA's No. 1 bank, Creditants and Discussion of the bond of sissue are earmarked for purchase under fiscal provileges. The co-called "A" tranche has a life of spers and is redeemable only in 15 annual installments beginning with 1979 while iments beginning with 1979 while of eight years, Both will carry a 77 for per cent and with the coupon of metal tranche "C" has a lifespan of eight years, Both will carry a 77 for per cent and with the coupon and will be priced at 100. Each of the continued base of the continue cent o

treated as income for regulatory purposes, and the balance should

strength of the dollar, but more an indication of the upward

trend in European interest rates. Prospective members of the EMS

Oct. 5

\$258-252 (£118-117) \$124 (44) (£314-54) \$614-664 (£31-62)

£112.591) (£112.555)

AGAINST \$

should take note.

Currency, Money and Gold Markets **Snake slithers on**

BY COLIN MILLHAM

October 6	Special Drawing Rights	European Unit of Account
Sterling	1.651468	8.672294
U.S. dollar	1.28958	1.33062
Canadian dollar	1.52274	1.56717
Austrian schilling	17.8252	18,3743
Belgian franc	38.7229	39.9549
Danish krone	6.81543	7.03505
Devische Mark	2,45588	2 53437
Guilder	2.66879	2.73164
French franc	5.55422	5.73104
Lira	1958.75	1892.80
Yen	241.667	258.436
Norwegian krone	6,52076	6.732BB
Peseta	91,9251	94.9498
Swedish kropa	5.64449	5.82348
Swiss franc	2,85559	2.11625

The snake is a versatile less resilient animal. Holland have risen above 20 per creature. It is very flexible and At a time when there has been cent. The Dutch have lifted their should take no hot easily distorted to such an much discussion about an en-bank rate by 1 per cent to 5! per extent that it breaks apart. This larged system to include France, cent recently, and every week that pressures brought to bear on the banner of the European Monetary speculation that Belgium will be particular variety known as the System, it may be appropriate to forced to follow, although the European joint float agreement, look at the fate of the present rate still remains at 6 per cent, ounce of the present rate still remains at 6 per cent, ounce of the present rate still remains at 6 per cent.

European joint float agreement, look at the fate of the present rate still remains at 6 per cent, currencies that are tied to something as strong as the West German D-mark.

CURRENCY RATES

Special European Dinavers Unit of Rights Account Sterling Lights Account Sterlin

edish krona Ss franc		5.82348 2.11625	D-mark. Short-	term inte	rest	rates i
Public V	Vork	s L	oan l	Board	ra	tes
			a Septemb	er 30		A* repaid
	Que	ta leans	repadu at	Mon-dnór	4 19405	A- repaiu
Years	by EIP!	A.	materity	by EIP†	A\$	quaterity
to 5	115	117	1 2 }	121	12	127
er 5. up to 10	12]	12]	12}	12} -	12[131
er 10. up to 15	12 <u>}</u>	12	12 [13	13	13}

Over 15, up to 25 121 yearly annuity (fixed equal half-yearly payments to include principal and interest). § With half-yearly payments of interest only.

THE POUND SPOT FORWARD AGAINST £ 8 | 1.5775 | 1.8560 | 1.5816 | 1.5820 | 0.52 | 0.42c | pm | 2.85 | 1.65 | 1.55c | pm | 5.15 |
5.162 | 2.5280 | 2.5480 | 2.5385 | 2.5855 | 0.55 | 0.55 | pm | 5.08 | 2.00 | 1.90 | pm | 5.35 |
5.162 | 4.074 | 4.194 | 4.183 | 4.094 | 1.2 c dis | 4.40 | 11g | g c pm | 0.51 |
6 | 5.9.05 | 5.95 | 5.56 | 5.86 | 5.20 | 1.2 c dis | 5.95 | 5.95 | 6.95 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 |

Cort. Rec. Span. Pea. Lira Newgn. K. French Fr. Wedish Kr Belgian rate is for convertible francs. Six-month forward dullar 3.22-3.25c pm, Financial franc 62.63-62.75. Rate for 12-month 5.95-5.75c pm. French Franc on Oct. 5 should have been 6.491-3.692.

1.983

0.525 5.312 2,329 0,631

0,484 1.218

EXCHANGE CROSS RATES

Q.505

0.265 8.681

0.244

0.428

Oct. 5

Pound Sterling U.S. Dollar

French Prant 10 Styles Prant

Datch Guilder Italian Lira 1,000

Canadian Dougr Beiggin Franc (00)

MONEY RATES

NEW YORK

GERMANY

FRANCE

IAPAN

Discount Rate ... Overnight: One month

THE	DOLLAR	SPOT	FORW/	AGAINST		
October 6	Day's Spread	Close	Ose month	p.a.	Three months	_
Canad'o \$7	84.67-85.05	84,67-84,70	0.81-0.04c em	6.34	8.02-0.05c pm	
Gusider	2.0620-2.0690	2.0665-2.0688	1.30-1.80c dis	-9.57	1.15-1.35c dis	
Belgian Fr	29.90-30.04	29.96-29.95	13-17c dis	-5.89	13-17c dis	_
Danish Kr	5.2758-5.2825	5,2780-5,2805	2.75-3.25eredis	-6.82		
D-Mark	1,2985-1,9840	1.9830-1.9040	1.03-0.98pf pm	6.15	2.95-2.90pf pm	
Port. Esc	45.25-45.55	45.30-45.50		-28.41	130-500c d/s	-
Lira	819,20-821 30	#21.06-#21.3D	3.58-5.8lire dis	-5.31	18-12 lire die	_
Newgn. Kr	5.8425-5.8530	5,0490-5,0505	2.25-2.75oredis	-5.94	7.25-7.75ored is	
French Fr	4.2930-4.3050	4.2938-4.2970	8.20-0.85c pm	6.20	par-0.20c dis	
Swedish Kr	4.3675-4.3785	4.3675-4.3700	8.60-0.90aredis	-2.06	0.70-1.20credis	
Yen	187.90-199.05	188.66-188.26	1.15-1.05y om	6.88	3.15-3.05y pm	
Austria Sch	13.80-13.82	13.80-13.224	4,25-3.25gro pm		2.50-6.08grg pr	17
Swiss Fr	1.5230-1.5960	1.5336-1.5360	1.38-1.25c om		3,79-3.65c pm	
- U.S	. cents per Cal					
- U.S	. cents per Ca	nedian \$.			•	

OTHER MARKETS

0.4.6	- <u>e</u>	8	i	Note Rates
Argentina Peso,	1.7025 1.7095 7.9212 7.9312 57.51 58.51 70.969 72.707 9.36 9.38 136 142 0.533 0.543 59.40 59.50 4.4512 4.47 1.8567 1.8647 6.51 5.64	35.80-36.70 4.729_4.7340 70.45-70.65 10.2713-0_2714 29.98-30.00 2.2650-2.2600 0.9370-0.9410 5.3240-3.280 2.2065-2.2080	Betgium Denmark Prance Germanv Haya Jaya Netherlands Norway Portugat Spain witzertand United States	27.0-28.0 62.50-63.50 10.40-10-55 8.43-8.55 3.72-3.82 1590-1640 371-381 4.05-4.15 9.95-10.05 92-108 143-148 3.05-3.15 1.98 -1.99 40.042.0

			Rate given for Argentina is tree rate.									
J	Deutsche Mark	Japanese Yen	Prencu Franc	. Swiss Pranc	Duich Guilder	Italian Lire	Cupia Dolia	Bagien Pri				
	3.773 1.904	373.0 168.2	8.508 4.293	3,143 1,586	4.093 2.065	1576. 820.7	2.839 1.180	59.45 30.00				
	10.14	98.87 1000	2.256 22.81	0.835 8.485	1.085 10.97	431.1 436.0	0.520 6.271	15.76 159.4				
	4.434 1.800	438.4 118.7	10. 2.707	3.694 1.	4.810 1.302	1912. 517.5	2.749 0.744	69,88 18.92				
	0.922 2.320	91.14 229.4	2.079 5.231	0.768 1.932	2.517	397.4 1000.	0.572 1.438	14.53 38.56				
	1.613 6.546	159.5 527.4	3.637 14.51	1.344 5.286	1.750 6.824	695.3 2755.	I. 3.934	25.42 100.				

LONDON MONEY RATES

Ort. 6 1978	Sterling Certificate of deposit	Interteak	Jacai Authority deposits	Local Auth. Degotiable Fonds	l'inance Bruse Deposits	Company Deposits	Discount market deposit	Treasury Billep	Elegible Hank Billsø	PineTrade Billso
Overnight		6-9		_	-	854 · B18	6-83g		_	-
2 days notice		- 1	858-9	! = }	_	87-0	-	[-	_	
7 days or 7 days notice		85g-87g	87 ₈ -9	! = !	912	878-9	83g-85g		_	! =
One month	914.914	9.9%	9.914	958-978	912	912	87g	918-915	9,3.914	10
Two months	97.936	94-95		912-93	978		914	914-9	91.012	10
Three months.	94, 95g	978-1012	934-978	912 934	1014	·101 ₂	93 ₈	94.95	934.916	1018
Six months	1012-1048	1012-1058	934-1614	10-1014	1Üš4	-	-		104-10	1012
Nine months		10, 10%		103, 1078	11	-		- !	_	-
One year	105g 1012	1012-1016	1014 1L12		11	1	-	; – ;	_	i –
Two years			1114-1112		-	. –	-	ı · — j	-	_

Local authority and finance houses seven days' notice, others seven days' fixed. "Longer ferm local authority mortgage rates nominally three years 115-12 per cent; four years 115-12; per cent; five years 125-12; per cent. • Bank bill rates in table are buying rates for prime paper. Buying rate for four-month bank bills for ear; four-month trade bills 104 per cent. Approximate scaling rates for one-month bank bills 2016-90 per cent; and two-month 9-152-96 per cent. three month 9952-956 per cent. Approximate scaling rate for one-month bank bills 916-94 per cent; two-month 9152-96 per cent. and three-month 9-102-96 per cent rates bills 9: per cent; two-month 9-102-96 per cent and also three-month 9-102-96 per cent. Finance House Base Rates (published by the Finance House Association 4-per cent from October 1, 1973. Clearing Bank Deposit Rates (for Small same at seven days' notice) 6.7 per cent. Clearing Bank Base Rates for lending 10 per cent. Treasury Bills: Average tender rates of discount 9.3451.

Rustenburg now on the mend

BY LODESTAR

مِلَدًا منه الأمل

coupon and will be priced at CA began in 1974 with the from next year, which in 1978 to race and floating of its own bonds which alone cost the Treasury in the Both have a yield of 7.7 per reached during the past four field of bond issues some listed company, has estimated that its share of the project will which once again rose above 104p.

Bell, now an internationally free market in platinum, led to a listed company, has estimated which once again rose above 104p.

Bell, now an internationally free market in platinum, led to a listed company, has estimated which once again rose above 104p.

Bell, now an internationally free market in platinum, led to a listed company, has estimated that its share of the project will which once again rose above 104p.

Bell, now an internationally free market in platinum, led to a listed company, has estimated that its share of the project will which once again rose above 104p.

Bell, now an internationally free market in platinum, led to a listed company, has estimated that its share of the project will which once again rose above 104p.

Briday afternoon's London fixing prival for the metal was \$296}, it or the metal was \$296}, it has thus almost reached the \$300 this has prompted fresh rumours that was oredicted as a possibility. by the end of the year.

purposes, and the balance should flow through to present and future shareholders.

Real Japanese remain strong buyers are uranium search in County uranium search in County Donegal, situation is much the same as it Hard news is difficult to come was when last discussed here. The by. I gather that work has not Japanese remain strong buyers are accounted to the deliberation of the same as it was when last discussed here. The by. I gather that work has not Japanese remain strong buyers are accounted to the deliberation of the same as it was when last discussed here. The by. I gather that work has not same as it was supported by the same as it was when last discussed here. The by. I gather that work has not same as it was supported by the same as it was when last discussed here.

PARIS. Oct. 8.

BY WONG SULONG

KUALA LUMPUR. Oct. 8.

AN INVESTMENT holding company, set up by the Malaysian when it recently persuaded Chinese Association, the Chinese Association, the Chinese Association, the Chinese Hutchinson International of Party in the Malaysian Govern-Hong Kong to sell off its 11m for the company said operating ment, has announced a 60m shares.

Chance, Newfoundland, including above \$300. That depends to some an industrial dispute and that the cxtent on whether gold is going that the immediate expenditure of the Shaheen offer came in the wake of an industrial dispute and that the cxtent on whether gold is going to continue its record-breaking from becoming the bonanza that the immediate expenditure of the twake of an industrial dispute and that the cxtent on whether gold is going to continue its record-breaking from becoming the bonanza that the cxtent on whether gold is going to continue its record-breaking from becoming the bonanza that the cxtent on whether gold is going of the cxtent of the

Chinese Association, the Chinese Hutchinson International of Party in the Malaysian Government, has announced a 60m ringgit takeover bid for Plantation Holdings Ltd. (PHL), the British-based plantation and engineering company.

Multi-Purpose Holdings Berhad (MPHB) has been casting its eyes on Plantation Holdings for the market, MPHB now controls the past two years, and the market, MPHB now controls of the parent company.

Chinese Association, the Chinese Hutchinson International of with an operating loss of FFrs 14.7m previously.

The company said operating loss of FFrs 14.7m previously.

The company said operating loss of the end of 1975 following the bankruptcy action.

In St. John's Industrial to the bankruptcy action.

In St. John's

tion in August. On Friday gold already been acquired. Initial Libanon's capital expenditure milling rate is expected to be 600 for the year to next June is tons a day. Clinching a financing deal is should not be an undue burden, believed now to be in its final as the company is well-placed stages. Barymin shares have been financially. Some decrease in a lively market at times in grade of ore milled its to be Toronto recently touching a 1978 expected but the life prospect him of 115 cents. In Landon they escudo, lira, Norwegian krone, and Swedish krona are at a discount against the dollar. This is not a sign of the underlying

> A buyer of the shares should, able interest in the company. however, realise that he must necessarily be putting his faith in

RUSTENBURG PLATINUM duly shares of which, as analysts are

about the company's Irish uranium search in County

cents (58p).

Even the normally conservative on its Yava lead prospect on Nova chairman, Mr. Robin Plumbridge.

Scotia's Cape Breton Island. I sees a further advance in the hear from Canada that the comdistribution for 1978-1979—provid-pany is still seeking the remaining the gold price remains at ing C\$2.5m (£1.07m) required to about \$200 an ounce, at which it bring the mine to production some stood when he made the predictime during the coming year. A tion in August. On Friday gold nearby concentrating plant has was \$2231. Initial

expected, but the life prospect high of 115 cents. In London they is still long enough not be be are currently quoted at 56p. Yukon Consolidated has a size-

The long-awaited recovery in If it does he should be seems to be getting up steam, seems to be getting up steam, getting a good return on his with consumer re-stocking at last money with a reasonable chance beginning to give some solid back-of some capital appreciation.

Those bulks of the gold price remaining months of 1978 could who do not want to risk their be a good time to get out of tin money in a single mine should opt shares but 1979 could be the year for Libanon's U.K. parent group. of the other base-metal producers Consolidated Gold Fields, the and of RTZ in particular.

INSURANCE

Anxiety over new code for brokers

BY OUR INSURANCE CORRESPONDENT

-4.77 of goods or appar -5.99 quality and price. -8.69 But it has never -8.67 me to ask my so

the new statutory instruments recently made by the Depart- Motor policy ment of Trade, dealing with the

Good faith

reading are unexceptional—that differentiation between large the broker should at all times and small business risks. conduct his business with utmost good faith and integrity, should disclosure of commission is now do everything possible to satisfy to become a feature of the clients' insurance needs, placing arrangement of personal insur-clients' interest first, though ances through brokers that the with due regard to others, and brokers will let the habit spread must not use misleading or to business and to clients which extravagent advertising.

At first sight fine, but I must code.

confess just a little anxiety about And now that insurance the use of the phrase "utmost brokers have been singled out good faith" in this context. The for disclosure of commission it phrase has a very special signif- will be interesting to see whether

underwirter.

WHEN I go shopping for food, given in the code of conduct of clothes, home furnishings, or instances of unprofessional con--113 goods of any kind, I have a wide duct appears one which must range of shops from which to have caused much heartsearching choose as well as a wide range among the brokers, and seem-7.73 of goods of apparently similar ingly must have been positively required by the Department of of goods of apparently similar ingly must have been positively quality and price.

But it has never occurred to Trade. This is that the broker me to ask my selected shopwill be guilty of unprofessional keeper what his sales margin—conduct if he fails to disclose mark-up—is over his suppliers the commission he is receiving price, and I think that many a when requested by a private indischopkeeper would give me a vidual taking out a UK policy.

very short, sharp answer were
I to pose the question.

As a customer, and a conbehind the rule is for consumer, is it any of my business amount of the broker's turn can to know, and if I did know would influence the advice he gives his it make any difference to my client in the choice of insures. it make any difference to my client in the choice of insurer choice of particular goods and when several policies are avail-services, any difference to my able with commensurate cover choice of the individual shop- and very similar rates. keeper?

These questions occurred to degree of self-interest which can me when last week 1 learned of be against the client's interest. the new statutory instruments

But if so why protect just the registration of suitably qualified But if so why protect just the insurance brokers and the private individual—what about establishment of a code of con-the small businessman? And what about the individual who The statutory instrument that goes to the broker seeking motor took my attention was the Insur- insurance for himself and insurance Brokers Registration Counact for himself and insurance Brokers Registration Counact for his shop? Why should cil (Code of Conduct) Approval he be entitled to know on his Order 1978 (SI 1978/1394). This motor policy whether his broker code aims to eliminate unprofessing setting 10, 15 or 17½ per cent, signal practices. sional practices, first by setting or even more but not be entitled out three fundamentals and to discover whether his broker is then by giving a dozen specific getting 15 or 20 per cent on his for examples."

No doubt the answer is that the line has to be drawn somewhere, and to draw it anywhere The three fundamentals at first else would involve, for example,

But it is to be hoped that as

cance in insurance law — the the Department of Trade and the insurance contract has long been Office of Fair Trading have their designated as one of utmost good sights on the suppliers of any faith and it is this legal principle other goods and services—that requires the policyholder to whether this is just the first step disclose all material facts to the to our knowing how much our underwirter. supermarket's mark-up is on our Among the specific examples favourite brand of coroflakes.

betv Chr T

min to the surr the

ERSEAS MARKETS

INTERNATIONAL BONDS

Japanese DM convertibles star

BY NICHOLAS COLCHESTER AND FRANCIS GHILES

IT WAS scainst the Ven and the Deutschenars' that the U.S. bold market was but a deutschenars' that the U.S. bold market was but a deutschenars' that the U.S. bold market was but a development that the U.S. bold market was but a development companies to the version of the Swiss authorities. The Japanese State market representation another high for the year of the Swiss authorities. The Japanese State market representation another high for the year of the Swiss authorities. The Japanese State market representation another high for the year of the Swiss authorities. The Japanese State market representation another high for the year of the Swiss authorities. The Japanese State market representation another high for the year of the week's end. Combine the state of the version of of the versio

This would be one of the largest of this type of issue seen —they tend to be for DMSom or DM50m—and its size is also an

8.83

93.42 8.22 92.47 8.83

EUROBOND TURNOYER

High | Low

58.24 58.19 58.03 57.80 60.38

48.57

Rises and Falls

WELF LINES OFLA

GERMANY .

JOHANNESBURG

CURRENT INTERNATIONAL BOND ISSUES Ay. life Morgan Grenfell S. G. Warburg U.S. DOLLARS 100 1993 1983 Morgan Stanley HCanada 20 SNissan Diesel Motor 80
SISCOR (g'teed S. Africa) 40 100½ 100 100 100 Bay. Vereinsbanl WestLB 1985 1985 Deutsche Bank -9} WestLB 100 3{ Deutsche Bank Banque Exterieure DG Bank Deutsche Bank Deutsche Bank 5¦ de la Deutsche Bank 100 1984 **SWISS FRANCS** Banque Gutzwiller Norges Kommunali (g'teed Norway) KUWAITI DINARS KIIC (g'teed Brazil) 1985/90 LUXEMBOURG FRANCS que Genérale 7] du Luxem. UNITS OF ACCOUNT

of the lack of Bank of Abu Daibi.

indpact of rising U.S. rates on There was some confusion in
the U.S. money supply. It conthe market which could have note will be essentially placed recent issue for European days following the print of:
cludes baldly that "interest rates resulted in this issue being post in the Middle East, a collision Investment Bank improved in issue are now in firmer has
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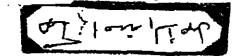
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46 27 1, Ashmad C 554 435 Million	ո հե 54 կմ	16	121g Fires	lone Lype,	154	40 261	10 mg	MeDogmen MeGraw Hil	I halle 54 is	5614
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20	Buch with Merrel'.	2619	1918	145	. /Bratt	. 16%	\ 	_'		<u> </u>	
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12/5	RIE Kuss lags	15ág 117 ₈	į .				Etyenkurt	97.	r.—0,2 3 —1.0	86	5.3
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28 .	1 TODA	-42-	1134	858	Castuda Cement.	.i 121g	nuisero (14.50)	i 176.9	+0.2	A 256	7.2
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23 sa	ADDITION CALL KY	404	5.12 115g	3.05	Carling () keele.	4.30	Carleves (Fr.23).	127.3	1.3	4424	6.7
15 285g	Stathern Co	164 35	_	818			Viking Kes. (1). E West , Utr. Hygdi	[42.5	5 + U.3 :	\$0.2u	1.1
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440	Suntpeaugen with	55	57	2118	Cons. Balburs	37	COPENHAGI	EN +		•	
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327g	וויושאו בנושורו	945s I	1278	67	Usion Devel	13	1	; -	 -	 i-	<u>~</u>
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24 tig	Statedard Brand.	254 481a	10512	5314	Dome Petroleum	9214	Dauske Bank East Asiatic Co	13633		12 ;	9.5
44	Sen. Oit Indiana.	b3 ig	28 237 ₈	215g 143g	Dominion Bridge	27 251 ₂	Finanstanken	. 1524	+ 4	12	7.5 9.8
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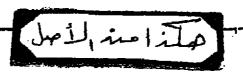
MOTES: (Iverseas prices exclude 5 premium. Beisman dividends are a withholding tax.

\$\int \text{DM30}\$ denom. unless otherwise stated. \$\int \text{Pras.} 500 denom. unless otherwise stated. \$\int \text{Price at lumb otherwise stated.}\$\$ \$\int \text{Price at lumb otherwise stated.}\$\$ \$\int \text{Price at lumb otherwise stated.}\$\$ \$\int \text{Price at lumb otherwise stated.}\$\$ \$\int \text{Price at lumb otherwise stated.}\$\$ \$\int \text{Price at lumb otherwise stated.}\$\$ \$\int \text{Price at lumb otherwise stated.}\$\$ \$\int \text{Price at lumb otherwise stated.}\$\$ \$\int \text{Price at lumb other pending.}\$\$ \$\int \text{Counts.}\$\$ \$\int \text{Dividend ather pending.}\$\$ \$\int \text{Counts.}\$\$ \$\int \text{Price at large.}\$\$ \$\int \text{Price



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OFFSHORE AND **OVERSEAS FUNDS**

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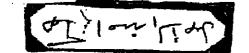
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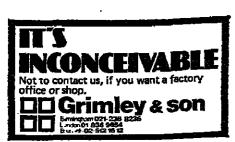
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Uneasy ceasefire in war-torn Beirut

LEBANON'S uneasy ceasefire suggestion by President Sarkis against whom they battled in the was still holding after nearly 24 that units of the reconstituted 1975-77 civil war; by the Israelis; hours this evening, but the Lebanese Army should interpose and by "international action." Maronite Christian militias in the themselves between the Syrians are the threatened a "scorched embattled Eastern sector of and Maronites in East Beirut. Beirut claimed that the Syrian The Left claims that the interests in the Arab world and Army was using the time to Lebanese Army has strong said his men were waiting for bring up fresh men and Christian sympathies.

Mr. Chamoun, on the other U.S. military interventon.

While President Hafer all hand unday rejected Mr. Assad's consciously explosions could be

aimed at finding an end to last He insisted that for as long as shelters and examine the damweek's fighting, several of the Syrians remained in Lebauou age caused by the heavy Syrian main parties to the dispute there would be fighting. appear to undermine an agree- Threatened

immediate threat by the nine-week unofficial strike of 32 tool-

Meanwhile, Mr. Derek Whit-taker, the former managing director of Leyland Cars, is head-

ing up the drive by Guest Keeen and Nettlefolds to capture new

GKN is doubling spending at its group technology centre, Wolverhampton, to provide re-

search and development facilities to strengthen the company in

fiercely competitive inter-national markets.

families of components in addi-

tion to the second and third generation developments from existing products," Mr. Whit-taker said last night.

McGrath, the managing director, stressed that he had complete

freedom to diversify provided he

met the requirements of the

He was prepared to develop

new products or manufacture

BL Components would also welcome the opportunity of joint

ventures with the private sector,

hecause expanded markets would

be offered in advanced technology high added value products. Mr. McGrath said he was seek-

ing contacts with European companies, and discussions were already well advanced with a

BY JOHN LLOYD

U.S. company to manufacture a gathering.

State corporation.

For BL Components, Mr. Peter

"We shall be looking at new

No accurate casualty figures are available, but former President Camille Chamoun, the Right-wing Maronite leader, said today that during the past eight days of Syrian shelling some 300 civilians had been killed and 500 mounded. The Christian militias had lost fewer than 20 men.

Mr. Chamoun admitted that No decisions could be taken in

Mr. Chamoun admitted that Mr. Yasir Arafat, leader of the East Beirut was effectively cut Palestine Liberation Organisaoff from the northern Christian tion, has predicted that there areas but said they had ample would be a bloodbath in Lebanon supplies of munitions and food if the Syrians left.

A strike has been called by the Syrian Army would leave the some Left-wing factions in West Palestinians threatened on three Beirut tomorrow to oppose the sides: by the Christian militias

There was little risk of Egy calling off its peace treaty negative tilding off its peace treaty negative tomorrow to oppose the sides: by the Christian militias

Christians defiant, Page 2

which will cause widespread con- SU Fuel Systems has a parti- The aggressive stance adopted cern among UK competitors, is cular advantage in the Japanese by BL is bound to create resent-

new products and markets. used by Dalsun is similar to that companies who consider State Executives from the State produced by BL. funds should not be used to

owned concern will travel to Mr. McGrath said BL would be bolster activities in an area Japan this month in the hope of hoping not only to supply where capacity is already avail-breaking into the lucrative Far original equipment to Japanese able and success is being

HOPES OF a settlement were

rising last night as the threat of an all-out strike by BL Cars'

toolmakers appeared to recede.

committee, which claims sup-port from 3,000 toolmakers, decided over the weekend

The toolmakers' leaders will

hold talks over the next few

days with unofficial leaders of

11,000 craft workers within BL to see whether common ground can be found in pur-

suit of a demand for improved

Mr. Fraser said that, even if

differentials for skilled men.

support was not offered by other craftsmen, the tool-

makers would give a warning to the company that strike

action would be recommended unless talks with management

were convened within seven

Management has resolutely refused to hold direct talks with unofficial hodies and it

seems unlikely that leaders of

the Amalgamated Union of

Engineering Workers would clear the way for such a

Government scheme for £25m

power station coal subsidy

to defer a call

Mr. Roy Fraser's unofficial

Eastern market. One of the main assemblers but also replacement achieved in world markets. beneficiaries will be SU Fuel parts for Japanese cars sold in Feature, Page 27 Systems. the company under

BL aims to break into

Far East markets

BY ARTHUR SMITH, MIDLANDS CORRESPONDENT

BL COMPONENTS, in a move product under licence.

Mr. Chamoun, on the other Intermittent sniper fire and While President Hafez al-hand, today rejected Mr. Assad's occasional explosions could be Assad, of Syria, and President statement that the cure to heard today, but it was the first Elias Sarkis, of Lebanon, con-Lebanon's problems would be opportunity in a week for people tinued their talks in Damascus found in Damascus or not at all. to emerge from basement

David Buchan writes from Washington: Israel will continue to give Lebanese Christians arms and assistance if further attacks are launched against them by Syrian troops in Lebanon, Mr. Moshe Dayan, Israeli Foreign

shelling part of West Beirut under a Tory administration of reaching Downing Street.

Some Tories fear it could be Apart from the opening det the Camp David peace accords. There was little risk of Egypt calling off its peace treaty nego-

the U.S. and Europe.

The move by toolmakers to link with the craft workers, who received only limited sup-port for a call for a one-day strike earlier this year, can be

Interpreted as one of weakness

There must now he un-certainty among the tool-

Craft workers have made

some progress over the past 12 months under central negotiations to improve the position of skilled men. Sympathy appears to be waning for the pineweek profise of skilled hypersely profise of the pineweek profise of the pineweek profise of the pineweek profise of the pineweek profise of the pineweek profise of the pineweek profise of the pineweek profise of the pineweek profise of the past 12 months and 12 months are profited by the past 12 months and 12 months are profited by the past 12 months are profited by the past 12 months are profited by the past 12 months are profited by the past 12 months are profited by the past 12 months are profited by the past 12 months are nine-week unofficial strike by 32 toolmakers at SU Fuel

Systems, Birmingham, who are demanding wages comparable with those of other skilled men

Mr. George Regan, leader of

the toolmakers said last night that members were likely to continue the strike.

But there can be no mistak-

But there can be no mistaking the mounting resentment
that they are fighting a ione
battle. Other engineering
union workers at SU Fuel
Systems, where production has
been surprisingly consistent
despite the dispute, have
shown few signs of sympathy
for their action.

for a strike call,

in the area.

Tories will launch conference attack on Labour

BY RICHARD EVANS, LOBBY EDITOR

pressure for a clearer exposition

Mr. James Prior, Employment Minister, said today. But he spokesman, and other leading ruled out any big Israeli push conservatives including Mr. across the border to control part of southern Lebanon.

Mr. Sames Prior, Employment and Spokesman, and other leading Conservatives including Mr. Edward Heath, appear to be out of southern Lebanon. Mr. Dayan said Israeli arms Sir Keith Joseph on the degree opportunity this autumn and remains unclear.

of Tory policy on incomes.

winter of industrial unrest could supplies to the Christian commu-of genuine free collective bar-nity, and its action last week in gaining that could be permitted only aid Mrs. Thatcher's chances Apart from the opening debate damaging to the party if its on employment and industrial the statistical analysis. Why In Germany this fell from an industrial companies compositive on this vital issue relations tomorrow afternoon, the does the return on risk capital average 18.9 per cent in 1963-67 tax concessions have been a

week's highlights will be the Mr. Heath, speaking on a BBC debates on economic policy and ing trend, not just recently but the Netherlands the drop was in the Netherlands Ceru radio programme yesterday, said tavation, and on protecting the that some form of incomes policy citizen on Wednesday morning. was essential and the sooner it Editorial Comment, Page 12

Electronic news system

launching a campaign to seek market as the carburettor system ment among UK components plans to introduce this new tech-negotiating a one-year experi-new products and markets.

UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce this new tech-negotiating a one-year experiment among UK components plans to introduce the plant to introduce the plant to introduce the plant to introduce the plant to introduce the plant to introduce the plant to introduce the plant to introduce the plant to introduce the plant to in

has revolutionised news and cur- will have to be put into storage. rent affairs broadcasting throughout the world over the past two demonstrated, incontrovertibly, and dividends, adjusted to a
years, with video tape effectively the efficiency and effectiveness real return by the deduction of

> man crew can take pictures, ancillary equipment and facili-ties needed for film. Quality has Mr. Protheroe said. so improved in recent months as

this week have been put That expires on Tuesday and in in an area off indefinitely. the absence of further agree-already avail- The ENG electronic system ment all BBC ENG equipment "The experimental year has ket return — in capital gains

> "We have been in the first division since our inception. Not to have ENG is to place us at record sound and transmit its material back to a home base a major disadvantage which is without much of the complicated unacceptable and inconceivable." unacceptable and inconceivable."

News Analysis, Page 4

stopped by BBC unions BY ARTHUR SANDLES

A REFUSAL by broadcasting to be claimed superior to film in unions even to discuss a permasome circumstances.

nent Electronic News Gathering .It is nearly three years since (ENG) agreement with the BBC the BBC decided to go ahead means that the corporation's with ENG and it spent two years.

film modernisation programme. he said. Using ENG techniques, a two-

Wholesale price index to reflect £ strength

in the UK, and the latest trends transactions. will be illustrated today with the publication of the September wholesale price index figures.

The past set of figures showed that during August the cost of industry's raw materials, helped by the pound, fell for the second month running and was still 1 SHOWERS, with heavier rain in per cent lower than a year the north-west and south-east.

earlier.
In spite of the impact of higher pay rises last year, this has helped to keep down the increase in the prices charged by industry helped to keep down the increase in the prices charged by industry at the factory gate—output prices. In August, prices charged for manufactured goods rose by less than ½ per cent. less than 1 per cent.

The gilt-edged market will also be looking closely at the banking and financial statistics, due to be published tomorrow, for a pointer to the money supply growth during the month to mid-September.

PLANS TO subsidise the sale of coal to power stations, at a cost to the Government of around to the Government of around principle between the Central electricity Generating Board and the National Coal Board. The Wall probable total this year to the Roard had planned to take the record to the Roard had planned to take the steel industry—

It is felt that the Electricity 1974 Plan for Coal now running at nearly £4bn and the increase in production from the incentive bonus scheme begun early this year would both require steadily to year would both require steadily and the National Coal Board. The Roard had planned to take the steel industry—

The Roard had planned to take the sale of it is felt that the Electricity 1974 Plan for Coal now running at nearly £4bn and the increase in production from the incentive bonus scheme begun early this year would both require steadily in its eligible liabilities—their main deposit funds—reflected in a sharp fall in the sterling wider.

The Roard had planned to take the sale of its second largest market—the steel industry—the st

this week.

The Board had planned to take

The Board welcomes the arrangements as a short-term solution to the problem of find-ing adequate markets for its coal. However, it is thought that the plans will involve substantial and expensive side effects, and that the Treasury has delayed its around 72m tonnes.

The Board had planned to take market—the steel industry—the sheep the steel industry—the steel industry—the sheep the steel industry—the steel industry—the sheep the steel industry—the sheep the steel industry—the sheep the steel industry—the sheep the sheep the steel industry—the sheep the sheep the sheep the sheep the sheep t plans will involve substantial in 1979/80. Europe, with the aid of a subsidy and expensive side effects, and that the Treasury has delayed its announcement because of concern at the cost.

Europe, with the aid of a subsidy posed by the official corset controls on their growth. The announcement because of concern at the cost.

Europe, with the aid of a subsidy posed by the official corset controls on their growth. The announcement because of concern at the cost.

THE STRENGTH of the pound on the banks under the corset. in the foreign exchange markets At the same time, figures are has been an important factor in due to be published of the cenholding down the rate of inflation trail Government's financial

Cent. S. England, E. Midlands, E. England, Channel Islands

Sunny periods. Showers. Max. 16C (61F).

S.W. England Wales. N.W. England, Lake District, Isle of Man, S.W. Scotland, Glasgow, Cent. Highlands, Moray Firth Sunny spells, scattered showers.

Max. 14C (57F).

N.E., N.W. Scotland, Ulster Showers and sunny intervals.

Max. 14C (57F).

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5	Bahrain	Š	82	90	Melbourne	s	21	70
	Barcelona	č	31	70	Mexico C.	S	20	68
1-	Bettast	Ç.	- 16		Milan	ន	19	66
)-	Bolkrade	S	20	68	Montreal	S	G	. 43
	Bertin	S	18	64	Moscow	S	4	39
е	Princhin	С	17	63	Muzich	55555	18	64
e	Bristol	S	19	66	Newcastin	S	17	63
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Gloomy outlook for shipyards

The association's review puts the past provided the base for for shipping.

The association's review puts the past provided the base for global requirement for shipbuilding policy within the global requirement for merchant ships at a mere 8m gross registered tons in 1981.

Adjusted for the differing labour content of the various ship types this 1981 figure represents 10m compensated and West Germany, by an OECD shipbuilding working party in gross registered tons (CGRT), carly November. This meeting compared with the 1975 output should have taken place this non-Communist world will respectively at a solution foresees a building photocore for shipping.

Ment of bom dwt. This will mainly involve orders for smaller takers under 70,000 dwt the disconsing cashing on the level of 1975-76 even by 1985 when the fleets requirement is put at 18m carly in gross registered tons (CGRT), carly November. This meeting compared with the 1975 output should have taken place this non-Communist world will respectively at the past provided the base for for shipping.

On this base the association takers under 70,000 dwt the stabilized to the level of 1975-76 even by 1985 when the fleets requirement is put at 18m carly in gross registered tons (CGRT).

Adjusted for the differing disconstruction to the level of 1975-76 even by 1985 when the fleets requirement is put at 18m carly in gross registered tons (CGRT).

According to the analysis, the For general cargo ships, including for scrappage of 22m dwt. According to the analysis, the For general cargo ships, including for scrappage of 22m dwt.

According to the analysis, the For general cargo ships, including for scrappage of 22m dwt.

According to the analysis, the For general cargo ships, including to the level of 1975-76 even by 1985 when the fleets requirement of 37m dwt, allowing for scrappage of 22m dwt.

According to the analysis, the For general cargo ships, including for scrappage of 22m dwt.

According to the analysis, the For general cargo ships, including takers under 70,000

BY IAN HARGREAVES, SHIPPING CORRESPONDENT

BY 1980-81, the world's ship-yards will be working at less than half the level of output in the boom years of 1975-76, according to the latest forecast of the Association of West European Shipbuilders.

The association's review puts The association's review puts the global requirement for shipbuilding policy within the global requirement for some extent, for the global requirement for some extent, for the past provided the base for shipbuilding policy within the global requirement for some extent, for the past provided the base for shipbuilding restructur-actual fleet of 353.5m dwt at the end of 1977. Because of accelence actual fleet of 353.5m dwt at the end of 1977. Because of accelence actual fleet of 353.5m dwt at the sents a 3 per cent reduction in ing measures to make further of the forecast requirement for the forecast requirement ing measures to make further end of 1977. Because of accelence actual fleet of 353.5m dwt at the end of 1977. Because of accelence the decision of the end of 1977. Because of accelence the decision of the end of 1977. Because of accelence the decision of the end of 1977. Because of accelence the decision of the end of 1977. Because of accelence the decision of the end of 1977. Because of accelence the decision of the end of 1977. Because of accelence th

HOLIDAY RESORTS

THE LEX COLUMN

Seeking the right reward for risk

Last night financial analysts THE CONSERVATIVE leader was developed the better. Ship plans to take every opportunity at this week's party confringe meetings during the week gathering in Brussels for the ference in Brighton to make The state of his relationship with tenth Congress of the European maximum political capital out of Mrs. Thatcher will again be a Federation of Financial Analysis the economic and industrial problems facing the Government.

Thatcher will again be a Federation of Financial Analysis talking point among the 4,000 Societies—to which our own specific point among the 4,000 Society of Investment Analysis. representatives.

Mrs. Thatcher is to address is affiliated. If past experience It also intends to use the week to bolster the morale of party agents tonight at their activists frustrated at the post-ponement of the October election. There will be every incentive wind up the conference on Friday for party leaders to keep controversy to a minimum, in contrast to Labour activities at Blackpool morale so that the party is ready to discuss the status and last week, but there could be to fight an election at any time. last week, but there could be to fight an election at any time remuneration of private risk between December — should the capital in the European Commons division on the Queen's speech be lost — and next commissions set up ahead of the October.

The Tories meet in confident mood. Many are convinced that the Prime Minister missed his opportunity this autumn and a discussion.

Congress itself have produced turbed by industrial turbe

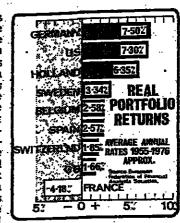
The debate seem to have been on a declin- to 11.8 per cent in 1973-76. In duced in the past year n since the mid-1960s? There is from 47.3 to 19.1 per cent over Belgium and Italy, with the political dimension: why is the same period.

tion of a large part of the existing pool of risk capital.

Measurement of the return on risk capital does, needless to say, pose considerable conceptual problems, especially at times of inflation. One measure would be the rate of profits earned on shareholders' equity at replacement value. Another, relating to portfolio investment. would be the annual stock marthe inflation rate. The second of these methods gives wildly fluctuating results from year to year, but these can be smoothed out over long periods, and both methods indicate similar longterm trends.

The portfolio analysis has countries except France, the cycles. countries except France, the cycles.

leaders being Germany and the General lack of interest in In Brussels over the active. down by the poor performances respondents including business not be able to provide a



dicator has been the sharp fall in the ratio of the market more in terms of incenti There are a number of fun-capitalisations of the various private industry. The it damental issues. First, there is bourses to national products.

there so much indifference to As for the first method, duced a whole series of the need for private risk capital, returns on revalued share sures to revitalise the grand bostility to profits? Then holders' funds have declined in Bourse. there is the question of what most countries since the 1960s happens in the future, of _ notably in Germany, the U.S. Political view whether rates of return will be and the UK - but curiously The French desire to the normalised through a recovery there are some cases, such as age widespread investig in profits or through the destruction and Belgium, where the shares is not necessarily trend is not so clear cut.

put forward for the shift in interest in the supply of a profitability. It could be that to industry—hence the exist 1945-60 was a favourable period, of the Wilson Committee marked by capital shortage and to a large degree this labour abundance. By the 1960s from the temptation to the balance had swung round, political control of the and returns on capital were institutional cash inflows coming under pressure National Enterprise Bear Secondly, it may be that inflar remorselessly swelling to fit tion itself has tended to over take sleepy managements, still lethal personal tax and though this content tax. though this cannot be the whole on the supply of high risk e story for there appear to be preneurial capital. consistent trends countries with both high and low inflation rates.

Opinion poll

- through wage/price controls, risk capital must fall short been applied by one of the com- taxes and labour protection the appropriate relative remissions of the Congress to laws may have reduced the are re-established In the nine countries (eight European profitability of companies, Other run the return on risk ca nations plus the U.S.) over explanations include a slow must rise to cover the requ down in technical in are roughly from 1955 to 1976, growth of Third World competi- premium. The uncertainty, Positive real returns on average tion, and the influence of in the quantity of risk are indicated for all these mysterious long-term economic which will remain when

U.S. Returns were much higher the fate of providers of risk days the assembled analysis in the early years, however, and capital is indicated by an hope to arrive at a diagram the averages have been dragged opinion survey of around 1,100 But it is safe to say they

and portfolio managers ticipants thought the rate of return on risk should not be greater than yield on government? respondents, some 30 per thought this. Still, the si showed widespread a about the ability of ments to take over then the private suppliers capital.

There have recently of a change is turbed by industrial of and a decline in the william governments are thinking come almost a tax have French Government has in

rend is not so clear cut. emulated everywhere, have
A number of reasons can be In the UK there is keen per

Whether the covering responses can achieve a w mental change is something that much more basic fitte at work. The theory is Thirdly, political intervention enough: the accumulate 4 real interest rate and th

Way

Soul

The SAA Fixing Hotel: Fixing Hotel: Eight flights Eight flights aweek aweek to South Africa. to South Africa.

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